UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): October 31, 2018

PILGRIM'S PRIDE CORPORATION

(Exact Name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 1-9273

(Commission File Number) (IRS

75-1285071 (IRS Employer Identification No.)

1770 Promontory Circle Greeley, CO

(Address of principal executive offices)

80634-9038

(Zip Code)

Registrant's telephone number, including area code: (970) 506-8000

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

Item 2.02 Results of Operations and Financial Condition.

On October 31, 2018 the Registrant issued a press release, a copy of which is attached hereto as Exhibit 99.1 and incorporated herein by reference.

Item 9.01 Financial Statements and Exhibits.

Exhibit 99.1 Press release dated October 31, 2018.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PILGRIM'S PRIDE CORPORATION

Date: October 31, 2018

/s/ Fabio Sandri

Fabio Sandri Chief Financial Officer

Exhibit Index

Exhibit 99.1 Press release dated October 31, 2018.



Pilgrim's Pride Reports Net Sales of \$2.70 Billion, Operating Income of \$85 Million and GAAP EPS of \$0.12 for the Third Quarter of 2018.

GREELEY, Colo., October 31, 2018 (GLOBE NEWSWIRE) - Pilgrim's Pride Corporation (NASDAQ: PPC) reports third quarter 2018 financial results.

Third Quarter Highlights

- Net Sales of \$2.70 billion, -3.2% vs same quarter last year. Net Income of \$29.3 million.
- Operating Income margins of 4.0% in U.S., -4.0% in Mexico and 5.4% in Europe operations, respectively.
- Adjusted EBITDA of \$156.0 million (or a 5.8% margin) and Adjusted EPS of \$0.21, for one-time tax and currency translation.
- Our diverse portfolio of differentiated products and Key Customer strategy have continued to generate a more resilient performance and moderate margin impact compared to peers despite one of the most difficult pricing environment ever in U.S. commodity chicken, a slowdown in Mexico and feed cost pressures in Europe. Non-commodity U.S. chicken, including organic and small-birds, continues to perform relatively better to help mitigate the results of our U.S. business.
- Integration of European business is tracking better than expectations and ahead of our \$50 million synergy target for the next two years, supporting a margin increase of 130bps over last year while still retaining its consistency and offsetting the volatility of the other businesses.
- Very challenging market environment during the quarter in Mexico, but is already starting to recover and we remain focused on
 operational excellence and offering customized products to satisfy growing demand for chicken. Investments into premium Pilgrim's
 brand is gaining pace and producing better than expected results.

	Thirteen Weeks T Ended	Thirteen Weeks Ended		Thirty-Nine Weeks Ended	Thirty-Nine Weeks Ended	
	Sep 30, 2018	September 24, 2017	Y/Y Change	Sep 30, 2018	Sep 24, 2017	Y/Y Change
Net Sales	\$2,697.6	\$2,793.9	-3.4%	\$8,281.0	\$8,025.5	+3.2%
GAAP EPS	\$0.12	\$0.93	-87.1%	\$1.03	\$2.25	-54.2%
Operating Income	\$85.3	\$372.2	-77.1%	\$472.1	\$917.3	-48.5%
Adjusted EBITDA (1)	\$156.0	\$463.6	-66.3%	\$687.1	\$1,147.0	-40.1%
Adjusted EBITDA Margin (1)	5.8%	16.6%	-10.8pts	8.3%	14.3%	-6.0pts
(1) \mathbf{D} = $\mathbf{C} \wedge \mathbf{D}$		• 1				

Unaudited, In Millions, Except Per Share and Percentages

(1) Reconciliations for non-GAAP measures are provided in subsequent sections within this release.

"During Q3 conditions in the U.S. markets continued to be mixed, with the commodity segment experiencing counter seasonal and weak pricing whereas the less commodity businesses better balanced. Despite challenging market conditions in commodity chicken, the investments we made over the past few years, the recent acquisitions and our capture of operational improvements, are adding diversification and differentiation to the evolution of our portfolio to deliver more resilient performance regardless of specific market conditions," stated Bill Lovette, Chief Executive Officer of Pilgrim's.

