

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **March 29, 2020**  
OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File number **1-9273**



**PILGRIM'S PRIDE CORPORATION**  
(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**1770 Promontory Circle**  
**Greeley CO**

(Address of principal executive offices)

**75-1285071**

(I.R.S. Employer  
Identification No.)

**80634-9038**

(Zip code)

Registrant's telephone number, including area code: **(970) 506-8000**

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of Exchange on which Registered
Common Stock, Par Value \$0.01	PPC	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer	<input checked="" type="checkbox"/>	Accelerated Filer	<input type="checkbox"/>
Non-accelerated Filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of shares outstanding of the issuer's common stock, \$0.01 par value per share, as of April 29, 2020, was 246,737,862.

## INDEX

### PILGRIM'S PRIDE CORPORATION

#### PART I. FINANCIAL INFORMATION

Item 1.	<a href="#">Condensed Consolidated Financial Statements</a>	<a href="#">2</a>
	<a href="#">Condensed Consolidated Balance Sheets</a>	
	<a href="#">March 29, 2020 and December 29, 2019</a>	<a href="#">2</a>
	<a href="#">Condensed Consolidated Statements of Income</a>	
	<a href="#">Three Months Ended March 29, 2020 and March 31, 2019</a>	<a href="#">3</a>
	<a href="#">Condensed Consolidated Statements of Comprehensive Income</a>	
	<a href="#">Three Months Ended March 29, 2020 and March 31, 2019</a>	<a href="#">4</a>
	<a href="#">Condensed Consolidated Statements of Stockholders' Equity</a>	
	<a href="#">Three Months Ended March 29, 2020 and March 31, 2019</a>	<a href="#">5</a>
	<a href="#">Condensed Consolidated Statements of Cash Flows</a>	
	<a href="#">Three Months Ended March 29, 2020 and March 31, 2019</a>	<a href="#">6</a>
	<a href="#">Notes to Condensed Consolidated Financial Statements as of March 29, 2020</a>	<a href="#">7</a>
Item 2.	<a href="#">Management's Discussion and Analysis of Financial Condition and Results of Operations</a>	<a href="#">39</a>
Item 3.	<a href="#">Quantitative and Qualitative Disclosures about Market Risk</a>	<a href="#">47</a>
Item 4.	<a href="#">Controls and Procedures</a>	<a href="#">51</a>
	<u>PART II. OTHER INFORMATION</u>	<a href="#">52</a>
Item 1.	<a href="#">Legal Proceedings</a>	<a href="#">52</a>
Item 1A.	<a href="#">Risk Factors</a>	<a href="#">54</a>
Item 2.	<a href="#">Unregistered Sales of Equity Securities and Use of Proceeds</a>	<a href="#">55</a>
Item 6.	<a href="#">Exhibits</a>	<a href="#">56</a>
	<u>SIGNATURES</u>	<a href="#">57</a>

**PART I. FINANCIAL INFORMATION****ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**PILGRIM'S PRIDE CORPORATION**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(Unaudited)**

	March 29, 2020	December 29, 2019
	(In thousands)	
Cash and cash equivalents	\$ 511,183	\$ 260,568
Restricted cash and cash equivalents	25,234	20,009
Trade accounts and other receivables, less allowance for doubtful accounts	754,246	741,281
Accounts receivable from related parties	743	944
Inventories	1,362,358	1,383,535
Income taxes receivable	53,495	60,204
Prepaid expenses and other current assets	152,920	131,695
Total current assets	2,860,179	2,598,236
Deferred tax assets	4,443	4,426
Other long-lived assets	34,511	36,325
Identified intangible assets, net	568,183	596,053
Goodwill	935,266	973,750
Operating lease assets, net	286,606	301,513
Property, plant and equipment, net	2,562,794	2,592,061
Total assets	\$ 7,251,982	\$ 7,102,364
Accounts payable	\$ 915,663	\$ 993,780
Accounts payable to related parties	7,998	3,819
Revenue contract liability	32,084	41,770
Accrued expenses and other current liabilities	532,509	575,319
Income taxes payable	1,951	7,075
Current maturities of long-term debt	25,877	26,392
Total current liabilities	1,516,082	1,648,155
Noncurrent operating lease liability, less current maturities	219,860	235,382
Long-term debt, less current maturities	2,620,907	2,276,029
Noncurrent income taxes payable	7,731	7,731
Deferred tax liabilities	309,471	301,907
Other long-term liabilities	101,440	97,100
Total liabilities	4,775,491	4,566,304
Common stock	2,612	2,611
Treasury stock	(262,798)	(234,892)
Additional paid-in capital	1,955,936	1,955,261
Retained earnings	945,080	877,812
Accumulated other comprehensive loss	(174,917)	(75,129)
Total Pilgrim's Pride Corporation stockholders' equity	2,465,913	2,525,663
Noncontrolling interest	10,578	10,397
Total stockholders' equity	2,476,491	2,536,060
Total liabilities and stockholders' equity	\$ 7,251,982	\$ 7,102,364

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**PILGRIM'S PRIDE CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME**  
(Unaudited)

	Three Months Ended	
	March 29, 2020	March 31, 2019
	(In thousands, except per share data)	
Net sales	\$ 3,074,928	\$ 2,724,675
Cost of sales	2,897,829	2,505,736
Gross profit	177,099	218,939
Selling, general and administrative expense	92,713	81,924
Administrative restructuring activity	—	(27)
Operating income	84,386	137,042
Interest expense, net of capitalized interest	32,688	33,562
Interest income	(1,690)	(3,340)
Foreign currency transaction loss (gain)	(18,385)	2,636
Miscellaneous, net	(34,188)	(357)
Income before income taxes	105,961	104,541
Income tax expense	38,512	20,416
Net income	67,449	84,125
Less: Net income attributable to noncontrolling interests	181	114
Net income attributable to Pilgrim's Pride Corporation	\$ 67,268	\$ 84,011
<b>Weighted average shares of Pilgrim's Pride Corporation common stock outstanding:</b>		
Basic	249,347	249,167
Effect of dilutive common stock equivalents	275	390
Diluted	249,622	249,557
<b>Net income attributable to Pilgrim's Pride Corporation per share of common stock outstanding:</b>		
Basic	\$ 0.27	\$ 0.34
Diluted	\$ 0.27	\$ 0.34

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**PILGRIM'S PRIDE CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**(Unaudited)**

	Three Months Ended	
	March 29, 2020	March 31, 2019
(In thousands)		
Net income	\$ 67,449	\$ 84,125
Other comprehensive income:		
Foreign currency translation adjustment:		
Gains (losses) arising during the period	(96,765)	37,442
Derivative financial instruments designated as cash flow hedges:		
Gains (losses) arising during the period	4,048	(898)
Reclassification to net earnings for losses (gains) realized	742	(221)
Available-for-sale securities:		
Gains arising during the period	12	22
Income tax effect	(3)	(5)
Reclassification to net earnings for gains realized	—	(135)
Income tax effect	—	34
Defined benefit plans:		
Gains (losses) arising during the period	(10,810)	3,200
Income tax effect	2,705	(779)
Reclassification to net earnings of losses realized	376	328
Income tax effect	(93)	(80)
Total other comprehensive income (loss), net of tax	(99,788)	38,908
Comprehensive income (loss)	(32,339)	123,033
Less: Comprehensive income attributable to noncontrolling interests	181	114
Comprehensive income (loss) attributable to Pilgrim's Pride Corporation	\$ (32,520)	\$ 122,919

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**PILGRIM'S PRIDE CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
**(Unaudited)**

	Common Stock		Treasury Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Noncontrolling Interest	Total
	Shares	Amount	Shares	Amount					
(In thousands)									
Balance at December 29, 2019	261,119	\$ 2,611	(11,547)	\$ (234,892)	\$ 1,955,261	\$ 877,812	\$ (75,129)	\$ 10,397	\$ 2,536,060
Net income	—	—	—	—	—	67,268	—	181	67,449
Other comprehensive income, net of tax	—	—	—	—	—	—	(99,788)	—	(99,788)
Share-based compensation plans:									
Common stock issued under compensation plans	66	1	—	—	(1)	—	—	—	—
Requisite service period recognition	—	—	—	—	676	—	—	—	676
Common stock purchased under share repurchase program	—	—	(1,466)	(27,906)	—	—	—	—	(27,906)
Balance at March 29, 2020	<u>261,185</u>	<u>\$ 2,612</u>	<u>(13,013)</u>	<u>\$ (262,798)</u>	<u>\$ 1,955,936</u>	<u>\$ 945,080</u>	<u>\$ (174,917)</u>	<u>\$ 10,578</u>	<u>\$ 2,476,491</u>
Balance at December 31, 2018	260,396	\$ 2,604	(11,431)	\$ (231,994)	\$ 1,945,136	\$ 421,888	\$ (127,834)	\$ 9,785	\$ 2,019,585
Net income	—	—	—	—	—	84,011	—	114	84,125
Other comprehensive income, net of tax	—	—	—	—	—	—	38,908	—	38,908
Share-based compensation plans:									
Common stock issued under compensation plans	459	5	—	—	(5)	—	—	—	—
Requisite service period recognition	—	—	—	—	1,882	—	—	—	1,882
Balance at March 31, 2019	<u>260,855</u>	<u>\$ 2,609</u>	<u>(11,431)</u>	<u>\$ (231,994)</u>	<u>\$ 1,947,013</u>	<u>\$ 505,899</u>	<u>\$ (88,926)</u>	<u>\$ 9,899</u>	<u>\$ 2,144,500</u>

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**PILGRIM'S PRIDE CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)

	Three Months Ended	
	March 29, 2020	March 31, 2019
	(In thousands)	
Cash flows from operating activities:		
Net income	\$ 67,449	\$ 84,125
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation and amortization	79,773	67,182
Deferred income tax expense (benefit)	17,023	(4,089)
Negative adjustment to previously recognized gain on bargain purchase	1,740	—
Loan cost amortization	1,212	1,201
Share-based compensation	676	1,882
Gain on property disposals	(521)	(108)
Loss (gain) on equity-method investments	309	(16)
Accretion of discount related to Senior Notes	246	246
Amortization of premium related to Senior Notes	(167)	(167)
Foreign currency transaction gain related to borrowing arrangements	—	(1,034)
Changes in operating assets and liabilities:		
Trade accounts and other receivables	(26,296)	2,381
Inventories	9,333	(1,368)
Prepaid expenses and other current assets	(22,419)	(11,479)
Accounts payable, accrued expenses and other current liabilities	(108,004)	(21,968)
Income taxes	(16)	6,579
Long-term pension and other postretirement obligations	(6,282)	(1,315)
Other operating assets and liabilities	7,008	(1,683)
Cash provided by operating activities	21,064	120,369
Cash flows from investing activities:		
Acquisitions of property, plant and equipment	(77,168)	(87,941)
Purchase of acquired business, net of cash acquired	(1,740)	—
Proceeds from property disposals	632	539
Cash used in investing activities	(78,276)	(87,402)
Cash flows from financing activities:		
Proceeds from revolving line of credit and long-term borrowings	356,547	67,193
Purchase of common stock under share repurchase program	(27,906)	—
Payments on revolving line of credit, long-term borrowings and finance lease obligations	(13,396)	(62,293)
Payment from equity distribution under Tax Sharing Agreement between JBS USA Food Company Holdings and Pilgrim's Pride Corporation	—	(525)
Payment of capitalized loan costs	—	(458)
Cash provided by financing activities	315,245	3,917
Effect of exchange rate changes on cash and cash equivalents	(2,193)	429
Increase in cash, cash equivalents and restricted cash	255,840	37,313
Cash, cash equivalents and restricted cash, beginning of period	280,577	361,578
Cash, cash equivalents and restricted cash, end of period	\$ 536,417	\$ 398,891

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(Unaudited)**

**1. GENERAL**

**Business**

Pilgrim's Pride Corporation (referred to herein as "Pilgrim's," "PPC," "the Company," "we," "us," "our," or similar terms) is one of the largest chicken producers in the world, with operations in the United States ("U.S."), the United Kingdom ("U.K."), Mexico, France, Puerto Rico and the Netherlands. Pilgrim's products are sold to foodservice, retail and frozen entrée customers. The Company's primary distribution is through retailers, foodservice distributors and restaurants throughout the countries listed above. Additionally, the Company exports chicken and pork products to approximately 100 countries. Pilgrim's fresh products consist of refrigerated (nonfrozen) whole chickens, whole cut-up chickens, selected chicken parts that are either marinated or non-marinated, primary pork cuts, added value pork and pork ribs. The Company's prepared products include fully cooked, ready-to-cook and individually frozen chicken parts, strips, nuggets and patties, some of which are either breaded or non-breaded and either marinated or non-marinated, processed sausages, bacon, slow-cooked, smoked meat and gammon joints. The Company's other products include ready-to-eat meals, multi-protein frozen foods, vegetarian foods and desserts, pre-packed meats, sandwich, deli counter meats, pulled pork balls, meat balls and coated foods. As a vertically integrated company, we control every phase of the production of our products. We operate feed mills, hatcheries, processing plants and distribution centers in 14 U.S. states, the U.K., Mexico, France, Puerto Rico and the Netherlands. As of March 29, 2020, Pilgrim's had approximately 53,300 employees and the capacity to process approximately 44.9 million birds per work week for a total of more than 13.0 billion pounds of live chicken annually. Approximately 4,800 contract growers supply poultry for the Company's operations. As of March 29, 2020, Pilgrim's had 5,300 employees and the capacity to process more than 43,000 pigs per week for a total of 413.1 million pounds of live pork annually. Approximately 290 contract growers supply pork for the Company's operations. As of March 29, 2020, JBS S.A., through its indirect wholly-owned subsidiaries (together, "JBS"), beneficially owned 78.8% of the Company's outstanding common stock.

**Condensed Consolidated Financial Statements**

The accompanying unaudited condensed consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the U.S. ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the U.S. Securities and Exchange Commission ("SEC"). Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal and recurring adjustments unless otherwise disclosed) considered necessary for a fair presentation have been included. Operating results for the three months ended March 29, 2020 are not necessarily indicative of the results that may be expected for the year ending December 27, 2020. For further information, refer to the consolidated and combined financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended December 29, 2019.

The Company operates on the basis of a 52/53 week fiscal year ending on the Sunday falling on or before December 31. Any reference we make to a particular year (for example, 2020) in the notes to these Condensed Consolidated Financial Statements applies to our fiscal year and not the calendar year. The three months ended March 29, 2020 represents the period from December 30, 2019 through March 29, 2020. The three months ended March 31, 2019 represents the period from December 31, 2018 through March 31, 2019.

The Condensed Consolidated Financial Statements include the accounts of the Company and its majority-owned subsidiaries. We eliminate all significant affiliate accounts and transactions upon consolidation.

The Condensed Consolidated Financial Statements have been prepared in conformity with U.S. GAAP using management's best estimates and judgments. These estimates and judgments affect the reported amounts of assets and liabilities and disclosure of the contingent assets and liabilities at the date of the financial statements. The estimates and judgments will also affect the reported amounts for certain revenues and expenses during the reporting period. Actual results could differ materially from these estimates and judgments. Significant estimates made by the Company include the allowance for doubtful accounts, reserves related to inventory obsolescence or valuation, useful lives of long-lived assets, goodwill, valuation of deferred tax assets, insurance accruals, valuation of pension and other postretirement benefits obligations, income tax accruals, certain derivative positions and valuations of acquired businesses.

The functional currency of the Company's U.S. and Mexico operations and certain holding-company subsidiaries in Luxembourg, the U.K. and Ireland is the U.S. dollar. The functional currency of its U.K. operations is the British pound. The functional currency of the Company's operations in France and the Netherlands is the euro. For foreign currency-denominated

entities other than the Company's Mexico operations, translation from local currencies into U.S. dollars is performed for most assets and liabilities using the exchange rates in effect as of the balance sheet date. Income and expense accounts are remeasured using average exchange rates for the period. Adjustments resulting from translation of these financial records are reflected as a separate component of *Accumulated other comprehensive loss* in the Condensed Consolidated Balance Sheets. For the Company's Mexico operations, remeasurement from the Mexican peso to U.S. dollars is performed for monetary assets and liabilities using the exchange rate in effect as of the balance sheet date. Remeasurement is performed for non-monetary assets using the historical exchange rate in effect on the date of each asset's acquisition. Income and expense accounts are remeasured using average exchange rates for the period. Net adjustments resulting from remeasurement of these financial records, as well as foreign currency transaction gains and losses, are reflected in *Foreign currency transaction loss (gain)* in the Condensed Consolidated Statements of Income.

### Restricted Cash

The Company is required to maintain cash balances with a broker as collateral for exchange traded futures contracts. These balances are classified as restricted cash as they are not available for use by the Company to fund daily operations. The balance of restricted cash may also include investments in U.S. Treasury Bills that qualify as cash equivalents, as required by the broker, to offset the obligation to return cash collateral.

The following table reconciles cash, cash equivalents and restricted cash as reported in the Condensed Consolidated Balance Sheets to the total of the same amounts shown in the Condensed Consolidated Statements of Cash Flows:

	March 29, 2020	December 29, 2019
	(In thousands)	
Cash and cash equivalents	\$ 511,183	\$ 260,568
Restricted cash	25,234	20,009
Total cash, cash equivalents and restricted cash shown in the Condensed Consolidated Statements of Cash Flows	<u>\$ 536,417</u>	<u>\$ 280,577</u>

### Recent Accounting Pronouncements Adopted as of March 29, 2020

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, which, in an effort to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments, replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The amendments affect loans, debt securities, trade receivables, net investments in leases, off-balance sheet credit exposures, reinsurance receivables and any other financial assets not excluded from the scope that have the contractual right to receive cash. The adoption of this guidance did not have a material impact on our financial statements.

In August 2018, the FASB issued ASU 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement*, new accounting guidance to improve the effectiveness of disclosures related to fair value measurements. The new guidance removes certain disclosure requirements related to transfers between Level 1 and Level 2 of the fair value hierarchy along with the policy for timing of transfers between levels and the valuation processes for Level 3 fair value measurements. Additions to the disclosure requirements include more quantitative information related to significant unobservable inputs used in Level 3 fair value measurements and gains and losses included in other comprehensive income. The adoption of this guidance did not have a material impact on our financial statements.

In August 2018, the FASB issued ASU 2018-14, *Compensation—Retirement Benefits—Defined Benefit Plans—General (Subtopic 715-20): Disclosure Framework—Changes to the Disclosure Requirements for Defined Benefit Plans*, new accounting guidance to improve the effectiveness of disclosures related to defined benefit plans by eliminating certain required disclosures, clarifying existing disclosures, and adding new disclosures. Changes include removing disclosures related to the amounts in accumulated other comprehensive income expected to be recognized in the next fiscal year, adding narrative disclosure of the reasons for significant gains and losses related to changes in the defined benefit obligation, and clarifying the disclosures required for plans with projected and accumulated benefit obligations in excess of plan assets. The adoption of this guidance did not have a material impact on our financial statements.

### Recent Accounting Pronouncements Not Yet Adopted as of March 29, 2020

In December 2019, the FASB issued ASU 2019-12, *Simplifying the Accounting for Income Taxes*, which is intended to improve consistency and simplify several areas of existing guidance. ASU 2019-12 removes certain exceptions to the general

principles related to the approach for intraperiod tax allocation, the methodology for calculating income taxes in an interim period and the recognition of deferred tax liabilities for outside basis differences. The new guidance also clarifies the accounting for transactions that result in a step-up in the tax basis of goodwill. ASU 2019-12 is effective for annual reporting periods beginning after December 15, 2020, including interim periods within those fiscal years, with early adoption permitted. We are currently evaluating the effect that the ASU 2019-12 will have on our consolidated financial statements.

In March 2020, the FASB issued ASU 2020-04, *Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting*, which provides optional expedients and exceptions to the application of current GAAP to existing contracts, hedging relationships and other transactions affected by reference rate reform. The new guidance will ease the transition to new reference rates by allowing entities to update contracts and hedging relationships without applying many of the contract modification requirements specific to those contracts. The provisions of the new guidance will be effective beginning March 12, 2020, extending through December 31, 2022 with the option to apply the guidance at any point during that time period. Once an entity elects an expedient or exception it must be applied to all eligible contracts or transactions. We currently have debt agreements that reference LIBOR and will apply the new guidance as these contracts are modified to reference other rates.

## **2. BUSINESS ACQUISITION**

On October 15, 2019, the Company acquired 100% of the equity of Tulip Limited and its subsidiaries (together, "Tulip") from Danish Crown AmbA for £311.3 million, or \$393.3 million. The acquisition was funded with cash on hand. Tulip is a leading, integrated prepared pork supplier headquartered in Warwick, U.K. The acquisition solidifies Pilgrim's as a leading European food company, creating one of the largest integrated prepared foods businesses in the U.K. The Tulip operations are included in the Company's U.K. and Europe reportable segment.

Transaction costs incurred in conjunction with the acquisition were approximately \$1.5 million. These costs were expensed as incurred.

The results of operations of the acquired business since October 15, 2019 are included in the Company's Condensed Consolidated Statements of Income. Net sales generated and net loss incurred by the acquired business during the three months ended March 29, 2020 totaled \$321.1 million and \$3.9 million, respectively.

The assets acquired and liabilities assumed in the Tulip acquisition were measured at their fair values as of October 15, 2019 as set forth below. The excess of the fair values of the net tangible assets and identifiable intangible assets over the purchase price was recorded as gain on bargain purchase in the Company's U.K. and Europe reportable segment. The fair values recorded were determined based upon various external and internal valuations. The fair values recorded for the assets acquired and liabilities assumed for Tulip are as follows (in thousands):

Cash and cash equivalents	\$ 6,854
Trade accounts and other receivables	146,423
Inventories	104,211
Prepaid expenses and other current assets	6,579
Operating lease assets	5,613
Property, plant and equipment	329,711
Identified intangible assets	40,418
Other assets	14,647
Total assets acquired	654,456
Accounts payable	110,296
Other current liabilities	55,830
Operating lease liabilities	5,613
Deferred tax liabilities	14,798
Pension obligations	18,435
Other long-term liabilities	1,056
Total liabilities assumed	206,028
Total identifiable net assets	448,428
Gain on bargain purchase	(55,140)
Total consideration transferred	\$ 393,288

Significant assumptions used in the Company's valuation of the assets and liabilities of Tulip and the bases for their determination are summarized as follows:

*Property, plant and equipment, net* . Property, plant and equipment at fair value gave consideration to the highest and best use of the assets. The valuation of the Company's real property improvements and the majority of its personal property was based on the cost approach. The valuation of the Company's land, as if vacant, and certain personal property assets was based on the market or sales comparison approach.

