# SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, DC 20549

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): October 29, 2002

PILGRIM'S PRIDE CORPORATION
(Exact Name of Registrant as Specified in Charter)

DELAWARE 1-9273
(State or Other Jurisdiction (Commission of Incorporation) File Number)

75-1285071
(IRS Employer Identification No.)

110 SOUTH TEXAS STREET PITTSBURG, TEXAS

75686-0093
(Address of Principal Executive Offices)
(ZIP Code)

Registrant's telephone number, including area code: (903) 855-1000

## ITEM 9. REGULATION FD DISCLOSURE

Attached hereto as Exhibit 99.1 is certain supplemental historical financial information of Pilgrim's Pride Corporation, including quarterly information regarding net sales by primary market line. EXHIBIT INDEX

EXHIBIT
NUMBER
DESCRIPTION

- -------
99.1

Supplemental
Historical
Financial
Information

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PILGRIM'S PRIDE CORPORATION

By: /S/ RICHARD A. COGDILL
Richard A. Cogdill
Executive Vice President,
Chief Financial Officer,
Secretary and Treasurer

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PILGRIM'S PRIDE CORPORATION STATISTICAL MANAGEMENT DISCUSSION AND ANALYSIS FOR QUARTERS ENDED:

Our Statistical Management Discussion and Analysis data is derived from our financial statements and internal reports. Historical results should not be taken as necessarily indicative of the results that may be expected for any future period. You should read this financial data in conjunction with the appropriate period financial statements and the related notes and "Management's Discussion and Analysis of Results of Operations and Financial Condition" included in our SEC filings.

Quarters

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Ended -------
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-
09/28/02
06/29/02
03/30/02
12/29/01 -.-.
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-- --...-.
United States
Chicken
Operations:
U.S. Chicken
Sales (000's)
\$ 417,387 \$
427,325 \$
398,608 \$
405,738 U.S.
Chicken Sales
divided by
U.S. Chicken
Net Pounds
Produced \$
0.6883 \$
0.6934 \$
0.6872 \$
0.7075 U.S.
Chicken Net
Pounds
Produced
(000's)
606, 383
616, 274
580, 037
573,464 Other
Operations:
Other Sales
( 000 's)
52,846 48,330
49, 543 42,972
U.S. Chicken
Sales \& Other
Sales Totals:
U.S. Chicken
Sales \& Other
Sales (000's)
470, 233
475, 655
448, 151
448,710 U.S
Chicken \&
Other
Operating
Income
(000's) 4,507
15,100 3,701
9,355 U.S.
Chicken \&
Other
Operating
Income as a
percent of
U.S. Chicken
\& Other Sales
0.96\% 3.17\%
0.83\% 2.08\% -
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--- Mexico Chicken
Operations: Mexico
Chicken Sales (000's)(c)
81,383 80,308
75,674 86,528 Mexico
Chicken Sales divided by Mexico
Chicken Net Pounds
Produced \$
0.5993 \$
0.6177 \$
0.5820 \$
0.5812 Mexico Other
Operations:
Mexico Other
Sales (000's)
(c) 5,371

4,498 4,702
4,388 Mexico Chicken Operating Income
(000's) 3,276
5,830 (514)
8,471 Mexico Operating
Income as a percent of Mexico
Chicken Sales
3.78\% 6.88\%
-0.64\% 9.32\%
Mexico Net Pounds
Produced
(000's)
135, 789
130,011
130, 027
148,876
----- ------
--- --------
Turkey U.S.
Turkey Sales (000's)
82, 832 76,656 72,226
116,404 U.S. Turkey Sales divided by
U.S. Turkey Net Pounds Produced \$ 0.8353 \$
0.7304 \$
0.6222 \$

1. 0311 U.S. Turkey Operating Income (000's) $(10,883)$ $(6,884)$
$(7,559) 5,503$
U.S. Turkey Operating

Income as a percent of
U.S. Turkey

Sales -13.14\% -8.98\%
-10.47\% 4.73\%
U.S. Turkey

Net Pounds Produced (000's) 99, 165 104, 946 116, 074
112,896 --.-
----- ------

- -------.-.
U.S. Summary U.S. Sales (000's) 553, 065 552, 311 520, 377
565, 114 U.S
Cost of Sales (000's)
531, 295
516,978
497, 296
522,513 U.S.
Gross Margin (000's)
21,770 35,333
23,081 42,601
U.S. Gross

Margin as a
percent of
U.S. Sales
3.94\% 6.40\%
4.44\% 7.54\%
U.S. Selling,

General and Administrative Expenses (000's)
28,146 27,117
26,939 27,743
U.S. Selling,

General and Administrative Expenses as a percent of U.S. Sales
5.09\% 4.91\%
5.18\% 4.91\% U.S.

Operating Income (000's)
$(6,376) 8,216$ $(3,858)$
14, 858 U.S. Operating Income as a percent of U.S. Sales
-1.15\% 1.49\%
-0.74\% 2.63\%
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Consolidated Operations Chicken Operations:
Chicken Sales
from all
Divisions
(000's)
498, 770

507,632
474, 282
492, 266
Chicken Sales
from all
divisions
divided by
Chicken Net Pounds
Produced from all Divisions
\$ 0.6720 \$
0.6802 \$
0.6679 \$ 0.6815

Chicken Net Pounds
Produced from
all Divisions (000's) 742,172 746,285 710,064
722,340 Other
Operations:
Other Sales (000's)(c)
58,217 52, 828
54,245 47,360
Totals All
Operations:
Total Net
Sales (000's) 639, 819 637,116 600, 753
656,030 Total
Cost of Sales (000's) 608,148
590,116
572,122
598,166 Gross
Margin from all
operations (000's)
31,671 47,000
28,631 57,864
Gross Margin from all
operations as
a percent of Total Net
Sales 4.95\%
7.38\% 4.77\%
8.82\% Total Selling,
General and
Administrative Expenses (000's)
34,771 32,954
33, 003 34, 535 Total Selling,
General and
Administrative
Expenses as a percent of Total Net
Sales 5.43\%
5.17\% 5.49\% 5.26\%

Operating
Income from all
operations

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    Quarters
    Ended ------
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    ------------
        09/29/01
        06/30/01
    03/31/01(a)
    12/30/00 ---
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- United
States
Chicken
Operations:
U.S. Chicken
Sales (000's)
\$ 427,191 \$
422,985 \$
356,341 \$
265, 824 U.S.
Chicken Sales
divided by
U.S. Chicken
Net Pounds
Produced \$
0.7470 \$
0.7232 \$
0.7096 \$
0.7221 U.S.
Chicken Net
Pounds
Produced
(000's)
571, 867
584, 896
502,173
368,143 Other
Operations:
Other Sales
(000's)
45,843 45,719
46,568 41,725
U.S. Chicken
Sales \& Other
Sales Totals:
U.S. Chicken
Sales \& Other
Sales (000's)
473, 034
468, 704
402,909
307,552 U.S.
Chicken \&
Other
Operating
Income
(000's)
27,700 27,971
1,795 20,631
U.S. Chicken
\& Other
Operating
Income as a
percent of
U.S. Chicken
\& Other Sales
5.86\% 5.97\%
0.45\% 6.71\% -
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--- Mexico Chicken
Operations: Mexico
Chicken Sales (000's)(c)
76,061 84,088
70,457 72,863 Mexico
Chicken Sales divided by Mexico
Chicken Net Pounds Produced \$ 0.5456 \$ 0.6412 \$ 0.5040 \$
0.5223 Mexico Other
Operations:
Mexico Other
Sales (000's)
(c) 3,541

5,664 5,387
5,617 Mexico Chicken Operating Income
(000's) 1,011 13,767
$(5,201) 2,580$ Mexico Operating
Income as a percent of Mexico
Chicken Sales
1.27\% 15.34\%
-6.86\% 3.29\%
Mexico Net Pounds Produced (000's) 139, 415 131,152 139, 799
139,510----
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Turkey U.S.
Turkey Sales (000's)
88,615 87,380 62,840 --
U.S. Turkey

Sales divided by U.S. Turkey Net Pounds Produced \$ 0.7896 \$ 0.7875 \$ 0.8282 --
U.S. Turkey Operating Income
(000's) 2,406
3,750 (1,867)
-- U.S.
Turkey
Operating
Income as a
percent of
U.S. Turkey

Sales 2.72\%
4.29\% -2.97\%
-- U.s.
Turkey Net Pounds Produced (000's) 112, 233
110, 958
75,879 -- --
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- U.S.

Summary U.S.
Sales (000's)
561, 649
556, 084
465,749
307,552 U.S.
Cost of Sales
(000's)
507,112
499, 916
436, 038
268,120 U.S.
Gross Margin
(000's)
54,537 56,168
29,711 39,432
U.S. Gross

Margin as a
percent of
U.S. Sales
9.71\% 10.10\%
6.38\% 12.82\%
U.S. Selling,

General and
Administrative
Expenses
(000's)
24,431 24,448
29, 783 18, 801
U.S. Selling,

General and Administrative Expenses as a percent of
U.S. Sales
4.35\% 4.40\%
6.39\% 6.11\% U.S.

Operating Income (000's)
30,106 31,720
(72) 20,631 U.S.

Operating
Income as a percent of U.S. Sales 5.36\% 5.70\% -0.02\% 6.71\%
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Consolidated Operations Chicken
Operations:
Chicken Sales from all
Divisions (000's) 503, 252 507, 073 426, 798
divided by
Chicken Net
Pounds
Produced from
all Divisions
\$ 0.7075 \$
0.7082 \$
0.6648 \$
0.6672
Chicken Net
Pounds
Produced from
all Divisions
(000's)
711,282
716, 048
641,972
507,653 Other
Operations:
Other Sales
(000's)(c)
49, 384 51, 383
51,955 47, 342
Totals All
Operations:
Total Net
Sales (000's)
641, 251
645, 836
541,593
386, 032 Total
Cost of Sales
(000's)
579, 307
570, 211
512,377
338,866 Gross
Margin from
all
operations
(000's)
61,944 75,625
29,216 47,166
Gross Margin
from all
operations as
a percent of
Total Net
Sales 9.66\%
11.71\% 5.39\%
12.22\% Total
Selling,
General and
Administrative
Expenses
(000's)
30,827 30,138
34,488 23,955
Total
Selling,
General and
Administrative
Expenses as a
percent of
Total Net
Sales 4.81\%
4.67\% 6.37\%
6.21\%
Operating
Income from
all
operations
(000's)
31,117 45,487
$(5,272)$
23,211
Operating
Total Net
Sales 4.85\%
7.04\% -0.97\%
6.01\%
Quarters
Ended
-
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09/30/00
07/01/00
04/01/00
01/01/00 ----
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- United
States
Chicken
Operations:
U.S. Chicken
Sales (000's)
\$ 263,549 \$
282,973 \$
253, 687 \$
250,178 U.S.
Chicken Sales
divided by
U.S. Chicken
Net Pounds
Produced \$
0.7173 \$
0.7187 \$
0.6624 \$
0.7140 U.S.
Chicken Net
Pounds
Produced
(000's)
367,431
393,755
382, 955
350,409 Other
Operations:
Other Sales
(000's)
36,706 27,940
42,843 34,201
U.S. Chicken
Sales \& Other
Sales Totals:
U.S. Chicken
Sales \& Other
Sales (000's)
300, 255
310, 913
296,530
284,379 U.S.
Chicken \&
Other
Operating
Income
(000's) 8,411
12,909 3,502
21,106 U.S.
Chicken \&
Other
Operating
Income as a
percent of
U.S. Chicken
\& Other Sales
2.80\% 4.15\%