"In Europe, the integration is tracking better than expectations and we are slightly ahead of our \$50 million synergy target for the next two years, supporting a margin increase of 130bps over last year. The results, given the adverse scenario of feed inputs, are a proof of our more stable business model, while our team members improved the operations and contributed to the strong performance by continuing to focus on cost optimization, cost control, excellent customer relationships, synergy capture and a culture of constant innovation while still maintaining a consistent margin performance of the business. As part of the integration activities, our team is driving for an increased focus on utilization of the whole chicken by opening up more opportunities and diversifying into new markets to improve the cutout."

"Supply in Mexico Q3 grew more than expected as a reaction to strong prices in the first half and also as a result of outstanding growing conditions, impacting market prices. Prices are already recovering and while Mexico can be volatile quarter to quarter, historically our operations have produced very good margin performance on a full-year basis and we expect this trend to continue in the future. Prepared Foods are growing at a double digit rate and are generating strong results under both premium Pilgrim's and Del Dia to drive the evolution of our Mexican portfolio towards more differentiated, higher-value products, and expanded margins."

Conference Call Information

A conference call to discuss Pilgrim's quarterly results will be held tomorrow, November 1, at 7:00 a.m. MT (9 a.m. ET). Participants are encouraged to pre-register for the conference call using the link below. Callers who pre-register will be given a unique PIN to gain immediate access to the call and bypass the live operator. Participants may pre-register at any time, including up to and after the call start time.

To pre-register, go to: https://services.choruscall.com/links/ppc181101.html

You may also reach the pre-registration link by logging in through the investor section of our website at <u>www.pilgrims.com</u> and clicking on the link under "Upcoming Events."

For those who would like to join the call but have not pre-registered, access is available by dialing +1 (844) 883-3889 within the US, or +1 (412) 317-9245 internationally, and requesting the "Pilgrim's Pride Conference." Please note that to submit a question to management during the call, you must be logged in via telephone.

Replays of the conference call will be available on Pilgrim's website approximately two hours after the call concludes and can be accessed through the "Investor" section of <u>www.pilgrims.com</u>. The webcast will be available for replay through February 1, 2019.

About Pilgrim's Pride

Pilgrim's employs approximately 51,300 people and operates chicken processing plants and prepared-foods facilities in 14 states, Puerto Rico, Mexico, the U.K., and continental Europe. The Company's primary distribution is through retailers and foodservice distributors. For more information, please visit <u>www.pilgrims.com</u>.

Forward-Looking Statements

Statements contained in this press release that state the intentions, plans, hopes, beliefs, anticipations, expectations or predictions of the future of Pilgrim's Pride Corporation and its management are considered forward-looking statements. It is important to note that actual results could differ materially from those projected in such forward-looking statements. Factors that could cause actual results to differ materially from those projected in such forward-looking statements include: matters affecting the poultry industry generally; the ability to execute the Company's business plan to achieve desired cost savings and profitability; future pricing for feed ingredients and the Company's products; outbreaks of avian influenza or other diseases, either in Pilgrim's Pride's flocks or elsewhere, affecting its ability to conduct its operations and/or demand for its poultry products; contamination of Pilgrim's Pride's products, which has previously and can in the future lead to product liability claims and product recalls; exposure to risks related to product liability, product recalls, property damage and injuries to persons, for which insurance coverage is expensive, limited and potentially inadequate; management of cash resources; restrictions imposed by, and as a result of, Pilgrim's Pride's leverage; changes in laws or regulations affecting Pilgrim's Pride's operations or the application thereof; new immigration legislation or increased enforcement efforts in connection with existing immigration legislation that cause the costs of doing business to increase, cause Pilgrim's Pride to change the way in which it does business, or otherwise disrupt its operations; competitive factors and pricing pressures or the loss of one or more of Pilgrim's Pride's largest customers; currency exchange rate fluctuations, trade barriers, exchange controls, expropriation and other risks associated with foreign operations; disruptions in international markets and distribution channel, including antidumping proceedings and countervailing duty proceedings; and the impact of uncertainties of litigation as well as other risks described under "Risk Factors" in the Company's Annual Report on Form 10-K and subsequent filings with the Securities and Exchange Commission. Pilgrim's Pride Corporation undertakes no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

Contact: Dunham Winoto Director, Investor Relations IRPPC@pilgrims.com (970) 506-8192 www.pilgrims.com