*Customer relationships* . The Company valued Tulip customer relationships using the income approach, specifically the multi-period excess earnings model. Under this model, the fair value of the customer relationships asset was determined by estimating the net cash inflows from the relationships discounted to present value. In estimating the fair value of the customer relationships, net sales related to existing Tulip customers were estimated to grow at a rate of 2.0% annually, but we also anticipate losing existing Tulip customers at an attrition rate of 10.0%. Income taxes were estimated at 18.0% of pre-tax income in 2020 and 17.0% of pre-tax income thereafter and net cash flows attributable to our existing customers were discounted using a rate of 22.0%. The resulting customer relationships intangible asset has a fair value of \$40.4 million and a useful life of 11 years.

See "Note 9. Goodwill and Intangible Assets" for additional information regarding the goodwill and intangible assets recognized by the Company in the Tulip acquisition.

The following unaudited pro forma information presents the combined financial results for the Company and Tulip as if the acquisition had been completed at the beginning of 2019.

	Three Months Ended	
	March 29, 2020	March 31, 2019
	(In thousands, except per share amounts)	
Net sales	\$ 3,074,928	\$ 3,066,174
Net income attributable to Pilgrim's	68,513	103,736
Net income attributable to Pilgrim's per common share - diluted	0.27	0.42

The above unaudited pro forma financial information is presented for informational purposes only and does not purport to represent what the Company's results of operations would have been had it completed the acquisitions on the date assumed, nor is it necessarily indicative of the results that may be expected in future periods. Pro forma adjustments exclude cost savings from any synergies resulting from the acquisitions.

### 3. REVENUE RECOGNITION

The vast majority of the Company's revenue is derived from contracts which are based upon a customer ordering our products. While there may be master agreements, the contract is only established when the customer's order is accepted by the Company. The Company accounts for a contract, which may be verbal or written, when it is approved and committed by both parties, the rights of the parties are identified along with payment terms, the contract has commercial substance and collectability is probable.

The Company evaluates the transaction for distinct performance obligations, which are the sale of its products to customers. Since its products are commodity market-priced, the sales price is representative of the observable, standalone selling price. Each performance obligation is recognized based upon a pattern of recognition that reflects the transfer of control to the customer at a point in time, which is upon destination (customer location or port of destination), which faithfully depicts the transfer of control and recognition of revenue. There are instances of customer pick-up at the Company's facility, in which case control transfers to the customer at that point and the Company recognizes revenue. The Company's performance obligations are typically fulfilled within days to weeks of the acceptance of the order.

The Company makes judgments regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from revenue and cash flows with customers. Determination of a contract requires evaluation and judgment along with the estimation of the total contract value and if any of the contract value is constrained. Due to the nature of our business, there is minimal variable consideration, as the contract is established at the acceptance of the order from the customer. When applicable, variable consideration is estimated at contract inception and updated on a regular basis until the contract is completed. Allocating the transaction price to a specific performance obligation based upon the relative standalone selling prices includes estimating the standalone selling prices including discounts and variable consideration.

#### Disaggregated Revenue

Revenue has been disaggregated into the categories below to show how economic factors affect the nature, amount, timing and uncertainty of revenue and cash flows.

	Three Months Ended March 29, 2020		
	Domestic	Export	Net Sales
	(In thousands)		
U.S.	\$ 1,868,027	\$ 58,853	\$ 1,926,880
U.K. and Europe	745,099	77,163	822,262
Mexico	325,786	—	325,786
Net sales	\$ 2,938,912	\$ 136,016	\$ 3,074,928

	Three Months Ended March 31, 2019		
	Domestic	Export	Net Sales
	(In thousands)		
U.S.	\$ 1,818,146	\$ 65,445	\$ 1,883,591
U.K. and Europe	451,799	63,163	514,962
Mexico	326,122	—	326,122
Net sales	\$ 2,596,067	\$ 128,608	\$ 2,724,675

#### Shipping and Handling Costs

In the rare case when shipping and handling activities are performed after a customer obtains control of the good, the Company has elected to account for shipping and handling as activities to fulfill the promise to transfer the good. When revenue is recognized for the related good before the shipping and handling activities occur, the related costs of those shipping and handling activities are accrued. Shipping and handling costs are recorded within cost of sales.

#### Contract Costs

The Company can incur incremental costs to obtain or fulfill a contract such as broker expenses that are not expected to be recovered. The amortization period for such expenses is less than one year; therefore, the costs are expensed as incurred.

**Taxes**

There is no change in accounting for taxes due to the adoption of ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*, on January 1, 2018 as there is no material change to the timing of revenue recognition. We exclude all taxes assessed by a governmental authority that are both imposed on and concurrent with a specific revenue-producing transaction and collected by the entity from a customer (for example, sales, use, value added and some excise taxes) from the transaction price.

**Contract Balances**

The Company receives payment from customers based on terms established with the customer. Payments are typically due within two weeks of delivery. There are rarely contract assets related to costs incurred to perform in advance of scheduled billings. Revenue contract liabilities relate to payments received in advance of satisfying the performance under the customer contract. The revenue contract liability relates to customer prepayments and the advanced consideration received from governmental agency contracts for which performance obligations to the end customer have not been satisfied.

Changes in the revenue contract liability balances are as follows:

	<b>Three Months Ended</b>	
	<b>March 29, 2020</b>	
	<b>(In thousands)</b>	
Balance, beginning of period	\$	41,770
Revenue recognized		(41,767)
Cash received, excluding amounts recognized as revenue during the period		32,081
Balance, end of period	\$	32,084

**Accounts Receivable**

The Company records accounts receivable when revenue is recognized. The Company records an allowance for doubtful accounts to reduce the receivables balance to an amount it estimates is collectible from customers. Estimates used in determining the allowance for doubtful accounts are based on historical collection experience, current trends, aging of accounts receivable and periodic credit evaluations of customers' financial condition. The Company writes off accounts receivable when it becomes apparent, based upon age or customer circumstances, that such amounts will not be collected. Generally, the Company does not require collateral for its accounts receivable.

**4. LEASES**

The Company is party to operating lease agreements for warehouses, office space, vehicle maintenance facilities and livestock growing farms in the U.S., distribution centers, hatcheries and office space in Mexico and farms, processing facilities and office space in the U.K. and Europe. Additionally, the Company leases equipment, over-the-road transportation vehicles and other assets in all three geographic business segments. The Company is also party to a limited number of finance lease agreements in the U.S.

Our leases have remaining lease terms of one year to 39 years, some of which may include options to extend the lease for up to one year and some which may include options to terminate the lease within one year. The exercise of options to extend lease terms is at our sole discretion. Certain leases also include options to purchase the leased property.

Certain lease agreements include rental payment increases over the lease term that can be either fixed or variable. Fixed payment increases and variable payment increases based on an index or rate are included in the initial lease liability using the index or rate at commencement date. Variable payment increases not based on an index are recognized as incurred. Certain lease agreements contain residual value guarantees, primarily vehicle and transportation equipment leases.

The following table presents components of lease expense. Operating lease cost, finance lease amortization and finance lease interest are respectively included in *Cost of sales, Selling, general and administrative expense* and *Interest expense, net of capitalized interest* in the Condensed Consolidated Statements of Income.

	Three Months Ended	
	March 29, 2020	March 31, 2019
	(In thousands)	
Operating lease cost <sup>(a)</sup>	\$ 22,467	\$ 24,794
Amortization of finance lease assets	109	27
Interest on finance leases	28	4
Short-term lease cost	16,720	14,218
Variable lease cost <sup>(a)</sup>	1,042	869
Net lease cost	\$ 40,366	\$ 39,912

(a) Variable lease cost of \$0.9 million was previously presented in *Operating lease cost* on our interim report on Form 10-Q for the quarterly period ended March 31, 2019 that was reclassified to conform to *Variable lease cost* presented as of March 29, 2020.

The weighted-average remaining lease term and discount rate for lease liabilities included in our Condensed Consolidated Balance Sheets are as follows:

	Three Months Ended	
	March 29, 2020	March 31, 2019
Weighted-average remaining lease term (years):		
Operating leases	5.65	6.35
Finance leases	4.32	1.75
Weighted-average discount rate:		
Operating leases	4.74%	4.80%
Finance leases	5.10%	8.51%

Supplemental cash flow information related to leases is as follows:

	Three Months Ended	
	March 29, 2020	March 31, 2019
	(In thousands)	
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from operating leases	\$ 25,128	\$ 23,994
Operating cash flows from finance leases	28	4
Financing cash flows from finance leases	121	27
Operating lease assets obtained in exchange for operating lease liabilities	8,028	22,798

Future minimum lease payments under noncancellable leases at March 29, 2020 are as follows:

	Three Months Ended	
	Operating Leases	Finance Leases
	(In thousands)	
Future minimum lease payments:		
Year 1	\$ 76,240	\$ 562
Year 2	64,417	494
Year 3	54,918	494
Year 4	44,389	494
Year 5	31,797	223
Thereafter	52,712	—
Total future minimum lease payments	324,473	2,267
Less: imputed interest	(40,351)	(237)
Present value of lease liabilities	\$ 284,122	\$ 2,030

Lease liabilities as of March 29, 2020 are included in our Condensed Consolidated Balance Sheets as follows:

	Operating Leases	Finance Leases
	(In thousands)	
Accrued expenses and other current liabilities	\$ 64,262	\$ —
Current maturities of long-term debt	—	469
Noncurrent operating lease liability, less current maturities	219,860	—
Long-term debt, less current maturities	—	1,561
<b>Total lease liabilities</b>	<b>\$ 284,122</b>	<b>\$ 2,030</b>

Lease liabilities as of December 29, 2019 are included in our Condensed Consolidated Balance Sheets as follows:

	Operating Leases	Finance Leases
	(In thousands)	
Accrued expenses and other current liabilities	\$ 66,239	\$ —
Current maturities of long-term debt	—	486
Noncurrent operating lease liability, less current maturities	235,382	—
Long-term debt, less current maturities	—	1,664
<b>Total lease liabilities</b>	<b>\$ 301,621</b>	<b>\$ 2,150</b>

As of March 29, 2020, the Company had immaterial operating leases and did not have finance leases that have not commenced.

## 5. DERIVATIVE FINANCIAL INSTRUMENTS

The Company utilizes various raw materials in its operations, including corn, soybean meal, soybean oil, wheat, natural gas, electricity and diesel fuel, which are all considered commodities. The Company considers these raw materials generally available from a number of different sources and believes it can obtain them to meet its requirements. These commodities are subject to price fluctuations and related price risk due to factors beyond our control, such as economic and political conditions, supply and demand, weather, governmental regulation and other circumstances. Generally, the Company purchases derivative financial instruments, specifically exchange-traded futures and options, in an attempt to mitigate price risk related to its anticipated consumption of commodity inputs for approximately the next twelve months. The Company may purchase longer-term derivative financial instruments on particular commodities if deemed appropriate.

The Company has operations in Mexico, the U.K., France and the Netherlands. Therefore, it has exposure to translational foreign exchange risk when the financial results of those operations are remeasured in U.S. dollars. The Company has purchased foreign currency forward contracts to manage this translational foreign exchange risk.

The fair value of derivative assets is included in the line item *Prepaid expenses and other current assets* on the Condensed Consolidated Balance Sheets while the fair value of derivative liabilities is included in the line item *Accrued expenses and other current liabilities* on the same statements. The Company's counterparties require that it post collateral for changes in the net fair value of the derivative contracts. This cash collateral is reported in the line item *Restricted cash and cash equivalents* on the Condensed Consolidated Balance Sheets.

The Company has not designated certain derivative financial instruments that it has purchased to mitigate commodity purchase exposures in the U.S. and Mexico or foreign currency transaction exposures on our Mexico operations as cash flow hedges. Therefore, the Company recognized changes in the fair value of these derivative financial instruments immediately in earnings. Gains or losses related to the commodity derivative financial instruments are included in the line item *Cost of sales* in the Condensed Consolidated Statements of Income. Gains or losses related to the foreign currency derivative financial instruments are included in the line item *Foreign currency transaction loss (gain)* and *Cost of sales* in the Condensed Consolidated Statements of Income.

The Company has designated certain derivative financial instruments related to its U.K. and Europe reportable segment that it has purchased to mitigate foreign currency transaction exposures as cash flow hedges. Before the settlement date of the financial derivative instruments, the Company recognizes changes in the fair value of the effective portion of the cash flow hedge into accumulated other comprehensive income ("AOCI") while it recognizes changes in the fair value of the ineffective portion immediately in earnings. When the derivative financial instruments associated with the effective portion are settled, the amount in AOCI is then reclassified to earnings. Gains or losses related to these derivative financial instruments are included in the line item *Cost of sales* in the Condensed Consolidated Statements of Income.

The Company recognized net gains of \$27.8 million and net losses of \$8.0 million related to changes in the fair value of its derivative financial instruments during the three months ended March 29, 2020 and March 31, 2019, respectively. Information regarding the Company's outstanding derivative instruments and cash collateral posted with brokers is included in the following table:

	March 29, 2020	December 29, 2019
	(In thousands)	
<b>Fair values:</b>		
Commodity derivative assets	\$ 12,544	\$ 5,053
Commodity derivative liabilities	(17,988)	(5,430)
Foreign currency derivative assets	12,053	426
Foreign currency derivative liabilities	(98)	(5,400)
Cash collateral posted with brokers <sup>(a)</sup>	25,234	20,009
<b>Derivatives coverage <sup>(b)</sup>:</b>		
Corn	16.0 %	12.0 %
Soybean meal	8.0 %	44.0 %
<b>Period through which stated percent of needs are covered:</b>		
Corn	December 2020	December 2020
Soybean meal	December 2020	July 2020

(a) Collateral posted with brokers consists primarily of cash, short-term treasury bills, or other cash equivalents.

(b) Derivatives coverage is the percent of anticipated commodity needs covered by outstanding derivative instruments through a specified date.

The following tables present the components of the gain or loss on derivatives that qualify as cash flow hedges:

	Gain (Loss) Recognized in Other Comprehensive Income on Derivative	
	Three Months Ended	
	March 29, 2020	March 31, 2019
	(In thousands)	
Foreign currency derivatives	\$ 4,123	\$ (915)
Total	\$ 4,123	\$ (915)

	Gain (Loss) Reclassified from AOCI into Income	
	Three Months Ended	
	March 29, 2020	March 31, 2019
	(In thousands)	
Foreign currency derivatives	\$ (742)	\$ 221
Total	\$ (742)	\$ 221

At March 29, 2020, the pre-tax deferred net losses on derivatives recorded in AOCI that are expected to be reclassified to the Condensed Consolidated Statements of Income during the next twelve months are \$3.8 million. This expectation is based on the anticipated settlements on the hedged investments in foreign currencies that will occur over the next twelve months, at which time the Company will recognize the deferred gains (losses) to earnings.

## 6. TRADE ACCOUNTS AND OTHER RECEIVABLES

Trade accounts and other receivables, less allowance for doubtful accounts, consisted of the following:

	March 29, 2020	December 29, 2019
	(In thousands)	
Trade accounts receivable	\$ 710,702	\$ 696,372
Notes receivable - current	4,495	4,187
Other receivables	48,109	48,189
Receivables, gross	763,306	748,748
Allowance for doubtful accounts	(9,060)	(7,467)
Receivables, net	\$ 754,246	\$ 741,281
Accounts receivable from related parties <sup>(a)</sup>	\$ 743	\$ 944

(a) Additional information regarding accounts receivable from related parties is included in "Note 18. Related Party Transactions."

Activity in the allowance for doubtful accounts for the three months ended March 29, 2020 was as follows (in thousands):

Balance, beginning of period	\$ (7,467)
Provision charged to operating results	(2,445)
Account write-offs and recoveries	258
Effect of exchange rate	594
Balance, end of period	\$ (9,060)

## 7. INVENTORIES

Inventories consisted of the following:

	March 29, 2020	December 29, 2019
	(In thousands)	
Raw materials and work-in-process	\$ 788,229	\$ 800,749
Finished products	412,684	425,919
Operating supplies	81,503	82,447
Maintenance materials and parts	79,942	74,420
Total inventories	\$ 1,362,358	\$ 1,383,535

## 8. INVESTMENTS IN SECURITIES

We recognize investments in available-for-sale securities as cash equivalents, current investments or long-term investments depending upon each security's length to maturity. Additionally, those securities identified by management at the time of purchase for funding operations in less than one year are classified as current.

The following table summarizes our investments in available-for-sale securities:

	March 29, 2020		December 29, 2019	
	Cost	Fair Value	Cost	Fair Value
	(In thousands)			
Cash equivalents:				
Fixed income securities	\$ 361,215	\$ 361,215	\$ 159,623	\$ 159,623
Other	34,665	34,665	—	—

Securities classified as cash and cash equivalents mature within 90 days. Securities classified as short-term investments mature between 91 and 365 days. Securities classified as long-term investments mature after 365 days. The specific

identification method is used to determine the cost of each security sold and each amount reclassified out of accumulated other comprehensive loss to earnings. Gross realized gains during the three months ended March 29, 2020 related to the Company's available-for-sale securities totaled \$1.5 million while gross realized losses were immaterial. Gross realized gains during the three months ended March 31, 2019 related to the Company's available-for-sale securities totaled \$2.3 million, while gross realized losses were immaterial. Proceeds received from the sale or maturity of available-for-sale securities recognized as either short- or long-term investments are historically disclosed in the Condensed Consolidated Statements of Cash Flows. Net unrealized holding gains and losses on the Company's available-for-sale securities recognized during the three months ended March 29, 2020 and March 31, 2019 that have been included in accumulated other comprehensive loss and the net amount of gains and losses reclassified out of accumulated other comprehensive loss to earnings during the three months ended March 29, 2020 and March 31, 2019 are disclosed in "Note 14. Stockholders' Equity".

## 9. GOODWILL AND INTANGIBLE ASSETS

The activity in goodwill by segment for the three months ended March 29, 2020 was as follows:

	December 29, 2019	Currency Translation	March 29, 2020
	(In thousands)		
U.S.	\$ 41,936	\$ —	\$ 41,936
U.K. and Europe	806,207	(38,484)	767,723
Mexico	125,607	—	125,607
Total	\$ 973,750	\$ (38,484)	\$ 935,266

Identified intangible assets consisted of the following:

	December 29, 2019	Amortization	Currency Translation	March 29, 2020
	(In thousands)			
Cost:				
Trade names	\$ 78,343	\$ —	\$ —	\$ 78,343
Customer relationships	292,278	—	(6,285)	285,993
Non-compete agreements	320	—	—	320
Trade names not subject to amortization	391,431	—	(18,222)	373,209
Accumulated amortization:				
Trade names	(45,518)	(492)	—	(46,010)
Customer relationships	(120,481)	(4,746)	1,875	(123,352)
Non-compete agreements	(320)	—	—	(320)
Total	\$ 596,053	\$ (5,238)	\$ (22,632)	\$ 568,183

Intangible assets are amortized over the estimated useful lives of the assets as follows:

Customer relationships	5-16 years
Trade names	3-20 years
Non-compete agreements	3 years

At March 29, 2020, the Company assessed if events or changes in circumstances indicated that the aggregate carrying amount of its identified intangible assets subject to amortization might not be recoverable. There were no indicators present that required the Company to test the recoverability of the aggregate carrying amount of its identified intangible assets subject to amortization at that date.

## 10. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment ("PP&E"), net consisted of the following:

	March 29, 2020	December 29, 2019
	(In thousands)	
Land	\$ 240,336	\$ 222,076
Buildings	1,887,082	1,754,219
Machinery and equipment	3,030,430	3,139,748
Autos and trucks	69,607	64,122
Finance leases	2,182	2,182
Construction-in-progress	199,149	229,015
PP&E, gross	5,428,786	5,411,362
Accumulated depreciation	(2,865,992)	(2,819,301)
PP&E, net	\$ 2,562,794	\$ 2,592,061

The Company recognized depreciation expense of \$74.5 million and \$61.5 million during the three months ended March 29, 2020 and March 31, 2019, respectively.

During the three months ended March 29, 2020, Pilgrim's spent \$77.2 million on capital projects and transferred \$87.2 million of completed projects from construction-in-progress to depreciable assets. Capital expenditures were primarily incurred during the three months ended March 29, 2020 to improve efficiencies and reduce costs. During the three months ended March 31, 2019, the Company spent \$87.9 million on capital projects and transferred \$56.1 million of completed projects from construction-in-progress to depreciable assets.

During the three months ended March 29, 2020, the Company sold miscellaneous equipment for \$0.6 million in cash and recognized a net gain on these sales of \$0.5 million. During the three months ended March 31, 2019, the Company sold miscellaneous equipment for cash of \$0.5 million and recognized a net gain on these sales of \$0.1 million.

The Company has closed or idled various facilities in the U.S. and in the U.K. Neither the Board of Directors nor JBS has determined if it would be in the best interest of the Company to divest any of these idled assets. Management is therefore not certain that it can or will divest any of these assets within one year, is not actively marketing these assets and, accordingly, has not classified them as assets held for sale. The Company continues to depreciate these assets. As of March 29, 2020, the carrying amounts of these idled assets totaled \$42.0 million based on depreciable value of \$221.1 million and accumulated depreciation of \$179.1 million.

As of March 29, 2020, the Company assessed if events or changes in circumstances indicated that the aggregate carrying amount of its property, plant and equipment held for use might not be recoverable. There were no indicators present that required the Company to test the recoverability of the aggregate carrying amount of its property, plant and equipment held for use at that date.

