#### **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): July 27, 2016

### PILGRIM'S PRIDE CORPORATION

(Exact Name of registrant as specified in its charter)

Delaware 1-9273 75-1285071

(State or other jurisdiction of incorporation) (Commission File Number) (IRS Employer Identification No.)

1770 Promontory Circle Greeley, CO

80634-9038

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (970) 506-8000

#### **Not Applicable**

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On July 27, 2016 the Registrant issued a press release, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

#### Item 9.01 Financial Statements and Exhibits.

Exhibit 99.1 Press release dated July 27, 2016

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PILGRIM'S PRIDE CORPORATION

Date: July 27, 2016 /s/ Fabio Sandri

Fabio Sandri

Chief Financial Officer

## **Exhibit Index**

Exhibit 99.1 Press release dated July 27, 2016



#### Pilgrim's Pride Reports Operating Income of \$237 Million with an Operating Margin of 11.7% for the Second Quarter of 2016

GREELEY, Colo., July 27, 2016 (GLOBE NEWSWIRE) - Pilgrim's Pride Corporation (NASDAQ: PPC) reports second quarter 2016 financial results.

#### **Second Quarter Highlights**

- Net Sales of \$2.03 billion.
- Net Income of \$152.9 million, GAAP EPS of \$0.60.
- Operating Income margins of 9.8% in U.S. and 20.5% in Mexico operations, respectively.
- Adjusted EBITDA of \$282.7 million (or a 13.9% margin).
- Cash Flow From Operations of \$111.1 million.
- Prepared Foods to launch new ABF veg-fed chicken sausage products, leveraging our leadership in ABF veg-fed Fresh Chicken and entry into organic.
- Operational improvements in Prepared Foods operations impacting production in short-term but preparing facilities for long-term growth.

Unaudited, In Millions, Except Per Share and Percentages

#### Thirteen Weeks Ended

	June 26, 2016	June 28, 2015	Change
Net Sales	\$2,028.3	\$2,053.9	-1.2%
GAAP EPS	\$0.60	\$0.93	-35.5%
Operating Income	\$236.6	\$378.4	-37.5%
Adjusted EBITDA (1)	\$282.7	\$425.8	-33.6%
Adjusted EBITDA Margin (1)	13.9%	20.7%	-6.8pts

(1) Reconciliations for non-GAAP measures are provided in subsequent sections within this release.

"During Q2, our results further improved sequentially compared to the last two quarters. While our portfolio strategy of a well-balanced exposure to different bird sizes was an important factor, the diversity of our product and broad customer mix, as well as geographic exposure were also important contributors. We structured our portfolio to capture the strong commodity markets while lessening the impact of weaker markets to generate lower volatility and higher margins over the mid to long-term. We are generating the intended results and created a unique and meaningful advantage over competitors with less breadth in their portfolio," stated Bill Lovette, Chief Executive Officer of Pilgrim's.

"To demonstrate our commitment to growing our Prepared Foods operations and to further leverage our leadership in the ABF market as well as our recent announcement to enter into organic Fresh Chicken, we will launch new ABF veg-fed artisanal chicken sausages. These products will be fully cooked, minimally processed using all natural and no artificial ingredients or nitrites. Similar to our ABF veg-fed and organic Fresh Chicken programs, this represents our effort to better resonate with new consumer trends for more natural products while adding further value to our portfolio. While the announced investments in our Moorefield, WV plant, and the operational improvements we are promoting in our other facilities pose an impact to volumes in the short run, they signify our commitment to Prepared Foods as an important source of future earnings growth while lessening the impact of volatile commodity markets in the long run."

"Our operations in Mexico were a strong contributor to the Q2 results driven by an improved supply/demand environment, better operating performance, and increased synergies with the newly acquired assets. We are continuing to close and have meaningfully narrowed the gap in performance between our legacy and the newly acquired Northern Mexico operations. To further diversify our Mexico operations and grow our value-added segment, we are initiating a strategy to leverage our premium Pilgrim's name while continuing to pursue opportunities through the popular Del Dia brand."

