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                    SECURITIES AND EXCHANGE COMMISSION
                        WASHINGTON, DC 20549
                    FORM 8-K
                    CURRENT REPORT
                PURSUANT TO SECTION 13 OR 15(D) OF THE
            SECURITIES EXCHANGE ACT OF }193
    Date of report (Date of earliest event reported): April 24, 2002
                    PILGRIM'S PRIDE CORPORATION
            (Exact Name of Registrant as Specified in Charter)
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DELAWARE 1-9273
(State or Other Jurisdiction (Commission of Incorporation) File Number)

75-1285071
(IRS Employer Identification No.)

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110 SOUTH TEXAS STREET
PITTSBURG, TEXAS 75686-0093
(Address of Principal Executive Offices) (ZIP Code)
Registrant's telephone number, including area code: (903) 855-1000
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ITEM 9. REGULATION FD DISCLOSURE
Attached hereto as Exhibit 99.1 is certain supplemental historical financial information of Pilgrim's Pride Corporation, including quarterly information regarding net sales by primary market line that had generally previously only been reported on an annual basis.

## EXHIBIT INDEX

EXHIBIT
NUMBER
DESCRIPTION
99.1 Supplemental Historical Financial Information

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PILGRIM'S PRIDE CORPORATION

Date: April 24, 2002
By: /S/ RICHARD A. COGDILL
Richard A. Cogdill
Executive Vice President, Chief
Secretary and Treasurer

Our Statistical Management Discussion and Analysis data is derived from our financial statements and internal reports. Historical results should not be taken as necessarily indicative of the results that may be expected for any future period. You should read this financial data in conjunction with the appropriate period financial statements and the related notes and "Management's Discussion and Analysis of Results of Operations and Financial Condition" included in our SEC filings.

03/31/02 12/29/01
United States
Chicken Operations:
U.S. Chicken Sales (000's) \$399,813 \$402,226
U.S. Chicken Sales divided by
U.S.Chicken Net Pounds

Produced \$0.6893 \$0.7014


## Mexico

Chicken Operations:
Mexico Chicken Sales (000's) 80,376 90,916
Mexico Chicken Sales divided
by Mexico Chicken Net
Pounds Produced
\$0.6181 \$0.6107

Mexico Chicken Operating
Income (000's)
8,471
Mexico Operating Income as a
percent of Mexico
Chicken Sales -0.64\% 9.32\%

Mexico Net Pounds
Produced (000's) 130,027 148,876
Turkey
U.S. Turkey Sales (000's) 65,406 117,051
U.S. Turkey Sales divided by U.S. Turkey Net Pounds Produced
\$0.5793 \$1.0368
U.S. Turkey Operating
Income (000's) $(8,825) \quad 5,503$
U.S. Turkey Operating Income
as a percent of U.S.
Turkey Sales
-13.49\%
$4.70 \%$
U.S. Turkey Net Pounds

Produced (000's)
112, 897
112,896
U.S. Summary

| U.S. Sales (000's) | 520,377 | 565,114 |
| :--- | ---: | ---: |
| U.S. Cost of Sales (000's) | 497,296 | 522,512 |
| U.S. Gross Margin (000's) | 23,081 | 42,603 |
| U.S. Gross Margin as a |  |  |
| percent of U.S. Sales | $4.44 \%$ | $7.54 \%$ |

(000's)
26,940
27,743


$$
\text { 03/31/01 } 12 / 30 / 00
$$

## United States

Chicken Operations:
U.S. Chicken Sales (000's) \$427,191 \$431,572
$\$ 359,675 \quad \$ 265,824$
U.S. Chicken Sales divided by U.S.Chicken Net Pounds Produced
$\$ 0.7470 \quad \$ 0.7379$
\$0. 7162
\$0. 7221
U.S. Chicken Net Pounds Produced (000's)
$571,867584,896$
502,173 368,143
Other Operations:
Other Sales (000's)
$45,843 \quad 45,719$

$$
46,569
$$

41, 728
U.S. Chicken Sales \& Other Sales Totals:
U.S. Chicken Sales \& Other
Sales (000's) 473,034 477,291 406,243 307,552
U.S. Chicken \& Other Operating

Income (000's)
27,700
30, 023
2,857
20,631
U.S. Chicken \& Other Operating

Income as a percent of U.S. Chicken \& Other Sales
$5.86 \%$
$6.29 \%$
$0.70 \%$
$6.71 \%$

## Mexico

Chicken Operations:
Mexico Chicken Sales (000's)
79,602

Mexico Chicken Operating Income (000's)

$$
1,011 \quad 13,767 \quad(5,201) \quad 2,580
$$

Mexico Operating Income as a percent of Mexico Chicken Sales
$1.27 \% \quad 15.34 \%$
-6.86\%
3.29\%

Mexico Net Pounds Produced (000's)

$$
139,415 \quad 131,152
$$

$$
139,799
$$

139, 510

Turkey

| U.S. Turkey Sales (000's) | 88,615 | 78,793 | 59,506 | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Turkey Sales divided by U.S. Turkey Net Pounds Produced | \$0.7896 | \$0.7298 | \$0.7842 | - |  |
| U.S. Turkey Operating Income (000's) |  | 2,406 | 1,697 | $(2,929)$ | - |
| U.S. Turkey Operating Income as a percent of U.S. Turkey Sales |  | 2.72\% | 2.15\% | -4.92\% | - |
| U.S. Turkey Net Pounds Produced (000's) | 112,233 | 107,958 | 75,879 | - |  |
| U.S. Summary |  |  |  |  |  |
| U.S. Sales (000's) | 561,649 | 556, 084 | 465,749 | 307,552 |  |
| U.S. Cost of Sales (000's) | 507,112 | 499,916 | 436,038 | 268,120 |  |
| U.S. Gross Margin (000's) | 54,537 | 56,168 | 29,711 | 39,432 |  |
| U.S. Gross Margin as a percent of U.S. Sales |  | 9.71\% | 10.10\% | 6.38\% | 12.82\% |
| U.S. Selling, General and Administrative Expenses (000's) |  | 24,431 | 24,448 | 29,783 | 18,801 |
| U.S. Selling, General and Administrative Expenses as a percent of U.S Sales | 4.35\% | 4.40\% | 6.39\% | 6.11\% |  |
| U.S. Operating Income (000's) | 30,106 | 31,720 | (72) | 20,631 |  |
| U.S. Operating Income as a percent of U.S. Sales | 5.36\% | 57.00\% | -0.02\% | 6.71\% |  |