PILGRIM'S PRIDE CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

	S	eptember 30, 2018	I	December 31, 2017
		(In the	usand	s)
Cash and cash equivalents	\$	401,306	\$	581,510
Restricted cash		14,534		8,021
Trade accounts and other receivables, less allowance for doubtful accounts		559,559		565,478
Accounts receivable from related parties		652		2,951
Inventories		1,182,962		1,255,070
Income taxes receivable		4,568		_
Prepaid expenses and other current assets		116,536		102,550
Assets held for sale		2,616		708
Total current assets		2,282,733		2,516,288
Deferred tax assets		3,167		—
Other long-lived assets		17,162		18,165
Identified intangible assets, net		581,119		617,163
Goodwill		971,611		1,001,889
Property, plant and equipment, net		2,120,646		2,095,147
Total assets	\$	5,976,438	\$	6,248,652
Accounts payable	\$	817,927	\$	733,027
Accounts payable to related parties		6,795		2,889
Revenue contract liability		28,873		36,607
Accrued expenses and other current liabilities		403,146		410,152
Income taxes payable		42,369		222,073
Current maturities of long-term debt		24,026		47,775
Total current liabilities		1,323,136		1,452,523
Long-term debt, less current maturities		2,302,194		2,635,617
Noncurrent income taxes payable		7,731		
Deferred tax liabilities		205,604		208,492
Other long-term liabilities		70,230		96,359
Total liabilities		3,908,895		4,392,991
Common stock		2,604		2,602
Treasury stock		(231,758)		(231,758)
Additional paid-in capital		1,941,766		1,932,509
Retained earnings		429,212		173,943
Accumulated other comprehensive loss		(83,548)		(31,140)
Total Pilgrim's Pride Corporation stockholders' equity		2,058,276		1,846,156
Noncontrolling interest		9,267		9,505
Total stockholders' equity		2,067,543		1,855,661
Total liabilities and stockholders' equity	\$	5,976,438	\$	6,248,652

PILGRIM'S PRIDE CORPORATION CONDENSED CONSOLIDATED AND COMBINED STATEMENTS OF INCOME

(Unaudited)

		Thirteen W	/eeks	Ended		Thirty-Nine V		s Ended
	Sep	tember 30, 2018	Sep	tember 24, 2017	Sep	tember 30, 2018	Sep	tember 24, 2017
			(1	In thousands, exc	ept p	er share data)		
Net sales	\$	2,697,604	\$	2,793,885	\$	8,280,995	\$	8,025,511
Cost of sales		2,527,863		2,315,301		7,549,367		6,815,701
Gross profit		169,741		478,584		731,628		1,209,810
Selling, general and administrative expense		84,138		102,191		257,396		284,009
Administrative restructuring charges		257		4,147		2,181		8,496
Operating income		85,346		372,246		472,051		917,305
Interest expense, net of capitalized interest		35,334		24,636		125,901		66,315
Interest income		(4,241)		(2,128)		(10,665)		(3,600)
Foreign currency transaction losses (gains)		(6,711)		(888)		(2,802)		(2,500)
Miscellaneous, net		653		(1,083)		(1,781)		(5,198)
Income before income taxes		60,311		351,709		361,398		862,288
Income tax expense		30,848		113,396		106,367		278,046
Net income		29,463		238,313		255,031		584,242
Less: Net income from Granite Holdings Sàrl prior to acquisition by Pilgrim's Pride Corporation		_		6,093		_		23,486
Less: Net income (loss) attributable to noncontrolling interests		153		(460)		(238)		514
Net income attributable to Pilgrim's Pride Corporation	\$	29,310	\$	232,680	\$	255,269	\$	560,242
Weighted average shares of common stock outstanding:								
Basic		248,981		248,753		248,933		248,732
Effect of dilutive common stock equivalents		198		235		143		230
Diluted		249,179		248,988		249,076		248,962
Net income attributable to Pilgrim's Pride Corporation per share of common stock outstanding:								
Basic	\$	0.12	\$	0.94	\$	1.03	\$	2.25
Diluted	\$	0.12	\$	0.93	\$	1.03	\$	2.25