#### **Conference Call Information**

A conference call to discuss Pilgrim's quarterly results will be held tomorrow, July 28, at 7:00 a.m. MT (9 a.m. ET). Participants are encouraged to pre-register for the conference call using the link below. Callers who pre-register will be given a unique PIN to gain immediate access to the call and bypass the live operator. Participants may pre-register at any time, including up to and after the call start time.

To pre-register, go to: <a href="http://services.choruscall.com/links/ppc160728">http://services.choruscall.com/links/ppc160728</a>

You may also reach the pre-registration link by logging in through the investor section of our website at <a href="www.pilgrims.com">www.pilgrims.com</a> and clicking on the link under "Upcoming Events."

For those who would like to join the call but have not pre-registered, access is available by dialing +1 (844) 883-3889 within the US, or +1 (412) 317-9245 internationally, and requesting the "Pilgrim's Pride Conference." Please note that to submit a question to management during the call, you must be logged in via telephone.

Replays of the conference call will be available on Pilgrim's website approximately two hours after the call concludes and can be accessed through the "Investor" section of <a href="www.pilgrims.com">www.pilgrims.com</a>. The webcast will be available for replay through October 28, 2016.

#### **About Pilgrim's Pride**

Pilgrim's employs approximately 37,700 people and operates chicken processing plants and prepared-foods facilities in 12 states, Puerto Rico and Mexico. The Company's primary distribution is through retailers and foodservice distributors. For more information, please visit <a href="https://www.pilgrims.com">www.pilgrims.com</a>.

#### **Forward-Looking Statements**

Statements contained in this press release that state the intentions, plans, hopes, beliefs, anticipations, expectations or predictions of the future of Pilgrim's Pride Corporation and its management are considered forward-looking statements. It is important to note that actual results could differ materially from those projected in such forward-looking statements. Factors that could cause actual results to differ materially from those projected in such forward-looking statements include: matters affecting the poultry industry generally; the ability to execute the Company's business plan to achieve desired cost savings and profitability; future pricing for feed ingredients and the Company's products; outbreaks of avian influenza or other diseases, either in Pilgrim's Pride's flocks or

elsewhere, affecting its ability to conduct its operations and/or demand for its poultry products; contamination of Pilgrim's Pride's products, which has previously and can in the future lead to product liability claims and product recalls; exposure to risks related to product liability, product recalls, property damage and injuries to persons, for which insurance coverage is expensive, limited and potentially inadequate; management of cash resources; restrictions imposed by, and as a result of, Pilgrim's Pride's leverage; changes in laws or regulations affecting Pilgrim's Pride's operations or the application thereof; new immigration legislation or increased enforcement efforts in connection with existing immigration legislation that cause the costs of doing business to increase, cause Pilgrim's Pride to change the way in which it does business, or otherwise disrupt its operations; competitive factors and pricing pressures or the loss of one or more of Pilgrim's Pride's largest customers; currency exchange rate fluctuations, trade barriers, exchange controls, expropriation and other risks associated with foreign operations; disruptions in international markets and distribution channel, including anti-dumping proceedings and countervailing duty proceedings; and the impact of uncertainties of litigation as well as other risks described under "Risk Factors" in the Company's Annual Report on Form 10-K and subsequent filings with the Securities and Exchange Commission. Pilgrim's Pride Corporation undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