Consolidated Operations
Chicken Operations:
Chicken Sales from all Divisions (000's)
506,793 521,324 $435,519 \quad 344,304$

Chicken Sales from all divisions divided by Chicken Net Pounds Produced from all Divisions \$0.7125 \$0.7281
$\$ 0.6784$
$\$ 0.6782$
Chicken Net Pounds Produced from all Divisions (000's)

711,282 716,048
641,972 507,653
Other Operations:
Other Sales (000's)
$45,843 \quad 45,719$
46,569
41, 728
Totals All Operations:
Total Net Sales (000's)
Total Cost of Sales (000's)

| 641,251 | 645,836 | 541,593 | 386,032 |
| ---: | ---: | ---: | ---: |
| 579,307 | 570,211 | 512,377 | 338,866 |
|  |  |  |  |
| 61,944 | 75,625 | 29,216 | 47,166 |
|  |  | $5.39 \%$ | $12.22 \%$ |

Gross Margin from all
operations (000's) 61,944 75,625
Gross Margin from all operations as a percent of Total Net Sales $9.66 \% 11.71 \%$
5.39\%
12. 22\%

Total Selling, General and Administrative Expenses (000's)
$30,827 \quad 30,138 \quad 34,48$

23, 955
Total Selling, General and Administrative Expenses as a percent of Total Net Sales 4.81\% 4.67\%
6.37\%
$6.21 \%$
Operating Income from all operations (000's)
$31,117 \quad 45,487$
$(5,272)$
23, 211
Operating Income from all operations as a percent of Total Net Sales
$-0.97 \%$
$6.01 \%$


Mexico
Chicken Operations:
Mexico Chicken Sales (000's)
Mexico Chicken Sales divided by Mexico Chicken Net Pounds Produced

| 79,121 | 81,066 | 76,730 | 70,446 |
| :--- | :--- | :--- | :--- |
| $\$ 0.6092$ | $\$ 0.7053$ | $\$ 0.6742$ | $\$ 0.5577$ |
| 7,225 | 13,439 | 9,779 | 4,116 |

Mexico Chicken Operating Income (000's)
Mexico Operating Income as a percent of Mexico Chicken Sales

Mexico Net Pounds Produced (000's)

129,877
114, 931
113, 805
126,313

Turkey
U.S. Turkey Sales (000's)
U.S. Turkey Sales divided by
U.S. Turkey Net Pounds Produced
U.S. Turkey Operating Income (000's)
U.S. Turkey Operating Income as a percent of U.S. Turkey Sales
U.S. Turkey Net Pounds Produced (000's)
U.S. Summary

| U.S. Sales (000's) | 300,255 | 310,913 | 296,530 | 284,379 |
| :--- | :---: | :---: | :---: | :---: |
| U.S. Cost of Sales (000's) | 273,604 | 282,676 | 276,987 | 247,149 |
| U.S. Gross Margin (000's) | 26,651 | 28,237 | 19,543 | 37,230 |
| U.S. Gross Margin as a percent |  |  |  |  |
| of U.S. Sales | $8.88 \%$ | $9.08 \%$ | $6.59 \%$ | $13.09 \%$ |
| U.S. Selling, General and <br> Administrative Expenses <br> $\left(000^{\prime}\right.$ ) |  |  |  |  |

U.S. Selling, General and Administrative Expenses as a percent of U.S Sales
$6.07 \% \quad 4.93 \%$
5.41\%
5.67\%
U.S. Operating Income (000's) 8,411

12,909
J.S. Operating Income as a percent of U.S. Sales
$2.80 \%$
4.15\%
1.18\%
7.42\%

Consolidated Operations
Chicken Operations:
Chicken Sales from all Divisions
Chicken Sales from all divisions divided by Chicken Net Pounds Produced from all Divisions \$0.6890
$\$ 0.7156$
$\$ 0.6651$
\$0.6726

Chicken Net Pounds Produced from all Divisions (000's)

| Other Sales (000's) | 36,706 | 27,940 | 42,843 | 34,201 |
| :--- | :--- | :--- | :--- | :--- |

Totals All Operations:
Total Net Sales (000's) 379,375 391,979 373,260 354,825

| Total Cost of Sales ( 000 | 's) 339,718 345,314 | 339,231 | 309,348 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Gross Margin from all operations

## (000's)

as a percent
Total Selling, General and
Administrative Expenses (000's)
Total Selling, General and Administrative Expenses as a percent of Total Net Sales
$6.33 \%$
5.18\%
5.56\%
5.71\%

Operating Income from all operations (000's)

15,636
26,349
13,282
25,222
Operating Income from all operations as a percent of Total Net Sales

46,665
34, 029
9.12\%

24, 022
20,316
20,747
20, 255
Gross Margin from all operations

U.S. Chicken Sales \& Other Sales Totals:
U.S. Chicken Sales \& Other Sales (000's)

281,332 281, 255
273,363
266,953

| U.S. Chicken \& Other Operating Income (000's) | 25,619 | 22,076 | 21,741 | 18,741 |
| :---: | :---: | :---: | :---: | :---: |
| U.S. Chicken \& Other Operating |  |  |  |  |
| Income as a percent of U.S. |  |  |  |  |
| Chicken \& Other Sales | 9.11\% | 7.85\% | 7.95\% | 7.02\% |