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--- Mexico
Chicken
Operations:
Mexico
Chicken Sales
(000's) (c)
73,322 75,818
71,926 65,074
Mexico
Chicken Sales
divided by
Mexico
Chicken Net
Pounds
Produced \$
0.5646 \$
0.6597 \$
0.6320 \$
0.5152 Mexico
other
Operations:
Mexico Other
Sales (000's)
(c) 5,799
5,248 4,804
5,372 Mexico
Chicken
Operating
Income
(000's) 7,225
13,439 9,779
4,116 Mexico
Operating
Income as a
percent of
Mexico
Chicken Sales
9.13\% 16.58\%
12.74\% 5.84\%
Mexico Net
Pounds
Produced
(000's)
129, 877
114, 931
113, 805
126,313 ----
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Turkey U.S.
Turkey Sales
(000's) -- -
-- -- U.S.
Turkey Sales
divided by
U.S. Turkey
Net Pounds
Produced --
-- -- U.S
Turkey
Operating
Income
(000's) -- .-
-- -- U.S.
Turkey
Operating
Income as a
percent of
U.S. Turkey
Sales -- -- -
- -- U.S.
Turkey Net
Pounds
Produced
(000's)
U.S. (000's) 300, 255 310, 913 296,530
284,379 U.S Cost of Sales (000's) 273, 604 282,676 276,987
247,149 U.S. Gross Margin (000's)
26,651 28,237
19,543 37,230
U.S. Gross

Margin as a percent of U.S. Sales
8.88\% 9.08\%
6.59\% 13.09\%
U.S. Selling, General and
Administrative Expenses (000's)
18,240 15,328
16, 041 16, 124
U.S. Selling,

General and
Administrative
Expenses as a percent of U.S. Sales 6.07\% 4.93\%
5.41\% 5.67\% U.S.

Operating Income
(000's) 8,411 12,909 3,502
21,106 U.S. Operating Income as a percent of U.S. Sales 2.80\% 4.15\%
1.18\% 7.42\% -
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$\qquad$

Consolidated Operations Chicken Operations:
Chicken Sales from all Divisions (000's) 336, 871 358,791 325, 613 315, 252
Chicken Sales from all divisions divided by Chicken Net Pounds Produced from
all Divisions \$ 0.6774 \$ 0.7053 \$ 0.6555 \$
0.6613

## Chicken Net

 PoundsProduced from
all Divisions
(000's)
497,308
508,686
496,760
476,722 Other
Operations:
Other Sales
(000's)(c)
42,504 33,188
47,647 39, 573
Totals All
Operations:
Total Net
Sales (000's)
379, 375
391,979
373,260
354,825 Total
Cost of Sales
(000's)
339, 718
345,314
339, 231
309,348 Gross
Margin from all
operations
(000's)
39,658 46,665
34,029 45,477
Gross Margin from all
operations as
a percent of Total Net
Sales 10.45\%
11.90\% 9.12\%
12.82\% Total

Selling,
General and
Administrative Expenses (000's)
24,022 20,316
20,747 20,255 Total
Selling,
General and
Administrative
Expenses as a percent of Total Net
Sales 6.33\%
5.18\% 5.56\% 5.71\%

Operating
Income from all
operations (000's)
15,636 26,349
13,282 25,222 Operating
Income from all
operations as a percent of Total Net
Sales 4.12\%
6.72\% 3.56\%
7.11\% ------
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$\qquad$
Quarters
Ended ------
-

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----- United
States
Chicken
Operations:
U.S. Chicken
Sales (000's)
\$ 249,181 \$
254,794 \$
236,673 \$
222,848 U.S.
Chicken Sales
divided by
U.S. Chicken
Net Pounds
Produced \$
0.7220 \$
0.7317 \$
0.6953 \$
0.6517 U.S.
Chicken Net
Pounds
Produced
(000's)
345, 141
348, 232
340,387
341,931 Other
Operations:
Other Sales
(000's)
32,151 26,461
36,690 44,105
U.S. Chicken
Sales \& Other
Sales Totals:
U.S. Chicken
Sales \& Other
Sales (000's)
281, 332
281, 255
273, 363
266,953 U.S.
Chicken \&
Other
Operating
Income
(000's)
25,619 22,076
21,741 18, 741
U.S. Chicken
\& Other
Operating
Income as a
percent of
U.S. Chicken
\& Other Sales
9.11\% 7.85\%
7.95\% 7.02\% -
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-- Mexico
Chicken
Operations:
Mexico
Chicken Sales
(000's)(c)
60,244 57,870
51, 805 63,613
Mexico
Chicken Sales
divided by Mexico
Chicken Net Pounds Produced \$ 0.4746 \$ 0.5505 \$ 0.5290 \$
0.5022 Mexico Other
Operations:
Mexico Other
Sales (000's)
(c) 5,685

5,035 4,726
5,522 Mexico Chicken Operating Income
(000's) 3,195
7,136 3,551
7,445 Mexico Operating
Income as a percent of Mexico
Chicken Sales
4.85\% 11.34\%
$6.28 \% 10.77 \%$
Mexico Net
Pounds
Produced
(000's)
126,948
105, 117
97,927
126,657--.-.
---- ----------
Turkey U.S.
Turkey Sales
(000's) -- --
-- -- U.S.
Turkey Sales divided by
U.S. Turkey Net Pounds
Produced -- --- -- U.S Turkey Operating Income
(000's) -Turkey Operating
Income as a percent of
U.S. Turkey

Sales -- --

- -- U.S.

Turkey Net Pounds Produced

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(000's) -- --
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U.S. Summary
U.S. Sales (000's)
281, 332
281, 255
273,363
266,953 U.S.
Cost of Sales
(000's)
242,313
243,018

234, 533
234,667 U.S.
Gross Margin (000's)
39, 019 38,236
38,830 32,287
U.S. Gross

Margin as a
percent of
U.S. Sales
13.87\% 13.59\%
14.20\% 12.09\%
U.S. Selling,

General and
Administrative
Expenses (000's)
13,399 16,160 17,089 13,545 U.S. Selling,

General and Administrative Expenses as a percent of
U.S. Sales
4.76\% 5.75\%
6.25\% 5.07\% U.S.

Operating Income (000's)
25,619 22,076
21,741 18,741
U.S.

Operating
Income as a percent of U.S. Sales
9.11\% 7.85\%
7.95\% 7.02\% -
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---.- --.-.

Consolidated Operations Chicken
Operations:
Chicken Sales from all Divisions (000's) 309, 425 312, 664 288, 478 286,461
Chicken Sales from all divisions divided by
Chicken Net Pounds Produced from
all Divisions \$ 0.6554 \$ 0.6897 \$ 0.6582 \$ 0.6113

Chicken Net Pounds
Produced from all Divisions (000's) 472, 089 453, 349 438, 314
468,588 Other Operations: Other Sales (000's)(c)
37,836 31,496

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41,416 49,627
    Totals All
    Operations:
    Total Net
Sales (000's)
            347,261
            344,160
    329,894
336,088 Total
Cost of Sales
            (000's)
            301,131
            294,745
    283,632
292,187 Gross
Margin from
            all
    operations
    (000's)
46,131 49,415
46,262 43,900
Gross Margin
    from all
operations as
a percent of
    Total Net
Sales 13.28%
14.36% 14.02%
13.06% Total
    Selling,
    General and
Administrative
    Expenses
        (000's)
17,316 20,203
20,970 17,715
        Total
    Selling,
    General and
Administrative
Expenses as a
    percent of
    Total Net
    Sales 4.99%
    5.87% 6.36%
        5.27%
    Operating
    Income from
        all
    operations
        (000's)
28,814 29,212
25,292 26,186
    Operating
Income from
        all
operations as
a percent of
    Total Net
    Sales 8.30%
    8.49% 7.67%
7.79% -------
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        Quarters
Ended -------
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    09/26/98
    06/27/98
    03/28/98
12/27/97 ----
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--- --------
        -- United
        States
        Chicken
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Operations:
U.S. Chicken Sales (000's) \$ 243,772 \$ 228,719 \$ 218,268 \$ 218, 634 U.S. Chicken Sales divided by
U.S. Chicken Net Pounds Produced \$
0.7828 \$ 0.7196 \$ 0.6908 \$
0.6816 U.S.

Chicken Net Pounds Produced (000's) 311, 428 317, 849 315,948
320,773 Other
Operations:
Other Sales (000's)
34,391 32, 656
36,074 40,942
U.S. Chicken Sales \& Other
Sales Totals:
U.S. Chicken

Sales \& Other Sales (000's) 278,163
261, 375
254,342
259,576 U.S. Chicken \& Other Operating Income (000's)
22,266 8,434
3,104 2,473
U.S. Chicken \& Other Operating Income as a percent of
U.S. Chicken \& Other Sales
8.00\% 3.23\%
1.22\% 0.95\% -
-------- ---
----- -------- Mexico Chicken
Operations: Mexico Chicken Sales (000's)(c)
55,508 59,945
63,333 78,311 Mexico
Chicken Sales divided by Mexico
Chicken Net Pounds
Produced \$ 0.6025 \$
0.6491 \$
0.6253 \$
0.6803 Mexico Other
Operations: Mexico Other Sales (000's)
(c) 7,040

7,180 6,771
7,823 Mexico Chicken Operating Income
(000's) 9,178
10,608 8,294
12,898 Mexico Operating
Income as a percent of Mexico
Chicken Sales
14.67\% 15.80\%
11.83\% 16.47\%

Mexico Net
Pounds
Produced
(000's)
92,135 92,350 101,276
115,118 ----
---- ------

Turkey U.S.
Turkey Sales
(000's) -- --
-- -- U.S.
Turkey Sales divided by
U.S. Turkey

Net Pounds
Produced -- -

- -- -- U.S. Turkey
Operating Income
(000's) -- -Turk.s
Turkey
Operating
Income as a
percent of
U.S. Turkey

Sales -- -- -

- -- u.s.

Turkey Net Pounds
Produced
(000's) -- --
-- -- ---------

- --------
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U.S. Summary U.S. Sales (000's) 278,163 261,375 254,342
259,576 U.S.
Cost of Sales (000's) 244, 055 241, 956 239, 915
246,985 U.S.
Gross Margin (000's)
34,108 19,419
14,427 12,591
U.S. Gross

Margin as a
percent of
U.S. Sales
12.26\% 7.43\%
5.67\% 4.85\%
U.S. Selling,

General and

## Administrative

Expenses
(000's)
11, 842 10,985
11,323 10,118
U.S. Selling,

General and
Administrative
Expenses as a percent of
U.S. Sales
4.26\% 4.20\%
4.45\% 3.90\% U.S.

Operating Income (000's)
22,266 8,434
3,104 2,473 U.S.