Contact: Dunham Winoto

Director, Investor Relations IRPPC@pilgrims.com (970) 506-8192 www.pilgrims.com

## PILGRIM'S PRIDE CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS

	Jı	ıne 26, 2016	Dece	mber 27, 2015
		Unaudited)		
		(In tho	usands)	
Cash and cash equivalents	\$	41,047	\$	439,638
Trade accounts and other receivables, less allowance for doubtful accounts		343,255		348,994
Account receivable from related parties		1,797		2,668
Inventories		832,565		801,357
Income taxes receivable		88,358		71,410
Prepaid expenses and other current assets		95,420		75,602
Assets held for sale		6,549		6,555
Total current assets		1,408,991		1,746,224
Other long-lived assets		15,954		15,672
Identified intangible assets, net		42,503		47,453
Goodwill		125,607		156,565
Property, plant and equipment, net	<u></u>	1,414,895		1,352,529
Total assets	\$	3,007,950	\$	3,318,443
Notes payable to banks	\$	_	\$	28,726
Accounts payable		466,783		482,954
Account payable to related parties		4,053		7,000
Accrued expenses and other current liabilities		314,925		314,966
Income taxes payable		38,771		13,228
Current maturities of long-term debt		90		86
Total current liabilities		824,622		846,960
Long-term debt, less current maturities		1,117,979		985,509
Deferred tax liabilities		144,876		131,882
Other long-term liabilities		101,780		92,282
Total liabilities		2,189,257		2,056,633
Common stock		2,597		2,597
Treasury stock		(106,561)		(99,233)
Additional paid-in capital		1,677,543		1,675,674
Accumulated deficit		(689,910)		(261,252)
Accumulated other comprehensive loss		(67,726)		(58,930)
Total Pilgrim's Pride Corporation stockholders' equity		815,943		1,258,856
Noncontrolling interest		2,750		2,954
Total stockholders' equity		818,693		1,261,810
Total liabilities and stockholders' equity	\$	3,007,950	\$	3,318,443

# PILGRIM'S PRIDE CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

	 Thirteen W	/eeks	Ended	Twenty-Six Weeks Ended					
	 June 26, 2016		June 28, 2015		June 26, 2016		June 28, 2015		
			(In thousands, exc	ept p	er share data)				
Net sales	\$ 2,028,315	\$	2,053,876	\$	3,991,252	\$	4,106,795		
Cost of sales	1,742,184		1,621,856		3,467,559		3,297,655		
Gross profit	286,131		432,020		523,693		809,140		
Selling, general and administrative expense	49,520		48,834		98,308		98,341		
Administrative restructuring charges	_		4,813		_		4,813		
Operating income	236,611		378,373		425,385		705,986		
Interest expense, net of capitalized interest	11,548		11,514		23,581		16,369		
Interest income	(683)		(1,277)		(1,376)		(2,767)		
Foreign currency transaction loss (gain)	(4,744)		2,059		(4,979)		11,033		
Miscellaneous, net	(950)		(4,651)		(3,896)		(5,064)		
Income before income taxes	231,440		370,728		412,055		686,415		
Income tax expense	78,398		129,104		141,002		240,598		
Net income	153,042		241,624		271,053		445,817		
Less: Net income (loss) attributable to noncontrolling interests	156		135		(204)		113		
Net income attributable to Pilgrim's Pride Corporation	\$ 152,886	\$	241,489	\$	271,257	\$	445,704		
Weighted average shares of common stock outstanding:									
Basic	254,554		259,685		254,681		259,669		
Effect of dilutive common stock equivalents	390		212		364		226		
Diluted	254,944		259,897		255,045		259,895		
Net income attributable to Pilgrim's Pride Corporation per share of common stock outstanding:									
Basic	\$ 0.60	\$	0.93	\$	1.07	\$	1.72		
Diluted	\$ 0.60	\$	0.93	\$	1.06	\$	1.71		