Mexico
Chicken Operations:
Mexico Chicken Sales (000's)
65,929
62,905
56,531
69,134
Mexico Chicken Sales divided by
Mexico Chicken Net Pounds Produced
\$0. 5193
$\$ 0.5984$
$\$ 0.5773$
\$0. 5458
Mexico Chicken Operating Income (000's)
3,195 7,136 3,551 7,445

Mexico Operating Income as a percent of Mexico Chicken Sales
4.85\%
$11.34 \%$
6.28\%
10.77\%

Mexico Net Pounds Produced (000's)

126,948 105, 117
97,927
126,657
Turkey
U.S. Turkey Sales (000's)
U.S. Turkey Sales divided by U.S. Turkey Net Pounds Produced
U.S. Turkey Operating Income (000's)
U.S. Turkey Operating Income as a percent of U.S. Turkey Sales
U.S. Turkey Net Pounds Produced (000's)-
U.S. Summary

| U.S. Sales (000's) | 281, 332 | 281,255 | 273,363 | 266,953 |
| :--- | :---: | :---: | :---: | :---: |
| U.S. Cost of Sales (000's) | 242,313 | 243,018 | 234,533 | 234,667 |
| U.S. Gross Margin (000's) | 39,019 | 38,236 | 38,830 | 32,287 |
| U.S. Gross Margin as a percent | $13.87 \%$ | $13.59 \%$ | $14.20 \%$ | $12.09 \%$ |

U.S. Selling, General and

## Administrative Expenses(000's) 13,399

16,160
17,089
U.S. Selling, General and Administrative Expenses as a percent of U.S Sales
4.76\%
5.75\%
$6.25 \%$
5.07\%
U.S. Operating Income (000's) 25,619

22,076
21, 741
18,741
U.S. Operating Income as a percent of U.S. Sales
9.11\%
7.85\%
7.95\%
7.02\%

Consolidated Operations
Chicken Operations:
Chicken Sales from all Divisions (000's)
Chicken Sales from all divisions divided by Chicken Net Pounds Produced from all Divisions

Chicken Net Pounds Produced from all Divisions (000's)

472, 089
453,349
438, 314
468, 588
Other Operations:
Other Sales (000's)
32,151
26,461
36,690
44,105

Totals All Operations:
Total Net Sales (000's)
Total Cost of Sales (000's) 301,131
Gross Margin from all operations (000's)
Gross Margin from all operations as a percent of Total Net Sales 13.28\%
14.36\%
14.02\%
13. $06 \%$

Total Selling, General and Administrative Expenses (000's)17,316
Total Selling, General and Administrative Expenses as a percent of Total Net Sales
4.99\%
5.87\%
$6.36 \%$
5.27\%

Operating Income from all operations (000's)

28,814
29, 212
25, 292
26,186
Operating Income from all operations as a percent of Total Net Sales

United States
Chicken Operations:
U.S. Chicken Sales (000's)

243,772
228, 719
218, 268
218, 634
U.S. Chicken Sales divided by U.S.Chicken Net Pounds Produced
$\$ 0.7828$
$\$ 0.7196$
$\$ 0.6908$
\$0. 6816
U.S. Chicken Net Pounds Produced( $\left.000^{\prime} \mathrm{s}\right)$

311, 428
317, 849
315,948
320,773
Other Operations:
Other Sales (000's)
34, 391
32,656
$36,074 \quad 40,942$
U.S. Chicken Sales \&

Other Sales Totals:
U.S. Chicken Sales \& Other Sales (000's)
U.S. Chicken \& Other Operating Income (000's)

22,266
8,434
3,104
2,473
U.S. Chicken \& Other

Operating Income as a
percent of U.S.
Chicken \& Other Sales
8.00\%
3.23\%
1.22\%
$0.95 \%$

## Mexico

Chicken Operations:
Mexico Chicken Sales(000's
62,548
67,125
70,104
78,311
Mexico Chicken Sales
divided by Mexico
Chicken Net Pounds Produced
$\$ 0.6789$
$\$ 0.7269$
$\$ 0.6922$
$\$ 0.6803$
Mexico Chicken Operating Income (000's)

9,178
10,608
8,294
12,898
Mexico Operating Income as a percent of Mexico Chicken Sales
14.67\%
15.80\%
11.83\%
16.47\%

Mexico Net Pounds Produced (000's)

92,135
92,350
101, 276
115,118

## U.S. Turkey Sales(000's)

U.S. Turkey Sales divided by U.S.

Turkey Net Pounds Produced
U.S. Turkey Operating

Income (000's)
U.S. Turkey Operating

Income as a percent of U.S.
Turkey Sales
U.S. Turkey Net Pounds Produced (000's) -

## U.S. Summary

U.S. Sales (000's)
U.S. Cost of Sales (000's)
278,163

244, 055
34,108
U.S. Gross Margin (000's)
12.26\%
U.S. Sales

11, 842
Expenses (000's)
U.S. Selling, General
and Administrative Expenses as a percent of U.S Sales
U.S. Operating Income (000's)

22,266
8.00\%
261,375
241,956
19,419
7.43\%

10,985
4.20\% 8,434
3.23\%

$$
\begin{array}{rr}
254,342 & 259,576 \\
239,915 & 246,985 \\
14,427 & 12,591
\end{array}
$$

$$
14,427 \quad 12,591
$$

$$
5.67 \% \quad 4.85 \%
$$

$$
11,323 \quad 10,118
$$

$$
\begin{array}{rr}
4.45 \% & 3.90 \% \\
104
\end{array}
$$

$$
3,104 \quad 2,473
$$

1.22\%
0.95\%

Consolidated
Operations
Chicken Operations:
Chicken Sales from all Divisions (000's)
306,320 295,844 288,372 296,945