Operating
Income as a percent of U.S. Sales
8.00\% 3.23\%
1.22\% 0.95\% -
$\qquad$
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Consolidated Operations Chicken
Operations:
Chicken Sales from all Divisions (000's) 299, 280 288, 664 281, 601 289, 122
Chicken Sales from all divisions divided by Chicken Net Pounds
Produced from all Divisions
\$ 0.7416 \$
0.7037 \$
0.6749 \$ 0.6633

Chicken Net Pounds
Produced from
all Divisions
(000's)
403, 563
410, 199
417,224
435,891 Other
Operations:
Other Sales
(000's)(c)
41,431 39, 836
42,845 48,765
Totals All
Operations:
Total Net
Sales (000's)
340,711
328,500
324,446
337, 887 Total
Cost of Sales
(000's)
293,586
295,764
297,585
operations (000's)
47,125 32,736
26,861 29,380
Gross Margin from all
operations as
a percent of Total Net
Sales 13.83\%
9.97\% 8.28\%
8.70\% Total Selling, General and Administrative Expenses (000's)
15,681 13,694
15,463 14, 009
Total Selling,
General and Administrative Expenses as a percent of Total Net
Sales 4.60\%
4.17\% 4.77\% 4.15\% Operating
Income from all
operations (000's)
31,444 19, 042
11,398 15,371
Operating
Income from all
operations as
a percent of
Total Net
Sales 9.23\%
5.80\% 3.51\%
4.55\% ------
--- ---------

Quarters
Ended -------
------------
--------.-.

09/27/97
6/28/97
03/29/97
12/28/96 ---
------ ----
--- -------
-- United
States
Chicken
Operations:
U.S. Chicken

Sales (000's)
\$ 233,779 \$
227,111 \$
204,128 \$
193, 147 U.S.
Chicken Sales divided by
U.S. Chicken Net Pounds Produced \$ 0.7017 \$ 0.6926 \$

### 0.7090 \$

0. 7163 U.S.

Chicken Net Pounds Produced (000's) 333,184 327,928 287, 915
269,655 Other
Operations:
Other Sales (000's)
34,382 33,619
38,095 38,391
U.S. Chicken

Sales \& Other
Sales Totals:
U.S. Chicken

Sales \& Other
Sales (000's)
268, 161
260,730
242,223
231,538 U.S. Chicken \& Other Operating Income (000's)
10,300 4, 622
4,031 10,369
U.S. Chicken \& Other Operating
Income as a percent of
U.S. Chicken \& Other Sales
3.84\% 1.77\%
1.66\% 4.48\% -
-------- --
------- ----
--- Mexico Chicken
Operations: Mexico
Chicken Sales (000's)(c)
73,113 74,438
61,178 66,268 Mexico
Chicken Sales divided by Mexico
Chicken Net Pounds Produced \$ 0.6612 \$
0.6916 \$ 0.5959 \$
0.6538 Mexico Other
Operations:
Mexico Other
Sales (000's)
(c) Mexico Chicken Operating Income (000's)
14,993 8,005
5,630 5,945 Mexico Operating Income as a percent of Mexico
Chicken Sales
20.51\% 10.75\%
9.20\% 8.97\%
Mexico Net
Pounds
Produced
(000's)
110,570
107,635
102,663
101,357 ----
----- ------
- --------
Turkey U.S.
Turkey Sales
(000's)
-- -- U.S.
Turkey Sales
divided by
U.S. Turkey
Net Pounds
Produced -- -
- -- -- U.S.
Turkey
Operating
Income
(000's) --
-- -- U.S.
Turkey
Operating
Income as a
percent of
U.S. Turkey
Sales -- --
- -- U.S.
Turkey Net
Pounds
Produced
(000's) -- -
-- -- ------
- ---------
U.S. Summary
U.S. Sales
(000's)
268, 161
260,730
242,223
231,538 U.S.
Cost of Sales
(000's)
253, 014
244, 820
227,462
210,213 U.S.
Gross Margin
(000's)
15,147 15,910
14,761 21,325
U.S. Gross
Margin as a
percent of
U.S. Sales
5.65\% 6.10\%
6.09\% 9.21\%
U.S. Selling,
General and
Administrative
Expenses
(000's) 4,847
11,288 10,730
10,956 U.S.
Selling,
General and
Administrative
Expenses as a
percent of
U.S. Sales
1.81\% 4.33\%
4.43\% 4.73\%
U.S.

## operating

Income
(000's)
10,300 4, 622
4,031 10,369
U.S.

Operating
Income as a percent of U.S. Sales 3.84\% 1.77\%
1.66\% 4.48\% -
$\qquad$
----- ------

Consolidated Operations Chicken Operations:
Chicken Sales from all Divisions (000's) 306, 892 301,549 265,306 259,415
Chicken Sales from all divisions divided by Chicken Net Pounds
Produced from
all Divisions
\$ 0.6916 \$
0.6923 \$
0.6793 \$ 0.6992

Chicken Net Pounds
Produced from
all Divisions (000's) 443, 754 435,563 390, 578
371,012 Other Operations: Other Sales (000's)(c)
34,382 33,619
38,095 38,391
Totals All
Operations:
Total Net
Sales (000's)
341, 274
335,168
303, 401
297,806 Total
Cost of Sales
(000's)
307,414
307, 883 280,316
267,539 Gross
Margin from all
operations (000's)
33, 860 27, 285
23,085 30,267
Gross Margin from all
operations as a percent of Total Net
Sales 9.92\%
8.14\% 7.61\%
Operating
Income from
all
operations
(000's)
25, 293 12, 627
9,660 16,314
Operating
Income from
all
operations as
a percent of
Total Net
Sales 7.41\%
3.77\% 3.18\%
5.48\% ------
--- --------
-----------
(a) The acquisition of WLR Foods has been accounted for as a purchase, and the results of operations for this acquisition have been included in our consolidated results of operations since January 27, 2001, the acquisition date.
(b) 14 week Quarter.
(c) Certain items previously classified under Mexico have been reclassified under sale of other products-Mexico.

Pilgrim's Pride Corporation
Net Sales by Primary Market Line
for Quarters Ended:
The following table sets forth, for the quarterly periods including and since fiscal 2000, net sales attributable to each of our primary product lines and markets served with those products. We based the table on our internal sales reports and their classification of product types and customers. The information in these tables should be read in conjunction with the information in our SEC filings, including the discussion of our primary product lines and markets served with those products included in our most recent Annual Report on Form 10-K.

FISCAL
QUARTERS

```
ENDED -----
```

----------
---------
----------
----------
SEPTEMBER
28, JUNE
29, MAR 30,
DEC 29,
SEPT 29,
20022002
20022001
2001-----
------ ---
-- ------
(IN
THOUSANDS)
CHICKEN
SALES:
UNITED
STATES
Prepared
Foods: (b)
Foodservice
\$ 170, 700
\$171,568
\$161, 171
\$156, 417
\$166, 891
Retail \$
41,357 \$
44,438 \$
37,691 \$
34,813 \$
32,204 ---
-------- -
-- -
---- -----
Total
Prepared
Foods \$
212, 057
\$216,006
\$198, 862
\$191, 230
\$199,095 --
-------- -
-----
---- ------
-- Fresh
Chicken:
Foodservice
\$ 109, 058
\$115, 080
\$107,795
$\qquad$
-- Export and Other Prepared
Foods \$ 7,905 \$ 7,839 \$ 7,360 \$ 7,423 \$ 6, 290 ChickenOther \$ 19, 861 \$ 19,782 \$ 21,479 \$ 32,453 \$
34,179 - -
------- -
$\qquad$
---- -------
Total
Export and Other(b) \$ 27,767 \$
27,621 \$
28,839 \$
39,877 \$
40,469 ---
-------- -
---- -----

Total U.S.
Chicken \$ 417, 387 \$427, 325
\$398, 609
\$405, 738
\$427,189 -
---------
---- -----
-- Mexico:
(c) \$

81,383 \$ 80,308 \$ 75,674 \$ 86,528 \$ 76, 061 TOTAL CHICKEN SALES \$ 498, 770
\$507, 632
\$474, 282
\$492, 266
\$503, 250 -
-- total
PREPARED
FOODS
207,452
223, 845
206, 222
\$198, 653
\$205,433
TURKEY
SALES:
Prepared
Foods: (d)
Foodservice
\$ 29,729 \$
29,732 \$
34, 082 \$
41,109 \$ 30,915
Retail \$
14,284 \$
14,723 \$
11, 803 \$
13, 829 \$
18,235 ---
--------
------ ---
-
Total
Prepared Foods \$
44,013 \$
44, 455 \$
45,884 \$
54,938 \$
49,150 ---
-------- -
------ ---
---- -----
Fresh
Turkey:
Foodservice
\$ 9, 797 \$
5,561 \$
7,970 \$
12,792 \$ 6,911
Retail \$
25,402 \$
23,585 \$
15,498 \$
43, 097 \$
27,898---
-------- -
------ -----
Total Fresh
Turkey \$
35,199 \$
29,146 \$
23,468 \$ 55,888 \$
34,809 ---
-------- --
------ -----
Export and Other Prepared
Foods \$ 711
\$ 473 \$ 564
\$ 1,110 \$
851 TurkeyOther \$


FISCAL
QUARTERS
ENDED
-------
--------
---------31, DEC 30, SEPT 30, JULY 1,
APRIL 1,
JAN 1, 2001
(a) 2000

20002000
20002000
-
------

- --------
(IN
THOUSANDS)
CHICKEN
SALES:
UNITED
states
Prepared
Foods: (b)
Foodservice
\$160, 349
\$147,975
\$145, 294
\$165, 577
\$139, 859
\$138,665
Retail \$
26,029 \$
14,618 \$
16,661 \$
8,874 \$
10,698 \$
11,422 ---
---- -----
- 

Total
Prepared
Foods
\$186, 378
\$162,593
\$161,955
\$174, 451
\$150, 557
\$150,087 -
$\qquad$
$\qquad$
--------
Fresh
Chicken:
Foodservice
\$ 62, 047 \$
38,464 \$
46,205 \$
54,691 \$
51,951 \$ 49,345
Retail \$
78,608 \$
36,187 \$
37,673 \$
39,758 \$
37,021 \$
34,525 ---
---- Total
Fresh
Chicken
\$140, 655 \$
74,651 \$
83, 878 \$
94,449 \$
88,972 \$
83,870 ---
---- -----
------- -
------ ----
--- Export
and Other
Prepared
Foods \$
4,793 \$
1,379 \$
1,466 \$
1,378 \$
1,050 \$ 701
Chicken-
Other \$
24,514 \$
27,203 \$
16,250 \$
12,695 \$
13,108 \$
15,519 --.
---- ----
-- ------
------ ---
---- Total
Export and
Other (b) \$
29,307 \$
28,582 \$
17,716 \$
14, 073 \$
14,158 \$
16,221 -...
---- ---
-- ------
------ ---
- Total
U.S
Chicken
\$356, 340
\$265, 826
\$263,549
\$282,973
\$253, 687
\$250,178 -
------ ---
-- ------
Mexico: (c)
\$ 70, 457 \$
72, 863 \$
73,322 \$
75,818 \$
71,925 \$
65, 074
TOTAL
CHICKEN
SALES
\$426,797
\$338, 690
\$336, 871
\$358, 791
\$325, 612
\$315, 252
total
PREPARED
FOODS
\$191, 231
\$164, 000
\$163, 439
\$175, 853
\$151, 630
\$150, 827
TURKEY
SALES:
Prepared
Foods: (d)
Foodservice
\$ 18,561 --
Retail \$
14,477 --
- -- -- --
-
---- -----
-- ------
Total
Prepared
Foods \$
33,038 -
------- -
------ ---
-- --------
Fresh
Turkey:
Foodservice
\$ 5,567 --
Retail \$
20,802 -- -
- -- -- --
------ ---
-- -------
Total Fresh
Turkey \$
26,369 --
- -- --
-------- --
---- ----
-- -------
Export and
Other
Prepared
Foods \$ 641
-- Turkey-
Other \$
2,792 -- -
-- -- -- -
------ ---
---- -----
-----
Total
Export and
Other(d) \$
3,433 -- --
-- -- -- -
------ ---