PILGRIM'S PRIDE CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED AND COMBINED STATEMENTS OF CASH FLOWS (Unaudited)

		Thirty-Nine	Weeks E	nded
	Sep	otember 30, 2018	Sep	otember 24, 2017
		(In tho	usands)	
Cash flows from operating activities:				
Net income	\$	255,031	\$	584,242
Adjustments to reconcile net income to cash provided by operating activities:				
Depreciation and amortization		211,450		204,625
Noncash loss on early extinguishment of debt		6,037		—
Foreign currency transaction loss related to borrowing arrangements		4,221		6,830
Amortization of premium related to Senior Notes		(501)		—
Accretion of discount related to Senior Notes		567		—
Impairment expense		884		4,947
Gain on property disposals		(452)		(540)
Gain on equity method investment		(48)		(44)
Share-based compensation		9,259		2,454
Deferred income tax expense (benefit)		(2,147)		25,768
Changes in operating assets and liabilities:				
Trade accounts and other receivables		(3,437)		(146,477)
Inventories		64,787		(149,806)
Prepaid expenses and other current assets		(15,428)		(15,377)
Accounts payable, accrued expenses and other current				
liabilities		78,107		(36,105)
Income taxes		(175,569)		149,063
Long-term pension and other postretirement obligations		(9,087)		(9,660)
Other operating assets and liabilities		1,606		(1,429)
Cash provided by operating activities		425,280		618,491
Cash flows from investing activities:				
Acquisitions of property, plant and equipment		(231,875)		(258,364)
Business acquisition		—		(658,520)
Proceeds from property disposals		2,707		2,585
Cash used in investing activities		(229,168)		(914,299)
Cash flows from financing activities:				
Proceeds from revolving line of credit and long-term borrowings		703,090		1,013,662
Payments on revolving line of credit, long-term borrowings and capital lease obligations		(1,071,441)		(609,678)
Proceeds from equity contribution under Tax Sharing Agreement between JBS USA Food Company Holdings and Pilgrim's Pride Corporation		5,558		5,038
Payment of capitalized loan costs		(11,081)		(4,550)
Purchase of common stock under share repurchase program		—		(14,641)
Cash provided by (used in) financing activities		(373,874)		389,831
Effect of exchange rate changes on cash and cash equivalents		4,071		15,084
Increase (decrease) in cash, cash equivalents and restricted cash		(173,691)	-	109,107
Cash, cash equivalents and restricted cash, beginning of period		589,531		297,523
Cash, cash equivalents and restricted cash, end of period	\$	415,840	\$	406,630

PILGRIM'S PRIDE CORPORATION

Selected Financial Information

(Unaudited)

"EBITDA" is defined as the sum of net income (loss) plus interest, taxes, depreciation and amortization. "Adjusted EBITDA" is calculated by adding to EBITDA certain items of expense and deducting from EBITDA certain items of income that we believe are not indicative of our ongoing operating performance consisting of: (i) income (loss) attributable to non-controlling interests, (ii) restructuring charges, (iii) reorganization items, (iv) losses on early extinguishment of debt and (v) foreign currency transaction losses (gains). EBITDA is presented because it is used by management and we believe it is frequently used by securities analysts, investors and other interested parties, in addition to and not in lieu of results prepared in conformity with accounting principles generally accepted in the US ("GAAP"), to compare the performance of companies. We believe investors would be interested in our Adjusted EBITDA because this is how our management analyzes EBITDA. The Company also believes that Adjusted EBITDA, in combination with the Company's financial results calculated in accordance with GAAP, provides investors with additional perspective regarding the impact of certain significant items on EBITDA and facilitates a more direct comparison of its performance with its competitors. EBITDA and Adjusted EBITDA are not measurements of financial performance under GAAP. They should not be considered as an alternative to cash flow from operating activities or as a measure of liquidity or an alternative to net income as indicators of our operating performance or any other measures of performance derived in accordance with GAAP.