Chicken Sales from all divisions divided by Chicken Net Pounds Produced from all Divisions
Chicken Net Pounds Produced from all Divisions (000's)
$\$ 0.7590$
\$0. 7212
\$0.6912 \$0.6812
403,563
410,199
417,224 435,891
Other Operations:
Other Sales (000's)
34,391
32,656
36,074 40,942
Totals All
Operations:
Total Net Sales(000's)
Total Cost of Sales (000's)
340,711 328,500

324,446 337,887
293,586 295,764
297,585 308,507
Gross Margin from all operations (000's)
Gross Margin from all operations as a percent of Total Net Sales 13.83\%

47,125
32,736
26,861
29,380

Total Selling, General and Administrative Expenses (000's) 15,681

13,694
8.28\%
8.70\%

Total Selling, General and Administrative Expenses as a percent of Total Net Sales
from all operations (000's)
Operating Income from all operations as a percent of Total Net Sales
4.60\%
4.17\%
4.77\%
4.15\%
9.23\%
5.80\%
3.51\%
4.55\%

09/27/97
6/28/97
03/29/97 12/28/96
United States
Chicken Operations:
U.S. Chicken Sales (000's)

233,779
227,111
204,128
193,147
U.S. Chicken Sales divided by
U.S.Chicken Net Pounds Produced \$0.7017
\$0. 6926
\$0. 7090
$\$ 0.7163$
U.S. Chicken Net Pounds Produced (000's)

333,184
327,928
287,915 269,655
Other Operations:
Other Sales (000's)
34,382
33,619
38,095
38,391
U.S. Chicken Sales \&

Other Sales Totals:
U.S. Chicken Sales \& Other Sales (000's)

268,161
260, 730
242,223
231, 538
U.S. Chicken \& Other Operating Income (000's)
U.S. Chicken \& Other Operating Income as a percent of U.S. Chicken \& $\begin{array}{lllll}\text { Other Sales } & 3.84 \% & 1.77 \% & 1.66 \% & 4.48 \%\end{array}$

## Mexico

Chicken Operations:
Mexico Chicken Sales (000's) 73,113

$$
74,438
$$

$$
61,178
$$

Mexico Chicken Sales divided by Mexico Chicken Net Pounds Produced \$0.6612
Mexico Chicken Operating Income (000's)

66,268
$\$ 0.6916$
$\$ 0.5959$ \$0. 6538

14,993
8,005

| of Mexico Chicken Sales | $20.51 \%$ | $10.75 \%$ | $9.20 \%$ | $8.97 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

Mexico Net Pounds Produced (000's)110,570 107,635 102,663 101,357
Turkey
U.S. Turkey Sales(000's)
U.S. Turkey Sales divided by U.S.

Turkey Net Pounds Produced
U.S. Turkey Operating Income (000's)
U.S. Turkey Operating Income as a percent of U.S. Turkey Sales
U.S. Turkey Net Pounds Produced (000's) -
U.S. Summary

| U.S. Sales (000's) | 268, 161 | 260,730 | 242,223 | 231,538 |
| :--- | :---: | :---: | :---: | :---: |
| U.S. Cost of Sales ( 000 's) | 253,014 | 244,820 | 227,462 | 210,213 |
| U.S. Gross Margin (000's) | 15,147 | 15,910 | 14,761 | 21,325 |

U.S. Gross Margin as a percent of U.S. Sales
U.S. Selling, General and Administrative
Expenses (000's)
4,847
5.65\%
6.10\%
6.09\%
9.21\%
U.S. Selling, General and Administrative Expenses as a percent of
U.S Sales
1.81\%
4.33\%
4.43\%
4.73\%
U.S. Operating Income(000's) 10,300

4,622 4,031 10,369
U.S. Operating Income as a percent of U.S.

## Sales

3.84\%
1.77\%
1.66\%
4.48\%

Consolidated Operations
Chicken Operations:
Chicken Sales from all Divisions (000's) 306,892 301,549 265,306 259,415
Chicken Sales from all divisions divided by Chicken Net Pounds Produced from all Divisions \$0.6916
Chicken Net Pounds Produced from all Divisions (000's) 443,754

| $\$ 0.6923$ | $\$ 0.6793$ | $\$ 0.6992$ |
| :---: | :---: | :---: |
| 435,563 | 390,578 | 371,012 |
| 33,619 | 38,095 | 38,391 |
|  |  |  |
| 335,168 | 303,401 | 297,806 |
| 307,883 | 280,316 | 267,539 |

Other Operations:
34,382
Other Sales (000's)
Totals All Operations:
341,274
Total Cost of Sales (000's) 307,414
23,085 30,267

## (000's) 33,860

27,285
Gross Margin from all operations as a percent of Total Net Sales 9.92\%
8.14\%
7.61\%
10.16\%

Total Selling, General and Administrative Expenses ( 000 's) 8,567

14,658
13,425
13,953
Total Selling, General and Administrative Expenses as a percent of Total Net Sales 2.51\%
4.37\%
4.42\%
4.69\%

Operating Income from all operations

| (000's) | 25,293 | 12,627 | 9,660 | 16,314 |
| :--- | :--- | :--- | :--- | :--- |

Operating Income from all operations $\begin{array}{lllll}\text { as a percent of Total Net Sales } & 7.41 \% & 3.77 \% & 3.18 \% & 5.48 \%\end{array}$
(a) The acquisition of WLR Foods has been accounted for as a purchase, and the results of operations for this acquisition have been included in our consolidated results of operations since January 27, 2001, the acquisition date.