## 11. CURRENT LIABILITIES

Current liabilities, other than current notes payable to banks, income taxes and current maturities of long-term debt, consisted of the following components:

	March 29, 2020	December 29, 2019
	(In thousands)	
Accounts payable:		
Trade accounts	\$ 836,052	\$ 875,374
Book overdrafts	59,836	98,267
Other payables	19,775	20,139
Total accounts payable	915,663	993,780
Accounts payable to related parties <sup>(a)</sup>	7,998	3,819
Revenue contract liability <sup>(b)</sup>	32,084	41,770
Accrued expenses and other current liabilities:		
Compensation and benefits	132,935	164,946
Taxes	44,256	41,901
Interest and debt-related fees	29,040	31,183
Insurance and self-insured claims	67,502	67,332
Current maturities of operating lease liabilities	64,262	66,239
Derivative liability	18,086	10,830
Other accrued expenses	176,428	192,888
Total accrued expenses and other current liabilities	532,509	575,319
Total accounts payable, accrued expenses and other current liabilities	\$ 1,488,254	\$ 1,614,688

(a) Additional information regarding accounts payable to related parties is included in "Note 18. Related Party Transactions."

(b) Additional information regarding revenue contract liabilities is included in "Note 3. Revenue Recognition."

## 12. INCOME TAXES

The Company recorded income tax expense of \$38.5 million, a 36.3% effective tax rate, for the three months ended March 29, 2020 compared to income tax expense of \$20.4 million, a 19.5% effective tax rate, for the three months ended March 31, 2019. The increase in income tax expense in 2020 resulted primarily from the effects of foreign currency fluctuations.

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities (including the impact of available carry back and carry forward periods), projected future taxable income and tax-planning strategies in making this assessment. As of March 29, 2020, the Company did not believe it had sufficient positive evidence to conclude that realization of a portion of its foreign net deferred tax assets are more likely than not to be realized.

For the three months ended March 29, 2020 and March 31, 2019, there is a tax effect of \$2.6 million and \$(0.8) million, respectively, reflected in other comprehensive income.

For the three months ended March 29, 2020 and March 31, 2019, there are immaterial tax effects reflected in income tax expense due to excess tax benefits and shortfalls related to share-based compensation.

The Company and its subsidiaries file a variety of consolidated and standalone income tax returns in various jurisdictions. In the normal course of business, our income tax filings are subject to review by various taxing authorities. In general, tax returns filed by our Company and our subsidiaries for years prior to 2011 are no longer subject to examination by tax authorities.

### 13. DEBT

Long-term debt and other borrowing arrangements, including current notes payable to banks, consisted of the following components:

	Maturity	(In thousands)	
		March 29, 2020	December 29, 2019
Senior notes payable, net of premium and discount at 5.75%	2025	\$ 1,001,994	\$ 1,002,095
Senior notes payable, net of discount at 5.875%	2027	844,613	844,433
U.S. Credit Facility (defined below):			
Term note payable at 2.83%	2023	468,750	475,000
Revolving note payable at 2.10%	2023	350,000	—
Moy Park Bank of Ireland Revolving Facility with notes payable at LIBOR or EURIBOR plus 1.25% to 2.00%	2023	—	—
Mexico Credit Facility (defined below) with notes payable at TIE plus 1.50%	2023	—	—
Secured loans with payables at weighted average of 3.34%	Various	437	948
Finance lease obligations	Various	2,030	2,150
Long-term debt		2,667,824	2,324,626
Less: Current maturities of long-term debt		(25,877)	(26,392)
Long-term debt, less current maturities		2,641,947	2,298,234
Less: Capitalized financing costs		(21,040)	(22,205)
Long-term debt, less current maturities, net of capitalized financing costs:		\$ 2,620,907	\$ 2,276,029

#### U.S. Senior Notes

On March 11, 2015, the Company completed a sale of \$500.0 million aggregate principal amount of its 5.75% senior notes due 2025. On September 29, 2017, the Company completed an add-on offering of \$250.0 million of these senior notes. The issuance price of this add-on offering was 102.0%, which created gross proceeds of \$255.0 million. The additional \$5.0 million will be amortized over the remaining life of the senior notes. On March 7, 2018, the Company completed another add-on offering of \$250.0 million of these senior notes (together with the senior notes issued in March 2015 and September 2017, the “Senior Notes due 2025”). The issuance price of this add-on offering was 99.25%, which created gross proceeds of \$248.1 million. The \$1.9 million discount will be amortized over the remaining life of the senior notes. Each issuance of the Senior Notes due 2025 is treated as a single class for all purposes under the 2015 Indenture (defined below) and have the same terms.

The Senior Notes due 2025 are governed by, and were issued pursuant to, an indenture dated as of March 11, 2015 by and among the Company, its guarantor subsidiaries and U.S. Bank National Association, as trustee (the “2015 Indenture”). The 2015 Indenture provides, among other things, that the Senior Notes due 2025 bear interest at a rate of 5.75% per annum from the date of issuance until maturity, payable semi-annually in cash in arrears, beginning on September 15, 2015 for the Senior Notes due 2025 that were issued in March 2015 and beginning on March 15, 2018 for the Senior Notes due 2025 that were issued in September 2017 and March 2018.

On September 29, 2017, the Company completed a sale of \$600.0 million aggregate principal amount of its 5.875% senior notes due 2027. On March 7, 2018, the Company completed an add-on offering of \$250.0 million of these senior notes (together with the senior notes issued in September 2017, the “Senior Notes due 2027”). The issuance price of this add-on offering was 97.25%, which created gross proceeds of \$243.1 million. The \$6.9 million discount will be amortized over the remaining life of the Senior Notes due 2027. Each issuance of the Senior Notes due 2027 is treated as a single class for all purposes under the 2017 Indenture (defined below) and have the same terms.

The Senior Notes due 2027 are governed by, and were issued pursuant to, an indenture dated as of September 29, 2017 by and among the Company, its guarantor subsidiaries and U.S. Bank National Association, as trustee (the “2017 Indenture”). The 2017 Indenture provides, among other things, that the Senior Notes due 2027 bear interest at a rate of 5.875% per annum from the date of issuance until maturity, payable semi-annually in cash in arrears, beginning on March 30, 2018 for the Senior Notes due 2027 that were issued in September 2017 and beginning on March 15, 2018 for the Senior Notes due 2027 that were issued in March 2018.

The Senior Notes due 2025 and the Senior Notes due 2027 are each guaranteed on a senior unsecured basis by the Company's guarantor subsidiaries. In addition, any of the Company's other existing or future domestic restricted subsidiaries that incur or guarantee any other indebtedness (with limited exceptions) must also guarantee the Senior Notes due 2025 and the Senior Notes due 2027. The Senior Notes due 2025 and the Senior Notes due 2027 and related guarantees are unsecured senior obligations of the Company and its guarantor subsidiaries and rank equally with all of the Company's and its guarantor subsidiaries' other unsubordinated indebtedness. The Senior Notes due 2025, the 2015 Indenture, the Senior Notes due 2027 and the 2017 Indenture also contain customary covenants and events of default, including failure to pay principal or interest on the Senior Notes due 2025 and the Senior Notes due 2027, respectively, when due, among others.

### **U.S. Credit Facility**

On July 20, 2018, the Company, and certain of the Company's subsidiaries entered into a Fourth Amended and Restated Credit Agreement (the "U.S. Credit Facility") with CoBank, ACB, as administrative agent and collateral agent, and the other lenders party thereto. The U.S. Credit Facility provides for a \$750.0 million revolving credit commitment and a term loan commitment of up to \$500.0 million (the "Term Loans"). The Company used the proceeds from the term loan commitment under the U.S. Credit Facility, together with cash on hand, to repay the outstanding loans under the Company's previous credit agreement with Coöperatieve Rabobank U.A., New York Branch, as administrative agent, and the other lenders and financial institutions party thereto.

The U.S. Credit Facility includes an accordion feature that allows the Company, at any time, to increase the aggregate revolving loan and term loan commitments by up to an additional \$1.25 billion, subject to the satisfaction of certain conditions, including obtaining the lenders' agreement to participate in the increase.

The revolving loan commitment under the U.S. Credit Facility matures on July 20, 2023. All principal on the Term Loans is due at maturity on July 20, 2023. Installments of principal are required to be made, in an amount equal to 1.25% of the original principal amount of the Term Loans, on a quarterly basis prior to the maturity date of the Term Loans. Covenants in the U.S. Credit Facility also require the Company to use the proceeds it receives from certain asset sales and specified debt or equity issuances and upon the occurrence of other events to repay outstanding borrowings under the U.S. Credit Facility. As of March 29, 2020, the Company had outstanding borrowings under the term loan commitment of \$468.8 million. As of March 29, 2020, the Company had outstanding borrowings, outstanding letters of credit and available borrowings under the revolving credit commitment of \$350.0 million, \$40.4 million and \$359.6 million, respectively.

The U.S. Credit Facility includes a \$75.0 million sub-limit for swingline loans and a \$125.0 million sub-limit for letters of credit. Outstanding borrowings under the revolving loan commitment and the Term Loans bear interest at a per annum rate equal to (1) in the case of LIBOR loans, LIBOR plus 1.25% through August 2, 2018 and, thereafter, based on the Company's net senior secured leverage ratio, between LIBOR plus 1.25% and LIBOR plus 2.75% and (2) in the case of alternate base rate loans, the base rate plus 0.25% through August 2, 2018 and, based on the Company's net senior secured leverage ratio, between the base rate plus 0.25% and base rate plus 1.75% thereafter.

The U.S. Credit Facility contains customary financial and other various covenants for transactions of this type, including restrictions on the Company's ability to incur additional indebtedness, incur liens, pay dividends, make certain restricted payments, consummate certain asset sales, enter into certain transactions with the Company's affiliates, or merge, consolidate and/or sell or dispose of all or substantially all of its assets, among other things. The U.S. Credit Facility requires the Company to comply with a minimum level of tangible net worth covenant. The U.S. Credit Facility also provides that the Company may not incur capital expenditures in excess of \$500.0 million in any fiscal year.

All obligations under the U.S. Credit Facility continue to be unconditionally guaranteed by certain of the Company's subsidiaries and continue to be secured by a first priority lien on (1) the accounts receivable and inventory of the Company and its non-Mexico subsidiaries, (2) 100% of the equity interests in the Company's domestic subsidiaries, To-Ricos, Ltd. and To-Ricos Distribution, Ltd., and 65% of the equity interests in its direct foreign subsidiaries and (3) substantially all of the assets of the Company and the guarantors under the U.S. Credit Facility. The Company is currently in compliance with the covenants under the U.S. Credit Facility.

### **Moy Park Bank of Ireland Revolving Facility Agreement**

On June 2, 2018, Moy Park Holdings (Europe) Ltd. and its subsidiaries entered into an unsecured multicurrency revolving facility agreement (the "Bank of Ireland Facility Agreement") with the Governor and Company of the Bank of Ireland, as agent, and the other lenders party thereto. The Bank of Ireland Facility Agreement provides for a multicurrency revolving loan commitment of up to £100.0 million. The multicurrency revolving loan commitments under the Bank of Ireland Facility Agreement mature on June 2, 2023. Outstanding borrowings under the Bank of Ireland Facility Agreement bear interest at a rate per annum equal to the sum of (1) LIBOR or, in relation to any loan in euros, EURIBOR, plus (2) a margin, ranging

from 1.25% to 2.00% based on Leverage (as defined in the Bank of Ireland Facility Agreement). All obligations under the Bank of Ireland Facility Agreement are guaranteed by certain of Moy Park's subsidiaries. As of March 29, 2020, the U.S. dollar-equivalent loan commitment and borrowing availability were both \$124.6 million. As of March 29, 2020, there were no outstanding borrowings under the Bank of Ireland Facility Agreement.

The Bank of Ireland Facility Agreement contains representations and warranties, covenants, indemnities and conditions that the Company believes are customary for transactions of this type. Pursuant to the terms of the Bank of Ireland Facility Agreement, Moy Park is required to meet certain financial and other restrictive covenants. Additionally, Moy Park is prohibited from taking certain actions without consent of the lenders, including, without limitation, incurring additional indebtedness, entering into certain mergers or other business combination transactions, permitting liens or other encumbrances on its assets and making restricted payments, including dividends, in each case except as expressly permitted under the Bank of Ireland Facility Agreement. The Bank of Ireland Facility Agreement contains events of default that the Company believes are customary for transactions of this type. If a default occurs, any outstanding obligations under the Bank of Ireland Facility Agreement may be accelerated.

#### Mexico Credit Facility

On December 14, 2018, certain of the Company's Mexican subsidiaries entered into an unsecured credit agreement (the "Mexico Credit Facility") with Banco del Bajío, Sociedad Anónima, Institución de Banca Múltiple, as lender. The loan commitment under the Mexico Credit Facility is \$1.5 billion Mexican pesos and can be borrowed on a revolving basis. Outstanding borrowings under the Mexico Credit Facility accrue interest at a rate equal to the 28-Day Interbank Equilibrium Interest Rate plus 1.5%. The Mexico Credit Facility contains covenants and defaults that the Company believes are customary for transactions of this type. The Mexico Credit Facility will be used for general corporate and working capital purposes. The Mexico Credit Facility will mature on December 14, 2023. As of March 29, 2020, the U.S. dollar-equivalent of the loan commitment and borrowing availability were both \$64.3 million. As of March 29, 2020, there were no outstanding borrowings under the Mexico Credit Facility.

## 14. STOCKHOLDERS' EQUITY

### Accumulated Other Comprehensive Loss

The following tables provide information regarding the changes in accumulated other comprehensive loss:

	Three Months Ended March 29, 2020 <sup>(a)</sup>				Total
	Losses Related to Foreign Currency Translation	Unrealized Gains on Derivative Financial Instruments Classified as Cash Flow Hedges	Losses Related to Pension and Other Postretirement Benefits	Unrealized Holding Gains on Available-for-Sale Securities	
	(In thousands)				
Balance, beginning of period	\$ (1,108)	\$ (2,406)	\$ (71,615)	\$ —	\$ (75,129)
Other comprehensive income (loss) before reclassifications	(96,765)	4,123	(8,105)	9	(100,738)
Amounts reclassified from accumulated other comprehensive loss to net income	—	742	283	—	1,025
Currency translation	—	(75)	—	—	(75)
Net current period other comprehensive loss	(96,765)	4,790	(7,822)	9	(99,788)
Balance, end of period	\$ (97,873)	\$ 2,384	\$ (79,437)	\$ 9	\$ (174,917)

	Three Months Ended March 31, 2019 <sup>(a)</sup>				
	Losses Related to Foreign Currency Translation	Unrealized Losses on Derivative Financial Instruments Classified as Cash Flow Hedges	Losses Related to Pension and Other Postretirement Benefits	Unrealized Holding Losses on Available-for-Sale Securities	Total
	(In thousands)				
Balance, beginning of period	\$ (55,770)	\$ (683)	\$ (71,463)	\$ 82	\$ (127,834)
Other comprehensive income before reclassifications	37,442	(915)	2,421	17	\$ 38,965
Amounts reclassified from accumulated other comprehensive income (loss) to net income	—	(221)	248	(101)	\$ (74)
Currency translation	—	17	—	—	17
Net current period other comprehensive income	37,442	(1,119)	2,669	(84)	38,908
Balance, end of period	\$ (18,328)	\$ (1,802)	\$ (68,794)	\$ (2)	\$ (88,926)

(a) All amounts are net of tax. Amounts in parentheses represent income (expenses) related to results of operations.

Details about Accumulated Other Comprehensive Loss Components	Amount Reclassified from Accumulated Other Comprehensive Loss <sup>(a)</sup>		Affected Line Item in the Condensed Consolidated Statements of Income
	Three Months Ended March 29, 2020	Three Months Ended March 31, 2019	
	(In thousands)		
Realized gain (loss) on settlement of derivative financial instruments classified as cash flow hedges	\$ (742)	\$ 221	Cost of sales
Realized gain on sale of securities	—	135	Interest income
Amortization of pension and other postretirement plan actuarial losses:			
Union Plan <sup>(b)</sup>	(24)	(18)	Miscellaneous, net
Legacy Gold Kist Plans <sup>(b)(c)</sup>	(351)	(310)	Miscellaneous, net
Total before tax	(1,117)	28	
Tax benefit	93	46	
Total reclassification for the period	\$ (1,024)	\$ 74	

(a) Amounts in parentheses represent income (expenses) related to results of operations.

(b) These accumulated other comprehensive loss components are included in the computation of net periodic pension cost. See “Note 15. Pension and Other Postretirement Benefits” to the Condensed Consolidated Financial Statements.

(c) The Company sponsors the GK Pension Plan, the SERP Plan, the Directors’ Emeriti Plan and the Retiree Life Plan (collectively, the “Legacy Gold Kist Plans”).

### Share Repurchase Program and Treasury Stock

On October 31, 2018, the Company’s Board of Directors approved a \$200.0 million share repurchase authorization. The Company plans to repurchase shares through various means, which may include but are not limited to open market purchases, privately negotiated transactions, the use of derivative instruments and/or accelerated share repurchase programs. The extent to which the Company repurchases its shares and the timing of such repurchases will vary and depend upon market conditions and other corporate considerations, as determined by the Company’s management team. The Company reserves the right to limit or terminate the repurchase program at any time without notice. As of March 29, 2020, the Company had repurchased approximately 1.6 million shares under this program with a market value of approximately \$31.0 million. The Company accounted for the shares repurchased using the cost method. The Company currently plans to maintain these shares as treasury stock.

### Restrictions on Dividends

Both the U.S. Credit Facility and the indentures governing the Company’s senior notes restrict, but do not prohibit, the Company from declaring dividends. Additionally, the Moy Park Multicurrency Revolving Facility Agreement restricts Moy Park’s ability and the ability of certain of Moy Park’s subsidiaries to, among other things, make payments and distributions to the Company.

## 15. PENSION AND OTHER POSTRETIREMENT BENEFITS

The Company sponsors programs that provide retirement benefits to most of its employees. These programs include qualified defined benefit pension plans such as the Pilgrim's Pride Retirement Plan for Union Employees (the "Union Plan") the Pilgrim's Pride Pension Plan for Legacy Gold Kist Employees (the "GK Pension Plan"), the Tulip Limited Pension Plan and the Geo Adams Group Pension Fund (together, the "U.K. Plans"), nonqualified defined benefit retirement plans, a defined benefit postretirement life insurance plan and defined contribution retirement savings plan. Expenses recognized under all retirement plans totaled \$3.6 million and \$3.9 million in the three months ended March 29, 2020 and March 31, 2019, respectively.

### Defined Benefit Plans Obligations and Assets

The change in benefit obligation, change in fair value of plan assets, funded status and amounts recognized in the Condensed Consolidated Balance Sheets for the defined benefit plans were as follows:

	Three Months Ended March 29, 2020		Three Months Ended March 31, 2019	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
(In thousands)				
Change in projected benefit obligation:				
Projected benefit obligation, beginning of period	\$ 369,066	\$ 1,527	\$ 157,619	\$ 1,462
Interest cost	2,039	9	1,467	13
Actuarial losses (gains)	(29,447)	(17)	4,235	32
Benefits paid	(4,746)	(40)	(5,611)	(37)
Other	6	—	—	—
Currency translation loss	(9,019)	—	—	—
Projected benefit obligation, end of period	\$ 327,899	\$ 1,479	\$ 157,710	\$ 1,470

	Three Months Ended March 29, 2020		Three Months Ended March 31, 2019	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
(In thousands)				
Change in plan assets:				
Fair value of plan assets, beginning of period	\$ 294,589	\$ —	\$ 102,414	\$ —
Actual return on plan assets	(37,302)	—	8,816	—
Contributions by employer	2,172	40	1,752	37
Benefits paid	(4,746)	(40)	(5,611)	(37)
Other	(438)	—	—	—
Currency translation loss	(8,226)	—	—	—
Fair value of plan assets, end of period	\$ 246,049	\$ —	\$ 107,371	\$ —

	March 29, 2020		December 29, 2019	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
(In thousands)				
Funded status:				
Unfunded benefit obligation, end of period	\$ (81,850)	\$ (1,479)	\$ (74,477)	\$ (1,527)

	March 29, 2020		December 29, 2019	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
(In thousands)				
Amounts recognized in the Condensed Consolidated Balance Sheets at end of period:				
Current liability	\$ (11,944)	\$ (157)	\$ (14,967)	\$ (158)
Long-term liability	(69,906)	(1,322)	(59,510)	(1,369)
Recognized liability	\$ (81,850)	\$ (1,479)	\$ (74,477)	\$ (1,527)

	March 29, 2020		December 29, 2019	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
Amounts recognized in accumulated other comprehensive loss at end of period:	(In thousands)			
Net actuarial loss	\$ 68,691	\$ 74	\$ 58,239	\$ 91

The accumulated benefit obligation for the Company's defined benefit pension plans was \$327.9 million and \$369.1 million at March 29, 2020 and December 29, 2019, respectively. Each of the Company's defined benefit pension plans had accumulated benefit obligations that exceeded the fair value of plan assets at both March 29, 2020 and December 29, 2019. As of March 29, 2020, the weighted average duration of the Company's defined benefit pension obligation is 28.12 years.