PILGRIM'S PRIDE CORPORATION Reconciliation of Adjusted EBITDA

(Unaudited)		Thirteen V	Weeks Ende	d	Thirty-Nine Weeks Ended			
	Septem	ber 30, 2018	Septemb	oer 24, 2017	Septem	ber 30, 2018	Septer	nber 24, 2017
				(In tho	usands)			
Net income	\$	29,463	\$	238,313	\$	255,031	\$	584,242
Add:								
Interest expense, net		31,093		22,508		115,236		62,715
Income tax expense		30,848		113,396		106,367		278,046
Depreciation and amortization		71,971		71,763		211,450		204,625
Minus:								
Amortization of capitalized financing costs		944		1,181		4,337		3,129
EBITDA		162,431		444,799		683,747		1,126,499
Add:								
Foreign currency transaction gains		(6,711)		(888)		(2,802)		(2,500)
Acquisition charges		16		15,039		320		15,039
Restructuring charges		257		4,147		2,181		8,496
Nonrecurring expense		164		_		3,462		—
Minus:								
Net income (loss) attributable to noncontrolling interest		153		(460)		(238)		514
Adjusted EBITDA	\$	156,004	\$	463,557	\$	687,146	\$	1,147,020

EBITDA margins have been calculated by taking the relevant unaudited EBITDA figures, then dividing by Net Revenue for the applicable period.

PILGRIM'S PRIDE CORPORATION Reconciliation of EBITDA Margin

(Unaudited)	Thirteen Weeks Ended			Thirty-Nine Weeks Ended					Thirteen W	/eeks	Ended	Thirty-Nine Weeks Ended				
	Se	ptember 30, 2018	Se	ptember 24, 2017	Se	eptember 30, 2018	S	eptember 24, 2017	S	September 30, 2018	S	eptember 24, 2017	S	eptember 30, 2018	Se	eptember 24, 2017
								(In	thous	sands)						
Net income	\$	29,463	\$	238,313	\$	255,031	\$	584,242		1.09 %		8.53 %		3.08 %		7.28 %
Add:																
Interest expense, net		31,093		22,508		115,236		62,715		1.15 %		0.81 %		1.39 %		0.78 %
Income tax expense		30,848		113,396		106,367		278,046		1.14 %		4.06 %		1.28 %		3.46 %
Depreciation and amortization		71,971		71,763		211,450		204,625		2.67 %		2.57 %		2.55 %		2.55 %
Minus:																
Amortization of capitalized financing costs		944		1,181		4,337		3,129		0.03 %		0.04 %		0.05 %		0.04 %
EBITDA		162,431		444,799		683,747		1,126,499		6.02 %		15.92 %		8.25 %		14.03 %
Add:																
Foreign currency transaction gains		(6,711)		(888)		(2,802)		(2,500)		(0.25)%		(0.03)%		(0.03)%		(0.03)%
Acquisition charges		16		15,039		320		15,039		%		0.54 %		%		0.19 %
Restructuring charges		257		4,147		2,181		8,496		0.01 %		0.15 %		0.03 %		0.11 %
Nonrecurring expense		164		_		3,462		_		0.01 %		—%		0.04 %		%
Minus:																
Net income (loss) attributable to noncontrolling interest		153		(460)		(238)		514		0.01 %		(0.02)%		— %		0.01 %
Adjusted EBITDA	\$	156,004	\$	463,557	\$	687,146	\$	1,147,020	_	5.78 %	_	16.59 %	_	8.30 %		14.28 %
Ingusted EDITDA		100,004	÷		÷	007,110	÷	1,1 ,020		5 5 70		10,00 /0		0.00 //		1.123 /0
Net sales	\$	2,697,604	\$	2,793,885	\$	8,280,995	\$	8,025,511	\$	2,697,604	\$	2,793,885	\$	8,280,995	\$	8,025,511

A reconciliation of net income (loss) attributable to Pilgrim's Pride Corporation per common diluted share to adjusted net income (loss) attributable to Pilgrim's Pride Corporation per common diluted share is as follows:

PILGRIM'S PRIDE CORPORATION Reconciliation of Adjusted Net Income (Unaudited)