Our selected financial data is derived from our financial statements. Historical results should not be taken as necessarily indicative of the results that may be expected for any future period. You should read this financial data in conjunction with the appropriate period financial statements and the related notes and "Management's Discussion and Analysis of Results of Operations and Financial Condition" included in our SEC filings.

| (in thousands except per share data) | 03/30/02 | 12/29/01 |
| :---: | :---: | :---: |
| Income Statement Data: |  |  |
| Net sales \$6 | \$600,753 \$ | \$656, 030 |
| Gross margin | 28,631 | 57,865 |
| Operating income (loss) | $(4,371)$ | 23,330 |
| Income (loss) before income taxes and extraordinary charge <br> $(11,055)$ <br> 15,679 |  |  |
| Interest expense, net | 7,261 | 8,573 |
| Income tax expense (benefit) | $(13,399)$ | 2,688 |
| Income (loss) before extraordinary charge | 1,252 | 12,991 |
| Extraordinary charge - net of tax |  |  |
| Net income (loss) | \$1,252 | \$12,991 |
| Per Common Share Data: (c) |  |  |
| Income (loss) before extraordinary charge | \$0.03 | \$0.32 |
| Extraordinary charge - early repayment of deb | debt | - |
| Net Income (loss) | \$0.03 | \$0.32 |
| Cash dividends | \$0.015 | \$0.015 |
| Book value | \$9.57 | \$9.53 |
| Balance Sheet Summary: |  |  |
| Working capital | \$149,869 | \$143,360 |
| Total assets | \$1,195,552 | 2 \$1,153,438 |
| Notes payable and current maturities of long-term debt | \$5,126 | \$5,177 |
| Long-term debt, less current maturities | \$410, 628 | \$396,975 |
| Total stockholders' equity | \$393,641 | \$391,644 |
| Cash Flow Summary: |  |  |
| Operating cash flow | \$(58, 711 ) | \$81,773 |
| Depreciation \& amortization (d) | \$17,647 | \$17,399 |
| Capital expenditures | \$14,898 | \$17,333 |
| Business acquisitions | \$- | \$- |
| Financing activities, net | \$68,015 | \$ 6,518$)$ |
| Cashflow Ratios: |  |  |
| EBITDA (e) | \$13,507 | \$41, 305 |
| EBITDA (last four qtrs.) | \$163,887 | \$157, 231 |
| EBITDA (last four qtrs.)/interest expense, net (last four qtrs.) | 3.12 | 4.47 |
| Senior secured debt/EBITDA (last four qtrs.) | .) 1.29 | 1.29 |
| Total debt/EBITDA (last four qtrs.) | 2.51 | 2.56 |
| Key Indicators (as a percentage of net sales): |  |  |
| Gross margin | 4.8\% | 8.8\% |
| Selling, general and administrative expenses | es 5.5\% | 5.3\% |
| Operating income (loss) | -0.7\% | 3.6\% |
| Interest expense, net | 1.2\% | 1.3\% |
| Net income (loss) | 0.2\% | 2.0\% |

Income Statement Data:

| Net sales | $\$ 641,251$ | $\$ 645,836$ | $\$ 541,593$ | $\$ 386,032$ |
| :--- | ---: | ---: | :---: | ---: |
| Gross margin | 61,943 | 75,625 | 29,216 | 47,166 |
| Operating income (loss) | 31,117 | 45,486 | $(5,272)$ | 23,211 |
| Income (loss) before income taxes |  |  |  |  |
| and extraordinary charge | 22,017 | 34,323 | $(12,118)$ | 19,072 |
| Interest expense, net | 9,536 | 10,014 | 7,085 | 4,140 |
| Income tax expense (benefit) | 8,188 | 9,056 | $(2,316)$ | 6,335 |
| Income (loss) before |  |  |  |  |
| $\quad$ extraordinary charge | 13,829 | 25,267 | $(9,802)$ | 12,737 |
| Extraordinary charge - net of tax | 894 | - | - | - |

Per Common Share Data: (c)
Income (loss) before extraordinary charge

| $\$ 0.34$ | $\$ 0.61$ | $\$(0.24)$ | $\$ 0.31$ |
| :---: | ---: | :---: | ---: |
|  |  |  |  |
| $\$(0.02)$ | $\$-$ | $\$-$ | $\$-$ |
| $\$ 0.32$ | $\$ 0.61$ | $\$(0.24)$ | $\$ 0.31$ |
| $\$ 0.015$ | $\$ 0.015$ | $\$ 0.015$ | $\$ 0.015$ |
| $\$ 9.27$ | $\$ 8.96$ | $\$ 8.37$ | $\$ 8.63$ |

Extraordinary charge

- early repayment of debt

Net Income (loss)
Cash dividends
Book value
\$203,350 \$177,194 \$166,456 \$107,508 \$1,215,695 1, 204, 820 \$1,176, 261 \$714,340
Balance Sheet Summary:
Working capital

Notes payable and current
maturities of long-term debt \$5,099 \$59,022 \$63,947 \$14,242
Long-term debt,
less current maturities \$467,242 \$444,125 \$460,346 \$156,546
Total stockholders' equity \$380,932 \$368,479 \$344,261 \$354,676