TOTAL
TURKEY
SALES \＄
62，840－－
－－－－－－－
－－－－－－－－
－－－－－－－－－
－－－－－－－－
－－－－－－－－－

TOTAL
PREPARED
FOODS \＄
33，679－－
－Sale of Other Products U．S．\＄
46，569 \＄
41，725 \＄
36，706 \＄
27，940 \＄
42，843 \＄
34，201
Mexico（d）\＄
5，387 \＄
5，617 \＄
5，799 \＄
5，248 \＄
4，805 \＄
5，372－－－－
－－－－－－－－－
－－－－－－－－
－－－－Total
Other
Products \＄ 51，956 \＄ 47，342 \＄ 42，505 \＄ 33，188 \＄ 47，648 \＄
39,573 ---
---- -----
-- -------
------- -
---- TOTAL
NET SALES
\$541, 593
\$386, 032
\$379, 375
\$391, 979
\$373, 260
\$354, 825
========
ニニニニニニニニ
========
ニニニニニニニニ
========
ニニニニニニニニ
（a）The acquisition of WLR Foods has been accounted for as a purchase，and the results of operations for this acquisition have been included in our consolidated results of operations since January 27，2001，the acquisition date．
（b）Certain items previously classified under U．S．prepared foods and U．S． fresh chicken were reclassified into the U．S．export and other and other categories．Amounts reclassified by quarter were：September 28， 2002 －\＄5．0 Million，June 29， 2002 －\＄5．1 Million，Mar．30， 2002 － \＄4．4 Million，Dec．29， 2001 －\＄4．1 Million，Sept．29，2001－\＄6．3 Million，June 30， 2001 －\＄6．5 Million，Mar．31， 2001 －\＄4．9 Million， Dec．30， 2000 －\＄1．4 Million，Sept．30， 2000 －\＄1．5 Million，July 1， 2000 －\＄1．4 Million，April 1， 2000 －\＄1．1 Million，Jan．1， 2000 －\＄0．7 Million
(c) Certain item previously classified under Mexico have been reclassified under sale of other products-Mexico.
(d) Certain items previously classified under U.S. prepared foods and U.S. fresh turkey were reclassified into the U.S. export and other categories. Amounts reclassified by quarter were: September 28, 2002 \$. 6 Million, June 29, 2002 - \$.4 Million, Mar. 30, 2002 - \$. 4 Million, Dec. 29, 2001 - \$. 7 Million

FISCAL
QUARTERS
ENDED -----
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----------
SEPTEMBER
28, JUNE
29, MAR 30,
DEC 29,
SEPT 29,
20022002
20022001
2001-----
--.-- - -
-- -------
(IN
THOUSANDS)
CHICKEN
SALES: U.S. CHICKEN
SALES:
Prepared
Foods:(b)
Foodservice
40.9\% 40.1\%
40.4\% 38.6\%
39.1\%

Retail 9.9\% 10.4\% 9.5\% 8.6\% 7.5\% -
$\qquad$
$\qquad$
-- Total
Prepared
Foods 50.8\%
50.5\% 49.9\%
47.1\% 46.6\%
----------
-------- -
---- Fresh
Chicken:
Foodservice
26.1\% 26.9\%
27.0\% 28.7\%
28.5\%
Retail
16.4\% 16.1\%
$15.8 \% 14.3 \%$
15.4\% ----
------- --
----- -----
--- ------
Total Fresh Chicken
42.5\% 43.0\%
42.9\% 43.0\% 43.9\%

Export and Other Prepared
Foods 1.9\%
1.8\% 1.8\%
1.8\% 1.5\%

Chicken-
Other 4.8\%
4.6\% 5.4\%
8.0\% 8.0\%
$\qquad$
－－Export
and Other
（b） $6.7 \%$
6．5\％7．2\％
9．8\％9．5\％
TOTAL U．S． CHICKEN
100．0\％
100．0\％
100．0\％
100．0\％
100．0\％
＝＝＝＝＝＝＝＝＝＝＝＝
＝＝＝＝＝＝＝＝
ニニニニニニニニ
ニニニニニニニニ
ニニニニニニニニ
TURKEY
SALES：U．S． Turkey Sales： Prepared
Foods：（c）
Foodservice
35．9\％38．8\％
47．2\％35．3\％
34．9\％
Retail
17．2\％19．2\％
16．3\％11．9\％
20．6\％
－－－－－－
－－－－－－－－－
－－－－－－－－－
Total
Prepared
Foods 53．1\％
58．0\％63．5\％
47．2\％55．5\％
－－－－－－－－－－－
－－－－－－－－
－－．－Fresh
Turkey：
Foodservice
11．8\％7．3\％
11．0\％11．0\％ 7．8\％Retail 30．7\％30．8\％
21．5\％37．0\％
31．5\％－－－－
－－－－－－－－－
－－－－－－－－
－－－－－－－－－
Total Fresh Turkey
42．5\％38．0\％
32．5\％48．0\％ 39．3\％
Export and Other Prepared Foods 0．9\％ 0．6\％0．8\％ 1．0\％1．0\％ Turkey－
Other 3．5\％
3．4\％3．2\％
3．8\％4．3\％－
－－－－－－－－－
－－－－－－－－
－－－－－－－－－
－－Export
and Other
（c） $4.4 \%$
ニニニニニニニニニニニニ
ニニニニニニニニ
ニニニニニニニニ
ニニニニニニニニ
ニニニニニニニニ
FISCAL
QUARTERS
ENDED

-     - 

----------
-
----- JUNE
30, MAR 31,
DEC 30,
SEPT 30,
JULY 1,
APRIL 1,
JAN 1, 2001
2001 (a)
20002000
20002000
2000 ------
---.-.-.
------ --
-- -------
(IN
THOUSANDS)
CHICKEN
SALES: U.S.
CHICKEN
SALES:
Prepared
Foods:(b)
Foodservice
37.1\% 45.0\%
55.7\% 55.1\%
58.5\% 55.1\%
55.4\%
Retail 7.2\%
7.3\% 5.5\%
6.3\% 3.1\%
4.2\% 4.6\% -
------- --
-- -

- -------
Total
Prepared
Foods 44.3\%
52.3\% 61.2\%
61.5\% 61.6\%
59.3\% 60.0\%
-------- -
---- --.-.
- Fresh
Chicken:
Foodservice
39.1\% 17.4\%
14.5\% 17.5\%
19.3\% 20.5\%
19.7\%


## Retail

10.4\% 22.1\%
13.6\% 14.3\%
14.1\% 14.6\%
13.8\% ----
--- ------
--------
------ --
---- -----

-     - Total

Fresh Chicken
49.5\% 39.5\%
28.1\% 31.8\%
33.4\% 35.1\% 33.5\%

Export and Other
Prepared
Foods 1.5\%
1.3\% 0.5\%
0.6\% 0.5\%
$0.4 \%$ 0.3\%
Chicken-
Other 4.7\%
6.9\% 10.2\%
6.2\% 4.5\%
5.2\% 6.2\% -
------- --
-.- --.-. .
------- - -
----
Export and
Other (b)
6.2\% 8.2\%
10.8\% 6.7\%
5.0\% 5.6\%
6.5\% TOTAL U.S. CHICKEN 100.0\% 100. 0\% 100. $0 \%$ 100.0\% 100.0\% 100. 0\%
100. $0 \%$
========
========
========
========
========
========
TURKEY
SALES: U.S.
Turkey
Sales:
Prepared
Foods: (c)
Foodservice
44.1\% 29.5\%
-- --
18.3\% 23.0\%
-- -- -- -
-- -------
--------
-------------
-- -------
Total
Prepared
Foods 62.4\%
52.6\% -- --
-- -- -- -
-- -------
-----
--------
Turkey:
Foodservice
7.0\% 8.9\% -
-- -- -
26.-3\% 33.1\%
-- -- -- -
-- -------
-------- --
------ ---
-- ------
--------
Total Fresh
Turkey
33.3\% 42.0\%
-- Export
and Other
Prepared
Foods 1.1\%
1.0\% -- --
Turkey-
Other 3.3\%
4.4\% -- -
-- -- -- --
------ --
---- -----
-- -------
-------- -
---- Export
and Other
(c) $4.3 \%$
5.5\% -- --
TOTAL U.S.
TURKEY
100.0\%
100.0\% --
========
========
ニニニニニニニニ
========
ニニニニニニニニ
========
ニニニニニニニニ
（a）The acquisition of WLR Foods has been accounted for as a purchase，and the results of operations for this acquisition have been included in our consolidated results of operations since January 27，2001，the acquisition date．
（b）Certain items previously classified under U．S．prepared foods and U．S． fresh chicken were reclassified into the U．S．export and other and other categories．Amounts reclassified by quarter were：September 28， 2002 －\＄5．0 Million，June 29， 2002 －\＄5．1 Million，Mar．30， 2002 －\＄4．4 Million，Dec．29， 2001 －$\$ 4.1$ Million，Sept．29， 2001 －$\$ 6.3$ Million， June 30， 2001 －\＄6．5 Million，Mar．31， 2001 －\＄4．9 Million，Dec．30， 2000 －\＄1．4 Million，Sept．30， 2000 －\＄1．5 Million，July 1， 2000 －\＄1．4 Million，April 1， 2000 －\＄1．1 Million，Jan．1， 2000 \＄0．7 Million
（c）Certain items previously classified under U．S．prepared foods and U．S． fresh turkey were reclassified into the U．S．export and other categories．Amounts reclassified by quarter were：September 28， 2002 － \＄． 6 Million，June 29， 2002 －\＄． 4 Million，Mar．30， 2002 －$\$ .4$ Million， Dec．29， 2001 －\＄．7 Million

Since the Acquisition of WLR Foods on January 27, 2001, we operate in two reportable business segments as (1) a producer of chicken and other products and (2) a producer of turkey products.

Our chicken and other products segment includes sales of chicken and sales of other products we produce and purchase for resale in the United States and Mexico. Our chicken and other products segment conducts separate operations in the United States and Mexico and is reported as two separate geographical areas. Our turkey segment includes sales of turkey products produced in our turkey operation recently acquired from WLR Foods, whose operations are exclusively in the United States.