	Thirteen V	Veeks	Ended		Thirty-Nine	Week	eks Ended	
	 September 30, 2018		September 24, 2017		September 30, 2018		September 24, 2017	
	(In thousands, except per share data)							
Net income attributable to Pilgrim's Pride Corporation	\$ 29,310	\$	232,680	\$	255,269	\$	560,242	
Adjustments, net of tax:								
Loss on early extinguishment of debt	929		113		13,050		113	
Acquisition and restructuring charges	213		11,336		1,948		14,282	
Foreign currency transaction gains	 (5,226)		(602)		(2,182)		(1,693)	
	\$ 25,226	\$	243,527	\$	268,085	\$	572,944	
U.S. Tax Cuts & Jobs Act transition tax	26,400		_		26,400		_	
Adjusted net income	\$ 51,626	\$	243,527	\$	294,485	\$	572,944	
Weighted average diluted shares of common stock outstanding	 249,179		248,988		249,076		248,962	
Adjusted net income per common diluted share	\$ 0.21	\$	0.98	\$	1.18	\$	2.30	

A reconciliation of GAAP earnings per share (EPS) to adjusted earnings per share (EPS) is as follows:

PILGRIM'S PRIDE CORPORATION Reconciliation of GAAP EPS to Adjusted EPS (Unaudited)

		Thirteen V	Veeks Er	ided	Thirty-Ni	s Ended	
	Septen	nber 30, 2018	Sept	tember 24, 2017	September 30, 2018	Se	eptember 24, 2017
				(In thousands, exc	cept per share data)		
GAAP EPS	\$	0.12	\$	0.93	\$ 1.02	\$	2.25
Adjustments, net of tax:							
Loss on early extinguishment of debt		_		_	0.05		_
Acquisition and restructuring charges		_		0.05	0.01		0.06
Foreign currency transaction gains		(0.02)			(0.01)		(0.01)
	\$	0.10	\$	0.98	\$ 1.07	\$	2.30
U.S. Tax Cuts & Jobs Act transition tax		0.11			0.11		_
Adjusted EPS	\$	0.21	\$	0.98	\$ 1.18	\$	2.30
						_	
Weighted average diluted shares of common stock outstanding		249,179		248,988	249,076		248,962