Cash Flow Summary:
$\begin{array}{lcrcr}\text { Operating cash flow } & \$ 70,581 & \$ 48,738 & \$(47,486) & \$ 16,000 \\ \text { Depreciation \& amortization (d) } & \$ 15,962 & \$ 18,608 & \$ 12,152 & \$ 8,668 \\ \text { Capital expenditures } & \$(7,615) & \$ 59,847 & \$ 27,793 & \$ 32,607 \\ \text { Business acquisitions } & \$- & \$- & \$ 239,539 & \$- \\ \text { Financing activities, net } & \$(31,646) & \$(21,804) & \$ 307,193 & \$ 436\end{array}$
Cashflow Ratios:

| EBITDA (e) | \$46,410 | \$62,664 | \$6,851 | \$31,673 |
| :---: | :---: | :---: | :---: | :---: |
| EBITDA (last four qtrs.) \$1 | \$147,599 | \$126,096 | \$97,663 | \$113,257 |
| EBITDA (last four qtrs.)/interest expense, net (last four qtrs.) | 4.80 | 4.95 | 4.79 | 6.29 |
| Senior secured debt/EBITDA <br> (last four qtrs.) | 1.85 | 2.67 | 3.25 | 0.71 |
| Total debt/EBITDA (last four qtrs.) | .) 3.20 | 3.99 | 5.37 | 1.51 |
| Key Indicators (as a percentage of net sales): |  |  |  |  |
| Gross margin | 9.7\% | 11.7\% | 5.4\% | 12.2\% |
| Selling, general and administrative expenses | 4.8\% | 4.7\% | 6.4\% | 6.2\% |
| Operating income (loss) | 4.9\% | 7.0\% | -1.0\% | 6.0\% |
| Interest expense, net | 1.5\% | 1.6\% | 1.3\% | 1.1\% |
| Net income (loss) | 2.0\% | 3.9\% | -1.8\% | 3.3\% |


|  | 09/30/00 |  | /01/00 | /01/00 |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands except per share data) |  |  |  |  |
| Income Statement Data: |  |  |  |  |
| Net sales | \$379,375 | \$391, 979 | \$373, 260 | \$354, 825 |
| Gross margin | 39,657 | 46,665 | 34,029 | 45,477 |
| Operating income (loss) | 15,635 | 26,349 | 13,282 | 25,222 |
| Income (loss) before income taxes and extraordinary charge | 11,782 | 20,319 | 9,178 | 21,507 |
| Interest expense, net | 4,210 | 4,967 | 4,699 | 3,903 |
| Income tax expense (benefit) | 463 | 3,175 | 155 | 6,649 |
| Income (loss) before extraordinary cha | 11,319 | 17,144 | 9,023 | 14,858 |
| Extraordinary charge - net of tax |  |  |  |  |
| Net income (loss) | \$11,319 | \$17,144 | \$9,023 | \$14,858 |
| Per Common Share Data: (c) |  |  |  |  |
| Income (loss) before extraordinary char | \$0.28 | \$0.41 | \$0. 22 | \$0.36 |
| Extraordinary charge <br> - early repayment of debt | \$- | \$- | \$- | \$- |
| Net Income (loss) | \$0.28 | \$0.41 | \$0.22 | \$0.36 |
| Cash dividends | \$0.015 | \$0.015 | \$0.015 | \$0.015 |
| Book value | \$8.33 | \$8.05 | \$7.66 | \$7.45 |
| Balance Sheet Summary: |  |  |  |  |
| Working capital | \$124,531 | 142,915 | \$139,465 | \$148, 659 |
| Total assets | \$705,420 | \$686, 450 | \$665,158 | \$652,970 |
| Notes payable and current maturities of long-term debt | \$4,657 | \$4,729 | \$5,041 | \$4,103 |
| Long-term debt, |  |  |  |  |
| less current maturities | \$165,037 | \$172,686 | \$175,350 | \$163, 230 |
| Total stockholders' equity | \$342,559 | \$332,110 | \$316,898 | \$308,496 |
| Cash Flow Summary: |  |  |  |  |
| Operating cash flow | \$69,097 | \$18,298 | \$11,588 | \$31,820 |
| Depreciation \& amortization (d) | \$9,279 | \$9,284 | \$8,878 | \$8,586 |
| Capital expenditures | \$35,195 | \$21,565 | \$20,956 | \$14,412 |
| Business acquisitions | \$- | \$- | \$- | \$- |

Cashflow Ratios:
EBITDA (e) \$24,907 \$34, 232
\$22,445 \$33,772 \$115,356 \$125,841 \$129,812 \$141, 288
EBITDA (last four qtrs.)
EBITDA (last four qtrs.)/interest expense, net (last four qtrs.)
Senior secured debt/EBITDA
(last four qtrs.)
Total debt/EBITDA (last four qtrs.)

| 6.49 | 6.95 | 7.44 | 8.39 |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| 0.69 | 0.69 | 0.68 | 0.52 |
| 1.47 | 1.41 | 1.39 | 1.18 |

Key Indicators (as a percentage of net sales):

| Gross margin | $10.5 \%$ | $11.9 \%$ | $9.1 \%$ | $12.8 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Selling, general and administrative |  |  |  |  |
| $\quad$ expenses | $6.3 \%$ | $5.2 \%$ | $5.6 \%$ | $5.7 \%$ |
| Operating income (loss) | $4.1 \%$ | $6.7 \%$ | $3.6 \%$ | $7.1 \%$ |
| Interest expense, net | $1.1 \%$ | $1.3 \%$ | $1.3 \%$ | $1.1 \%$ |
| Net income (loss) | $3.0 \%$ | $4.4 \%$ | $2.4 \%$ | $4.2 \%$ |

10/02/99 07/03/99 04/03/99 01/02/99
(in thousands except per share data)
Income Statement Data:

## Net sales

| $\$ 317,261$ | $\$ 344,160$ | $\$ 329,894$ | $\$ 366,088$ |
| ---: | ---: | ---: | ---: |
| 46,130 | 49,415 | 46,262 | 43,901 |
| 28,814 | 29,212 | 25,292 | 26,186 |
| 22,549 | 25,274 | 21,624 | 21,457 |
| 4,535 | 4,308 | 4,090 | 4,733 |
| 6,113 | 6,957 | 7,044 | 5,537 |
| 16,436 | 18,317 | 14,580 | 15,920 |
| $-\overline{-}$ | - | - | - |
| 16,436 | $\$ 18,317$ | $\$ 14,580$ | $\$ 15,920$ |