### Net Periodic Benefit Costs

Net defined benefit pension and other postretirement costs included the following components:

	Three Months Ended March 29, 2020		Three Months Ended March 31, 2019	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
	(In thousands)			
Interest cost	\$ 2,039	\$ 9	\$ 1,467	\$ 13
Estimated return on plan assets	(3,283)	—	(1,349)	—
Other	444	—	—	—
Amortization of net loss	376	—	328	—
Net costs	\$ (424)	\$ 9	\$ 446	\$ 13

### Economic Assumptions

The weighted average assumptions used in determining pension and other postretirement plan information were as follows:

	March 29, 2020		December 29, 2019	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
Assumptions used to measure benefit obligation at end of period:				
Discount rate	2.91 %	2.77 %	2.56 %	2.77 %

  

	Three Months Ended March 29, 2020		Three Months Ended March 31, 2019	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
Assumptions used to measure net pension and other postretirement cost:				
Discount rate	2.72 %	2.77 %	4.40 %	4.07 %
Expected return on plan assets	2.31 %	NA	5.50 %	NA

The discount rate represents the interest rate used to determine the present value of future cash flows currently expected to be required to settle the Company's pension and other benefit obligations. The weighted average discount rate for each plan was established by comparing the projection of expected benefit payments to the AA Above Median yield curve. The expected benefit payments were discounted by each corresponding discount rate on the yield curve. For payments beyond 30 years, the Company extended the curve assuming the discount rate derived in year 30 is extended to the end of the plan's payment expectations. Once the present value of the string of benefit payments was established, the Company determined the single rate on the yield curve, that when applied to all obligations of the plan, would exactly match the previously determined present value. As part of the evaluation of pension and other postretirement assumptions, the Company applied assumptions for mortality that incorporate generational white and blue collar mortality trends. In determining its benefit obligations, the Company used generational tables that take into consideration increases in plan participant longevity. As of March 29, 2020 and December 29, 2019, all pension and other postretirement benefit plans used variations of the RP2014 mortality table and the MP2015 mortality improvement scale. As of March 29, 2020 and December 29, 2019, the U.K. Plans used variations of the AxC00 mortality table in combination with the CMI\_2018 Sk=7.5 mortality improvement scale for pre-retirement employees

and the S3PxA mortality table in combination with the CMI\_2018 Sk=7.5 mortality improvement scale for postretirement employees.

The sensitivity of the projected benefit obligation for pension benefits to changes in the discount rate is set out below. The impact of a change in the discount rate of 0.25% on the projected benefit obligation for other benefits is less than \$1,000. This sensitivity analysis is based on changing one assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to variations in significant actuarial assumptions, the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as for calculating the liability recognized in the Condensed Consolidated Balance Sheets.

	<u>Increase in Discount Rate of 0.25%</u>	<u>Decrease in Discount Rate of 0.25%</u>
	(In thousands)	
Impact on projected benefit obligation for pension benefits	\$ (8,777)	\$ 9,240

The expected rate of return on plan assets was primarily based on the determination of an expected return and behaviors for each plan's current asset portfolio that the Company believes are likely to prevail over long periods. This determination was made using assumptions for return and volatility of the portfolio. Asset class assumptions were set using a combination of empirical and forward-looking analysis. To the extent historical results were affected by unsustainable trends or events, the effects of those trends or events were quantified and removed. The Company also considered anticipated asset allocations, investment strategies and the views of various investment professionals when developing this rate.

### Plan Assets

The following table reflects the pension plans' actual asset allocations:

	<u>March 29, 2020</u>	<u>December 29, 2019</u>
Cash and cash equivalents	2 %	4 %
Pooled separate accounts for the Union Plan <sup>(a)</sup> :		
Equity securities	2 %	2 %
Fixed income securities	2 %	2 %
Pooled separate accounts and common collective trust funds for the GK Pension Plan <sup>(a)</sup> :		
Equity securities	17 %	20 %
Fixed income securities	14 %	12 %
Real estate	2 %	2 %
Pooled separate accounts for the UK Plans <sup>(a)</sup> :		
Equity securities	32 %	40 %
Fixed income securities	22 %	18 %
Real estate	7 %	— %
<b>Total assets</b>	<b>100 %</b>	<b>100 %</b>

(a) Pooled separate accounts ("PSAs") and common collective trust funds ("CCTs") are two of the most common types of alternative vehicles in which benefit plans invest. These investments are pooled funds that look like mutual funds, but they are not registered with the SEC. Often times, they will be invested in mutual funds or other marketable securities, but the unit price generally will be different from the value of the underlying securities because the fund may also hold cash for liquidity purposes, and the fees imposed by the fund are deducted from the fund value rather than charged separately to investors. Some PSAs and CCTs have no restrictions as to their investment strategy and can invest in riskier investments, such as derivatives, hedge funds, private equity funds, or similar investments.

Absent regulatory or statutory limitations, the target asset allocation for the investment of pension assets in the PSAs for the Union Plan is 50% in each of fixed income securities and equity securities, the target asset allocation for the investment of pension assets in the PSAs and/or CCTs for the GK Pension Plan is 35% in fixed income securities, 60% in equity securities and 5% in real estate and investment of pension assets in the PSAs for the U.K. Plans is 28% in fixed income securities, 62% in equity securities and 10% in real estate. The plans only invest in fixed income and equity instruments for which there is a readily available public market. The Company develops its expected long-term rate of return assumptions based on the historical rates of returns for equity and fixed income securities of the type in which its plans invest.

The fair value measurements of plan assets fell into the following levels of the fair value hierarchy as of March 29, 2020 and December 29, 2019:

	March 29, 2020				December 29, 2019			
	Level 1 <sup>(a)</sup>	Level 2 <sup>(b)</sup>	Level 3 <sup>(c)</sup>	Total	Level 1 <sup>(a)</sup>	Level 2 <sup>(b)</sup>	Level 3 <sup>(c)</sup>	Total
	(In thousands)							
Cash and cash equivalents	\$ 5,485	\$ —	\$ —	\$ 5,485	\$ 11,582	\$ —	\$ —	\$ 11,582
PSAs for the Union Plan:								
Large U.S. equity funds <sup>(d)</sup>	—	2,420	—	2,420	—	3,071	—	3,071
Small/Mid U.S. equity funds <sup>(e)</sup>	—	254	—	254	—	372	—	372
International equity funds <sup>(f)</sup>	—	1,365	—	1,365	—	1,878	—	1,878
Fixed income funds <sup>(g)</sup>	—	4,236	—	4,236	—	4,452	—	4,452
PSAs and CCTs for the GK Pension Plan:								
Large U.S. equity funds <sup>(d)</sup>	—	15,499	—	15,499	—	20,378	—	20,378
Small/Mid U.S. equity funds <sup>(e)</sup>	—	8,991	—	8,991	—	12,495	—	12,495
International equity funds <sup>(f)</sup>	—	17,810	—	17,810	—	25,149	—	25,149
Fixed income funds <sup>(g)</sup>	—	34,774	—	34,774	—	35,627	—	35,627
Real estate <sup>(h)</sup>	—	21,026	—	21,026	—	5,613	—	5,613
PSAs for the UK Plans:								
Large U.S. equity funds <sup>(d)</sup>	—	11,120	—	11,120	—	17,756	—	17,756
International equity funds <sup>(f)</sup>	—	69,945	—	69,945	—	102,494	—	102,494
Fixed income funds <sup>(g)</sup>	—	53,124	—	53,124	—	53,722	—	53,722
<b>Total assets</b>	<b>\$ 5,485</b>	<b>\$ 240,564</b>	<b>\$ —</b>	<b>\$ 246,049</b>	<b>\$ 11,582</b>	<b>\$ 283,007</b>	<b>\$ —</b>	<b>\$ 294,589</b>

(a) Unadjusted quoted prices in active markets for identical assets are used to determine fair value.

(b) Quoted prices in active markets for similar assets and inputs that are observable for the asset are used to determine fair value.

(c) Unobservable inputs, such as discounted cash flow models or valuations, are used to determine fair value.

(d) This category is comprised of investment options that invest in stocks, or shares of ownership, in large, well-established U.S. companies. These investment options typically carry more risk than fixed income options but have the potential for higher returns over longer time periods.

(e) This category is generally comprised of investment options that invest in stocks, or shares of ownership, in small to medium-sized U.S. companies. These investment options typically carry more risk than larger U.S. equity investment options but have the potential for higher returns.

(f) This category is comprised of investment options that invest in stocks, or shares of ownership, in companies with their principal place of business or office outside of the U.S.

(g) This category is comprised of investment options that invest in bonds, or debt of a company or government entity (including U.S. and non-U.S. entities). These investment options typically carry more risk than short-term fixed income investment options, but less overall risk than equities.

(h) This category is comprised of investment options that invest in real estate investment trusts or private equity pools that own real estate. These long-term investments are primarily in office buildings, industrial parks, apartments or retail complexes. These investment options typically carry more risk, including liquidity risk, than fixed income investment options.

## Benefit Payments

The following table reflects the benefits as of March 29, 2020 expected to be paid through 2029 from the Company's pension and other postretirement plans. The Company's pension plans are primarily funded plans. Therefore, anticipated benefits with respect to these plans will come primarily from the trusts established for these plans. The Company's other postretirement plans are unfunded. Therefore, anticipated benefits with respect to these plans will come from the Company's own assets.

	Pension Benefits		Other Benefits	
	(In thousands)			
2020	\$	20,252	\$	119
2021		16,706		155
2022		16,541		150
2023		16,676		144
2024		16,668		137
2025-2029		81,853		565
Total	\$	168,696	\$	1,270

As required by funding regulations or laws, the Company anticipates contributing \$12.4 million and \$0.3 million to its pension plans and other postretirement plans, respectively, during the remainder of 2020.

#### Unrecognized Benefit Amounts in Accumulated Other Comprehensive Loss

The amounts in accumulated other comprehensive loss that were not recognized as components of net periodic benefits cost and the changes in those amounts are as follows:

	Three Months Ended March 29, 2020		Three Months Ended March 31, 2019	
	Pension Benefits	Other Benefits	Pension Benefits	Other Benefits
	(In thousands)			
Net actuarial loss (gain), beginning of period	\$ 58,239	\$ 91	\$ 54,343	\$ (34)
Amortization	(376)	—	(328)	—
Actuarial loss (gain)	(29,447)	(17)	4,235	32
Asset loss (gain)	40,578	—	(7,467)	—
Other	(303)	—	—	—
Net actuarial loss (gain), end of period	\$ 68,691	\$ 74	\$ 50,783	\$ (2)

#### Risk Management

Through its defined benefit plans, the Company is exposed to a number of risks, the most significant of which are detailed below:

*Asset volatility.* The plan liabilities are calculated using a discount rate set with reference to corporate bond yields; if plan assets under perform this yield, this will create a deficit. The pension plans hold a significant proportion of equities, which are expected to outperform corporate bonds in the long-term while contributing volatility and risk in the short-term. The Company monitors the level of investment risk but has no current plan to significantly modify the mixture of investments. The investment position is discussed more below.

*Changes in bond yields.* A decrease in corporate bond yields will increase plan liabilities, although this will be partially offset by an increase in the value of the plans' bond holdings.

The investment position is managed and monitored by a committee of individuals from various departments. This group actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the pension obligations. The group has not changed the processes used to manage its risks from previous periods. The group does not use derivatives to manage its risk. Investments are well diversified, such that the failure of any single investment would not have a material impact on the overall level of assets. The majority of equities are in U.S. large and small cap companies with some global diversification into international entities.

#### Remeasurement

The Company remeasures both plan assets and obligations on a quarterly basis.

#### Defined Contribution Plans

The Company sponsors two defined contribution retirement savings plans in the U.S. reportable segment for eligible U.S. and Puerto Rico employees. The Company maintains three postretirement plans for eligible employees in the Mexico

reportable segment, as required by Mexico law, which primarily cover termination benefits. The Company maintains two defined contribution retirement savings plans in the U.K. and Europe reportable segment for eligible U.K. and Europe employees, as required by U.K. and Europe law. The Company's expenses related to its defined contribution plans totaled \$3.6 million at March 29, 2020.

## 16. STOCK-BASED COMPENSATION

For the three months ended March 29, 2020 and three months ended March 31, 2019, we recognized total stock-based compensation expense of \$0.7 million and \$1.9 million, respectively. For the three months ended March 29, 2020 and three months ended March 31, 2019, the total income tax benefit recognized in the income statement for share-based compensation arrangements was \$0.2 million and \$0.5 million, respectively.

During the three months ended March 29, 2020, we granted 316,460 performance-based restricted stock units at a weighted average grant date price of \$30.94 per unit. These awards will convert to time-vesting restricted stock units in the first quarter of 2021 if or when the Compensation Committee of the Company's Board of Directors certifies the achievement of 2020 performance targets. Once converted to time-vesting restricted stock units, the awards will vest ratably on December 31, 2021, December 31, 2022, and December 31, 2023.

## 17. FAIR VALUE MEASUREMENTS

Fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Assets and liabilities measured at fair value must be categorized into one of three different levels depending on the assumptions (i.e., inputs) used in the valuation:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 Quoted prices in active markets for similar assets and liabilities and inputs that are observable for the asset or liability; or
- Level 3 Unobservable inputs, such as discounted cash flow models or valuations.

The determination of where assets and liabilities fall within this hierarchy is based upon the lowest level of input that is significant to the fair value measurement in its entirety.

As of March 29, 2020 and December 29, 2019, the Company held derivative assets and liabilities that were required to be measured at fair value on a recurring basis. Derivative assets and liabilities consist of long and short positions on exchange-traded commodity futures instruments, commodity options instruments and foreign currency instruments to manage translation and remeasurement risk.

The following items were measured at fair value on a recurring basis:

	March 29, 2020		December 29, 2019	
	Level 1	Total	Level 1	Total
(In thousands)				
<b>Assets:</b>				
Commodity futures instruments	\$ 10,602	\$ 10,602	\$ 4,147	\$ 4,147
Commodity options instruments	1,942	1,942	906	906
Foreign currency instruments	12,053	12,053	426	426
<b>Liabilities:</b>				
Commodity futures instruments	(12,321)	(12,321)	(4,797)	(4,797)
Commodity options instruments	(5,667)	(5,667)	(633)	(633)
Foreign currency instruments	(98)	(98)	(5,400)	(5,400)

See "Note 5. Derivative Financial Instruments" for additional information.

The valuation of financial assets and liabilities classified in Level 1 is determined using a market approach, taking into account current interest rates, creditworthiness, and liquidity risks in relation to current market conditions, and is based upon unadjusted quoted prices for identical assets in active markets. The valuation of financial assets and liabilities in Level 2 is determined using a market approach based upon quoted prices for similar assets and liabilities in active markets or other inputs that are observable for substantially the full term of the financial instrument. The valuation of financial assets in Level 3 is determined using an income approach based on unobservable inputs such as discounted cash flow models or valuations. For

each class of assets and liabilities not measured at fair value in the Condensed Consolidated Balance Sheets but for which fair value is disclosed, the Company is not required to provide the quantitative disclosure about significant unobservable inputs used in fair value measurements categorized within Level 3 of the fair value hierarchy.

In addition to the fair value disclosure requirements related to financial instruments carried at fair value, accounting standards require interim disclosures regarding the fair value of all of the Company's financial instruments. The methods and significant assumptions used to estimate the fair value of financial instruments and any changes in methods or significant assumptions from prior periods are also required to be disclosed.

The carrying amounts and estimated fair values of our fixed-rate debt obligation recorded in the Condensed Consolidated Balance Sheets consisted of the following:

	March 29, 2020		December 29, 2019	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	(In thousands)			
Fixed-rate senior notes payable at 5.75%, at Level 1 inputs	\$ (1,001,994)	\$ (985,000)	\$ (1,002,095)	\$ (1,034,200)
Fixed-rate senior notes payable at 5.875%, at Level 1 inputs	(844,613)	(851,250)	(844,433)	(919,505)
Secured loans, at Level 3 inputs	(437)	(433)	(948)	(939)

See "Note 13. Debt" for additional information.

The carrying amounts of our cash and cash equivalents, derivative trading accounts' margin cash, restricted cash and cash equivalents, accounts receivable, accounts payable and certain other liabilities approximate their fair values due to their relatively short maturities. Derivative assets were recorded at fair value based on quoted market prices and are included in the line item *Prepaid expenses and other current assets* on the Condensed Consolidated Balance Sheets. Derivative liabilities were recorded at fair value based on quoted market prices and are included in the line item *Accrued expenses and other current liabilities* on the Condensed Consolidated Balance Sheets. The fair value of the Company's Level 1 fixed-rate debt obligations was based on the quoted market price at March 29, 2020 or December 29, 2019, as applicable. The fair value of the Company's Level 3 fixed-rate debt obligation was based on discounted cash flows at March 29, 2020 or December 29, 2019, as applicable.

In addition to assets and liabilities that are recorded at fair value on a recurring basis, the Company records certain assets and liabilities at fair value on a nonrecurring basis. Generally, assets are recorded at fair value on a nonrecurring basis as a result of impairment charges when required by U.S. GAAP. There were no significant fair value measurement losses recognized for such assets and liabilities in the periods reported.

## 18. RELATED PARTY TRANSACTIONS

Pilgrim's has been and, in some cases, continues to be a party to certain transactions with affiliated companies.

	Three Months Ended	
	March 29, 2020	March 31, 2019
	(In thousands)	
Sales to related parties:		
JBS USA Food Company <sup>(a)</sup>	\$ 3,453	\$ 3,658
JBS Global (U.K.) Ltd.	—	43
JBS Chile Ltda.	—	78
Combo, Mercado De Congelados	73	4
JBS Australia	786	—
<b>Total sales to related parties</b>	<b>\$ 4,312</b>	<b>\$ 3,783</b>

	Three Months Ended	
	March 29, 2020	March 31, 2019
	(In thousands)	
Cost of goods purchased from related parties:		
JBS USA Food Company <sup>(a)</sup>	\$ 36,897	\$ 30,413
Seara Meats B.V.	2,643	4,521
JBS Toledo NV	63	120
JBS Global (U.K.) Ltd.	226	—
<b>Total cost of goods purchased from related parties</b>	<b>\$ 39,829</b>	<b>\$ 35,054</b>

	Three Months Ended	
	March 29, 2020	March 31, 2019
	(In thousands)	
Expenditures paid by related parties:		
JBS USA Food Company <sup>(b)</sup>	\$ 8,081	\$ 10,006
JBS Chile Ltda.	—	5
<b>Total expenditures paid by related parties</b>	<b>\$ 8,081</b>	<b>\$ 10,011</b>

	Three Months Ended	
	March 29, 2020	March 31, 2019
	(In thousands)	
Expenditures paid on behalf of related parties:		
JBS USA Food Company <sup>(b)</sup>	\$ 2,420	\$ 2,203

	Three Months Ended	
	March 29, 2020	December 29, 2019
	(In thousands)	
Accounts receivable from related parties:		
JBS USA Food Company <sup>(a)</sup>	\$ 545	\$ 643
JBS Chile Ltda.	130	301
Combo, Mercado de Congelados	26	—
JBS Australia	42	—
Total accounts receivable from related parties	<u>\$ 743</u>	<u>\$ 944</u>

	Three Months Ended	
	March 29, 2020	December 29, 2019
	(In thousands)	
Accounts payable to related parties:		
JBS USA Food Company <sup>(a)</sup>	\$ 6,552	\$ 2,826
JBS Global (U.K.) Ltd.	111	5
Seara Meats B.V.	1,301	988
JBS Chile Ltda.	34	—
Total accounts payable to related parties	<u>\$ 7,998</u>	<u>\$ 3,819</u>

(a) The Company routinely executes transactions to both purchase products from JBS USA Food Company (“JBS USA”) and sell products to them. As of March 29, 2020, approximately \$1.3 million of goods purchased from JBS USA were in transit and not reflected on our Condensed Consolidated Balance Sheet.

(b) The Company has an agreement with JBS USA to allocate costs associated with JBS USA’s procurement of SAP licenses and maintenance services for its combined companies. Under this agreement, the fees associated with procuring SAP licenses and maintenance services are allocated between the Company and JBS USA in proportion to the percentage of licenses used by each company. The agreement expires on the date of expiration, or earlier termination, of the underlying SAP license agreement. The Company also has an agreement with JBS USA to allocate the costs of supporting the business operations by one consolidated corporate team, which have historically been supported by their respective corporate teams. Expenditures paid by JBS USA on behalf of the Company will be reimbursed by the Company and expenditures paid by the Company on behalf of JBS USA will be reimbursed by JBS USA. This agreement expires on December 31, 2020.

## 19. REPORTABLE SEGMENTS

The Company operates in three reportable segments: U.S., U.K. and Europe, and Mexico. The Company measures segment profit as operating income. Corporate expenses are allocated to the Mexico and U.K. and Europe reportable segments based upon various apportionment methods for specific expenditures incurred related thereto with the remaining amounts allocated to the U.S. reportable segment.

### U.S. Reportable Segment

We conduct separate operations in the continental U.S. and in Puerto Rico. For segment reporting purposes, the Puerto Rico operations are included in the U.S. reportable segment. The chicken products processed by the U.S. reportable segment are sold to foodservice, retail and frozen entrée customers. The segment's primary distribution is through retailers, foodservice distributors and restaurants.

### U.K. and Europe Reportable Segment

The U.K. and Europe reportable segment processes primarily chicken and pork products that are sold to foodservice, retail and frozen entrée customers. The segment's primary distribution is through retailers, foodservice distributors and restaurants. On October 15, 2019, the Company completed the acquisition of Tulip, a leading integrated pork supplier operating within the U.K., from Danish Crown AmbA.

### Mexico Reportable Segment

The chicken products processed by the Mexico reportable segment are sold to foodservice, retail and frozen entrée customers. The segment's primary distribution is through retailers, foodservice distributors and restaurants.

Additional information regarding reportable segments is as follows:

	Three Months Ended	
	March 29, 2020 <sup>(a)</sup>	March 31, 2019 <sup>(b)</sup>
(In thousands)		
Net sales:		
U.S.	\$ 1,926,880	\$ 1,883,591
U.K. and Europe	822,262	514,962
Mexico	325,786	326,122
<b>Total</b>	<b>\$ 3,074,928</b>	<b>\$ 2,724,675</b>

(a) For the three months ended March 29, 2020, the U.S. reportable segment had intercompany sales to the Mexico reportable segment of \$56.6 million. These sales consisted of fresh products, prepared products, and grain.

(b) For the three months ended March 31 2019, the U.S. reportable segment had intercompany sales to the Mexico reportable segment of \$34.5 million. These sales consisted of fresh products, prepared products, and grain.

