## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): October 30, 2013

## **PILGRIM'S PRIDE CORPORATION**

(Exact Name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation) **1-9273** (Commission File Number) **75-1285071** (IRS Employer Identification No.)

1770 Promontory Circle Greeley, CO

(Address of principal executive offices)

80634-9038 (Zip Code)

Registrant's telephone number, including area code: (970) 506-8000

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 7.01. Regulation FD Disclosure

Attached hereto as Exhibit 99.1 is an overview of Pilgrim's Pride Corporation to be referenced in the earnings conference call of October 31, 2013.

### Item 9.01. Financial Statements and Exhibits.

Exhibit Number

99.1 Overview of Pilgrim's Pride Corporation to be referenced in the earnings conference call of October 31, 2013.

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### PILGRIM'S PRIDE CORPORATION

Date: October 30, 2013

By: <u>/s/ Fabio Sandri</u> Fabio Sandri Chief Financial Officer

### Exhibit Index

Exhibit Number

99.1 Overview of Pilgrim's Pride Corporation to be referenced in the earnings conference call of October 31, 2013



# **Pilgrim's Pride Corporation** Financial Results for

Third Quarter Ended September 29, 2013





**Cautionary Notes and Forward-Looking Statements** 

- Statements contained in this presentation that share our intentions, beliefs, expectations or predictions for the future, denoted by the words "anticipate," "believe," "estimate," "should," "expect," "project," "plan," "imply," "intend," "foresee" and similar expressions, are forward-looking statements that reflect our current views about future events and are subject to risks, uncertainties and assumptions. Such risks, uncertainties and accisions of our creditors; our ability to obtain and maintain commercially reasonable terms with vendors and service providers; our ability to maintain contracts that are critical to our operations; our ability to obtain and maintain commercially reasonable terms with vendors and service providers; our ability to maintain contracts that are critical to our operations; our ability to retain management and other key individuals; certain of our reoganization and exit or disposal activities, including selling assets, idling facilities, reducing production and reducing workforce, resulted in reduced capacities and sales volumes and may have a disproportionate impact on our income relative to the cost savings; risk that the amounts of cash from operations together with amounts available under our exit credit facility will not be sufficient to fund our operations; management of our cash resources, particularly in light of our substantial leverage; additional outbreaks of avian influenza or other diseases, either in our own flocks or elsewhere, affecting our operations and/or demand for our poultry product; containtation on four product, swhich has previously and can in the future leads to product liability claims and product recalls; exposure to risks related to product liability, product recalls, property damage and injuries to persons, for which insurance coverage is expensive, limited and potentially inadequate; changes in laws or regulations alfecting our operations or the application thereof; new immigration legislation or increased enforcement our operations, anelly to addit
- Actual results could differ materially from those projected in these forward-looking statements as a result of these factors, among others, many of which are beyond our control. In making these statements, we are not undertaking, and specifically decline to undertake, any obligation to address or update each or any factor in future fillings or communications regarding our business or results, and we are not undertaking to address how any of these factors may have caused changes to information contained in previous fillings or communications. Although we have attempted to list comprehensively these important cautionary risk factors, we must caution investors and others that other factors may in the future prove to be important and affecting our business or results of operations.
- "EBITDA" is defined as net income (loss) plus interest, income taxes, depreciation and amoritzation. "Adjusted EBITDA" is defined as the sum of EBITDA plus restructuring charges, reorganization items and loss on early extinguishment of debt less net income attributable to noncontrolling interests. Cur method of computation may or may not be comparable to other similarly titled measures used in filings with the SEC by other companies. See the consolidated statements of income and consolidated statements of cash flows included in our financial statements. EBITDA is presented because we believe it provides meaningful additional information concerning a company's operating results and its ability to service long-term debt and to fund its growth, and we believe it is frequently used by securities analysts, investors and other interested parties, in addition to and not in lieu of results under U.S. Generally Accepted Accounting Principles (GAAP), to compare the performance of companies. We believe investors would be interested in our Adjusted EBITDA, is one of the Company also believes that Adjusted EBITDA, is presented results calculated in accordance with GAAP, provides investors with additional perspective regarding the impact of certain significant items on EBITDA and facilitates a more direct comparison of its performance with its competitors. EBITDA and Adjusted EBITDA are not measurements of financial performance under GAAP and should not be considered as an alternative to cash flow from operating activities or as a measure of liquidity or an alternative to net income as indicators of our operating performance or any other measures of performance derived in accordance with GAAP.

