



Executive Vice President,  
Chief Financial Officer,  
Secretary and Treasurer

Pilgrim's Pride Corporation  
Statistical Management Discussion and Analysis  
for quarters ended:

Our Statistical Management Discussion and Analysis data is derived from our financial statements and internal reports. Historical results should not be taken as necessarily indicative of the results that may be expected for any future period. You should read this financial data in conjunction with the appropriate period financial statements and the related notes and "Management's Discussion and Analysis of Results of Operations and Financial Condition" included in our SEC filings.

	Quarters Ended				
	06/29/02	03/30/02	12/29/01	09/29/01	06/30/01
		(a)(b)			(c)
<b>United States</b>					
<b>Chicken Operations:</b>					
U.S. Chicken Sales (000's)	\$425,632	\$396,125	\$402,226	\$427,191	\$422,985
U.S. Chicken Sales divided by U.S.Chicken Net Pounds Produced	\$0.6907	\$0.6829	\$0.7014	\$0.7470	\$0.7232
U.S. Chicken Net Pounds Produced (000's)	616,274	580,037	573,464	571,867	584,896
<b>Other Operations:</b>					
Other Sales (000's)	50,600	53,439	45,838	45,843	45,719
<b>U.S. Chicken Sales &amp; Other Sales Totals:</b>					
U.S. Chicken Sales & Other Sales (000's)	476,232	449,564	448,064	473,034	468,704
U.S. Chicken & Other Operating Income (000's)	13,829	4,971	9,357	27,700	27,971
U.S. Chicken & Other Operating Income as a percent of U.S. Chicken & Other Sales	2.90%	1.11%	2.09%	5.86%	5.97%
<b>Mexico</b>					
<b>Chicken Operations:</b>					
Mexico Chicken Sales (000's)	84,805	80,376	90,916	79,602	89,752
Mexico Chicken Sales divided by Mexico Chicken Net Pounds Produced	\$0.6523	\$0.6181	\$0.6107	\$0.5710	\$0.6843
Mexico Chicken Operating Income (000's)	5,830	(514)	8,471	1,011	13,767
Mexico Operating Income as a percent of Mexico Chicken Sales	6.88%	-0.64%	9.32%	1.27%	15.34%
Mexico Net Pounds Produced (000's)	130,011	130,027	148,876	139,415	131,152
<b>Turkey</b>					
U.S. Turkey Sales (000's)	76,079	70,813	117,051	88,615	87,380
U.S. Turkey Sales divided by U.S. Turkey Net Pounds Produced	\$0.7249	\$0.6101	\$1.0368	\$0.7896	\$0.7875
U.S. Turkey Operating Income (000's)	(5,613)	(8,830)	5,503	2,406	3,750
U.S. Turkey Operating Income as a percent of U.S. Turkey Sales	7.38%	-12.47%	4.70%	2.72%	4.29%
U.S. Turkey Net Pounds Produced (000's)	104,946	116,074	112,896	112,233	110,958

U.S. Summary

U.S. Sales (000's)	552,311	520,377	565,114	561,649	556,084
U.S. Cost of Sales (000's)	516,978	497,296	522,512	507,112	499,916
U.S. Gross Margin (000's)	35,333	23,081	42,603	54,537	56,168
U.S. Gross Margin as a percent of U.S. Sales	6.40%	4.44%	7.54%	9.71%	10.10%
U.S. Selling, General and Administrative Expenses (000's)	27,117	26,940	27,743	24,431	24,448
U.S. Selling, General and Administrative Expenses as a percent of U.S Sales	4.91%	5.18%	4.91%	4.35%	4.40%
U.S. Operating Income (000's)	8,216	(3,859)	14,860	30,106	31,720
U.S. Operating Income as a percent of U.S. Sales	1.49%	-0.74%	2.63%	5.36%	5.70%

Consolidated Operations

Chicken Operations:

Chicken Sales from all Divisions (000's)	510,437	476,501	493,142	506,793	512,737
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Chicken Sales from all divisions

divided by Chicken Net

Pounds Produced from all

Divisions

\$0.6840	\$0.6711	\$0.6827	\$0.7125	\$0.7161
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Chicken Net Pounds Produced

from all Divisions

(000's)

746,265	710,064	722,340	711,282	716,048
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Other Operations:

Other Sales (000's)	50,600	53,439	45,838	45,843	45,719
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Totals All Operations:

Total Net Sales (000's)	637,116	600,753	656,030	641,251	645,836
Total Cost of Sales (000's)	590,116	572,122	598,165	579,307	570,211

Gross Margin from all

operations (000's)

47,000	28,631	57,865	61,944	75,625
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Gross Margin from all operations

as a percent of

Total Net Sales

7.38%	4.77%	8.82%	9.66%	11.71%
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Total Selling, General and

Administrative Expenses

(000's)

32,954	33,003	34,535	30,827	30,138
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Total Selling, General and

Administrative Expenses as

a percent of Total Net Sales

5.17%	5.49%	5.26%	4.81%	4.67%
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Operating Income from all

operations (000's)

14,046	(4,372)	23,330	31,117	45,587
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Operating Income from all

operations as a percent

of Total Net Sales

2.20%	-0.73%	3.56%	4.85%	7.04%
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(a) In second quarter 2002, the Company identified \$4.9 and \$7.5 million in sales of products that had been included in Prepared Foods Chicken sales but were more properly classified in Sales of other U.S. Products and Export and Other sales, respectively.