	Three Months Ended	
	March 29, 2020	March 31, 2019
(In thousands)		
Reportable segment profit:		
U.S.	\$ 85,052	\$ 114,840
U.K. and Europe	23,190	12,714
Mexico	(23,880)	9,464
Eliminations	24	24
Total operating income	84,386	137,042
Interest expense, net of capitalized interest	32,688	33,562
Interest income	(1,690)	(3,340)
Foreign currency transaction loss (gain)	(18,385)	2,636
Miscellaneous, net	(34,188)	(357)
Income before income taxes	105,961	104,541
Income tax expense	38,512	20,416
<b>Net income</b>	<b>\$ 67,449</b>	<b>\$ 84,125</b>

	March 29, 2020	December 29, 2019
	(In thousands)	
Total assets:		
U.S.	\$ 5,539,187	\$ 5,207,282
U.K. and Europe	2,694,024	2,824,382
Mexico	978,970	1,020,331
Eliminations	(1,960,199)	(1,949,631)
Total assets	<u>\$ 7,251,982</u>	<u>\$ 7,102,364</u>

	March 29, 2020	December 29, 2019
	(In thousands)	
Long-lived assets <sup>(a)</sup> :		
U.S.	\$ 1,791,303	\$ 1,789,530
U.K. and Europe	760,211	801,887
Mexico	302,118	306,413
Eliminations	(4,232)	(4,256)
Total long-lived assets	<u>\$ 2,849,400</u>	<u>\$ 2,893,574</u>

(a) For this disclosure, we exclude financial instruments, deferred tax assets and intangible assets in accordance with ASC 280-10-50-41, *Segment Reporting*. Long-lived assets, as used in ASC 280-10-50-41, implies hard assets that cannot be readily removed.

## 20. COMMITMENTS AND CONTINGENCIES

### General

The Company is a party to many routine contracts in which it provides general indemnities in the normal course of business to third parties for various risks. Among other considerations, the Company has not recorded a liability for any of these indemnities because, based upon the likelihood of payment, the fair value of such indemnities would not have a material impact on its financial condition, results of operations and cash flows.

### Financial Instruments

The Company's loan agreements generally obligate the Company to reimburse the applicable lender for incremental increased costs due to a change in law that imposes (1) any reserve or special deposit requirement against assets of, deposits with or credit extended by such lender related to the loan, (2) any tax, duty or other charge with respect to the loan (except standard income tax) or (3) capital adequacy requirements. In addition, some of the Company's loan agreements contain a withholding tax provision that requires the Company to pay additional amounts to the applicable lender or other financing party, generally if withholding taxes are imposed on such lender or other financing party as a result of a change in the applicable tax law. These increased cost and withholding tax provisions continue for the entire term of the applicable transaction, and there is no limitation on the maximum additional amounts the Company could be obligated to pay under such provisions. Any failure to pay amounts due under such provisions generally would trigger an event of default, and, in a secured financing transaction, would entitle the lender to foreclose upon the collateral to realize the amount due.

### Litigation

The Company is subject to various legal proceedings and claims which arise in the ordinary course of business. In the Company's opinion, it has made appropriate and adequate accruals for claims where necessary; however, the ultimate liability for these matters is uncertain, and if significantly different than the amounts accrued, the ultimate outcome could have a material effect on the financial condition or results of operations of the Company. For a discussion of the material legal proceedings and claims, see Part II, Item 1. "Legal Proceedings." The Company believes it has substantial defenses to the claims made and intends to vigorously defend these cases.

### Tax Claims and Proceedings

During 2014 and 2015 the Mexican Tax Authorities opened a review of Avícola Pilgrim's Pride de Mexico, S.A. de C.V. ("APPM") in regards to tax years 2009 and 2010, respectively. In both instances, the Mexican Tax Authorities claim that controlled company status did not exist for certain subsidiaries because APPM did not own 50% of the shares in voting rights of Incubadora Hidalgo, S. de R.L. de C.V. and Comercializadora de Carnes de México S. de R.L. de C.V. (both in 2009) and

Pilgrim's Pride, S. de R. L. de C.V. (in 2010). As a result, APPM should have considered dividends paid out of these subsidiaries partially taxable since a portion of the dividend amount was not paid from the net tax profit account ( CUFIN ). APPM is currently appealing. Amounts under appeal are \$24.3 million and \$16.1 million for tax years 2009 and 2010, respectively. No loss has been recorded for these amounts at this time.

#### *Other Claims and Proceedings*

Between September 2, 2016 and October 13, 2016, a series of purported federal class action lawsuits styled as *In re Broiler Chicken Antitrust Litigation*, Case No. 1:16-cv-08637 were filed with the U.S. District Court for the Northern District of Illinois against PPC and 13 other producers by and on behalf of direct and indirect purchasers of broiler chickens alleging violations of federal and state antitrust and unfair competition laws. The complaints seek, among other relief, treble damages for an alleged conspiracy among defendants to reduce output and increase prices of broiler chickens from the period of January 2008 to the present. The class plaintiffs have filed three consolidated amended complaints: one on behalf of direct purchasers and two on behalf of distinct groups of indirect purchasers. Between December 8, 2017 and October 22, 2019, 32 individual direct action complaints (*Affiliated Foods, Inc., et al. v. Claxton Poultry Farms, Inc., et al.*, Case No. 1:17-cv-08850; *Sysco Corp. v. Tyson Foods Inc., et al.*, Case No. 1:18-cv-00700; *U.S. Foods Inc. v. Tyson Foods Inc., et al.*, Case No. 1:18-cv-00702; *Action Meat Distributors, Inc., et al. v. Claxton Poultry Farms, Inc., et al.*, Case No. 1:18-cv-03471; *Jetro Holdings, LLC v. Tyson Foods, Inc., et al.*, Case No. 1:18-cv-04000; *Associated Grocers of the South, Inc., et al. v. Tyson Foods, Inc., et al.*, Case No. 1:18-cv-4616; *The Kroger Co., et al. v. Tyson Foods, Inc., et al.*, Case No. 1:18-cv-04534; *Ahold Delhaize USA, Inc. v. Koch Foods, Inc., et al.*, Case No. 1:18-cv-05351; *Samuels as Trustee In Bankruptcy for Central Grocers, Inc. et al., v. Norman W. Fries, Inc., d/b/a Claxton Poultry Farms, Inc. et al.*, Case No. 1:18-cv-05341; *W. Lee Flowers & Company, Inc. v. Norman W. Fries, Inc., d/b/a Claxton Poultry Farms, Inc. et al.*, Case No. 1:18-cv-05345; *BJ's Wholesale Club, Inc. v. Tyson Foods, Inc., et al.*, Case No. 1:18-cv-05877; *United Supermarkets LLC, et al. v. Tyson Foods Inc., et al.*, Case No. 1:18-cv-06693; *Associated Wholesale Grocers, Inc. v. Koch Foods, Inc., et al.*, Case No. 1:18-cv-06316 (transferred from the U.S. District Court for the District of Kansas on September 17, 2018, following Defendants' successful motion to transfer); *Shamrock Foods Company, et al. v. Tyson Foods, Inc., et al.*, Case No. 1:18-cv-7284; *Winn-Dixie Stores, Inc., et al. v. Koch Foods, Inc., et al.*, Case No. 1:18-cv-00245; *Quirch Foods, LLC, f/k/a Quirch Foods Co. v. Koch Foods, Inc., et al.*, Case No. 1:18-cv-08511; *Sherwood Food Distributors, L.L.C., et al. v. Tyson Foods, Inc., et al.*, Case No. 1:19-cv-00354; *Hooters of America, LLC v. Tyson Foods, Inc., et al.*, Case No. 1:19-cv-00390; *Darden Restaurants, Inc. v. Tyson Foods, Inc., et al.*, Case No. 1:19-cv-00530; *Associated Grocers, Inc., et al. v. Norman W. Fries, Inc., d/b/a Claxton Poultry Farms, et al.*, Case No. 1:19-cv-00638; *Checkers Drive-In Restaurants, Inc. v. Tyson Foods, Inc., et al.*, Case No. 1:19-cv-01283; *Conagra Brands, Inc., et al. v. Tyson Foods, Inc., et al.*, Case No. 1:19-cv-02190; *Giant Eagle, Inc. v. Norman W. Fries, Inc., d/b/a Claxton Poultry Farms, et al.*, Case No. 1:19-cv-02758; *Save Mart Supermarkets v. Tyson Foods, Inc., et al.*, Case No. 1:19-cv-02805; *Walmart Inc., et al. v. Pilgrim's Pride Corporation, et al.*, Case No. 1:19-cv-03915 (transferred from the U.S. District Court for the Western District of Arkansas on June 11, 2019, following Plaintiffs' unopposed motion to transfer); *Services Group of America, Inc. v. Tyson Food, Inc., et al.*, Case No. 1:19-cv-04194; *Restaurants of America, Inc., et al. v. Tyson Foods, Inc., et al.*, No. 19-cv-04824; *Anaheim Wings, d/b/a Hooters of Anaheim, et al. v. Tyson Foods, Inc., et al.*, No. 19-cv-05229; *Amigos Meat Distributors, LP, et al. v. Tyson Foods, Inc., et al.*, No. 19-cv-05424; *PJ Food Service, Inc. v. Tyson Foods, Inc., et al.*, No. 19-cv-6141; *The Golub Corporation, et al. v. Norman W. Fries, Inc., d/b/a Claxton Poultry Farms, et al.*, Case No. 19-cv-06955; and *Commonwealth of Puerto Rico v. Koch Foods, Inc., et al.*, Case No. 3:19-cv-01605 (transferred from the U.S. District Court for the District of Puerto Rico) were filed with the U.S. District Court for the Northern District of Illinois by individual direct purchaser entities naming PPC as a defendant, the allegations of which largely mirror those in the class action complaints. The Court has ordered the parties to coordinate scheduling of the direct action complaints with the class complaints with any necessary modifications to reflect time of filing. Discovery will be consolidated. On June 21, 2019, the U.S. Department of Justice (the "DOJ") filed a motion to intervene and stay discovery in the *In re Broiler Chicken Antitrust Litigation* for a period of six months. Following a hearing on June 27, 2019, on June 28, 2019, the Court granted the government's motion to intervene, ordering a limited stay first until September 27, 2019, and then, following a subsequent request for an extension by the DOJ, to June 27, 2020. On July 1, 2019, the DOJ issued a subpoena to PPC in connection with its investigation. PPC is currently in the process of complying with the subpoena. On December 18, 2019, the Court reset the date for the lifting of the stay to March 31, 2020. On January 29, 2020, the Court issued a scheduling order through trial, which contemplates class certification briefing and related expert reports proceeding from June 18, 2020 to November 25, 2020, the close of all merits fact discovery on December 18, 2020, and summary judgment briefing and related expert reports proceeding from January 15, 2021 to August 10, 2021. The Court has set a trial date of April 4, 2022. The U.S. District Court for the Northern District of Illinois issued General Orders in re Coronavirus ("COVID-19") Public Emergency on March 17, 2020, March 20, 2020 and March 30, 2020, which extended all deadlines in all civil cases first 21 and then 28 days. Further revisions to the schedule are anticipated in the coming weeks.

On October 10, 2016, Patrick Hogan, acting on behalf of himself and a putative class of persons who purchased shares of PPC's stock between February 21, 2014 and October 6, 2016, filed a class action complaint in the U.S. District Court for the

District of Colorado against PPC and its named executive officers. The complaint alleges, among other things, that PPC's SEC filings contained statements that were rendered materially false and misleading by PPC's failure to disclose that (1) PPC colluded with several of its industry peers to fix prices in the broiler-chicken market as alleged in the *In re Broiler Chicken Antitrust Litigation*, (2) its conduct constituted a violation of federal antitrust laws, (3) PPC's revenues during the class period were the result of illegal conduct and (4) that PPC lacked effective internal control over financial reporting. The complaint also states that PPC's industry was anticompetitive and seeks compensatory damages. On April 4, 2017, the Court appointed another stockholder, George James Fuller, as lead plaintiff. On May 11, 2017, the plaintiff filed an amended complaint, which extended the end date of the putative class period to November 17, 2017. PPC and the other defendants moved to dismiss on June 12, 2017, and the plaintiff filed its opposition on July 12, 2017. PPC and the other defendants filed their reply on August 1, 2017. On March 14, 2018, the Court dismissed the plaintiff's complaint without prejudice and issued final judgment in favor of PPC and the other defendants. On April 11, 2018, the plaintiff moved for reconsideration of the Court's decision and for permission to file a Second Amended Complaint. PPC and the other defendants filed a response to the plaintiff's motion on April 25, 2018. On November 19, 2018, the Court denied the plaintiff's motion for reconsideration and granted plaintiff leave to file a Second Amended Complaint. As of the date of these financial statements, the plaintiff has not yet filed a Second Amended Complaint.

On January 27, 2017, a purported class action on behalf of broiler chicken farmers was brought against PPC and four other producers in the Eastern District of Oklahoma, alleging, among other things, a conspiracy to reduce competition for grower services and depress the price paid to growers. Plaintiffs allege violations of the Sherman Act and the Packers and Stockyards Act and seek, among other relief, treble damages. The complaint was consolidated with a subsequently filed consolidated amended class action complaint styled as *In re Broiler Chicken Grower Litigation*, Case No. CIV-17-033-RJS (the "*Grower Litigation*"). The defendants (including PPC) jointly moved to dismiss the consolidated amended complaint on September 9, 2017. The Court initially held oral argument on January 19, 2018, during which it considered and granted only certain other defendants' motions challenging jurisdiction. Oral argument on the remaining pending motions in the Oklahoma court occurred on April 20, 2018. In addition, on March 12, 2018, the Northern District of Texas, Fort Worth Division ("*Bankruptcy Court*") enjoined the plaintiffs from litigating the *Grower Litigation* complaint as pled against PPC because allegations in the consolidated complaint violate the confirmation order relating to PPC's bankruptcy proceedings in 2008 and 2009. Specifically, the 2009 bankruptcy confirmation order bars any claims against PPC based on conduct occurring before December 28, 2009. On March 13, 2018, PPC notified the trial court of the Bankruptcy Court's injunction. On January 6, 2020, the Court held a motion hearing and denied the pending Rule 12 motion and lifted the stay on discovery. A status conference was held on April 6, 2020 and a case schedule is pending.

On March 9, 2017, a stockholder derivative action styled as *DiSalvio v. Lovette, et al.*, No. 2017 cv. 30207, was brought against all of PPC's directors and its Chief Financial Officer, Fabio Sandri, in the District Court for the County of Weld in Colorado. The complaint alleges, among other things, that the named defendants breached their fiduciary duties by failing to prevent PPC and its officers from engaging in an antitrust conspiracy as alleged in the *In re Broiler Chicken Antitrust Litigation*, and issuing false and misleading statements as alleged in the Hogan class action litigation. On April 17, 2017, a related stockholder derivative action styled *Brima v. Lovette, et al.*, No. 2017 cv. 30308, was brought against all of PPC's directors and its Chief Financial Officer in the District Court for the County of Weld in Colorado. The Brima complaint contains largely the same allegations as the DiSalvio complaint. On May 4, 2017, the plaintiffs in both the DiSalvio and Brima actions moved to (1) consolidate the two stockholder derivative cases, (2) stay the consolidated action until the resolution of the motion to dismiss in the Hogan putative securities class action, and (3) appoint co-lead counsel. The Court granted the motion on May 8, 2017, staying the proceedings pending resolution of the motion to dismiss in the Hogan action.

On January 24, 2018 a stockholder derivative action styled as *Sciabacucchi v. JBS S.A. et al.* was brought against all of PPC's directors, JBS S.A., JBS USA Holdings and several members of the Batista family, in the Court of Chancery of the State of Delaware (the "*Chancery Court*"). The complaint alleges, among other things, that the named defendants breached their fiduciary duties arising out of PPC's acquisition of Moy Park. On May 24, 2018, Employees Retirement System of the City of St. Louis filed a derivative complaint, which was virtually identical to the Sciabacucchi complaint. Both complaints sought compensatory damages. On July 2, 2018, the Chancery Court granted a stipulation consolidating the cases and making the first complaint (Sciabacucchi) the operative complaint. Also by stipulation, various defendants have been voluntarily dismissed from the case without prejudice. The remaining defendants are JBS S.A., JBS USA Holding, and directors Lovette, Nogueira de Souza, Tomazoni, and Molina. PPC also remains in the case as a nominal defendant. On March 15, 2019, the Chancery Court denied the non-PPC defendants' motion to dismiss. As a result, the case proceeded to discovery, and trial was scheduled to commence in November 2020. On October 3, 2019, the parties entered into a stipulation agreeing to settle the dispute for (1) a cash payment to PPC by the non-PPC defendants of \$42.5 million less any fees and expenses awarded to the plaintiffs' counsel, as well as any applicable taxes (the "*Settlement Amount*"), and (2) corporate governance changes to be implemented by PPC. No portion of the settlement amount will be paid by PPC to the non-PPC defendants. The settlement was approved by the Court of Chancery on January 28, 2020. On March 2, 2020, the Settlement Amount was transferred to PPC.

Between August 30, 2019 and October 16, 2019, four purported class action lawsuits were filed in the U.S. District Court for the District of Maryland against PPC and a number of other chicken producers, as well as WMS (Webber, Meng, Sahl and Company) and Agri Stats. The plaintiffs seek to represent a nationwide class of processing plant production and maintenance workers (“Plant Workers”). They allege that the defendants conspired to fix and depress the compensation paid to Plant Workers in violation of the Sherman Act and seek damages from January 1, 2009 to the present. The four cases are *Jien v. Perdue Farms, Inc.*, Case No. 19-cv-2521; *Earnest v. Perdue Farms, Inc. et al.*, Case No. 19-cv-02680; *Robinson v. Tyson Foods, Inc. et al.*, Case No. 19-cv-02960; and *Avila v. Perdue Farms, Inc., et al.*, Case No. 19-cv-03018 (together, the “Wages Litigation”). On November 12, 2019, the Court ordered the consolidation of the four cases for pretrial purposes. The defendants (including PPC) jointly moved to dismiss the consolidated complaint on November 22, 2019. Shortly thereafter, the plaintiffs informed the defendants and the Court they would be amending their complaint, which they did on December 20, 2019. The consolidated amended complaint asserts largely similar allegations to the pleadings in the consolidated complaint extended to include more class members and turkey processors as well as chicken. The defendants filed motions to dismiss the consolidated amended complaint on March 2, 2020, with oppositions originally due on April 24, 2020 and replies on May 21, 2020. The U.S. District Court for the District of Maryland has issued a series of Standing Orders related to the exigent circumstances created by COVID-19, which extended filing deadlines by 84 days, including the deadlines for the response briefings related to defendants' motions to dismiss.

PPC believes it has strong defenses in each of the above litigations and intends to contest them vigorously. PPC cannot predict the outcome of these actions nor when they will be resolved. If the plaintiffs were to prevail in any of these litigations, PPC could be liable for damages, which could be material and could adversely affect its financial condition or results of operations.

#### *J&F Investigation*

On May 3, 2017, certain officers of J&F Investimentos S.A. (“J&F,” and together with the companies controlled by J&F, the “J&F Group”), a company organized in Brazil and an indirect controlling stockholder of the Company, including a former senior executive and former board members of the Company, entered into cooperation agreements ( *acordos de colaboração* ) (collectively, the “Cooperation Agreements”) with the Office of the Prosecutor General ( *Procuradoria-Geral da República* ), or PGR, in connection with certain illicit conduct by J&F and such individuals acting in their capacity as J&F executives. The details of such illicit conduct are set forth in separate annexes to the Cooperation Agreements, and include admissions of improper payments to politicians and political parties in Brazil during a ten-year period in exchange for receiving, or attempting to receive, favorable treatment for certain J&F Group companies in Brazil.

On June 5, 2017, J&F, for itself and as the controlling shareholder of the J&F Group companies, entered into a leniency agreement (the “Leniency Agreement”) with the Federal Prosecution Service (Ministério Público Federal), or MPF, whereby J&F assumed responsibility for the conduct that was described in the annexes to the Cooperation Agreements. In connection with the Leniency Agreement, J&F has agreed to pay a fine of 10.3 billion Brazilian *reais* (R\$), adjusted for inflation, over a 25-year period. J&F has made five R\$50.0 million payments, representing R\$250.0 million of the total fine, which payments have been accepted by the MPF. Various proceedings by Brazilian governmental authorities remain pending against J&F and certain of its former or current officers seeking to invalidate the Cooperation Agreements and impose more severe penalties for additional alleged illicit conduct that was not disclosed in the annexes to the Cooperation Agreements.

On December 11, 2017, the PGR requested that the Federal Supreme Court in Brazil ( *Supremo Tribunal Federal* ), or the STF, terminate the Cooperation Agreements executed by Joesley Mendonça Batista and a former executive of J&F in light of allegations that included, among others, their receipt of improper support from a member of the PGR on the negotiation of their Cooperation Agreements. On May 17, 2018, the PGR requested that the STF terminate the Cooperation Agreements executed by Wesley Mendonça Batista and another J&F executive on the same grounds. As part of such proceedings, on December 17, 2018, the STF issued a ruling that there is no necessary link between the termination of the Cooperation Agreements, on the one hand, and the Leniency Agreement on the other hand, and that the termination of the Cooperation Agreements would not automatically invalidate the Leniency Agreement. However, a final decision by the STF on the termination of the Cooperation Agreements may change such ruling and directly impact the Leniency Agreement. On April 30, 2019, in connection with an administrative proceeding relating to the Leniency Agreement, the MPF argued that if the STF terminated the Cooperation Agreements, such termination could have repercussions with respect to the Leniency Agreement. According to the MPF, such repercussions could include termination of the Leniency Agreement and the inclusion of additional fines or other obligations that would be payable by J&F.

We cannot assure you that the Leniency Agreement will not be impacted by the termination of any of the Cooperation Agreements or that the MPF will not continue to argue to the STF that the termination of the Cooperation Agreements by the STF should affect the Leniency Agreement. If the Leniency Agreement is terminated or nullified, the facts included therein could be exposed to potential proceedings and sanctions by Brazilian governmental authorities, which could have a material adverse effect on our business, reputation and financial condition.

In accordance with the terms of the Leniency Agreement, J&F is conducting internal investigations and has engaged outside advisors to assist in conducting these investigations, which are ongoing, and with which we are fully cooperating. In addition, JBS S.A., JBS USA and the Company have (1) conducted an independent investigation in connection with matters disclosed in the Leniency Agreement and the Cooperation Agreements; and (2) communicated with relevant U.S. authorities, including the Department of Justice and the Securities and Exchange Commission, regarding the factual findings of these investigations. Additionally, JBS S.A., JBS USA and the Company have taken, and are continuing to take, measures to enhance their compliance programs, including to prevent and detect bribery and corruption.