Operating income (loss)
Income (loss) before income
taxes and extraordinary charge
Interest expense, net
Income tax expense (benefit)
Income (loss) before extraordinary charge
$16,43 \overline{6} \quad \$ 18,31 \overline{7}^{-} \quad \$ 14,58 \overline{6}^{-} \quad \$ 15,920$
Extraordinary charge - net of tax
Net income (loss)
Per Common Share Data: (c)
Income (loss) before extraordinary charge

$$
\$ 0.41 \quad \$ 0.44
$$

Extraordinary charge early repayment of debt
Net Income (loss)
\$-
$\$ 0.41$
$\$ 0.35 \quad \$ 0.38$

Cash dividends
\$0.41 \$0.44

|  |  |
| ---: | ---: |
| $\$-$ | $\$-$ |
| $\$ 0.35$ | $\$ 0.38$ |
| $\$ 0.010$ | $\$ 0.010$ |
| $\$ 6.30$ | $\$ 5.95$ |

Balance Sheet Summary:
Working capital
\$154, 242 \$158,858
\$655,762 \$657,974
\$150,686 \$144,981
Total assets
Notes payable and current
maturities of long-term debt
\$4,353
\$7,928
$\begin{array}{ll}\$ 183,753 & \$ 195,283 \\ \$ 294,259 & \$ 278,447\end{array}$
\$6,338
\$4,629
Long-term debt,
less current maturities
\$294,259 \$278,447 \$260,543 \$246,377
Total stockholders' equity

| $\$ 44,926$ | $\$ 7,086$ | $\$(8,009)$ | $\$ 37,449$ |
| ---: | ---: | ---: | ---: |
| $\$ 8,546$ | $\$ 8,869$ | $\$ 8,468$ | $\$ 8,653$ |
| $\$ 17,479$ | $\$ 13,402$ | $\$ 25,935$ | $\$ 12,833$ |
| $\$(15,766)$ | - | $-1,548)$ | $\$ 10,618$ |$\$(12,938)$

aserating summary:
Operating cash flow
Capital expenditures
Business acquisitions
Financing activities, net
$\$ 35,392 \quad \$ 38,203 \quad \$ 33$
Cashflow Ratios:
EBITDA (e)
EBITDA (last four qtrs.)
EBITDA (last four qtrs.)/interest expense, net (last four qtrs.)
Senior secured debt/EBITDA
(last four qtrs.)

| $\$ 142,043$ | $\$ 145,368$ | $\$ 134,513$ | $\$ 119,673$ |
| :--- | :--- | ---: | ---: |

Total debt/EBITDA (last four qtrs.)
8.04
8.10
7.14
6.03

Key Indicators (as a percentage of net sales):
Gross margin $14.5 \%$
Selling, general and administrative expenses

| $14.5 \%$ | $14.4 \%$ | $14.0 \%$ | $12.0 \%$ |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $5.5 \%$ | $5.9 \%$ | $6.4 \%$ | $4.8 \%$ |
| $9.1 \%$ | $8.5 \%$ | $7.7 \%$ | $7.2 \%$ |
| $1.4 \%$ | $1.3 \%$ | $1.2 \%$ | $1.3 \%$ |
| $5.2 \%$ | $5.3 \%$ | $4.4 \%$ | $4.3 \%$ |

Operating income (loss)
Interest expense, net
$\begin{array}{ll}1.4 \% & 1.3 \% \\ 5.2 \% & 5.3 \%\end{array}$
09/26/98 06/27/98 03/28/98
(in thousands except per share data)
Income Statement Data:

Net sales
Gross margin
\$340, 7
\$328,500
\$324, 446
\$337, 887
Operating income (loss)
Income (loss) before income
taxes and extraordinary charge
47,126 31,444

32, 736

26,063
19, 043
26,861 29,380
11,398 15,371
$13,970 \quad 6,219 \quad 10,270$

Interest expense, net
Income tax expense (benefit)
Income (loss) before extraordinary charge
Extraordinary charge - net of tax Net income (loss)

4,824

$$
\begin{aligned}
& 4,824 \\
& 5,773
\end{aligned}
$$

$$
\begin{aligned}
& 5,195 \\
& 2,135
\end{aligned}
$$

$$
\begin{gathered}
5,093 \\
(549)
\end{gathered}
$$

$$
5,036
$$

(847)

$$
20,290
$$

$$
11,835
$$

$$
6,219
$$

$$
11,117
$$

\$20, 290
\$11, 835

Per Common Share Data: (c)
Income (loss) before

> extraordinary charge
\$0. 49
$\$ 0.29$
$\$ 0.16$
\$0. 27 \$$\$ 0.27$ $\$ 0.010$
$\$ 4.67$
$\$ 4.67$

| $\$ 147,040$ | $\$ 139,713$ | $\$ 132,518$ | $\$ 114,948$ |
| ---: | ---: | ---: | ---: |
| $\$ 601,439$ | $\$ 578,541$ | $\$ 574,805$ | $\$ 564,611$ |
| $\$ 5,889$ | $\$ 11,638$ | $\$ 11,589$ | $\$ 8,708$ |
| $\$ 199,784$ | $\$ 216,741$ | $\$ 219,394$ | $\$ 204,890$ |
| $\$ 230,871$ | $\$ 210,369$ | $\$ 199,573$ | $\$ 193,220$ |
|  |  |  |  |
| $\$ 52,784$ | $\$ 13,487$ | $\$(13,684)$ | $\$ 32,429$ |
| $\$ 8,098$ | $\$ 8,427$ | $\$ 8,014$ | $\$ 8,052$ |
| $\$ 14,084$ | $\$ 13,633$ | $\$ 10,449$ | $\$ 15,352$ |
| $\$(23,186)$ | - | - | $-15,570)$ |
| $\$ 29,450$ | $\$(23,192)$ |  |  |