(b) Certain sales of Turkey products were incorrectly classified as Export and were changed to their correct Prepared Foods and Fresh turkey classifications.

(c) In third quarter 2001, the Company identified \$8.6 million in sales of products that had been included in Chicken sales but were more properly classified in Net Turkey Sales.

PILGRIM'S PRIDE CORPORATION  
NET SALES BY PRIMARY MARKET LINE  
FOR QUARTERS ENDED:

The following table sets forth, for the periods including and since fiscal 2000, net sales attributable to each of our primary product lines and markets served with those products. We based the table on our internal sales reports and their classification of product types and customers. The information in these tables should be read in conjunction with the information in our SEC filings, including the discussion of our primary product lines and markets served with those products including our most recent Annual Report on Form 10-K.

	FISCAL QUARTERS ENDED				
	June 29 2002	MAR 30 2002(a)(b)	DEC 29 2001	SEPT 29 2001	JUNE 30 2001(c)
(IN THOUSANDS)					
CHICKEN SALES:					
UNITED STATES					
Prepared Foods:					
Foodservice	\$177,651	\$164,965	\$160,033	\$170,363	\$160,068
Retail	\$46,915	\$38,409	\$34,887	\$35,022	\$33,591
Total Prepared Foods	\$224,566	\$203,374	\$194,920	\$205,385	\$193,659
Fresh Chicken:					
Foodservice	\$112,282	\$106,043	\$113,373	\$121,748	\$165,491
Retail	\$66,261	\$61,717	\$58,789	\$65,925	\$43,974
Total Fresh Chicken	\$178,543	\$167,760	\$172,162	\$187,673	\$209,464
Export and Other	\$22,523	\$24,992	\$35,143	\$34,131	\$19,861
Total U.S. Chicken	\$425,632	\$396,126	\$402,225	\$427,189	\$422,984
Mexico:	\$84,805	\$80,376	\$90,916	\$79,602	\$89,752
TOTAL CHICKEN SALES	\$510,437	\$476,502	\$493,141	\$506,791	\$512,737
TURKEY SALES:					
Prepared Foods:					
Foodservice	\$32,929	\$25,518	\$43,006	\$30,915	\$38,535
Retail	\$12,901	\$13,434	\$13,858	\$18,235	\$15,970
Total Prepared Foods	\$45,830	\$38,952	\$56,865	\$49,150	\$54,504
Fresh Turkey:					
Foodservice	\$4,889	\$13,311	\$12,104	\$6,911	\$6,141
Retail	\$22,732	\$16,166	\$43,080	\$27,898	\$22,947
Total Fresh Turkey	\$27,621	\$29,477	\$55,183	\$34,809	\$29,088
Export and Other	\$2,628	\$2,385	\$5,003	\$4,656	\$3,788
TOTAL TURKEY SALES	\$76,079	\$70,814	\$117,051	\$88,615	\$87,380
Sale of Other U.S. Products	\$50,600	\$53,438	\$45,838	\$45,843	\$45,719
TOTAL NET SALES	\$637,116	\$600,754	\$656,030	\$641,249	\$645,836

- (a) In second quarter 2002, the Company identified \$4.9 and \$7.5 million in sales of products that had been included in Prepared Foods Chicken sales but were more properly classified in Sales of other U.S. Products and Export and Other Sales, respectively.
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FISCAL QUARTERS ENDED				
June 29	MAR 30	DEC 29	SEPT 29	JUNE 30

	2002	2002(a)	(b) 2001	2001	2001
		(IN THOUSANDS)			
CHICKEN SALES:					
U.S. CHICKEN SALES:					
Prepared Foods:					
Foodservice	41.7%	41.6%	39.8%	39.9%	37.8%
Retail	11.0%	9.7%	8.7%	8.2%	7.9%
Total Prepared Foods	52.8%	51.3%	48.5%	48.1%	45.8%
Fresh Chicken:					
Foodservice	26.4%	26.8%	28.2%	28.5%	39.1%
Retail	15.6%	15.6%	14.6%	15.4%	10.4%
Total Fresh Chicken	41.9%	42.4%	42.8%	43.9%	49.5%
Export and Other	5.3%	6.3%	8.7%	8.0%	4.7%
TOTAL U.S. CHICKEN	100.0%	100.0%	100.0%	100.0%	100.0%
TURKEY SALES:					
U.S. Turkey Sales:					
Prepared Foods:					
Foodservice	43.3%	36.0%	36.7%	34.9%	44.1%
Retail	17.0%	19.0%	11.8%	20.6%	18.3%
Total Prepared Foods	60.2%	55.0%	48.6%	55.5%	62.4%
Fresh Turkey:					
Foodservice	6.4%	18.8%	10.3%	7.8%	7.0%
Retail	29.9%	22.8%	36.8%	31.5%	26.3%
Total Fresh Turkey	36.3%	41.6%	47.1%	39.3%	33.3%
Export and Other	3.5%	3.4%	4.3%	5.3%	4.3%
TOTAL U.S. TURKEY	100.0%	100.0%	100.0%	100.0%	100.0%

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