We cannot predict when these investigations will be completed or the results of such investigations, including whether any litigation will be brought against us or the outcome or impact of any resulting litigation, nor can we predict any potential actions that may be taken by such relevant U.S. authorities, which could include substantial fines and penalties, violations that impact our disclosure, and which could also result in litigations by shareholders against us.

In addition, we cannot guarantee that the investigations will not uncover other instances of prior illicit conduct by any of the parties to the Leniency Agreement or to the Cooperation Agreements, or by other parties affiliated with us (including, without limitation, any of our shareholders, directors, officers, employees, agents or third parties acting in our name) which are not party to the Leniency Agreement or the Cooperation Agreements. It is possible that other facts not covered by the Leniency Agreement or the Cooperation Agreements will be discovered in the future. If that occurs, Brazilian authorities may bring proceedings and impose sanctions, fines or other penalties in relation to any such additional uncovered facts and may seek to use such discoveries to invalidate or terminate the Leniency Agreement or the Cooperation Agreements.

Separately, Joesley Mendonça Batista and Wesley Mendonça Batista (who equally and indirectly own 100% of the equity interests in J&F), JBS S.A. and other defendants are party to administrative proceedings initiated by the Brazilian Securities Commission ( *Comissao de Valores Mobiliarios* ), or CVM. The matters under investigation with respect to Joesley Mendonça Batista and Wesley Mendonça Batista include possible violations of Brazilian laws regarding the following: insider trading in regulated market transactions, management due diligence obligations in connection with internal controls, misuse of JBS S.A.'s assets and conflicts of interest in approving management accounts. On September 25, 2018, the Board of Commissioners of the CVM rejected the settlement proposal submitted jointly by Joesley Mendonça Batista and Wesley Mendonça Batista, JBS S.A. and the other defendants to end the administrative proceedings related to insider trading in regulated market transactions and management due diligence obligations in connection with internal controls. On December 3, 2019, the Board of Commissioners of the CVM rejected their settlement proposal to close the administrative proceeding regarding the misuse of JBS S.A.'s assets. These proceedings in Brazil are ongoing and their results cannot be predicted.

Any further adverse developments in these, or other, matters involving Joesley Mendonça Batista and Wesley Mendonça Batista or other parties affiliated with us (including, without limitation, any of our shareholders, directors, officers, employees, agents or third parties acting in our name), could subject us to potential fines or penalties set forth under applicable law, materially adversely affect our public perception or reputation and could have a material adverse effect on us, including: (1) threatening our ability to obtain new financing, which could impair our ability to operate our business; and (2) shifting management's focus to these matters, which could harm our ability to meet our strategic objectives. Additionally, while we have taken, and are continuing to take, measures to enhance our compliance programs, which are intended to assist us in detecting and preventing bribery and corruption, there can be no assurance that these efforts will enable us to detect or prevent all such activities.

We will monitor the results of the investigations and J&F will continue to engage in dialogue with the relevant U.S. authorities. Any proceedings that require us to make substantial payments, affect our reputation or otherwise interfere with our business operations could have a material adverse effect on our business, financial condition and operating results.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Executive Summary

#### Overview

We reported net income attributable to Pilgrim's of \$67.3 million, or \$0.27 per diluted common share, and profit before tax totaling \$106.0 million, for the three months ended March 29, 2020. These operating results included net sales of \$3.1 billion, gross profit of \$177.1 million and \$21.1 million of cash generated from operations. We generated operating margins of 2.7% with operating margins of 4.4%, 2.8% and (7.3)% in our United States ("U.S."), United Kingdom ("U.K.") and Europe, and Mexico reportable segments, respectively.

#### Impact of COVID-19

The novel Coronavirus ("COVID-19"), which has been declared a pandemic, has spread to multiple global regions, including the U.S., Mexico and Europe. The extensive impact of this pandemic has resulted and will likely continue to result in significant disruptions to the global economy, as well as businesses and capital markets around the world. In an effort to halt the outbreak of COVID-19, a number of countries, states, counties and other jurisdictions have imposed various measures, including but not limited to, voluntary and mandatory quarantines, stay-at-home orders, travel restrictions, limitations on gatherings of people, reduced operations and extended closures of businesses. On April 28, 2020, President Trump signed an executive order directing the Department of Agriculture to ensure meat and poultry processors in the U.S. continue operations uninterrupted to the maximum extent possible and designating meat and poultry processing plants as critical infrastructure.

The disruptions caused by COVID-19 did not have a material impact on our financial results for the three months ended March 29, 2020; however, as the global spread of the virus began to accelerate late in the three months ended March 29, 2020, we began to experience adverse impacts to our business and financial results. We believe that we will continue to experience disruptions to our business due to the COVID-19 pandemic through the end of the second quarter, and the disruptions due to COVID-19 could also extend into the second half of 2020. The impact of COVID-19 and measures to prevent its spread are affecting our business in a number of ways.

- *Our workforce*. Employee health and safety is our priority. As an essential business in a critical infrastructure industry, we continue to produce chicken and pork products, while coordinating with and implementing guidance from the U.S. Centers for Disease Control and Prevention, the National Institute of Occupational Safety and Health, and local and regional Departments of Health in an effort to keep our employees safe and healthy. Measures we have implemented include, but are not limited to: increasing physical distancing of our employees, where possible, by staggering start and shift breaks, placing on-site tents to create more space for employees at break and at meal times, and installing physical barriers to distance employees while working on production lines; adding temperature and symptom screening stations for employees prior to entering our facilities; increasing personal hygiene practices and providing our employees additional personal protective equipment and sanitation stations; and increasing sanitation of our facilities. In the U.S., we have provided appreciation bonuses to eligible employees and expanded certain sick leave policies to provide more flexibility. In addition, we implemented global travel restrictions and work-from-home policies for employees who have the ability to work remotely.
- *Our operations*. As of April 10, 2020, all of our 60 production facilities except for three facilities in Europe (which are temporarily closed for commercial reasons) are operating, although some facilities have reduced production levels and outputs due to increased health and safety measures and as a consequence of the decline in demand by restaurants and other foodservice businesses. To date, we have not experienced a material impact from a plant closure and our facilities have largely been exempt from government closure orders.
- *Demand for our products*. COVID-19 and the implementation of restricted living have led to a shift in demand from restaurants to retail grocery stores, with consumers eating more at home due to stay-at-home orders. In our U.S. and Mexico businesses, demand for parts and whole-birds (typically bound for restaurants) and prepared foods (distributed, in part, to schools) has declined, while our U.K. and Europe business, which is more retail focused, has generally seen less of an impact. In an effort to counter the adverse effects of COVID-19, we have transitioned, where commercially reasonable and possible to do so, our business operations to be in the best position to supply COVID-19 market demands. These efforts have included transferring live supply to case ready, shifting production form and mix from foodservice to retail, increasing capacity utilization of retail packaging equipment, and analyzing export positions.

- *Liquidity.* Our liquidity position is strong and we have taken additional measures to increase liquidity to prepare for the challenging environment ahead. On March 20, 2020 and March 25, 2020, we elected to borrow \$200.0 million and \$150.0 million, respectively, under the U.S. Credit Facility as a precautionary measure in order to increase our cash position and preserve financial flexibility in light of current uncertainty in the global markets resulting from the COVID-19 outbreak. The draw-down proceeds are expected to be held on our balance sheet and may be used for general corporate purposes.
- *Foreign currency exchange rates and commodity prices.* During the three months ended March 29, 2020, we experienced increased volatility in foreign currency exchange rates and commodity prices, in part related to the uncertainty from COVID-19, as well as actions taken by governments and central banks in response to COVID-19. We expect continued volatility in foreign currency exchange rates and commodity prices during 2020, though we cannot reasonably estimate the duration, extent or impact of that volatility.
- *CARES Act.* On March 27, 2020, the U.S. government enacted the CARES Act, which includes modifications to the limitation on business interest expense and net operating loss provisions, and provides a payment delay of employer payroll taxes during 2020 after the date of enactment. We estimate the payment of approximately \$51 million of employer payroll taxes otherwise due in 2020 will be delayed with 50% due by December 31, 2021 and the remaining 50% by December 31, 2022.

### **Raw Materials and Pricing**

Our U.S. and Mexico segments use corn and soybean meal as the main ingredients for feed production, while our U.K. and Europe segment uses wheat, soybean meal and barley as the main ingredients for feed production.

Market prices for chicken products during the three months ended March 29, 2020 trended in-line with seasonality but near the bottom of the historical range as the industry experienced an increase in production compared to the three months ended March 31, 2019. Market prices were at levels higher than the costs of feed ingredients and sufficient to provide positive profits for the industry. However, the spread of COVID-19 and the subsequent market reactions in the latter part of the three months ended March 29, 2020 have resulted in an unexpected shift in demand from foodservice to retail markets. This has triggered a short-term imbalance in supply and demand as some foodservice items cannot be quickly reworked to retail products. As a result, market prices for fresh chicken products became volatile, and more recently, decreased production of poultry and other proteins due to worker absenteeism caused by the COVID-19 pandemic resulted in increased market prices. How quickly and to what levels chicken prices will return to normal price ranges will depend on the recovery of the foodservice industry, together with other factors beyond chicken supply, such as supply of other proteins and substitutions by consumers of non-protein foods because of uncertainty surrounding the general economy and unemployment rates.

### **Potential Impact of Tariffs**

We continue to monitor recent trade and tariff activity and its potential impact to exports and inputs costs across our reportable segments. Currently, we are experiencing impacts to domestic and export prices of chicken resulting from uncertainty in trade policies and increased tariffs. We are unable to give any assurance as to the scope, duration, or impact of any changes in trade policies or tariffs, how successful any mitigation efforts will be, or the extent to which mitigation will be necessary, and accordingly, changes in trade policies and increased tariffs could have a material adverse effect on our business and results of operations.

### **Reportable Segments**

We operate in three reportable segments: U.S., U.K. and Europe, and Mexico. We measure segment profit as operating income. Corporate expenses are allocated to the Mexico and U.K. and Europe reportable segments based upon various apportionment methods for specific expenditures incurred related thereto with the remaining amounts allocated to the U.S. For additional information, see "Note 19. Reportable Segments" of our Condensed Consolidated Financial Statements included in this quarterly report.

## Results of Operations

### Three Months Ended March 29, 2020 Compared to Three Months Ended March 31, 2019

*Net sales.* Net sales generated in the three months ended March 29, 2020 increased \$350.3 million, or 12.9%, from net sales generated in the three months ended March 31, 2019. The following table provides net sales information:

Sources of net sales	Three Months Ended March 29, 2020	Change from Three Months Ended March 31, 2019	
		Amount	Percent
(In thousands, except percent data)			
U.S.	\$ 1,926,880	\$ 43,289	2.3 %
U.K. and Europe	822,262	307,300	59.7 %
Mexico	325,786	(336)	(0.1) %
Total net sales	\$ 3,074,928	\$ 350,253	12.9 %

*U.S. Reportable Segment.* U.S. net sales generated in the three months ended March 29, 2020 increased \$43.3 million, or 2.3%, from U.S. net sales generated in the three months ended March 31, 2019 primarily because of increases in both net sales per pound and sales volume. The sales volume increase experienced by the U.S. segment contributed \$26.7 million, or 1.4 percentage points, to the increase in net sales. The increase in net sales per pound contributed \$16.6 million, or 0.9 percentage points, to the increase in net sales.

*U.K. and Europe Reportable Segment.* U.K. and Europe net sales generated in the three months ended March 29, 2020 increased \$307.3 million, or 59.7%, from U.K. and Europe net sales generated in the three months ended March 31, 2019 primarily because of the recently acquired Tulip operations, partially offset by a decrease in net sales by our existing U.K. and Europe operations. The impact of the acquired Tulip operations contributed \$321.1 million, or 62.4 percentage points, to the increase in net sales. The decrease in net sales by our existing U.K. and Europe operations was mainly due to the unfavorable impact of foreign currency translation and a decrease in net sales per pound of \$8.9 million, or 1.7 percentage points, and \$8.4 million, or 1.6 percentage points, respectively. Partially offsetting the unfavorable impact of foreign currency translation and the decrease in net sales per pound was an increase in sales volume of \$3.5 million, or 0.7 percentage points.

*Mexico Reportable Segment.* Mexico net sales generated in the three months ended March 29, 2020 decreased \$0.3 million, or 0.1%, from Mexico net sales generated in the three months ended March 31, 2019 primarily because of the unfavorable impact of foreign currency remeasurement of \$12.4 million, or 3.8 percentage points. The unfavorable impact of foreign currency remeasurement was partially offset by an increase in net sales per pound and increase in sales volume of \$6.7 million, or 2.0 percentage points, and \$5.4 million, or 1.7 percentage points, respectively.

*Gross profit.* Gross profit decreased by \$41.8 million, or 19.1%, from \$218.9 million generated in the three months ended March 31, 2019 to \$177.1 million generated in the three months ended March 29, 2020. The following tables provide information regarding gross profit and cost of sales information:

Components of gross profit	Three Months Ended March 29, 2020	Change from Three Months Ended March 31, 2019		Percent of Net Sales	
		Amount	Percent	March 29, 2020	March 31, 2019
(In thousands, except percent data)					
Net sales	\$ 3,074,928	\$ 350,253	12.9 %	100.0 %	100.0 %
Cost of sales	2,897,829	392,093	15.6 %	94.2 %	92.0 %
Gross profit	\$ 177,099	\$ (41,840)	(19.1) %	5.8 %	8.0 %

Sources of gross profit	Three Months Ended March 29, 2020	Change from Three Months Ended March 31, 2019	
		Amount	Percent
(In thousands, except percent data)			
U.S.	\$ 138,103	\$ (32,069)	(18.8) %
U.K. and Europe	52,128	22,544	76.2 %
Mexico	(13,156)	(32,315)	(168.7) %
Elimination	24	—	— %
Total gross profit	\$ 177,099	\$ (41,840)	(19.1) %

Sources of cost of sales	Three Months Ended March 29, 2020	Change from Three Months Ended March 31, 2019	
		Amount	Percent
(In thousands, except percent data)			
U.S.	\$ 1,788,777	\$ 75,358	4.4 %
U.K. and Europe	770,134	284,756	58.7 %
Mexico	338,942	31,979	10.4 %
Elimination	(24)	—	— %
Total cost of sales	\$ 2,897,829	\$ 392,093	15.6 %

*U.S. Reportable Segment.* Cost of sales incurred by our U.S. operations during the three months ended March 29, 2020 increased \$75.4 million, or 4.4%, from cost of sales incurred by our U.S. segment during the three months ended March 31, 2019. Cost of sales increased primarily because of the impact of increased cost per pound and increased sales volume, resulting in increases of \$50.2 million, or 2.9 percentage points, and \$24.3 million, or 1.4 percentage points, respectively. Included in the increase in cost per pound sold and increased sales volume was an increase in live input costs of \$52.7 million, which included increases in feed cost, grower pay and chick costs of \$30.9 million, \$10.2 million and \$8.6 million, respectively. An increase in payroll costs, mainly due to increased pay rates, contributed \$21.5 million to the increase in cost of sales. Other factors affecting cost of sales were individually immaterial.

*U.K. and Europe Reportable Segment.* Cost of sales incurred by our U.K. and Europe operations during the three months ended March 29, 2020 increased \$284.8 million, or 58.7%, from cost of sales incurred by our U.K. and Europe segment during the three months ended March 31, 2019, primarily because of costs incurred by the acquired Tulip operations, partially offset by a decrease in cost of sales incurred by our existing U.K. and Europe operations. Cost of sales incurred by the acquired Tulip operations contributed \$314.5, or 64.8 percentage points, to the increase in cost of sales. Cost of sales related to the existing U.K. and Europe operations decreased \$29.8 million, or 6.1 percentage points, primarily from a decrease in cost per pound sold and the favorable impact of foreign currency translation of \$25.0 million, or 5.2 percentage points, and \$8.1 million, or 1.7 percentage points, respectively. Partially offsetting the decrease in cost per pound sold and favorable impact of foreign currency translation was an increase in sales volume of \$3.3 million, or 0.7 percentage points. Included in the increase in cost per pound and decreased sales volume was a \$25.6 million decrease in feed costs mainly due to feed deflation during the three months ended March 29, 2020, partially offset by a \$4.3 million increase in labor costs due to increased minimum wage and pension costs. Other factors affecting cost of sales were individually immaterial.

*Mexico Reportable Segment.* Cost of sales incurred by our Mexico operations during the three months ended March 29, 2020 increased \$32.0 million, or 10.4%, from cost of sales incurred by our Mexico segment during the three months ended March 31, 2019. This increase was primarily because of an increase in cost per pound sold and increased sales volume contributing \$39.8 million, or 13.0 percentage points, and \$5.1 million, or 1.7 percentage points, respectively. Partially offsetting these increases to cost of sales by \$12.9 million, or 4.2 percentage points, was the favorable impact of foreign currency remeasurement. Included in the increases in cost per pound sold and sales volume were costs and sales volume related to expanded operations in Monterrey and Veracruz and a \$6.3 million increase in costs due to grain, labor and egg purchases. Other factors affecting cost of sales were individually immaterial.

*Operating income.* Operating income decreased by \$52.7 million, or 38.4%, from \$137.0 million generated in the three months ended March 31, 2019 to \$84.4 million generated in the three months ended March 29, 2020. The following tables provide information regarding operating income and selling, general and administrative (“SG&A”) expense:

Components of operating income	Three Months Ended March 29, 2020	Change from Three Months Ended March 31, 2019		Percent of Net Sales	
		Amount	Percent	March 29, 2020	March 31, 2019
(In thousands, except percent data)					
Gross profit	\$ 177,099	\$ (41,840)	(19.1)%	5.8 %	8.0 %
SG&A expense	92,713	10,789	13.2 %	3.0 %	3.0 %
Administrative restructuring activity	—	27	(100.0)%	— %	— %
Operating income	\$ 84,386	\$ (52,656)	(38.4)%	2.7 %	5.0 %

Sources of operating income	Three Months Ended March 29, 2020	Change from Three Months Ended March 31, 2019	
		Amount	Percent
(In thousands, except percent data)			
U.S.	\$ 85,052	\$ (29,789)	(25.9) %
U.K. and Europe	23,190	10,477	82.4 %
Mexico	(23,880)	(33,344)	(352.3) %
Eliminations	24	—	— %
Total operating income	\$ 84,386	\$ (52,656)	(38.4) %

Sources of SG&A expense	Three Months Ended March 29, 2020	Change from Three Months Ended March 31, 2019	
		Amount	Percent
(In thousands, except percent data)			
U.S.	\$ 53,051	\$ (2,307)	(4.2) %
U.K. and Europe	28,938	12,067	71.5 %
Mexico	10,724	1,029	10.6 %
Total SG&A expense	\$ 92,713	\$ 10,789	13.2 %

*U.S. Reportable Segment.* SG&A expense incurred by our U.S. reportable segment during the three months ended March 29, 2020 decreased \$2.3 million, or 4.2%, from SG&A expense incurred by our U.S. reportable segment during the three months ended March 31, 2019. These decreases were primarily from a \$3.8 million reduction in incentive compensation expenses, partially offset by a \$1.7 million increase in legal fees due to increased litigation. Other factors affecting SG&A expense were individually immaterial.

*U.K. and Europe Reportable Segment.* SG&A expense incurred by our U.K. and Europe reportable segment during the three months ended March 29, 2020 increased \$12.1 million, or 71.5%, from SG&A expense incurred by our U.K. and Europe segment during the three months ended March 31, 2019. SG&A expenses by our U.K. and Europe reportable segment increased primarily due to expenses incurred by the acquired Tulip operations and our existing U.K. and Europe operations by \$8.5 million and \$3.6 million, respectively. The increased expenses in our existing U.K. and Europe operations were primarily due to a \$2.2 million increase in payroll expenses and a \$2.0 million increase in bad debt expenses. Other factors affecting SG&A expense were individually immaterial.

*Mexico Reportable Segment.* SG&A expense incurred by our Mexico reportable segment during the three months ended March 29, 2020 increased approximately \$1.0 million, or 10.6%, from SG&A expense incurred by our Mexico segment during the three months ended March 31, 2019. Factors affecting our Mexico segment's SG&A expense were individually immaterial.

*Net interest expense.* Net interest expense increased to \$31.0 million recognized in the three months ended March 29, 2020 from \$30.2 million recognized in the three months ended March 31, 2019. Average borrowings increased \$81.9 million from the three months ended March 31, 2019 to the three months ended March 29, 2020 and the weighted average interest rate decreased from 5.4% in the three months ended March 31, 2019 to 5.1% in the three months ended March 29, 2020. As a percent of net sales, interest expense in the three months ended March 29, 2020 and March 31, 2019 was 1.1% and 1.2%, respectively.

*Income taxes.* Income tax expense increased to \$38.5 million, a 36.3% effective tax rate, for the three months ended March 29, 2020 compared to income tax expense of \$20.4 million, a 19.5% effective tax rate, for the three months ended March 31, 2019. The increase in income tax expense resulted primarily from the effects of foreign currency fluctuations.

## Liquidity and Capital Resources

The following table presents our available sources of liquidity as of March 29, 2020:

Source of Liquidity	Facility Amount	Amount Outstanding	Amount Available
		(In millions)	
Cash and cash equivalents	\$ —	\$ —	\$ 511.2
Borrowing arrangements:			
U.S. Credit Facility <sup>(a)</sup>	750.0	350.0	359.6
Mexico Credit Facility <sup>(b)</sup>	64.3	—	64.3
U.K. and Europe Credit Facilities <sup>(c)</sup>	135.7	—	135.7

- (a) Availability under the U.S. Credit Facility is also reduced by our outstanding standby letters of credit. Standby letters of credit outstanding at March 29, 2020 totaled \$40.4 million.
- (b) The U.S. dollar-equivalent of the amount available under the Mexico Credit Facility was \$64.3 million. The Mexico Credit Facility provides for a loan commitment of \$1.5 billion Mexican pesos.
- (c) The U.K. and Europe Credit Facilities provide for aggregate loan commitments of £100.0 million (or \$124.6 million U.S. dollar-equivalent) and €10.0 million (or \$11.1 million U.S. dollar equivalent).