# PILGRIM'S PRIDE CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

Tune 26, 2016June 28, 2015Cash flows from operating activities:Tune 26, 2016June 28, 2015Net income\$ 271,053\$ 445,817Adjustments to reconcile net income to cash provided by operating activities:Depreciation and amortization88,68375,070Impairment expense4,813
Cash flows from operating activities:  Net income \$ 271,053 \$ 445,817  Adjustments to reconcile net income to cash provided by operating activities:  Depreciation and amortization 88,683 75,070
Net income \$ 271,053 \$ 445,817  Adjustments to reconcile net income to cash provided by operating activities:  Depreciation and amortization \$ 88,683 75,070
Adjustments to reconcile net income to cash provided by operating activities:  Depreciation and amortization 88,683 75,070
Depreciation and amortization 88,683 75,070
Impairment expense — 4.813
i i
Loss (gain) on property disposals (6,755) (1,331)
Share-based compensation 1,869 1,268
Deferred income tax benefit (700) (4,781)
Changes in operating assets and liabilities:
Trade accounts and other receivables 6,610 35,014
Inventories (31,208) 3,192
Prepaid expenses and other current assets (19,817) 7,236
Accounts payable, accrued expenses and other current liabilities (23,028) 53,960
Income taxes 6,967 (35,554)
Long-term pension and other postretirement obligations (3,952) 966
Other operating assets and liabilities (738) 2,433
Cash provided by operating activities 288,984 588,103
Cash flows from investing activities:
Acquisitions of property, plant and equipment (93,978) (87,694)
Proceeds from property disposals 8,097 2,115
Cash provided by (used in) investing activities (85,881) (85,579)
Cash flows from financing activities:
Proceeds from note payable to bank 36,838 —
Payments on note payable to bank (65,564) —
Proceeds from revolving line of credit 351,089 1,680,000
Payments on revolving line of credit, long-term borrowings and capital lease obligations (219,812) (683,705)
Proceeds from equity contribution under Tax Sharing Agreement between JBS USA Food Company Holdings and Pilgrim's Pride Corporation 3,691 —
Tax benefit related to share-based compensation — 7,834
Payment of capitalized loan costs (693) (10,132)
Purchase of treasury stock (7,328) —
Cash dividends (699,915) (1,498,470)
Cash used in financing activities (601,694) (504,473)
Increase (decrease) in cash and cash equivalents (398,591) (1,949)
Cash and cash equivalents, beginning of period 439,638 576,143
Cash and cash equivalents, end of period \$ 41,047 \$ 574,194

#### PILGRIM'S PRIDE CORPORATION

#### **Selected Financial Information**

(Unaudited)

"EBITDA" is defined as the sum of net income (loss) plus interest, taxes, depreciation and amortization. "Adjusted EBITDA" is calculated by adding to EBITDA certain items of expense and deducting from EBITDA certain items of income that we believe are not indicative of our ongoing operating performance consisting of: (i) income (loss) attributable to non-controlling interests, (ii) restructuring charges, (iii) reorganization items, (iv) losses on early extinguishment of debt and (v) foreign currency transaction losses (gains). EBITDA is presented because it is used by management and we believe it is frequently used by securities analysts, investors and other interested parties, in addition to and not in lieu of results prepared in conformity with accounting principles generally accepted in the US ("GAAP"), to compare the performance of companies. We believe investors would be interested in our Adjusted EBITDA because this is how our management analyzes EBITDA. The Company also believes that Adjusted EBITDA, in combination with the Company's financial results calculated in accordance with GAAP, provides investors with additional perspective regarding the impact of certain significant items on EBITDA and facilitates a more direct comparison of its performance with its competitors. EBITDA and Adjusted EBITDA are not measurements of financial performance under GAAP. They should not be considered as an alternative to cash flow from operating activities or as a measure of liquidity or an alternative to net income as indicators of our operating performance or any other measures of performance derived in accordance with GAAP.

### PILGRIM'S PRIDE CORPORATION Reconciliation of Adjusted EBITDA

(Unaudited)	Thirteen W	Veeks 1	Ended		Twenty-Six V	wweeks Ended		
	 June 26, 2016		June 28, 2015		June 26, 2016		June 28, 2015	
			(In tho	usand	s)			
Net income	\$ 153,042	\$	241,624	\$	271,053	\$	445,817	
Add:								
Interest expense, net	10,865		10,237		22,205		13,602	
Income tax expense (benefit)	78,398		129,104		141,002		240,598	
Depreciation and amortization	46,293		38,918		88,683		75,070	
Minus:								
Amortization of capitalized financing costs	962		864		1,889		1,589	
EBITDA	287,636		419,019		521,054		773,498	
Add:								
Foreign currency transaction losses (gains)	(4,744)		2,059		(4,979)		11,033	
Restructuring charges	_		4,813		_		4,813	
Minus:								
Net income (loss) attributable to noncontrolling interest	156		135		(204)		113	
Adjusted EBITDA	\$ 282,736	\$	425,756	\$	516,279	\$	789,231	

The summary unaudited consolidated income statement data for the twelve months ended June 26, 2016 (the LTM Period) have been calculated by subtracting the applicable unaudited consolidated income statement data for the six months ended June 28, 2015 from the sum of (1) the applicable audited consolidated income statement data for the year ended December 27, 2015 and (2) the applicable audited consolidated income statement data for the six months ended June 26, 2016.