PILGRIM'S PRIDE CORPORATION

Supplementary Selected Segment and Geographic Data

Europe 526,722 514,325 1,634,125 1,473,854 Mexico 306,713 341,018 1,042,161 994,566 Total net sales \$ 2,697,604 \$ 2,793,885 \$ 8,280,995 \$ 8,025,513 Sources of cost of sales by country of origin: US \$ 1,732,803 \$ 1,561,333 \$ 5,137,049 \$ 4,656,825 Europe 485,435 467,374 1,500,994 1,336,125 Mexico 309,650 286,617 911,358 822,827 Elimination (25) (23) (34) (68) Sources of gross profit by country of origin: V V V V US \$ 1,31,366 \$ 377,209 \$ 467,660 \$ 900,262 Europe 41,288 46,951 133,131 137,734 Mexico (2,938) 54,401 130,803 171,744 Europe 41,288 46,951 133,131 137,734 Mexico (2,938) 54,401 130,803 171,744 Elimination 225 23 34 66	(Unaudited)		Thirteen W	/eeks	Ended	Thirty-Nine Weeks Ended				
Sources of net sales by country of origin: \$ 1,864,169 \$ 1,938,542 \$ 5,604,709 \$ 5,557,085 Europe 526,722 514,325 1,634,125 1,473,854 Mexico 306,713 341,018 1,042,161 994,566 Total net sales \$ 2,697,604 \$ 2,793,885 \$ 8,280,995 \$ 8,025,513 Sources of cost of sales by country of origin: US \$ 1,732,803 \$ 1,561,333 \$ 5,137,049 \$ 4,656,825 Europe 485,435 467,374 1,500,994 1,336,123 Mexico 309,650 286,617 911,358 822,827 Elimination (25) (23) (34) (68) Total cost of sales \$ 131,366 \$ 377,209 \$ 467,660 \$ 900,263 Elimination (2938) 54,401 130,803 171,743 Mexico \$ 131,366 \$ 377,209 \$ 467,660 \$ 900,263 Europe 41,288 46,951 133,131 137,734 Mexico (2,938) 54,401 130,803 171,744 Elimination 225 23 34 66 <		Se	eptember 30, 2018	9	September 24, 2017	September 30, 2018 September 24, 2017				
US \$ 1,864,169 \$ 1,938,542 \$ 5,604,709 \$ 5,557,088 Europe 526,722 514,325 1,634,125 1,473,854 Mexico 306,713 341,018 1,042,161 994,566 Total net sales \$ 2,697,604 \$ 2,793,885 \$ 8,280,995 \$ 8,025,517 Sources of cost of sales by country of origin: US \$ 1,732,803 \$ 1,561,333 \$ 5,137,049 \$ 4,656,825 Europe 485,435 467,374 1,500,994 1,336,123 \$ 911,358 822,827 Europe 25 (23) (34) (68) \$ 377,209 \$ 4,656,827 Sources of gross profit by country of origin: US \$ 1,306,023 \$ \$ 911,358 822,827 Sources of gross profit by country of origin: US \$ 2,527,863 \$ 2,315,301 \$ 7,549,367 \$ 6,815,703 Sources of gross profit by country of origin: US \$ 131,366 \$ 377,209 \$					(In the	ousan	ıds)			
Europe 526,722 514,325 1,634,125 1,473,854 Mexico 306,713 341,018 1,042,161 994,566 Total net sales \$ 2,697,604 \$ 2,793,885 \$ 8,280,995 \$ 8,025,513 Sources of cost of sales by country of origin: \$ 1,732,803 \$ 1,561,333 \$ 5,137,049 \$ 4,656,825 Europe 485,435 467,374 1,500,994 1,336,125 Mexico 309,650 286,617 911,358 822,822 Elimination (25) (23) (34) (68) Sources of gross profit by country of origin: \$ 131,366 \$ 377,209 \$ 467,660 \$ 900,262 Europe 41,288 46,951 133,131 137,734 Mexico (2,938) 54,401 130,803 171,748										
Mexico 306,713 341,018 1,042,161 994,566 Total net sales \$ 2,697,604 \$ 2,793,885 \$ 8,280,995 \$ 8,025,513 Sources of cost of sales by country of origin:	US	\$	1,864,169	\$	1,938,542	\$		\$	5,557,089	
Total net sales \$ 2,697,604 \$ 2,793,885 \$ 8,280,995 \$ 8,025,513 Sources of cost of sales by country of origin: \$ 1,732,803 \$ 1,561,333 \$ 5,137,049 \$ 4,656,825 Europe 485,435 467,374 1,500,994 1,336,123 Mexico 309,650 286,617 911,358 822,822 Elimination (25) (23) (34) (68) Sources of gross profit by country of origin: \$ 1,31,366 \$ 377,209 \$ 467,660 \$ 900,263 Europe 41,288 46,951 133,131 137,734 Mexico (2,938) 54,401 130,803 171,745	-				514,325		1,634,125		1,473,854	
Sources of cost of sales by country of origin: US \$ 1,732,803 \$ 1,561,333 \$ 5,137,049 \$ 4,656,825 Europe 485,435 467,374 1,500,994 1,336,122 Mexico 309,650 286,617 911,358 822,822 Elimination (25) (23) (34) (66) Total cost of sales \$ 2,527,863 \$ 2,315,301 \$ 7,549,367 \$ 6,815,701 Sources of gross profit by country of origin: US \$ 131,366 \$ 377,209 \$ 467,660 \$ 900,262 Europe 41,288 46,951 133,131 137,734 Mexico (2,938) 54,401 130,803 171,745 Elimination (25) 23 34 66	Mexico		306,713		341,018		1,042,161		994,568	