Inter-area sales and inter-segment sales, which are not material, are accounted for at prices comparable to normal trade customer sales. Fixed assets by segment and geographic area are those assets which are used in our operations in each segment or area. Corporate assets are included with chicken and other products. You should read this financial data in conjunction with the appropriate period financial statements and the related notes and "Management's Discussion and Analysis of Results of Operations and Financial Condition" included in our SEC filings.

Fiscal Years
ended -----
------ ----
-----------
------------
-----------
-----------
-----------
/28/2002
9/29/2001(a)
9/30/2000
10/2/1999(b)
9/26/1998
9/27/1997 --
---------
----------
-----------
-----------
-----------
------------
(In
thousands)
NET SALES TO
CUSTOMERS:
Chicken and Other
Products:
United
States \$
1,842,749 \$
1,652,199 \$
1,192,077 \$
1,102,903 \$
1, 053, 458 \$
1,002,652
Mexico
342,851
323, 678
307,362
254,500
278, 087
274,997 ---
-------- --
-------- --
---------
---------
-----------
Sub-total
2,185,600
1,975, 877
1,499,439

1，331，545
1，277，649 Turkey 348， 118 238，835－－
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Total \＄
2，533，718 \＄
2，214，712 \＄
1，499，439 \＄
1，357，403 \＄
1，331，545 \＄
1，277，649
＝＝＝＝＝＝＝＝＝＝＝＝
＝＝ニ＝ニニニニ＝＝＝＝ ＝＝＝＝＝＝＝＝＝＝＝ ＝＝ニニニニニニ＝ニ＝＝ ＝＝＝＝＝＝＝＝＝＝＝ ＝＝＝＝＝＝＝＝＝＝＝＝

OPERATING INCOME：
Chicken and Other
Products： United States \＄ 31，913 \＄ 78，096 \＄ 45，928 \＄ 88，177 \＄ 36，279 \＄ 29， 321 Mexico 17， 070 12， 157 34， 560 21， 327 40， 977
34，573 —．．．－
－－－－－－－－－－
$\qquad$
$\qquad$

Sub－total
48， 983
90， 253
80，488
109， 504
77，256
63， 894
Turkey
$(19,823)$
4，289－－－－
－－－－－－－－－．－－
－－－－－－－－－－
－－－－－－－－－－－－－
－－－－－－－－－－－－－－－－－
Total \＄ 29，160 \＄ 94，542 \＄ 80，488 \＄ 109，504 \＄ 77，256 \＄ 63， 894
＝＝＝＝＝＝＝＝＝＝＝＝
＝＝＝＝＝＝＝＝＝＝＝
＝＝ニーニ＝ニー＝ー＝
ニニニニニニニニニニニニ
（c）Chicken and Other Products： United States \＄ 47，527 \＄ 38，155 \＄ 24，444 \＄ 23，185 \＄ 22，634 \＄
20， 012
Mexico
13，526
11，962
11，583
11，351 9，956
9，784
$\qquad$
$\qquad$
$\qquad$
Sub-total
61, 053
50,117
36, 027
34,536
32,590
29,796
Turkey 9,919
5,273
-- -- -----
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----------
Total \$
70,972 \$
55,390 \$
36,027 \$
34,536 \$
32,590 \$
29,796
============
============
=============
ニニニニニニニニニニニニ
============
ニニニニニニニニニニニニ
TOTAL
ASSETS
Chicken and
Other
Products:
United
States \$
769, 094 \$
764,073 \$
496,173 \$
473, 932 \$
424,591 \$
404,213
Mexico
241, 808
247, 681
209, 247
181, 830
176,848
174,911 --.
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(a) The
acquisition
of WLR Foods
has been
accounted
for as a
purchase,
and the
results of
operations
for this
acquisition
have been
included in
our
consolidated
results of
operations
since
January 27,
2001, the
acquisition
date. (b)
Fiscal year
1999 had 53
weeks. (c)
Includes
amortization
of
capitalized
financing
costs
approximately
\$ 1,417 \$
912 \$ 1,159
\$ 1,149 \$
1,004 \$ 942

PILGRIM'S PRIDE CORPORATION
SELECTED FINANCIAL DATA
FOR QUARTERS ENDED:

Our selected financial data is derived from our financial statements. Historical results should not be taken as necessarily indicative of the results that may be expected for any future period. You should read this financial data in conjunction with the appropriate period financial statements and the related notes and "Management's Discussion and Analysis of Results of Operations and Financial Condition" included in our SEC filings.

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QUARTERS ENDED
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(in thousands
except per
share data)
09/28/02
06/29/02
03/30/02
12/29/01
09/29/01
06/30/01 -----
----- --------
-- -----------
-----------
----- INCOME
STATEMENT DATA:
Net sales \$
639, 819 \$
637,116 \$
600,753 \$
656,030 \$
641,251 \$
645,836 Gross
margin 31,670
47,000 28,631
57,865 61,943
75,625
Operating
income (loss)
$(3,100) 14,045$
$(4,371) 23,330$
31,117 45,486
Income (loss)
before income
taxes and
extraordinary
charge $(8,543)$
6,525 (11,055)
15,679 22,017
34,323 Interest
expense, net
7,137 9,031
7,261 8,573
9,536 10,014
Income tax
expense
(benefit)
$(4,973) 3,259$
$(13,399) 2,688$
8,188 9,056
Income (loss)
before
extraordinary
charge $(3,174)$
3,266 1,252
12,991 13, 829
25,267
Extraordinary
charge - net of
tax -- -- -- --
894 -- Net
extraordinary
charge \$ (0.08)
\$ 0.08 \$ 0.03 \$
0.32 \$ 0.34 \$ 0.61

Extraordinary
charge - early
repayment of
debt -- -- -- \$
-- \$ (0.02) \$

- Net Income
(loss) \$ (0.08)
\$ 0.08 \$ 0.03 \$
0.32 \$ 0.32 \$
0.61 Cash
dividends \$
0.015 \$ $0.015 \$$
0.015 \$ 0.015 \$
0.015 \$ 0.015

Book value \$
9.57 \$ 9.68 \$
9.57 \$ 9.53 \$
$9.27 \$ 8.96$
bALANCE SHEET SUMMARY:
Working capital \$ 179,171 \$ 157,980 \$ 149,869 \$ 143, 360 \$ 203,350 \$
177, 194 Total assets \$
1,221,418 \$ 1,218,365 \$ 1,195,552 \$ 1,153,438 \$ 1,215,695 \$
1,204,820 Notes payable and current
maturities of
long-term debt \$ 4,665 \$
63,210 \$ 60,126
\$ 5,177 \$ 5, 099
\$ 59,022 Long-
term debt, less current
maturities \$ 448,979 \$ 418,064 \$ 410,628 \$ 396,975 \$ 467,242 \$
444,125 Total
stockholders' equity \$ 393,470 \$ 397,910 \$ 393,641 \$ 391,644 \$ 380,932 \$
368,479 CASH
FLOW SUMMARY:
Operating cash
flow \$ 60,789 \$ 15,704 \$ $(58,711)$ \$
81,773 \$ 70,581 \$ 48,738
Depreciation \&
amortization
(d) $\$ 18,114$ \$ 17,813 \$ 17,647 \$ 17, 399 \$
15,962 \$ 18, 608 Capital
expenditures \$ 23,958 \$ 24,199 \$ 14, 898 \$ 17,333 \$ $(7,615) \$$
59,847 Business
acquisitions \$
-- \$ - $\$$-- \$

$$
\ldots{ }^{ \pm}
$$

Financing
activities, net
\$ $(28,240) \$$
9,900 \$ 68,015
\$ $(6,518) \$$
$(31,646) \$$ (21, 804 ) CASHFLOW
RATIOS: EBITDA
(e) \$ 16, 340 \$

33,012 \$ 13,507 \$ 41, 305 \$
46,410 \$ 62,664 EBITDA (last
four qtrs.) \$ 104,164 \$ 134, 234 \$ 163, 887 \$ 157,231 \$ 147,599 \$
126,096 EBITDA (last four
qtrs.)/interest expense, net (last four qtrs.) 3.25
3.904 .634 .47 4.804 .95

Senior secured debt/EBITDA (last four qtrs.) 2.44
2.101 .651 .29
1.85 2.67 Total debt/EBITDA (last four qtrs.) 4.36
3.592 .872 .56
3.203 .99 KEY INDICATORS (AS
A PERCENTAGE OF NET SALES): Gross margin 4.9\% 7.4\% 4.8\% 8.8\% 9.7\% 11.7\% Selling, general and administrative expenses 5.4\%
5.2\% 5.5\% 5.3\% 4.8\% 4.7\% Operating income (loss) -0.5\% 2.2\%
-0.7\% 3.6\% 4.9\% 7.0\% Interest
expense, net
1.1\% 1.4\% 1.2\%
1.3\% 1.5\% 1.6\% Net income (loss) - $0.5 \%$
$0.5 \%$ 0.2\% 2.0\%
2.0\% 3.9\% (a) The Company acquired WLR Foods on

January 27,
2001 for $\$ 239.5$ million and the assumption of $\$ 45.5$ million of
indebtedness.
The acquisition has been
accounted for
as a purchase, and the results
of operations for this acquisition have been
included in our consolidated results of operations since the acquisition date. (b)
Fiscal quarter
ended January
1, 1999 had 14 weeks. (c)
Historical per
share amounts
represent both basic and diluted and have been restated to
give effect to a stock
dividend issued on July 30,
1999. See Note F of the
Consolidated Financial
Statements of the Company included in our Annual Report on Form 10-K filed in year 2001. (d) Includes
amortization of capitalized
financing costs of
approximately 369357346 \$ 346 \$ 137 \$ 281 (e) "EBITDA" is defined as the sum of net
income (loss) before
extraordinary charges, interest, taxes,
depreciation and
amortization. EBITDA is presented because we believe it is frequently used by securities analysts,
investors and other interested parties in the evaluation of
measurement of
financial
performance
under generally
accepted
accounting
principles and
should not be
considered as
an alternative
to cash flow
from operating
activities or
as a measure of
liquidity or an
alternative to
net income as
indicators of
our operating
performance or
any other
measures of
performance
derived in
accordance with
generally
accepted
accounting
principles.
QUARTERS ENDED
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-
thousands
except per
share data)
03/31/01(a)
12/30/00
09/30/00
07/01/00
04/01/00
01/01/00 -----
---- --------
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----- INCOME
STATEMENT DATA:
Net sales \$
541,593 \$
386,032 \$
379,375 \$
391,979 \$
373,260 \$
354,825 Gross
margin 29,216
47, 166 39, 657
46,665 34, 029
45, 477
Operating
income (loss)
$(5,272) 23,211$
15,635 26,349
13,282 25,222
Income (loss)
before income
taxes and
extraordinary
charge $(12,118)$
19, 072 11, 782
20,319 9, 178
21,507 Interest
expense, net
7,085 4,140
4,210 4,967
4,699 3,903