## PILGRIM'S PRIDE CORPORATION Reconciliation of LTM Adjusted EBITDA

(Unaudited)	Thi	September 27, 2015	Th	December 27, 2015	<u>T</u>	Thirteen Weeks Ended March 27, 2016	Thirteen Weeks Ended June 26, 2016			LTM Ended June 26, 2016
						(In thousands)				
Net income	\$	137,095	\$	63,050	\$	118,011	\$	153,042	\$	471,198
Add:										
Interest expense, net		10,182		10,091		11,340		10,865		42,478
Income tax expense (benefit)		73,153		33,045		62,604		78,398		247,200
Depreciation and amortization		41,415		42,490		42,391		46,293		172,589
Minus:										
Amortization of capitalized financing costs		1,119		930		928		962		3,939
EBITDA		260,726		147,746		233,418		287,636		929,526
Add:										
Foreign currency transaction losses (gains)		12,773		2,134		(235)		(4,744)		9,928
Restructuring charges		792		_		_		_		792
Minus:										
Net income (loss) attributable to noncontrolling interest		33		(98)		(360)		156		(269)
Adjusted EBITDA	\$	274,258	\$	149,978	\$	233,543	\$	282,736	\$	940,515

## PILGRIM'S PRIDE CORPORATION Reconciliation of EBITDA Margin

(Unaudited)		Thirteen V	Veeks	Ended		Twenty-Six	Weel	ks Ended		Thirteen W	eeks	Ended		Twenty-Six V	Weeks	Ended
	Ju	me 26, 2016	Ju	ıne 28, 2015	Ji	une 26, 2016	J	une 28, 2015		June 26, 2016	J	une 28, 2015	J	une 26, 2016	Jı	ine 28, 2015
						_		(In tl	ous	ands)						
Net income from continuing operations	\$	153,042	\$	241,624	\$	271,053	\$	445,817		7.55 %		11.76%		6.79 %		10.86%
Add:																
Interest expense, net		10,865		10,237		22,205		13,602		0.54 %		0.50%		0.56 %		0.33%
Income tax expense (benefit)		78,398		129,104		141,002		240,598		3.87 %		6.29%		3.53 %		5.86%
Depreciation and amortization		46,293		38,918		88,683		75,070		2.28 %		1.89%		2.22 %		1.83%
Minus:																
Amortization of capitalized financing costs		962		864		1,889		1,589		0.05 %		0.04%		0.05 %		0.04%
EBITDA		287,636		419,019		521,054		773,498		14.18 %		20.40%		13.05 %		18.83%
Add:																
Foreign currency transaction losses (gains)		(4,744)		2,059		(4,979)		11,033		(0.23)%		0.10%		(0.12)%		0.27%
Restructuring charges		_		4,813		_		4,813		— %		0.23%		—%		0.12%
Minus:																
Net income (loss) attributable to noncontrolling interest		156		135		(204)		113		0.01 %		0.01%		(0.01)%		<del></del> %
Adjusted EBITDA	\$	282,736	\$	425,756	\$	516,279	\$	789,231		13.94 %		20.73%		12.94 %		19.22%
Aujusica EDITDA	<u> </u>	232,750	=	.23,700	<u> </u>	310,273	<u>Ψ</u>	. 33,231		15.54 70		20.7370		12.54 76		13.2270
Net Revenue:	\$	2,028,315	\$	2,053,876	\$	3,991,252	\$	4,106,795	\$	2,028,315	\$	2,053,876	\$	3,991,252	\$	4,106,795

A reconciliation of net income (loss) attributable to Pilgrim's Pride Corporation per common diluted share to adjusted net income (loss) attributable to Pilgrim's Pride Corporation per common diluted share is as follows:

#### PILGRIM'S PRIDE CORPORATION Reconciliation of Adjusted Earnings (Unaudited)

	Thirteen V	Veeks	s Ended		Twenty-Six V	Weeks Ended			
	June 26, 2016		June 28, 2015	,	June 26, 2016		June 28, 2015		
			(In thousands, except per share data)						
Net income (loss) attributable to Pilgrim's Pride Corporation	\$ 152,886	\$	241,489	\$	271,257	\$	445,704		
Loss on early extinguishment of debt	_		68		_		68		
Foreign currency transaction losses (gains)	 (4,744)		2,059		(4,979)		11,033		
Income (loss) before loss on early extinguishment of debt and foreign currency transaction losses (gains)	148,142		243,616		266,278		456,805		
Weighted average diluted shares of common stock outstanding	254,944		259,897		255,045		259,895		
Income (loss) before loss on early extinguishment of debt and foreign currency transaction losses (gains) per common diluted share	\$ 0.58	\$	0.94	\$	1.04	\$	1.76		