We expect cash flows from operations, combined with availability under our credit facilities, to provide sufficient liquidity to fund current obligations, projected working capital requirements, maturities of long-term debt and capital spending for at least the next twelve months.

## Historical Flow of Funds

### Three Months Ended March 29, 2020

Cash provided by operating activities was \$21.1 million for the three months ended March 29, 2020. The cash flows provided by operating activities resulted primarily from net income of \$67.4 million, net noncash expenses of \$100.3 million, a change in inventory of \$9.3 million and a change in other operating assets and liabilities of \$7.0 million. These cash flows were offset by the use of \$108.0 million related to accounts payable, accrued expenses and other current liabilities, the use of \$26.3 million in cash related to trade accounts and other receivables, the use of \$22.4 million in cash related to prepaid expenses and other current assets, and the use of \$6.3 million in cash related to long-term pension and other postretirement obligations.

Net noncash expenses provided \$100.3 million in cash related to operating activities for the three months ended March 29, 2020. Net noncash expense items included depreciation and amortization of \$79.8 million, deferred income tax expense of \$17.0 million, an adjustment to a previously recognized gain on a bargain purchase of \$1.7 million, loan cost amortization of \$1.2 million, share-based compensation expense of \$0.7 million and a loss in equity-method investments and accretion of discounts related to Senior Notes of \$0.3 million and \$0.2 million, respectively. These expense items were partially offset by gains on property disposals and amortization of premiums related to Senior Notes of \$0.5 million and \$0.2 million, respectively.

The change in trade accounts and other receivables, including accounts receivable from related parties, represented \$26.3 million use of cash related to operating activities for the three months ended March 29, 2020. This change is primarily due to customer payment timing.

The change in inventories represented a \$9.3 million source of cash related to operating activities for the three months ended March 29, 2020. This change resulted primarily from a decrease in our processed and work-in-process inventories.

The change in prepaid expenses and other current assets represented a \$22.4 million use of cash related to operating activities for the three months ended March 29, 2020. This change resulted primarily from a net increase in commodity and currency rate derivative assets and value-added tax receivables.

The change in accounts payable, revenue contract liabilities, accrued expenses and other current liabilities, including accounts payable to related parties, represented a \$108.0 million use of cash related to operating activities for the three months ended March 29, 2020. This change resulted primarily from the timing of payments and cash payment of incentive compensation.

Cash used in investing activities totaled \$78.3 million for the three months ended March 29, 2020. Cash used to acquire property, plant and equipment totaled \$77.2 million and cash used related to the purchase of Tulip totaled \$1.7 million. Capital expenditures were primarily incurred to improve operational efficiencies and reduce costs. These uses of cash were

partially offset by proceeds generated from property disposals totaled \$0.6 million during the three months ended March 29, 2020.

Cash proceeds from financing activities totaled \$315.2 million for the three months ended March 29, 2020. Cash proceeds from revolving line of credit and long-term debt totaled \$356.5 million. These cash proceeds were partially offset by cash used to purchase common stock under the share repurchase program of \$27.9 million and payments on revolving line of credit and long-term debt of \$13.4 million.

### **Three Months Ended March 31, 2019**

Cash provided by operating activities was \$120.4 million for the three months ended March 31, 2019. The cash flows provided by operating activities resulted primarily from net income of \$84.1 million and net noncash expenses of \$65.1 million, a change in accounts payable, accrued expenses and other current liabilities of \$22.0 million and a change in prepaid expenses and other current assets of \$11.5 million. These cash flows were partially offset by \$6.6 million in cash provided by income taxes and \$2.4 million in cash provided by trade accounts and other receivables.

The change in trade accounts and other receivables, including accounts receivable from related parties, represented \$2.4 million source of cash related to operating activities for the three months ended March 31, 2019. This change is primarily due to customer payment timing.

The change in inventories represented a \$1.4 million use of cash related to operating activities for the three months ended March 31, 2019. This change resulted primarily from a decrease in our finished chicken products.

The change in prepaid expenses and other current assets represented a \$11.5 million use of cash related to operating activities for the three months ended March 31, 2019. This change resulted primarily from a net increase in value-added tax receivables.

The change in accounts payable, revenue contract liabilities, accrued expenses and other current liabilities, including accounts payable to related parties, represented a \$22.0 million use of cash related to operating activities for the three months ended March 31, 2019. This change resulted primarily from the timing of payments.

The change in income taxes, which includes income taxes receivable, income taxes payable, deferred tax assets, deferred tax liabilities reserves for uncertain tax positions, and the tax components within accumulated other comprehensive loss, represented a \$6.6 million source of cash related to operating activities for the three months ended March 31, 2019. This change resulted primarily from the timing of estimated tax payments.

Net noncash expenses provided \$65.1 million in cash related to operating activities for the three months ended March 31, 2019. Net noncash expense items included depreciation and amortization of \$67.2 million, share-based compensation of \$1.9 million and loan cost amortization of \$1.2 million, which were partially offset by a deferred income tax benefit of \$4.1 million and a foreign currency transaction gain related to borrowing arrangements of \$1.0 million.

Cash used in investing activities totaled \$87.4 million for the three months ended March 31, 2019. Cash used to acquire property, plant and equipment totaled \$87.9 million. Capital expenditures were primarily incurred to improve operational efficiencies and reduce costs. Cash proceeds generated from property disposals totaled \$0.5 million during the thirteen weeks ended March 31, 2019.

Cash proceeds from financing activities totaled \$3.9 million for the three months ended March 31, 2019. Cash proceeds from revolving line of credit and long-term debt totaled \$67.2 million. These cash proceeds were offset by cash payments on revolving line of credit and long-term debt of \$62.3 million, a cash distribution under our tax sharing agreement with JBS USA Food Company Holdings of \$0.5 million and cash used to pay capitalized loan costs of \$0.5 million.

### **Debt**

Our long-term debt and other borrowing arrangements consist of senior notes, revolving credit facilities and other term loan agreements. For a description, refer to "Note 13. Debt."

### **Collateral**

Substantially all of our domestic inventories and domestic fixed assets are pledged as collateral to secure the obligations under the U.S. Credit Facility.

## Contractual Obligations

Contractual obligations at March 29, 2020 were as follows:

Contractual Obligations <sup>(a)</sup>	Total	Less than One Year	(In thousands)		
			One to Three Years	Three to Five Years	Greater than Five Years
Long-term debt <sup>(b)</sup>	\$ 2,669,187	\$ 25,408	\$ 50,029	\$ 1,743,750	\$ 850,000
Interest <sup>(c)</sup>	752,112	127,832	253,444	221,023	149,813
Finance leases	2,267	562	988	717	—
Operating leases	324,473	76,240	119,335	76,186	52,712
Derivative liabilities	18,086	18,086	—	—	—
Purchase obligations <sup>(d)</sup>	318,529	318,529	—	—	—
Total	\$ 4,084,654	\$ 566,657	\$ 423,796	\$ 2,041,676	\$ 1,052,525

(a) The total amount of unrecognized tax benefits at March 29, 2020 was \$12.8 million. We did not include this amount in the contractual obligations table above as reasonable estimates cannot be made at this time of the amounts or timing of future cash outflows.

(b) Long-term debt is presented at face value and excludes \$40.4 million in letters of credit outstanding related to normal business transactions.

(c) Interest expense in the table above assumes the continuation of interest rates and outstanding borrowings as of March 29, 2020.

(d) Includes agreements to purchase goods or services that are enforceable and legally binding on us and that specify all significant terms, including fixed or minimum quantities to be purchased; fixed, minimum, or variable price provisions; and the approximate timing of the transaction.

## Recent Accounting Pronouncements

See “Note 1. General” of our Condensed Consolidated Financial Statements included in this quarterly report for additional information relating to these recent accounting pronouncements.

## Critical Accounting Policies and Estimates

For a description of our critical accounting policies and estimates, refer to “Part II, Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Policies and Estimates” in our 2019 Annual Report.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### Market Risk-Sensitive Instruments and Positions

The risk inherent in our market risk-sensitive instruments and positions is primarily the potential loss arising from adverse changes in commodity prices, foreign currency exchange rates, interest rates and the credit quality of available-for-sale securities as discussed below. The sensitivity analyses presented do not consider the effects that such adverse changes may have on overall economic activity, nor do they consider additional actions our management may take to mitigate our exposure to such changes. Actual results may differ.

#### Commodity Prices

We purchase certain commodities, primarily corn, soybean meal, soybean oil, and wheat, for use as ingredients in the feed we either sell commercially or consume in our live operations. As a result, our earnings are affected by changes in the price and availability of such feed ingredients. We have from time to time attempted to minimize our exposure to the changing price and availability of such feed ingredients using various techniques, including, but not limited to, (1) executing purchase agreements with suppliers for future physical delivery of feed ingredients at established prices and (2) purchasing or selling derivative financial instruments such as futures and options.

For this sensitivity analysis, market risk is estimated as a hypothetical 10.0% change in the weighted-average cost of our primary feed ingredients as of the periods presented. However, fluctuations greater than 10.0% could occur.

	Three Months Ended March 29, 2020	
	Amount	Impact of 10% Change to Cost of Sales
	(In thousands)	
Feed purchases <sup>(a)</sup>	\$ 778,496	\$ 77,850
Feed inventory <sup>(b)</sup>	159,132	(15,913)

(a) Based on our feed consumption, a 10% increase in the price of our feed purchases will increase cost of sales, excluding the impact of any feed ingredients derivative financial instruments in that period.

(b) A 10.0% increase in ending feed ingredient inventories will decrease cost of sales, excluding any potential impact on the production costs of our chicken inventories.

	March 29, 2020	
	Amount	Impact of 10% Change to the Fair Value of Commodity Derivative Assets
	(In thousands)	
Commodity derivative assets <sup>(a)</sup>	\$ 31,745	\$ 3,175

(a) We purchase commodity derivative financial instruments, specifically exchange-traded futures and options, in an attempt to mitigate price risk related to our anticipated consumption of commodity inputs for the next 12 months. A 10.0% increase in corn, soybean meal, soybean oil prices and wheat would have resulted in an increase in the fair value of our net commodity derivative asset position, including margin cash, as of March 29, 2020.

#### Interest Rates

*Fixed-rate debt.* Market risk for fixed-rate debt is estimated as the potential increase in fair value resulting from a hypothetical increase in interest rates of 10.0%. Using a discounted cash flow analysis, a hypothetical 10.0% increase in interest rates would have decreased the fair value of our fixed-rate debt by \$52.5 million as of March 29, 2020.

*Variable-rate debt.* Our variable-rate debt instruments represent approximately 31.2% of our total debt as of March 29, 2020. Holding other variables constant, including levels of indebtedness, an increase in interest rates of 25 basis points would have increased our interest expense by an immaterial amount for the three months ended March 29, 2020.

#### Foreign Currency

##### Mexico Subsidiaries

Our earnings are also affected by foreign exchange rate fluctuations related to the Mexican peso net monetary position of our Mexico subsidiaries. We manage this exposure primarily by attempting to minimize our Mexican peso net monetary position. We are also exposed to the effect of potential currency exchange rate fluctuations to the extent that amounts are

repatriated from Mexico to the U.S. We currently anticipate that the future cash flows of our Mexico subsidiaries will be reinvested in our Mexico operations.

The Mexican peso exchange rate can directly and indirectly impact our financial condition and results of operations. For this sensitivity analysis, market risk is estimated as a hypothetical 10.0% deterioration in the current exchange rate used to convert Mexican pesos to U.S. dollars as of March 29, 2020. However, fluctuations greater than 10.0% could occur. No assurance can be given as to how future movements in the Mexican peso could affect our future financial condition or results of operations.

	Three Months Ended March 29, 2020	
	(In thousands, except for exchange rate data)	
Foreign currency remeasurement gain <sup>(a)</sup>	\$	4,447
Average exchange rate of Mexican pesos to U.S. dollar:		
As reported		19.94
Hypothetical 10% change		21.94
Foreign currency transaction loss <sup>(b)</sup>		15,374
(a)	Based on the net monetary asset position of our Mexican subsidiaries, a 10% change on the average exchange rate of Mexican pesos to U.S. dollar will result in recognition of additional foreign currency remeasurement gain for the three months ended March 29, 2020.	
(b)	Based on the net monetary asset position of our Mexico segment, a 10% change in exchange rates would have resulted in foreign currency transaction loss recognized in the three months ended March 29, 2020.	

#### U.K. and Europe Foreign Investments

We are exposed to foreign exchange-related variability of investments and earnings from our foreign investments in the U.K. and Europe. Foreign currency market risk is the possibility that our financial results or financial position could be better or worse than planned because of changes in foreign currency exchange rates. For this sensitivity analysis, market risk is estimated as a hypothetical 10% adverse change in exchange rates would cause the following effect on our U.K. and Europe foreign investments:

	March 29, 2020			
	Amount		Impact of 10% Change in Exchange Rates	
	(In thousands)			
Net assets <sup>(a)</sup>	\$	2,005,410	\$	(182,310)
Foreign currency forward contracts <sup>(b)</sup> :				
British pound to U.S. dollar		(36,743)		4,083
Euro to U.S. dollar		(1,762)		(186)
(a)	A 10% adverse change in exchange rate, after consideration of our derivative and nonderivative financial instruments, would cause a reduction in the net assets of our U.K. and Europe foreign investments that are denominated in British pound as of March 29, 2020.			
(b)	We had foreign currency forward contracts, which were designated and qualify as cash flow hedges, with an aggregate notional amount of \$38.5 million, to hedge a portion of our investments in U.K. and Europe. On the basis of our sensitivity analysis, a weakening of the U.S. dollar against the British pound would result in a positive change in our cash flows on settlement for March 29, 2020 and a weakening of the U.S. dollar against the euro would result in a negative change in our cash flows on settlement for March 29, 2020. No assurance can be given as to how future movements in currency rates could affect our future financial condition or results of operations.			

#### Quality of Investments

We and certain retirement plans that we sponsor invest in a variety of financial instruments. We have analyzed our portfolios of investments and, to the best of our knowledge, none of our investments, including money market funds units, commercial paper and municipal securities, have been downgraded, and neither we nor any fund in which we participate hold significant amounts of structured investment vehicles, auction rate securities, collateralized debt obligations, credit derivatives, hedge funds investments, fund of funds investments or perpetual preferred securities. Certain postretirement funds in which we participate hold significant amounts of mortgage-backed securities. However, none of the mortgages collateralizing these securities are considered subprime.

#### Impact of Inflation

Due to low to moderate inflation in the U.S., the U.K. and Europe, and Mexico and our rapid inventory turnover rate, the results of operations have not been significantly affected by inflation during the past three-year period.

## Forward Looking Statements

Certain written and oral statements made by our Company and subsidiaries of our Company may constitute “forward-looking statements” as defined under the Private Securities Litigation Reform Act of 1995. This includes statements made herein, in our other filings with the SEC, in press releases, and in certain other oral and written presentations. Statements of our intentions, beliefs, expectations or predictions for the future, denoted by the words “anticipate,” “believe,” “estimate,” “expect,” “project,” “plan,” “imply,” “intend,” “should,” “foresee” and similar expressions, are forward-looking statements that reflect our current views about future events and are subject to risks, uncertainties and assumptions. Such risks, uncertainties and assumptions include the following:

- The impact of the COVID-19 pandemic, efforts to contain the pandemic and resulting economic downturn on our operations and financial condition;
- Matters affecting the chicken industry generally, including fluctuations in the commodity prices of feed ingredients and chicken;
- Our ability to obtain and maintain commercially reasonable terms with vendors and service providers;
- Our ability to maintain contracts that are critical to our operations;
- Our ability to retain management and other key individuals;
- Outbreaks of avian influenza or other diseases, either in our own flock or elsewhere, affecting our ability to conduct our operations and/or demand for our poultry products;
- Contamination of our products, which has previously and can in the future lead to product liability claims and product recalls;
- Exposure to risks related to product liability, product recalls, property damage and injuries to persons, for which insurance coverage is expensive, limited and potentially inadequate;
- Changes in laws or regulations affecting our operations or the application thereof;
- Our ability to ensure that our directors, officers, employees, agents, third-party intermediaries and the companies to which we outsource certain of our business operations will comply with anti-corruption laws or other laws governing the conduct of business with government entities;
- New immigration legislation or increased enforcement efforts in connection with existing immigration legislation that cause our costs of business to increase, cause us to change the way in which we do business or otherwise disrupt our operations;
- Competitive factors and pricing pressures or the loss of one or more of our largest customers;
- Inability to consummate, or effectively integrate, any acquisition, including the acquisition of Tulip, or to realize the associated anticipated cost savings and operating synergies;
- Currency exchange rate fluctuations, trade barriers, exchange controls, expropriation and other risks associated with foreign segments, including risks associated with Brexit;
- Restrictions imposed by, and as a result of, Pilgrim's Pride's leverage;
- Disruptions in international markets and distribution channels;

- Our ability to maintain favorable labor relations with our employees and our compliance with labor laws;
- Extreme weather or natural disasters;
- The impact of uncertainties in litigation; and
- Other risks described herein and under “Risk Factors” in our annual report on Form 10-K for the year ended December 29, 2019 as filed with the SEC.

Actual results could differ materially from those projected in these forward-looking statements as a result of these factors, among others, many of which are beyond our control.

In making these statements, we are not undertaking, and specifically decline to undertake, any obligation to address or update each or any factor in future filings or communications regarding our business or results, and we are not undertaking to address how any of these factors may have caused changes to information contained in previous filings or communications. Although we have attempted to list comprehensively these important cautionary risk factors, we must caution investors and others that other factors may in the future prove to be important and affect our business or results of operations.

## **ITEM 4. CONTROLS AND PROCEDURES**

### **Disclosure Controls and Procedures**

Under Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934 (the “Exchange Act”), “disclosure controls and procedures” means controls and other procedures that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission’s (the “SEC”) rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by our Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

The Company’s management, with the participation of the Company’s Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company’s disclosure controls and procedures as of March 29, 2020. Consistent with guidance issued by the SEC for a recently acquired business, management is excluding the internal control over financial reporting of Tulip from its evaluation of the effectiveness of the Company’s disclosure controls and procedures as of March 29, 2020. Total assets and net sales of Tulip, which the company acquired in the fourth quarter of 2019, included in our Condensed Consolidated Financial Statements as of and for the three months ended March 29, 2020 were \$648.3 million and \$321.1 million, respectively. Based on that evaluation and subject to the foregoing, the Company’s Chief Executive Officer and Chief Financial Officer, concluded that, as of March 29, 2020, the Company’s disclosure controls and procedures were effective.

### **Changes in Internal Control over Financial Reporting**

There was no change in the Company’s internal control over financial reporting that occurred during the Company’s quarter ended March 29, 2020 that has materially affected, or is reasonably likely to materially affect, the Company’s internal control over financial reporting. As mentioned above, the Company acquired Tulip on October 15, 2019. The Company is in the process of reviewing the internal control structure of Tulip and, if necessary, will make appropriate changes as it integrates Tulip into the Company’s overall internal control over financial reporting process.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

#### Tax Claims and Proceedings

During 2014 and 2015 the Mexican Tax Authorities opened a review of Avícola Pilgrim's Pride de Mexico, S.A. de C.V. ("APPM") in regards to tax years 2009 and 2010, respectively. In both instances, the Mexican Tax Authorities claim that controlled company status did not exist for certain subsidiaries because APPM did not own 50% of the shares in voting rights of Incubadora Hidalgo, S. de R.L de C.V. and Comercializadora de Carnes de México S. de R.L de C.V. (both in 2009) and Pilgrim's Pride, S. de R. L. de C.V. (in 2010). As a result, APPM should have considered dividends paid out of these subsidiaries partially taxable since a portion of the dividend amount was not paid from the net tax profit account ( CUFIN ). APPM is currently appealing. Amounts under appeal are \$24.3 million and \$16.1 million for tax years 2009 and 2010, respectively. No loss has been recorded for these amounts at this time.