Income tax expense
(benefit)
$(2,316) 6,335$ 463 3,175 155 6,649 Income (loss) before extraordinary charge $(9,802)$ 12,737 11, 319 17,144 9,023 14, 858
Extraordinary charge - net of tax -- -- --
--
income (loss) \$ $(9,802)$ \$
12,737 \$ 11, 319 \$ 17,144 \$
9, 023 \$ 14, 858 PER COMMON
SHARE DATA: (c)
Income (loss) before
extraordinary
charge \$ (0.24) \$ 0.31 \$ 0.28 \$ 0.41 \$ 0.22 \$

$$
0.36
$$

Extraordinary charge - early repayment of
debt \$ -- \$ --
\$ -
\$ -- Net Income
(loss) \$ (0.24)
\$ 0.31 \$ 0.28 \$
0.41 \$ 0.22 \$
0.36 Cash
dividends \$
0.015 \$ 0.015 \$
0.015 \$ 0.015 \$
0.015 \$ 0.015

Book value \$
8.37 \$ 8.63 \$
8.33 \$ 8.05 \$
7.66 \$ 7.45

BALANCE SHEET SUMMARY:
Working capital
\$ 166, 456 \$
107,508 \$ 124,531 \$ 142,915 \$ 139,465 \$
148, 659 Total assets \$ 1,176,261 \$ 714,340 \$ 705,420 \$ 686,450 \$ 665,158 \$
652,970 Notes payable and current
maturities of
long-term debt \$ 63,947 \$
14,242 \$ 4,657
\$ 4,729 \$ 5,041
\$ 4, 103 Long-
term debt, less
current
maturities \$
460,346 \$
156,546 \$
165, 037 \$
172,686 \$
175,350 \$
163,230 Total
stockholders'
equity \$
344,261 \$
354, 676 \$
342,559 \$
332,110 \$
316, 898 \$
308,496 CASH
FLOW SUMMARY:
Operating cash
flow \$ $(47,486)$
\$ 16,000 \$
69,097 \$ 18,298
\$ 11,588 \$ 31, 820
Depreciation \& amortization
(d) $\$ 12,152 \$$

8,668 \$ 9,279 \$
9,284 \$ 8,878 \$ 8,586 Capital expenditures \$ 27,793 \$ 32,607 \$ 35, 195 \$
21,565 \$ 20,956 \$ 14, 412 Business
acquisitions \$
239,539 \$ -- \$
-- Financing
activities, net
\$ 307,193 \$ 436 \$ $(8,628)$ \$ $(4,957)$ \$ $(30,465) \$$
21,430 CASHFLOW
RATIOS: EBITDA
(e) \$ 6,851 \$

31,673 \$ 24,907 \$ 34, 232 \$
22,445 \$ 33,772
EBITDA (last
four qtrs.) \$ 97,663 \$ 113, 257 \$ 115, 356 \$ 125,841 \$ 129, 812 \$
141,288 EBITDA (last four
qtrs.)/interest expense, net (last four qtrs.) 4.79
6.296 .496 .95 7.448 .39

Senior secured debt/EBITDA (last four qtrs.) 3.25
0.710 .690 .69
0.680 .52 Total debt/EBITDA (last four qtrs.) 5.37
1.511 .471 .41 1.391 .18 KEY INDICATORS (AS
A PERCENTAGE OF NET SALES): Gross margin 5.4\% 12.2\% 10.5\% 11.9\% 9.1\% 12.8\% Selling, general and administrative expenses 6.4\% 6.2\% 6.3\% 5.2\% 5.6\% 5.7\% Operating
income (loss)
-1.0\% 6.0\% 4.1\%
6.7\% 3.6\% 7.1\%

Interest
expense, net
1.3\% 1.1\% 1.1\%
1.3\% 1.3\% 1.1\% Net income (loss) $-1.8 \%$
3.3\% 3.0\% 4.4\%
2.4\% 4.2\% (a) The Company acquired WLR Foods on January 27, 2001 for $\$ 239.5$ million and the assumption of $\$ 45.5$ million of
indebtedness.
The acquisition has been accounted for as a purchase, and the results
of operations for this acquisition have been
included in our consolidated results of operations since the acquisition date. (b)
Fiscal quarter
ended January
1, 1999 had 14 weeks. (c)
Historical per share amounts represent both basic and diluted and have been restated to
give effect to a stock
dividend issued on July 30,
1999. See Note F of the
Consolidated Financial
Statements of the Company included in our Annual Report on Form 10-K filed in year 2001. (d) Includes
amortization of capitalized
financing costs of
approximately \$ 268 \$ 226 \$ 227
\$ 348 \$ 345 \$ 239 (e) "EBITDA" is
defined as the sum of net
income (loss) before
extraordinary charges, interest, taxes,
depreciation and
amortization. EBITDA is presented because we believe it is frequently used by securities
analysts,
investors and other interested
parties in the
evaluation of companies.
EBITDA is not a
measurement of financial performance under generally accepted accounting
principles and should not be considered as an alternative
to cash flow from operating activities or as a measure of liquidity or an alternative to net income as indicators of our operating performance or any other measures of performance derived in accordance with generally
accepted accounting
principles.

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QUARTERS ENDED
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10/02/99
07/03/99
04/03/99
01/02/99 (b)
09/26/98
06/27/98 (in
thousands
except per
share data) --.
------------
-- ----------
-------- INCOME
STATEMENT DATA:
Net sales \$
317, 261 \$
344,160 \$
329, 894 \$
366,088 \$
340, 712 \$
328,500 Gross
margin 46,130
49, 415 46, 262
43,901 47,126
32,736
Operating
income (loss)

28,814 29,212
25,292 26,186
31,444 19,043
Income (loss)
before income
taxes and
extraordinary
charge 22,549
25,274 21, 624
21,457 26,063 13,970 Interest
expense, net
4,535 4,308
4,090 4,733
4,824 5,195
Income tax expense
(benefit) 6,113
6,957 7,044
5,537 5,773
2,135 Income
(loss) before extraordinary
charge 16,436
18,317 14, 580
15,920 20, 290 11, 835
Extraordinary charge - net of tax -- -- -- --- -- Net
income (loss) 16,436 \$ 18,317 \$ 14,580 \$ 15,920 \$ 20, 290 \$ 11, 835 PER COMMON SHARE DATA: (c)
Income (loss) before
extraordinary charge \$ 0.41 \$ 0.44 \$ 0.35 \$
$0.38 \$ 0.49 \$$ 0.29

Extraordinary charge - early
repayment of
debt \$ -- \$ --
\$ \$ -- Net Income (loss) \$ 0.41 \$
0.44 \$ 0.35 \$
0.38 \$ 0.49 \$
0.29 Cash
dividends \$
0.015 \$ 0.010 \$ 0.010 \$ 0.010 \$ $0.010 \$ 0.010$
Book value \$
7.11 \$ 6.73 \$
6.30 \$ 5.95 \$
$5.58 \$ 5.08$
BALANCE SHEET SUMMARY: Working capital
\$ 154, 242 \$ 158,858 \$ 150,686 \$ 144,981 \$ 147,040 \$
139,713 Total assets \$ 655,762 \$ 657,974 \$ 626,745 \$ 607,365 \$ 601,439 \$
578,541 Notes payable and current
maturities of
long-term debt \$ 4,353 \$ 7,928 \$ 6,338 \$ 4,629 \$ 5,889 \$
11,638 Long-
term debt, less
current
maturities \$
183,753 \$
195, 283 \$
197,971 \$
185,358 \$
199,784 \$
216,741 Total
stockholders'
equity \$
294, 259 \$
278, 447 \$
260,543 \$
246,377 \$
230,871 \$
210,369 CASH
FLOW SUMMARY:
Operating cash
flow \$ 44,926 \$
7,086 \$ $(8,009)$ \$ 37,449 \$
52,784 \$ 13,487
Depreciation \&
amortization
(d) \$ 8,546 \$

8,869 \$ 8,468 \$
8,653 \$ 8,098 \$
8,427 Capital
expenditures \$
17,479 \$ 13,402
\$ 25,935 \$
12,833 \$ 14, 084 \$ 13, 633
Business
acquisitions
Financing
activities, net
\$ (15,766) \$
$(1,548) \$$ 10,618 \$ $(12,938) \$$ $(23,186)$ \$ $(15,570)$
CASHFLOW
RATIOS: EBITDA
(e) \$ 35,392 \$

38,203 \$ 33,921 \$ 34,526 \$
38,718 \$ 27,347
EBITDA (last
four qtrs.) \$ 142,043 \$ 145,368 \$ 134,513 \$ 119,673 \$ 108, 268 \$
102,211 EBITDA (last four
qtrs.)/interest expense, net (last four qtrs.) 8.04
8.107 .146 .03 5.374 .85

Senior secured debt/EBITDA (last four qtrs.) 0.67
0.760 .830 .81
1.041 .26 Total debt/EBITDA (last four qtrs.) 1.32
1.401 .521 .59

### 1.902 .23 KEY

INDICATORS (AS
A PERCENTAGE OF NET SALES):
Gross margin
14.5\% 14.4\%
14.0\% 12.0\%
13.8\% 10.0\% Selling,
general and administrative expenses 5.5\%
5.9\% 6.4\% 4.8\% 4.6\% 4.2\% Operating
income (loss)
9.1\% 8.5\% 7.7\%
7.2\% 9.2\% 5.8\% Interest
expense, net
1.4\% 1.3\% 1.2\%
$1.3 \% 1.4 \% 1.6 \%$ Net income
(loss) $5.2 \%$
5.3\% 4.4\% 4.3\%
$6.0 \% 3.6 \%$ (a)
The Company
acquired WLR Foods on January 27, 2001 for $\$ 239.5$ million and the assumption of $\$ 45.5$ million of
indebtedness. The acquisition has been
accounted for
as a purchase, and the results
of operations for this acquisition have been included in our consolidated results of operations since the acquisition date. (b)
Fiscal quarter
ended January
1, 1999 had 14 weeks. (c)
Historical per share amounts represent both basic and diluted and have been restated to
give effect to a stock
dividend issued on July 30,
1999. See Note F of the
Consolidated Financial
Statements of the Company included in our Annual Report on Form 10-K filed in year 2001. (d) Includes amortization of capitalized
approximately \$
263 \$ 263 \$ 283
\$ 340 \$ 179 \$
287 (e)
"EBITDA" is
defined as the
sum of net
income (loss)
before
extraordinary
charges,
interest,
taxes,
depreciation
and
amortization.
EBITDA is
presented
because we
believe it is
frequently used
by securities
analysts,
investors and
other
interested
parties in the
evaluation of
companies.
EBITDA is not a
measurement of
financial
performance
under generally
accepted
accounting
principles and
should not be
considered as
an alternative
to cash flow
from operating
activities or
as a measure of
liquidity or an
alternative to
net income as
indicators of
our operating
performance or
any other
measures of
performance
derived in
accordance with
generally
accepted
accounting
principles.
QUARTERS ENDED
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--------- (in
thousands
except per
share data)
03/28/98
12/27/97
09/27/97
6/28/97
03/29/97
12/28/96 -----
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-- -------------
-

## INCOME

STATEMENT DATA:
Net sales \$ 324,446 \$ 337, 887 \$
341,274 \$ 335,168 \$ 303,401 \$
297,806 Gross
margin 26,861
29,380 33,860
27,285 23,085 30,267
Operating
income (loss)
11,398 15,371
25,293 12, 627
9,660 16,314
Income (loss)
before income
taxes and
extraordinary
charge 6,219
10,270 19,142
7,071 4,674
12,937 Interest
expense, net
5,093 5,036
5,770 5,572
5,284 5,449
Income tax expense
(benefit) (549)
(847) 451 (215)
(280) 2,832