Balance Sheet Summary:
Working capital
Total assets
Notes payable and current
maturities of long-term debt
Long-term debt,
less current maturities
Total stockholders' equity
Cash Flow Summary:
Operating cash flow
Depreciation \& amortization (d)
Capital expenditures
Business acquisitions
Financing activities, net
Cashflow Ratios:
EBITDA (e)
EBITDA (last four qtrs.)
EBITDA (last four qtrs.)/interest expense, net (last four qtrs.)
Senior secured debt/EBITDA (last four qtrs.)
Total debt/EBITDA (last four qtrs.)
\$38,718 \$27,347 \$19,082 \$23,121
\$108,268 \$102,211 \$94,702 \$92,438

| 5.37 | 4.85 | 4.41 | 4.27 |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| 1.04 | 1.26 | 1.39 | 1.24 |
| 1.90 | 2.23 | 2.44 | 2.31 |

Key Indicators (as a percentage of net sales):
Gross margin 13.8\%
Selling, general and administrative expenses
$10.0 \%$
8. 3\%
8.7\%

Operating income (loss)

| $4.6 \%$ | $4.2 \%$ | $4.8 \%$ | $4.1 \%$ |
| :--- | :--- | :--- | :--- |
| $9.2 \%$ | $5.8 \%$ | $3.5 \%$ | $4.5 \%$ |
| $1.4 \%$ | $1.6 \%$ | $1.6 \%$ | $1.5 \%$ |
| $6.0 \%$ | $3.6 \%$ | $2.1 \%$ | $3.3 \%$ |

Interest expense, net
Net income (loss)
1.4\%

09/27/97 6/28/97 03/29/97 12/28/96
(in thousands except per share data)
Income Statement Data:
Net sales
Gross margin

Gross margin
Operating income (loss)
Income (loss) before income taxes and extraordinary charge
Interest expense, net
Income tax expense (benefit)
\$341, 274
33, 860
25,293
19,142
5,770
Income (loss) before extraordinary charge

18,691
Extraordinary charge - net of tax
Net income (loss)
\$18, $69{ }^{-}$
Per Common Share Data: (c)
Income (loss) before

> extraordinary charge
\$0. 45
Extraordinary charge

- early repayment of debt

Net Income (loss)
\$-
$\$ 0.4$
Cash dividends $\$ 0.010$
Book value
$\$ 4.41$
Balance Sheet Summary:
Working capital
Total assets
Notes payable and current maturities of long-term debt
\$133,542
\$99, 829
$\$ 98,526$
$\$ 531,579$

Long-term debt,
less current maturities
Total stockholders' equity

| $\$ 303,401$ | $\$ 297,806$ |
| ---: | ---: |
| 23,085 | 30,267 |
| 9,660 | 16,314 |
|  |  |
| 4,674 | 12,937 |
| 5,284 | 5,449 |
| $(280)$ | 2,832 |
| 4,954 | 10,105 |
| - | - |
| $\$ 4,954$ | $\$ 10,105$ |

Cash Flow Summary:
Operating cash flow

| Depreciation \& amortization (d) | \$8,050 | \$7,517 | \$7,094 | \$7,135 |
| :---: | :---: | :---: | :---: | :---: |
| Capital expenditures | \$9,456 | \$28,613 | \$7,967 | \$4,195 |
| Business acquisitions |  |  |  |  |
| Financing activities, net | \$(5,356) | \$13,600 | \$5,220 | \$(13, 116) |
| Cashflow Ratios: |  |  |  |  |
| EBITDA (e) | \$32,661 | \$19,838 | \$16, 818 | \$25,287 |
| EBITDA (last four qtrs.) | \$94,604 | \$71,163 | \$64,373 | \$58,750 |
| EBITDA (last four qtrs.)/interest expense, net (last four qtrs.) | 4.29 | 3.24 | 2.93 | 2.69 |
| Senior secured debt/EBITDA (last four qtrs.) | 1.45 | 2.00 | 1.99 | 2.09 |
| Total debt/EBITDA (last four qtrs.) | 2.50 | 3.39 | 3.53 | 3.77 |
| Key Indicators (as a percentage of net sales): |  |  |  |  |
| Gross margin | 9.9\% | 8.1\% | 7.6\% | 10.2\% |
| Selling, general and administrative expenses | 2.5\% | 4.4\% | 4.4\% | 4.7\% |
| Operating income (loss) | 7.4\% | 3.8\% | 3.2\% | 5.5\% |
| Interest expense, net | 1.7\% | 1.7\% | 1.7\% | 1.8\% |
| Net income (loss) | 5.5\% | 2.2\% | 1.6\% | 3.4\% |

(a) The Company acquired WLR Foods on January 27, 2001 for $\$ 239.5$ million and the assumption of $\$ 45.5$ million of indebtedness. The acquisition has been accounted for as a purchase, and the results of operations for this acquisition have been included in our consolidated results of operations since the acquisition date.
(b) Fiscal quarter ended January 1, 1999 had 14 weeks.
(c) Historical per share amounts represent both basic and diluted and have been restated to give effect to a stock dividend issued on July 30, 1999. See Note F of the Consolidated Financial Statements of the Company included in our Annual Report on Form 10-K filed in year 2001.
(d) Includes amortization of capitalized financing costs of approximately \$346
(e) "EBITDA" is defined as the sum of net income (loss) before extraordinary charges, interest, taxes, depreciation and amortization. EBITDA is presented because we believe it is frequently used by securities analysts, investors and other interested parties in the evaluation of companies. EBITDA is not a measurement of financial performance under generally accepted accounting principles and should not be considered as an alternative to cash flow from operating activities or as a measure of liquidity or an alternative to net income as indicators of our operating performance or any other measures of performance derived in accordance with generally accepted accounting principles.