#### Other Claims and Proceedings

Between September 2, 2016 and October 13, 2016, a series of purported federal class action lawsuits styled as *In re Broiler Chicken Antitrust Litigation*, Case No. 1:16-cv-08637 were filed with the U.S. District Court for the Northern District of Illinois against PPC and 13 other producers by and on behalf of direct and indirect purchasers of broiler chickens alleging violations of federal and state antitrust and unfair competition laws. The complaints seek, among other relief, treble damages for an alleged conspiracy among defendants to reduce output and increase prices of broiler chickens from the period of January 2008 to the present. The class plaintiffs have filed three consolidated amended complaints: one on behalf of direct purchasers and two on behalf of distinct groups of indirect purchasers. Between December 8, 2017 and October 22, 2019, 32 individual direct action complaints (*Affiliated Foods, Inc., et al. v. Claxton Poultry Farms, Inc., et al.*, Case No. 1:17-cv-08850; *Sysco Corp. v. Tyson Foods Inc., et al.*, Case No. 1:18-cv-00700; *U.S. Foods Inc. v. Tyson Foods Inc., et al.*, Case No. 1:18-cv-00702; *Action Meat Distributors, Inc., et al. v. Claxton Poultry Farms, Inc., et al.*, Case No. 1:18-cv-03471; *Jetro Holdings, LLC v. Tyson Foods, Inc., et al.*, Case No. 1:18-cv-04000; *Associated Grocers of the South, Inc., et al. v. Tyson Foods, Inc., et al.*, Case No. 1:18-cv-4616; *The Kroger Co., et al. v. Tyson Foods, Inc., et al.*, Case No. 1:18-cv-04534; *Ahold Delhaize USA, Inc. v. Koch Foods, Inc., et al.*, Case No. 1:18-cv-05351; *Samuels as Trustee In Bankruptcy for Central Grocers, Inc. et al., v. Norman W. Fries, Inc., d/b/a Claxton Poultry Farms, Inc. et al.*, Case No. 1:18-cv-05341; *W. Lee Flowers & Company, Inc. v. Norman W. Fries, Inc., d/b/a Claxton Poultry Farms, Inc. et al.*, Case No. 1:18-cv-05345; *BJ's Wholesale Club, Inc. v. Tyson Foods, Inc., et al.*, Case No. 1:18-cv-05877; *United Supermarkets LLC, et al. v. Tyson Foods Inc., et al.*, Case No. 1:18-cv-06693; *Associated Wholesale Grocers, Inc. v. Koch Foods, Inc., et al.*, Case No. 1:18-cv-06316 (transferred from the U.S. District Court for the District of Kansas on September 17, 2018, following Defendants' successful motion to transfer); *Shamrock Foods Company, et al. v. Tyson Foods, Inc., et al.*, Case No. 1:18-cv-7284; *Winn-Dixie Stores, Inc., et al. v. Koch Foods, Inc., et al.*, Case No. 1:18-cv-00245; *Quirch Foods, LLC, f/k/a Quirch Foods Co. v. Koch Foods, Inc., et al.*, Case No. 1:18-cv-08511; *Sherwood Food Distributors, L.L.C., et al. v. Tyson Foods, Inc., et al.*, Case No. 1:19-cv-00354; *Hooters of America, LLC v. Tyson Foods, Inc., et al.*, Case No. 1:19-cv-00390; *Darden Restaurants, Inc. v. Tyson Foods, Inc., et al.*, Case No. 1:19-cv-00530; *Associated Grocers, Inc., et al. v. Norman W. Fries, Inc., d/b/a Claxton Poultry Farms, et al.*, Case No. 1:19-cv-00638; *Checkers Drive-In Restaurants, Inc. v. Tyson Foods, Inc., et al.*, Case No. 1:19-cv-01283; *Conagra Brands, Inc., et al. v. Tyson Foods, Inc., et al.*, Case No. 1:19-cv-02190; *Giant Eagle, Inc. v. Norman W. Fries, Inc., d/b/a Claxton Poultry Farms, et al.*, Case No. 1:19-cv-02758; *Save Mart Supermarkets v. Tyson Foods, Inc., et al.*, Case No. 1:19-cv-02805; *Walmart Inc., et al. v. Pilgrim's Pride Corporation, et al.*, Case No. 1:19-cv-03915 (transferred from the U.S. District Court for the Western District of Arkansas on June 11, 2019, following Plaintiffs' unopposed motion to transfer); *Services Group of America, Inc. v. Tyson Food, Inc., et al.*, Case No. 1:19-cv-04194; *Restaurants of America, Inc., et al. v. Tyson Foods, Inc., et al.*, No. 19-cv-04824; *Anaheim Wings, d/b/a Hooters of Anaheim, et al. v. Tyson Foods, Inc., et al.*, No. 19-cv-05229; *Amigos Meat Distributors, LP, et al. v. Tyson Foods, Inc., et al.*, No. 19-cv-05424; *PJ Food Service, Inc. v. Tyson Foods, Inc., et al.*, No. 19-cv-6141; *The Golub Corporation, et al. v. Norman W. Fries, Inc., d/b/a Claxton Poultry Farms, et al.*, Case No. 19-cv-06955; and *Commonwealth of Puerto Rico v. Koch Foods, Inc., et al.*, Case No. 3:19-cv-01605 (transferred from the U.S. District Court for the District of Puerto Rico)) were filed with the U.S. District Court for the Northern District of Illinois by individual direct purchaser entities naming PPC as a defendant, the allegations of which largely mirror those in the class action complaints. The Court has ordered the parties to coordinate scheduling of the direct action complaints with the class complaints with any necessary modifications to reflect time of filing. Discovery will be consolidated. On June 21, 2019, the U.S. Department of Justice (the "DOJ") filed a motion to intervene and stay discovery in the *In re Broiler Chicken Antitrust Litigation* for a period of six months. Following a hearing on June 27, 2019, on June 28, 2019, the Court granted the government's motion to intervene, ordering a limited stay first until September 27, 2019, and then, following a subsequent request for an extension by the DOJ, to June 27, 2020. On July 1, 2019, the DOJ issued a subpoena to PPC in connection with its investigation. PPC is currently in the process of complying with the subpoena. On December 18, 2019, the Court reset the date for the lifting of the stay to March 31, 2020. On January 29, 2020, the Court issued a scheduling order through trial, which contemplates class

certification briefing and related expert reports proceeding from June 18, 2020 to November 25, 2020, the close of all merits fact discovery on December 18, 2020, and summary judgment briefing and related expert reports proceeding from January 15, 2021 to August 10, 2021. The Court has set a trial date of April 4, 2022. The U.S. District Court for the Northern District of Illinois issued General Orders in re Coronavirus (“COVID-19”) Public Emergency on March 17, 2020, March 20, 2020 and March 30, 2020, which extended all deadlines in all civil cases first 21 and then 28 days. Further revisions to the schedule are anticipated in the coming weeks.

On October 10, 2016, Patrick Hogan, acting on behalf of himself and a putative class of persons who purchased shares of PPC’s stock between February 21, 2014 and October 6, 2016, filed a class action complaint in the U.S. District Court for the District of Colorado against PPC and its named executive officers. The complaint alleges, among other things, that PPC’s SEC filings contained statements that were rendered materially false and misleading by PPC’s failure to disclose that (1) PPC colluded with several of its industry peers to fix prices in the broiler-chicken market as alleged in the *In re Broiler Chicken Antitrust Litigation*, (2) its conduct constituted a violation of federal antitrust laws, (3) PPC’s revenues during the class period were the result of illegal conduct and (4) that PPC lacked effective internal control over financial reporting. The complaint also states that PPC’s industry was anticompetitive and seeks compensatory damages. On April 4, 2017, the Court appointed another stockholder, George James Fuller, as lead plaintiff. On May 11, 2017, the plaintiff filed an amended complaint, which extended the end date of the putative class period to November 17, 2017. PPC and the other defendants moved to dismiss on June 12, 2017, and the plaintiff filed its opposition on July 12, 2017. PPC and the other defendants filed their reply on August 1, 2017. On March 14, 2018, the Court dismissed the plaintiff’s complaint without prejudice and issued final judgment in favor of PPC and the other defendants. On April 11, 2018, the plaintiff moved for reconsideration of the Court’s decision and for permission to file a Second Amended Complaint. PPC and the other defendants filed a response to the plaintiff’s motion on April 25, 2018. On November 19, 2018, the Court denied the plaintiff’s motion for reconsideration and granted plaintiff leave to file a Second Amended Complaint. As of the date of these financial statements, the plaintiff has not yet filed a Second Amended Complaint.

On January 27, 2017, a purported class action on behalf of broiler chicken farmers was brought against PPC and four other producers in the Eastern District of Oklahoma, alleging, among other things, a conspiracy to reduce competition for grower services and depress the price paid to growers. Plaintiffs allege violations of the Sherman Act and the Packers and Stockyards Act and seek, among other relief, treble damages. The complaint was consolidated with a subsequently filed consolidated amended class action complaint styled as *In re Broiler Chicken Grower Litigation*, Case No. CIV-17-033-RJS (the “*Grower Litigation*”). The defendants (including PPC) jointly moved to dismiss the consolidated amended complaint on September 9, 2017. The Court initially held oral argument on January 19, 2018, during which it considered and granted only certain other defendants’ motions challenging jurisdiction. Oral argument on the remaining pending motions in the Oklahoma court occurred on April 20, 2018. In addition, on March 12, 2018, the Northern District of Texas, Fort Worth Division (“Bankruptcy Court”) enjoined the plaintiffs from litigating the *Grower Litigation* complaint as pled against PPC because allegations in the consolidated complaint violate the confirmation order relating to PPC’s bankruptcy proceedings in 2008 and 2009. Specifically, the 2009 bankruptcy confirmation order bars any claims against PPC based on conduct occurring before December 28, 2009. On March 13, 2018, PPC notified the trial court of the Bankruptcy Court’s injunction. On January 6, 2020, the Court held a motion hearing and denied the pending Rule 12 motion and lifted the stay on discovery. A status conference was held on April 6, 2020 and a case schedule is pending.

On March 9, 2017, a stockholder derivative action styled as *DiSalvio v. Lovette, et al.*, No. 2017 cv. 30207, was brought against all of PPC’s directors and its Chief Financial Officer, Fabio Sandri, in the District Court for the County of Weld in Colorado. The complaint alleges, among other things, that the named defendants breached their fiduciary duties by failing to prevent PPC and its officers from engaging in an antitrust conspiracy as alleged in the *In re Broiler Chicken Antitrust Litigation*, and issuing false and misleading statements as alleged in the Hogan class action litigation. On April 17, 2017, a related stockholder derivative action styled *Brima v. Lovette, et al.*, No. 2017 cv. 30308, was brought against all of PPC’s directors and its Chief Financial Officer in the District Court for the County of Weld in Colorado. The Brima complaint contains largely the same allegations as the DiSalvio complaint. On May 4, 2017, the plaintiffs in both the DiSalvio and Brima actions moved to (1) consolidate the two stockholder derivative cases, (2) stay the consolidated action until the resolution of the motion to dismiss in the Hogan putative securities class action, and (3) appoint co-lead counsel. The Court granted the motion on May 8, 2017, staying the proceedings pending resolution of the motion to dismiss in the Hogan action.

On January 24, 2018 a stockholder derivative action styled as *Sciabacucchi v. JBS S.A. et al.* was brought against all of PPC’s directors, JBS S.A., JBS USA Holdings and several members of the Batista family, in the Court of Chancery of the State of Delaware (the “Chancery Court”). The complaint alleges, among other things, that the named defendants breached their fiduciary duties arising out of PPC’s acquisition of Moy Park. On May 24, 2018, Employees Retirement System of the City of St. Louis filed a derivative complaint, which was virtually identical to the Sciabacucchi complaint. Both complaints sought compensatory damages. On July 2, 2018, the Chancery Court granted a stipulation consolidating the cases and making the first complaint (Sciabacucchi) the operative complaint. Also by stipulation, various defendants have been voluntarily dismissed from the case without prejudice. The remaining defendants are JBS S.A., JBS USA Holding, and directors Lovette, Nogueira de

Souza, Tomazoni, and Molina. PPC also remains in the case as a nominal defendant. On March 15, 2019, the Chancery Court denied the non-PPC defendants' motion to dismiss. As a result, the case proceeded to discovery, and trial was scheduled to commence in November 2020. On October 3, 2019, the parties entered into a stipulation agreeing to settle the dispute for (1) a cash payment to PPC by the non-PPC defendants of \$42.5 million less any fees and expenses awarded to the plaintiffs' counsel, as well as any applicable taxes (the "Settlement Amount"), and (2) corporate governance changes to be implemented by PPC. No portion of the settlement amount will be paid by PPC to the non-PPC defendants. The settlement was approved by the Court of Chancery on January 28, 2020. On March 2, 2020, the Settlement Amount was transferred to PPC.

Between August 30, 2019 and October 16, 2019, four purported class action lawsuits were filed in the U.S. District Court for the District of Maryland against PPC and a number of other chicken producers, as well as WMS (Webber, Meng, Sahl and Company) and Agri Stats. The plaintiffs seek to represent a nationwide class of processing plant production and maintenance workers ("Plant Workers"). They allege that the defendants conspired to fix and depress the compensation paid to Plant Workers in violation of the Sherman Act and seek damages from January 1, 2009 to the present. The four cases are *Jien v. Perdue Farms, Inc.*, Case No. 19-cv-2521; *Earnest v. Perdue Farms, Inc. et al.*, Case No. 19-cv-02680; *Robinson v. Tyson Foods, Inc. et al.*, Case No. 19-cv-02960; and *Avila v. Perdue Farms, Inc., et al.*, Case No. 19-cv-03018 (together, the "Wages Litigation"). On November 12, 2019, the Court ordered the consolidation of the four cases for pretrial purposes. The defendants (including PPC) jointly moved to dismiss the consolidated complaint on November 22, 2019. Shortly thereafter, the plaintiffs informed the defendants and the Court they would be amending their complaint, which they did on December 20, 2019. The consolidated amended complaint asserts largely similar allegations to the pleadings in the consolidated complaint extended to include more class members and turkey processors as well as chicken. The defendants filed motions to dismiss the consolidated amended complaint on March 2, 2020, with oppositions originally due on April 24, 2020 and replies on May 21, 2020. The U.S. District Court for the District of Maryland has issued a series of Standing Orders related to the exigent circumstances created by COVID-19, which extended filing deadlines by 84 days, including the deadlines for the response briefings related to defendants' motions to dismiss.

PPC believes it has strong defenses in each of the above litigations and intends to contest them vigorously. PPC cannot predict the outcome of these actions nor when they will be resolved. If the plaintiffs were to prevail in any of these litigations, PPC could be liable for damages, which could be material and could adversely affect its financial condition or results of operations.

#### **ITEM 1A. RISK FACTORS**

In addition to the other information set forth in this quarterly report, you should carefully consider the risks discussed in our annual report on Form 10-K for the year ended December 29, 2019, including under the heading "Item 1A. Risk Factors", which, along with risks disclosed in this report, are risks we believe could materially affect the Company's business, financial condition or future results. These risks are not the only risks facing the Company. Additional risks and uncertainties not currently known to the Company or that it currently deems to be immaterial also may materially adversely affect the Company's business, financial condition or future results.

#### ***The outbreak of COVID-19 and its impact on business and economic conditions could negatively affect our business, results of operations, financial condition and the trading value of our securities.***

The outbreak of COVID-19, which surfaced in Wuhan, China in December 2019, has since been declared a global pandemic. The impact of this pandemic has been and will likely continue to be extensive in many aspects of society, which has resulted in and will likely continue to result in significant disruptions to the global economy, as well as businesses and capital markets around the world. In an effort to halt the outbreak of COVID-19, a number of countries, states, counties and other jurisdictions have imposed a number of measures, including but not limited to, voluntary and mandatory quarantines, stay-at-home orders, travel restrictions, limitations on gatherings of people, reduced operations and extended closures of businesses. On April 28, 2020, President Trump signed an executive order directing the Department of Agriculture to ensure meat and poultry processors in the U.S. continue operations uninterrupted to the maximum extent possible and designating meat and poultry processing plants as critical infrastructure.

The COVID-19 outbreak has had, and a continuing out break or future outbreaks are likely to have, numerous adverse effects on our business and operations.

*If COVID-19 continues to spread, we may be required to temporarily close one or more of our production facilities.* As of April 10, 2020, all of our 60 production facilities except for three facilities in Europe (which are temporarily closed for commercial reasons) are operating, although some facilities have reduced production levels and outputs due to increased health and safety measures and as a consequence of the decline in demand by restaurants and other foodservice businesses. There can be no assurance that the health and safety measures we have taken (which include adding temperature and symptom screening stations for employees prior to entering our facilities and increasing physical distancing of our employees) will eradicate the

risks associated with working in a critical infrastructure industry, including but not limited to, infection of our employees or the temporary closure of a facility, which could, in turn, have a material adverse impact on our reputation, business, results of operations and financial condition.

*We may experience decreased production and sales due to the changing demand for food products.* COVID-19 and the implementation of restricted living have led to a shift in demand from restaurants to retail grocery stores, with consumers eating more at home due to stay-at-home orders. In our U.S. and Mexico businesses, demand for parts and whole-birds (typically bound for restaurants) and prepared foods (distributed, in part, to schools) has declined, while our U.K. and European business, which is more retail focused, has generally seen less of an impact. Although we are taking steps to shift our production and meet this changing demand, we may be unable to effectively implement our plans to adjust our supply of products, which could materially adversely impact our business and results of operations.

*We may face a significant increase in delayed payments from our customers.* As a result of the increased financial pressures on our suppliers and customers, we have begun to see an increasing number of requests to delay payments from our customers. If the number of such requests significantly increases, we may face a material increase in uncollectible accounts and write-offs, which could materially adversely affect our financial condition.

*Our brand or reputation could be negatively impacted.* The meat production industry has recently been the focus of negative press reports in light of the spread of COVID-19 at certain companies' facilities. Although we have not been the focus of such reports, our brand or reputation could be negatively impacted by such reports.

In addition to the risks described above, the COVID-19 pandemic could have additional adverse effects on our business and financial condition, including, but not limited to, the following:

- a significant increase in the cost or the difficulty to obtain debt or equity financing, or to refinance our debt in the future, or the risk that we may be unable to meet the requirements of the covenants in our existing credit facilities, which could negatively affect our liquidity position and our ability to fund operations or future investment opportunities;
- an impairment in the carrying value of goodwill or intangible assets or a change in the useful life of definite-lived intangible assets;
- significant volatility or decline in the trading price of our securities; and
- our inability to execute strategic business activities including acquisitions and divestiture.

The potential effects of COVID-19 could also impact or heighten many of the risks described in our risk factors included in Part 1, Item 1A, Risk Factors of our Annual Report on Form 10-K for the year ended December 29, 2019, filed with the SEC on February 21, 2020, including, but not limited to: increased risk of cyber-attacks, other cyber incidents or security breaches; litigation risks; deterioration in labor relations with our employees; increase in employee turnover; and our dependence on contract growers.

The situation surrounding COVID-19 remains fluid and the likelihood of impacts on the Company that could be material increases the longer the virus impacts activity levels in the countries where we operate, including the U.S., the U.K. and Mexico. Therefore, it is difficult to predict with certainty the potential impact of the virus on the Company's business, operations and financial condition.

## **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

On October 31, 2018, the Company's Board of Directors approved a \$200 million share repurchase authorization. The Company plans to repurchase shares through various means, which may include but are not limited to open market purchases, privately negotiated transactions, the use of derivative instruments and/or accelerated share repurchase programs. The extent to which the Company repurchases its shares and the timing of such repurchases will vary and depend upon market conditions and other corporate considerations, as determined by the Company's management team. The Company reserves the right to limit or terminate the repurchase program at any time without notice. As of March 29, 2020, the Company had repurchased 1,597,267 shares under this program for an aggregate cost of \$31.0 million and an average price of \$19.4334 per share. Set forth below is information regarding our stock repurchases for the three months ended March 29, 2020.

**Issuer Purchases of Equity Securities**

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Approximate Dollar Value of the Shares That May Yet Be Purchased Under the Plans or Programs <sup>(a)</sup></b>
December 30, 2019 through January 26, 2020	—	\$ —	—	\$ 196,865,927
January 27, 2020 through March 1, 2020	—	—	—	196,865,927
March 2, 2020 through March 29, 2020	1,465,695	19.0396	—	168,959,646
Total	1,465,695	\$ 19.0396	—	\$ 168,959,646

(a) Reflects the remaining dollar value of shares that may yet be repurchased under our share repurchase authorization.

**ITEM 6. EXHIBITS**

3.1	<a href="#">Amended and Restated Certificate of Incorporation of the Company (incorporated by reference from Exhibit 3.1 of the Company's Form 8-A (No. 001-09273) filed on December 27, 2012).</a>
3.2	<a href="#">Amended and Restated Corporate Bylaws of Pilgrim's Pride Corporation, as amended (incorporated by reference from Exhibit 3.2 of the Company's Quarterly Report on Form 10-Q (No. 001-09273) filed on November 8, 2017).</a>
31.1	<a href="#">Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*</a>
31.2	<a href="#">Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*</a>
32.1	<a href="#">Certification of Principal Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.**</a>
32.2	<a href="#">Certification of Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.**</a>
101.INS	Inline XBRL Instance Document
101.SCH	Inline XBRL Taxonomy Extension Schema
101.CAL	Inline XBRL Taxonomy Extension Calculation
101.DEF	Inline XBRL Taxonomy Extension Definition
101.LAB	Inline XBRL Taxonomy Extension Label
101.PRE	Inline XBRL Taxonomy Extension Presentation
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

\* Filed herewith.

\*\* Furnished herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: April 29, 2020

PILGRIM'S PRIDE CORPORATION

/s/ Fabio Sandri

---

Fabio Sandri  
Chief Financial Officer  
(Principal Financial Officer, Chief Accounting Officer and  
Duly Authorized Officer)

**EXHIBIT 31.1**  
**CERTIFICATION BY PRINCIPAL EXECUTIVE OFFICER**  
**PURSUANT TO 18 U.S.C. SECTION 1350,**  
**AS ADOPTED PURSUANT TO SECTION 302**  
**OF THE SARBANES-OXLEY ACT OF 2002**

I, Jayson Penn, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the fiscal quarter ended March 29, 2020, of Pilgrim's Pride Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 29, 2020

/s/ Jayson Penn

Jayson Penn

Principal Executive Officer

**EXHIBIT 31.2**  
**CERTIFICATION BY PRINCIPAL FINANCIAL OFFICER**  
**PURSUANT TO 18 U.S.C. SECTION 1350,**  
**AS ADOPTED PURSUANT TO SECTION 302**  
**OF THE SARBANES-OXLEY ACT OF 2002**

I, Fabio Sandri, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the fiscal quarter ended March 29, 2020, of Pilgrim's Pride Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 29, 2020

/s/ Fabio Sandri

\_\_\_\_\_  
Fabio Sandri

Chief Financial Officer

**EXHIBIT 32.1**  
**CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER**  
**PURSUANT TO 18 U.S.C. § 1350 ADOPTED PURSUANT TO**  
**SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), the undersigned officer of Pilgrim's Pride Corporation (the "Company"), does hereby certify, to such officer's knowledge, that:

The quarterly report on Form 10-Q for the quarter ended March 29, 2020 (the "Form 10-Q") of the Company fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, and information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: April 29, 2020

/s/ Jayson Penn

---

Jayson Penn

Principal Executive Officer

**EXHIBIT 32.2**  
**CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER**  
**PURSUANT TO 18 U.S.C. § 1350 ADOPTED PURSUANT TO**  
**SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of section 1350, chapter 63 of title 18, United States Code), the undersigned officer of Pilgrim's Pride Corporation (the "Company"), does hereby certify, to such officer's knowledge, that:

The quarterly report on Form 10-Q for the quarter ended March 29, 2020 (the "Form 10-Q") of the Company fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, and information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: April 29, 2020

/s/ Fabio Sandri

---

Fabio Sandri

Chief Financial Officer