Income (loss) before
extraordinary
charge 6,219
11,117 18,691
7,286 4,954 10,105
Extraordinary
charge - net of
tax -- -- -- ---- -- Net
income (loss) \$
6,768 \$ 11, 117 \$ 18,691 \$
7,286 \$ 4,954 \$ 10,105 PER
COMMON SHARE DATA: (c)
Income (loss) before
extraordinary charge \$ 0.16 \$ 0.27 \$ 0.45 \$
0.18 \$ 0.12 \$
0.24

Extraordinary charge - early
repayment of
debt \$ -- \$ --
\$ -
\$ -- Net Income
(loss) \$ 0.16 \$
0.27 \$ 0.45 \$
0.18 \$ 0.12 \$
0.24 Cash
dividends \$
0.010 \$ 0.010 \$
0.010 \$ 0.010 \$
0.010 \$ 0.010

Book value \$
4.82 \$ 4.67 \$
4.41 \$ 3.97 \$
3.80 \$ 3.69

BALANCE SHEET SUMMARY:
Working capital
\$ $132,518 \$$
114,948 \$
133, 542 \$
99,829 \$ 98,526
\$ 100, 925 Total assets \$ 574,805 \$ 564,611 \$ 579,124 \$ 566,725 \$ 531,579 \$
525,628 Notes payable and current
maturities of
long-term debt \$ 11,589 \$
8,708 \$ 11,596 \$ 30,884 \$
33,645 \$ 25,564
Long-term debt, less current maturities \$ 219,394 \$ 204,890 \$ 224,743 \$ 210,358 \$ 193,546 \$
195,957 Total
stockholders'
equity \$ 199,573 \$ 193, 220 \$ 182,516 \$ 164, 239 \$ 157,366 \$
152,826 CASH
FLOW SUMMARY:
Operating cash
flow \$ $(13,684)$
\$ 32,429 \$
24,710 \$ 15, 233
\$ $(6,983)$ \$ 16,655
Depreciation \&
amortization
(d) \$ 8,014 \$

8,052 \$ 8,050 \$
7,517 \$ 7,094 \$
7,135 Capital
expenditures \$
10,449 \$ 15,352 \$ 9,456 \$
28,613 \$ 7,967 \$ 4, 195 Business
acquisitions Financing
activities, net \$ 29,450 \$ $(23,192)$ \$ $(5,356)$ \$
13,600 \$ 5,220 \$ $(13,116)$ CASHFLOW
RATIOS: EBITDA
(e) \$ 19, 082 \$

23,121 \$ 32,661 \$ 19, 838 \$
16, 818 \$ 25, 287
EBITDA (last
four qtrs.) \$
94,702 \$ 92,438 \$ 94,604 \$
71,163 \$ 64,373
\$ 58,750 EBITDA (last four qtrs.)/interest expense, net (last four qtrs.) 4.41

Senior secured debt/EBITDA (last four qtrs.) 1.39
1.241 .452 .00
1.99 2.09 Total debt/EBITDA (last four qtrs.) 2.44
2.312 .503 .39
3.53 3.77 KEY

INDICATORS (AS
A PERCENTAGE OF NET SALES):
Gross margin
8.3\% 8.7\% 9.9\%
8.1\% 7.6\% 10.2\% Selling, general and administrative expenses $4.8 \%$
4.1\% 2.5\% 4.4\% 4.4\% 4.7\% Operating
income (loss)
3.5\% 4.5\% 7.4\%
3.8\% 3.2\% 5.5\% Interest
expense, net 1.6\% 1.5\% 1.7\%
1.7\% 1.7\% 1.8\% Net income (loss) 2.1\%
3.3\% 5.5\% 2. 2\%
1.6\% 3.4\% (a) The Company acquired WLR Foods on January 27,
2001 for $\$ 239.5$
million and the assumption of $\$ 45.5$ million of
indebtedness.
The acquisition has been accounted for as a purchase, and the results of operations for this acquisition have been
included in our consolidated results of operations since the acquisition date. (b)
Fiscal quarter
ended January
1, 1999 had 14 weeks. (c)
Historical per share amounts represent both basic and diluted and have been restated to
give effect to a stock
dividend issued on July 30,
1999. See Note $F$ of the
Consolidated

## Financial

Statements of the Company included in our Annual Report on Form 10-K filed in year 2001. (d) Includes
amortization of capitalized
financing costs of
approximately \$
283 \$ 255 \$ 155
\$ 284 \$ 248 \$ 255 (e)
"EBITDA" is
defined as the sum of net
income (loss) before
extraordinary charges, interest, taxes,
depreciation and
amortization. EBITDA is presented because we
believe it is frequently used by securities analysts,
investors and other interested
parties in the
evaluation of companies.
EBITDA is not a
measurement of financial performance
under generally accepted accounting
principles and should not be considered as an alternative
to cash flow from operating activities or as a measure of liquidity or an alternative to net income as indicators of our operating performance or any other
measures of performance derived in
accordance with generally accepted accounting principles.

Pilgrim's Pride Corporation
Net Sales by Primary Market Line
for Fiscal Years ended:
The following table sets forth, for the annual periods including and since fiscal 2000, net sales attributable to each of our primary product lines and markets served with those products. We based the table on our internal sales reports and their classification of product types and customers. The information in these tables should be read in conjunction with the information in our SEC filings, including the discussion of our primary product lines and markets served with those products included in our most recent Annual Report on Form 10-K.

FISCAL
YEARS
$\qquad$
$\qquad$
---------
---------
----------
----------
-------
SEPT 28
SEPT 29,
SEPT 30,
OCT 2,
SEPT 28,
SEPT 27,
SEPT 28,
2002
2001(a)
2000
1999(b)
19981997
1996----
----- ---
--. -
--------
---------
(IN
THOUSANDS)
CHICKEN
SALES:
United
States
Prepared
Foods: (c)
Foodservice
\$ 659, 856
\$ 632, 075
\$ 589, 395
\$ 527,732
\$ 418, 160
\$ 348,961
\$ 305,250
Retail
158,299
103, 202
47,655
28, 079
46,335
42, 289
43,442 --
------- --
--------
--------
--------
---------
Total
Prepared
Foods
818,155
$\qquad$
$\qquad$
$\qquad$

Fresh
Chicken: Foodservice
448,376
387,624
202, 192
205, 968
220, 804
259, 349
225, 252
Retail
258, 424
224,693
148,977
163, 387
162,283
153, 554
141, 876 --
--------
$\qquad$
$\qquad$
----------
Total
Fresh
Chicken
706, 800
612,317
351,169
369,355
383, 087
412,903
367,128
----------
$\qquad$
---------
-----------
Export and Other Prepared Foods 30,528 18, 912 4,595 1, 030 2,301 ChickenOther 93,575 105,834 57,573 37, 300 64,469 ---
$\qquad$
$\qquad$
$\qquad$
$\qquad$
$\qquad$
Total Export and Other (c)
$\qquad$
$\qquad$
$\qquad$
$\qquad$
Total U.S.
Chicken
1,649, 058
1,472,340
1,050,387
963,496
914,352
860,937
776,559 -
--------
---------
-------------
--------
Mexico:(d)
323, 892
303,470
286,139
233, 531
249,273
274,997
228,129
--------
---------
--------
-------
TOTAL CHICKEN SALES
1,972,950
1,775,810
1,336,526
1,197, 027
1,163,625
1,135,934
1,004,688
---------
---------
---------
$\qquad$
---------
TOTAL
PREPARED FOODS 848,683 754, 189 641,645 556,841 466,796 391,250 348,692 TURKEY SALES: Prepared Foods: (e) Foodservice 134, 651 88,011 --
-- -- --

- --------
--- --. --
---- ----
----- ---
----- --

Total Prepared

Foods 189, 289 136, 692


-     - ---.-.
--- ------
----- ---
-----------
Fresh
Turkey:
Foodservice
36,119
18,618
- Retail
107,582
71,647 --
-- -- --
-- ------
--- -----
----- --.
------ --
-------
Total
Fresh
Turkey
143,701
90,265 -
-- -- --
-- ------
--- -----
----- ---
------ --
Export and
other
Prepared
Foods
2,858
2,434
Turkey
Other
12,270
9,443 ---
------ -
------- --
--------
----------
Total
Export and
Other (e)
15, 128
11,877 --
-- -- --

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$\qquad$
------- --

TOTAL TURKEY
SALES 348，118 238，834－
$\qquad$
$\qquad$
$\qquad$
$\qquad$
----- -
------- -
TOTAL
PREPARED
FOODS
192, 147
139,126
Sales of
Other
Products
U.S.
193,691
179, 859
141,690
139, 407
139,106
Mexico (d)
18,959
20,208
21,223
20,969
28,814 ---
---
--------
---------
-------
Total Sale
of Other
Products
212, 650
200,067
162,913
160,376
167,920
141, 715
134,622 -
------
--------
---------
TOTAL NET
SALES
\$2,533,718
\$2, 214, 711
\$1, 499, 439
\$1,357,403
\$1, 331, 545
\$1,277,649
\$1, 139, 310
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ニニニニニニニニニニ
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(a) The acquisition of WLR Foods has been accounted for as a purchase, and the results of operations for this acquisition have been included in our consolidated results of operations since January 27, 2001, the acquisition date.
(b) Fiscal 1999 had 53 weeks.
(c) Certain items previously classified under U.S. prepared foods and U.S. fresh chicken were reclassified into the U.S. export and other and other categories. Amounts reclassified by year were: 2002--\$18.6 Million, 2001--\$10.8 Million, 2000--\$4.7 Million, 1999--\$1.1 Million, 1998--\$2.3 Million
(d) Certain item previously classified under Mexico have been reclassified under sale of other products-Mexico.
(e) In fiscal 2002, $\$ 2.1$ million of certain items previously classified under U.S. prepared foods and U.S. fresh turkey were reclassified into the U.S. export and other categories.