A reconciliation of GAAP earnings per share (EPS) to adjusted earnings per share (EPS) is as follows:

## PILGRIM'S PRIDE CORPORATION Reconciliation of GAAP EPS to Adjusted EPS (Unaudited)

	 Thirteen V	Veeks	Ended		Twenty-Six	Week	Veeks Ended		
	 June 26, 2016		June 28, 2015		June 26, 2016		June 28, 2015		
			(In thousands, exc	ept p	er share data)				
GAAP EPS	\$ 0.60	\$	0.93	\$	1.06	\$	1.71		
Loss on early extinguishment of debt	_		_		_		_		
Foreign currency transaction losses (gains)	 (0.02)	<u> </u>	0.01		(0.02)		0.04		
Adjusted EPS	\$ 0.58	\$	0.94	\$	1.04	\$	1.76		
Weighted average diluted shares of common stock outstanding	254,944		259,897		255,045		259,895		

Net debt is defined as total long term debt less current maturities, plus current maturities of long term debt and notes payable, minus cash, cash equivalents and investments in available-for-sale securities. Net debt is presented because it is used by management, and we believe it is frequently used by securities analysts, investors and other parties, in addition to and not in lieu of debt as presented under GAAP, to compare the indebtedness of companies. A reconciliation of net debt is as follows:

# PILGRIM'S PRIDE CORPORATION Reconciliation of Net Debt (Unaudited)

	1	December 29, 2013		December 28, 2014		December 27, 2015	June 28, 2015	June 26, 2016
						(In thousands)		
Long term debt, less current maturities	\$	501,999	\$	3,980	\$	985,509	\$ 1,000,420	\$ 1,117,979
Add: Current maturities of long term debt and notes payable	2	410,234		262		28,812	117	90
Minus: Cash and cash equivalents		508,206		576,143		439,638	574,194	41,047
Minus: Available-for-sale securities		96,902		_		_	_	_
Net debt (cash position)	\$	307,125	\$	(571,901)	\$	574,683	\$ 426,343	\$ 1,077,022

## PILGRIM'S PRIDE CORPORATION Supplementary Selected Segment and Geographic Data

	 Thirteen V	Veeks	Ended	Twenty-Six Weeks Ended					
	June 26, 2016		June 28, 2015		June 26, 2016		June 28, 2015		
	(Unaudited)								
			(In the	usano	ls)				
Sources of net sales by country of origin:									
US:	\$ 1,677,445	\$	1,838,859	\$	3,347,726	\$	3,681,617		
Mexico:	 350,870		215,017		643,526		425,178		
Total net sales:	\$ 2,028,315	\$	2,053,876	\$	3,991,252	\$	4,106,795		
Sources of cost of sales by country of origin:									
US:	\$ 1,471,269	\$	1,454,669	\$	2,925,224	\$	2,958,876		
Mexico:	270,939		167,211		542,383		338,827		
Elimination:	(24)		(24)		(48)		(48)		
Total cost of sales:	\$ 1,742,184	\$	1,621,856	\$	3,467,559	\$	3,297,655		
Sources of gross profit by country of origin:									
US:	\$ 206,176	\$	384,190	\$	422,502	\$	722,742		
Mexico:	79,931		47,806		101,143		86,350		
Elimination:	24		24		48		48		
Total gross profit:	\$ 286,131	\$	432,020	\$	523,693	\$	809,140		
Sources of operating income by country of origin:									
US:	\$ 164,494	\$	335,783	\$	339,084	\$	629,437		
Mexico:	72,093		42,566		86,253		76,501		
Elimination:	24		24		48		48		
Total operating income:	\$ 236,611	\$	378,373	\$	425,385	\$	705,986		