US \$ 1,732,803 \$ 1,561,333 \$ 5,137,049 \$ 4,656,822 Europe 485,435 467,374 1,500,994 1,336,123 Mexico 309,650 286,617 911,358 822,822 Elimination (25) (23) (34) (69 Total cost of sales \$ 2,527,863 \$ 2,315,301 \$ 7,549,367 \$ 6,815,701 Sources of gross profit by country of origin: US \$ 131,366 \$ 377,209 \$ 467,660 \$ 900,262 Europe 41,288 46,951 133,131 137,734 Mexico (2,938) 54,401 130,803 171,745 Elimination 25 23 34 68	Total net sales	\$	2,697,604	\$	2,793,885	\$	8,280,995	\$	8,025,511	
US \$ 1,732,803 \$ 1,561,333 \$ 5,137,049 \$ 4,656,822 Europe 485,435 467,374 1,500,994 1,336,123 Mexico 309,650 286,617 911,358 822,822 Elimination (25) (23) (34) (69 Total cost of sales \$ 2,527,863 \$ 2,315,301 \$ 7,549,367 \$ 6,815,701 Sources of gross profit by country of origin: US \$ 131,366 \$ 377,209 \$ 467,660 \$ 900,262 Europe 41,288 46,951 133,131 137,734 Mexico (2,938) 54,401 130,803 171,745 Elimination 25 23 34 68										
Europe 485,435 467,374 1,500,994 1,336,125 Mexico 309,650 286,617 911,358 822,822 Elimination (25) (23) (34) (69 Total cost of sales \$ 2,527,863 \$ 2,315,301 \$ 7,549,367 \$ 6,815,705 Sources of gross profit by country of origin:	Sources of cost of sales by country of origin:									
Mexico 309,650 286,617 911,358 822,822 Elimination (25) (23) (34) (65) Total cost of sales \$ 2,527,863 \$ 2,315,301 \$ 7,549,367 \$ 6,815,701 Sources of gross profit by country of origin:	US	\$	1,732,803	\$	1,561,333	\$	5,137,049	\$	4,656,825	
Elimination (25) (23) (34) (64) Total cost of sales \$ 2,527,863 \$ 2,315,301 \$ 7,549,367 \$ 6,815,701 Sources of gross profit by country of origin:	Europe		485,435		467,374		1,500,994		1,336,123	
Total cost of sales \$ 2,527,863 \$ 2,315,301 \$ 7,549,367 \$ 6,815,701 Sources of gross profit by country of origin: \$ 131,366 \$ 377,209 \$ 467,660 \$ 900,262 Europe 41,288 46,951 133,131 137,734 Mexico (2,938) 54,401 130,803 171,745 Elimination 25 23 34 65	Mexico		309,650		286,617		911,358		822,822	
Sources of gross profit by country of origin: US \$ 131,366 \$ 377,209 \$ 467,660 \$ 900,262 Europe 41,288 46,951 133,131 137,734 Mexico (2,938) 54,401 130,803 171,745 Elimination 25 23 34 655	Elimination		(25)		(23)		(34)		(69)	
US \$ 131,366 \$ 377,209 \$ 467,660 \$ 900,262 Europe 41,288 46,951 133,131 137,734 Mexico (2,938) 54,401 130,803 171,745 Elimination 25 23 34 65	Total cost of sales	\$	2,527,863	\$	2,315,301	\$	7,549,367	\$	6,815,701	
US \$ 131,366 \$ 377,209 \$ 467,660 \$ 900,262 Europe 41,288 46,951 133,131 137,734 Mexico (2,938) 54,401 130,803 171,745 Elimination 25 23 34 65										
Europe41,28846,951133,131137,734Mexico(2,938)54,401130,803171,745Elimination25233465	Sources of gross profit by country of origin:									
Mexico (2,938) 54,401 130,803 171,745 Elimination 25 23 34 65	US	\$	131,366	\$	377,209	\$	467,660	\$	900,262	
Elimination 25 23 34 69	Europe		41,288		46,951		133,131		137,734	
	Mexico		(2,938)		54,401		130,803		171,745	
Total gross profit \$ 169,741 \$ 478,584 \$ 731,628 \$ 1,209,810	Elimination		25		23		34		69	
	Total gross profit	\$	169,741	\$	478,584	\$	731,628	\$	1,209,810	
Sources of operating income by country of origin:	Sources of operating income by country of origin:									
US \$ 74,206 \$ 307,962 \$ 300,960 \$ 719,122	US	\$	74,206	\$	307,962	\$	300,960	\$	719,121	
Europe 23,470 18,569 68,545 51,874	Europe		23,470		18,569		68,545		51,874	
Mexico (12,355) 45,692 102,512 146,24	Mexico		(12,355)		45,692		102,512		146,241	
Elimination 25 23 34 69	Elimination		25		23		34		69	
Total operating income \$ 85,346 \$ 372,246 \$ 472,051 \$ 917,305	Total operating income	\$	85,346	\$	372,246	\$	472,051	\$	917,305	