Pilgrim's Pride Corporation
Net Sales by Primary Market Line
for Fiscal Years ended:
The following table sets forth, for the annual periods including and since fiscal 2000, net sales attributable to each of our primary product lines and markets served with those products. We based the table on our internal sales reports and their classification of product types and customers. The information in these tables should be read in conjunction with the information in our SEC filings, including the discussion of our primary product lines and markets served with those products included in our most recent Annual Report on Form 10-K.

```
SEPT 28,
SEPT 29,
SEPT 30,
    OCT 2,
SEPT 28,
SEPT 27,
SEPT 28,
    2002(a)
    2001(a)
    2000
    1999(b)
1998 1997
1996 ----
---- ---
--------
------ --
------- -
--------
```

(IN
thousands)
U.S.
Chicken
Sales:
Prepared
Foods: (c)
Foodservice
39.9\%
42.9\%
56.2\%
54.7\%
45.7\%
40.5\%
39.3\%
Retail
9.6\% 7.0\%
4.5\% 2.9\%
5.1\% 4.9\%
5.6\% ----
----- ---
------ --
------- --
--------
---------
-------
Prepared
Foods
49.5\%
49.9\%
60.7\%
57.6\%
50. 8\%
45.4\%
44.9\% --

```
---
```

---------
--------
Fresh
Chicken:
Foodservice
27.2\%
26.3\%
19.2\%
21.4\%
24.1\%
30.1\%
29.0\%
Retail
15.7\%
15.3\%
14.2\%
17.0\%
17.7\%
17.9\%
18. $3 \%$---
------ --
------- --
--------
----------
---------
Total
Fresh
Chicken
42.9\%
41.6\%
33. 4\%
38.4\%
41.8\%
48.0\%
47.3\%
Export and
Other
Prepared
Foods 1.9\%
1.3\% 0.4\%
0.1\% 0.3\%
Fresh 5.7\%
7.2\% 5.5\%
3.9\% 7.1\%
----------
---------
----------
---------
Total
Export and
Other (C)
7.6\% 8.5\%
5.9\% 4.0\%
7.4\% 6.6\%
7.8\% -----
----- --
------- -
-------- -
---------
TOTAL U.S.
CHICKEN
100.0\%
100.0\%
100. 0\%
100. 0\%
100.0\%
100. 0\%
100.0\%

- -------

```
==========
==========
==========
==========
ニニニニニニニニニ=
    Prepared
        Foods
        51.4%
        51.2%
        61.1%
        57.7%
        51.1%
    45.4%
44.9% U.S
    Turkey
    Sales:
    Prepared
    Foods:(d)
Foodservice
    38.7%
36.8% --
    - -- -- -
    Retail
    15.7%
20.4% --
- -- -- -
-
---------
----------
```

Total
Prepared
Foods
54.4\%
57.2\%
---------
----------
--------
---------
Fresh
Turkey:
Foodservice
10.4\% 7.8\%
-- -- --
Retail
30.9\%
30.0\% --

- -- -
--------
----------
--------
Total
Fresh
Turkey
41.3\%
37.8\% --
---------
-- -
------
Export and
Other
Prepared
Foods 0.8\%

```
1.0% Fresh
3.5% 4.0%
-5%-----
---------
---------
    Total
Export and
Other (d)
4.3% 5.0%
-- -- -- -
- -- -----
-
--------
#
--------
---------
TOTAL U.S
        TURKEY
    100.0%
100.0% --
==========
==========
ニニニニニニニニニ=
ニニニニニニニニニ=
ニニニニニニニニニ=
ニニニニニニニニニ=
=ニニニニニニニニ=
    Prepared
        Foods
        55.2%
        58.2%
```

（a）The acquisition of WLR Foods has been accounted for as a purchase，and the results of operations for this acquisition have been included in our consolidated results of operations since January 27，2001，the acquisition date．
（b）Fiscal 1999 had 53 weeks．
（c）Certain items previously classified under U．S．prepared foods and U．S．fresh chicken were reclassified into the U．S．export and other and other categories． Amounts reclassified by year were：2002－－\＄18．6 Million，2001－－\＄10．8 Million， 2000－－\＄4．7 Million，1999－－\＄1．1 Million，1998－－\＄2．3 Million
（d）In fiscal 2002，$\$ 2.1$ million of certain items previously classified under U．S．prepared foods and U．S．fresh turkey were reclassified into the U．S．export and other categories．

Pilgrim's Pride Corporation
Statistical Management Discussion and Analysis
for fiscal years ended:
Our Statistical Management Discussion and Analysis data is derived from our financial statements and internal reports. Historical results should not be taken as necessarily indicative of the results that may be expected for any future period. You should read this financial data in conjunction with the appropriate period financial statements and the related notes and "Management's Discussion and Analysis of Results of Operations and Financial Condition included in our SEC filings".

Year to
date -----
---------
---------
09/28/02
9/29/01(a)
09/30/00
--------
---------
United
States
Chicken
Operations:
U.S.

Chicken Sales
1,649, 058
1,472,340
1,050,387 U.S.

Chicken
Sales
divided by U.S.Chicken

Net Pounds
Produced \$
0.6944 \$
0.7263 \$
0.7028
u.s.

Chicken
Net Pounds
Produced (000's)
2,374,765
2,027,079
1,494,550
Other Operations:

Other
Sales
193,691
179, 859
141,690
U.S. Chicken Sales \& Other Sales Totals: U.S. Chicken Sales \& Other Sales
1,842,749
1,652,199
1,192,077 U.S.

Chicken \& Other
Operating Income 32,663

78, 097
45,928
Operating
Income as
a percent of U.S. Chicken Sales
1.77\%
4.73\%
3.85\%

Mexico
Chicken
Operations:
Mexico
Chicken
Sales(b)
323, 892
303, 469
286,139
Mexico
Chicken
Sales
divided by
Mexico
Chicken
Net Pounds
Produced \$
0.6006 \$
0.5519 \$
0.5901

Mexico
Other
Operations:
Mexico
Other
Sales(b)
18, 959
20, 209
21, 223
Mexico
Chicken
Operating
Income
17, 064
12,156
34,560
Mexico
Operating
Income as
a percent
of Mexico Chicken
Sales
4.98\%
3.76\%
11. $24 \%$

Mexico Net Pounds Produced 539, 266
549, 876
484,926
Turkey
U.S.

Turkey
Sales
348, 118
238,835 -U.S. Turkey Sales
divided by U.S.

Turkey Net Pounds
Produced \$
0.8098 \$
0.8067 -U.S. Turkey
U.S.
Turkey Net
Pounds
Produced
429,904
296,069 -
Year to
date ----
------------
---------

- 10/02/99
09/26/98
09/27/97
--------
----------
United
States
Chicken
Operations:
U.S.
Chicken
Sales
963,496
914,352
858,165
U.S.
Chicken
Sales
divided by
U.S.Chicken
Net Pounds
Produced \$
0.7004 \$
0.7222 \$
0.7042
U.S.
Chicken
Net Pounds
Produced
(000's)
1,375,691
1,265,998
1,218, 682
Other
Operations:
Other
Sales
139,406
139, 106
144,487
U.S.
Chicken
Sales \&
Other
Sales
Totals:
U.S.
Chicken
Sales \&
Other
Sales
1,102,902
1, 053,458

1,002,652
U.S.

Chicken \& Other
Operating Income 88,177 36, 278 29,320
Operating
Income as
a percent
of U.S.
Chicken
Sales
8.00\%
3.44\%
2.92\%

Mexico
Chicken
Operations:
Mexico
Chicken
Sales(b)
233,531
249,273
274,997
Mexico
Chicken
Sales
divided by Mexico Chicken
Net Pounds Produced \$
0.5114 \$
0.6215 \$
0.6513

Mexico Other
Operations:
Mexico Other
Sales(b) 20,969 28, 814 Mexico Chicken
Operating Income 21, 327 40, 978 34,574 Mexico
Operating
Income as
a percent
of Mexico
Chicken
Sales
8.38\%
14.74\%
12.57\%

Mexico Net Pounds
Produced 456,649 401, 075 422, 224 Turkey U.S. Turkey
Sales -- -

-     - U.S. Turkey Sales
divided by U.S.

Turkey Net Pounds
Produced -
U.S.

Turkey
Operating
Income -
-- -- U.S Turkey
Operating
Income as
a percent of U.S.
Turkey
Sales --
Turkey Net Pounds
Produced
------------
------------
09/28/02
9/29/01(a)
09/30/00 ----
------ -----
-- U.S.

Summary U.S. Sales 2,190,867
1, 891, 034
1,192,077
U.S. Cost of Sales 2,068,083 1,711,186 1,080,416 U.S. Gross Margin 122,784 179, 848 111, 660 U.S. Gross Margin as a percent of U.S. Sales 5.60\% 9.51\% 9.37\% U.S. Selling, General and Administrative Expenses 109,945 97,462 65,732 U.S. Selling, General and Administrative Expenses as a percent of U.S Sales 5.02\% 5.15\% 5.51\% U.S. Operating
Income 12,840
82,386 45,928 U.S. Operating Income as a percent of U.S. Sales 0.59\% 4.36\% 3.85\%

Consolidated Operations Chicken
Operations:
Chicken Sales from all Divisions 1,972,950 1,775, 809 1,336,526
Chicken Sales from all divisions divided by
Chicken Net Pounds
Produced from
all Divisions \$ 0.6771 \$ 0.6891 \$ 0.6752

Chicken Net Pounds
Produced from
2,576,955
1,979,476
Other
Operations:
Other
Sales(b)
212, 650
200,068
162,913
Totals All
Operations:
Total Net
Sales
2,533,718
2,214,712
1,499,439
Total Cost of
Sales
2,368,553
2, 000, 762
1,333,611
Gross Margin
from all
operations
165,166
213,950
165,828 Gross
Margin from
all
operations as
a percent of
Total Net
Sales 6.52\%
9.66\% 11.06\%
Total
Selling,
General and
Administrative
Expenses
135, 262
119, 408
85,340 Total
Selling,
General and
Administrative
Expenses as a
percent of
Total Net
Sales 5.34\%
5.39\% 5.69\%
Operating
Income from
all
operations
29,904 94,542
80,488
Operating
Income from
all
operations as
a percent of
Total Net
Sales 1.18\%
4.27\% 5.37\%
Year to date
-------
-
10/02/99
09/26/98
09/27/97 ---
----- -----
-- U.S.
Summary U.S.
Sales
1,102,902

1,053,458
1,002,652
U.S. Cost of

Sales 954,531 972,912
935,509 U.S.
Gross Margin 148, 371
80,546 67,143 U.S. Gross

Margin as a percent of U.S. Sales
13.45\% 7.65\% 6.70\% U.S. Selling, General and Administrative Expenses
60,194 44,268
37,823 U.S. Selling,
General and Administrative Expenses as a percent of U.S Sales
5.46\% 4.20\%
3.77\% U.S. Operating
Income 88,177
36,278 29,320 U.s.

Operating
Income as a percent of U.S. Sales
8.00\% 3.44\% 2.92\%

Consolidated Operations Chicken
Operations:
Chicken Sales from all Divisions 1,197,027 1,163, 625 1,133,162
Chicken Sales from all divisions divided by
Chicken Net Pounds
Produced from
all Divisions \$ 0.6533 \$ 0.6980 \$ 0.6906

Chicken Net Pounds
Produced from
all Divisions
1,832,340
1,667, 073
1,640,906 Other
Operations: Other Sales(b) 160,376 167,920 144,487
Totals All
Operations: Total Net Sales 1,357,403 1,331,545 1,277,649
from all
operations
185,708
136,103
114,497 Gross
Margin from
all
operations as
a percent of
Total Net
Sales 13.68\%
10.22\% 8.96\%
Total
Selling,
General and
Administrative
Expenses
76,204 58, 847
50,603 Total
Selling,
General and
Administrative
Expenses as a
percent of
Total Net
Sales 5.61\%
4.42\% 3.96\%
Operating
Income from
all
operations
109,504
77,256 63,894
Operating
Income from
all
operations as
a percent of
Total Net
Sales 8.07\%
5.80\% 5.00\%
(a) The acquisition of WLR Foods has been accounted for as a purchase, and the results of operations for this acquisition have been included in our consolidated results of operating since January 27, 2001, the acquisition date.
(b) Certain item previously classified under Mexico have been reclassified under sale of other products-Mexico.


[^0]:    －－－－－－－－