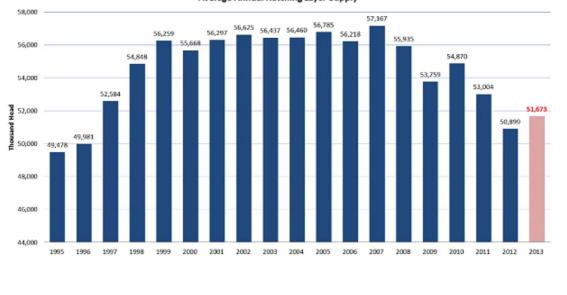


**Annual US Broiler Exports** 



Source: USDA-WASDE





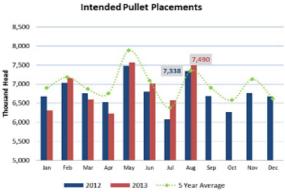
Average Annual Hatching Layer Supply

Source: USDA-NASS



### **Broiler Type Hatching Layers** 56,000 55,000 ...... ····· 54,000 53,000 52,213 53,000 52,000 51,000 50,000 49,000 206 49,000 48,000 47,000 46,000

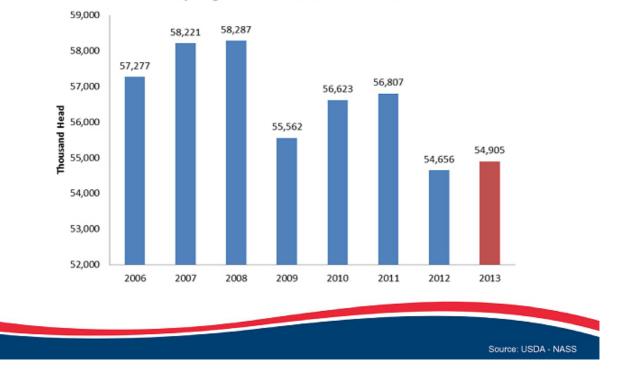




Source: USDA-NASS

Hatching Layers





## January-August Cumulative Pullet Placements



# **Chicken Production**



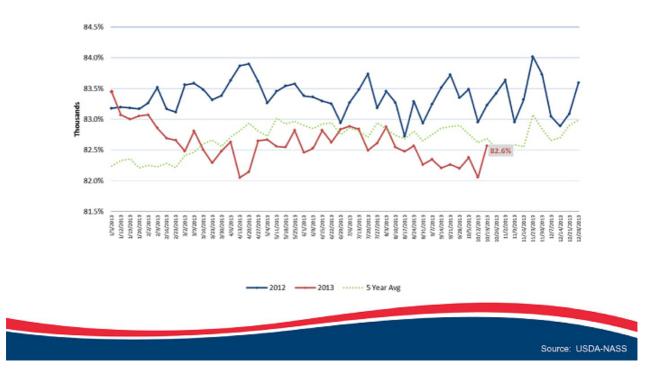
- Eggs set for the week ending 10/19 were reported at 188 million, up 6% on an absolute basis from last year.
- · Placements were reported at 161.5 million, up 5% from last year.



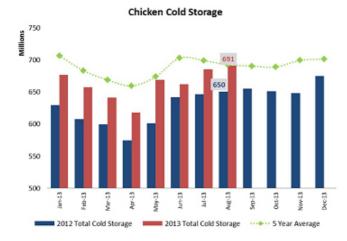


Hatchability

Industry Hatchability







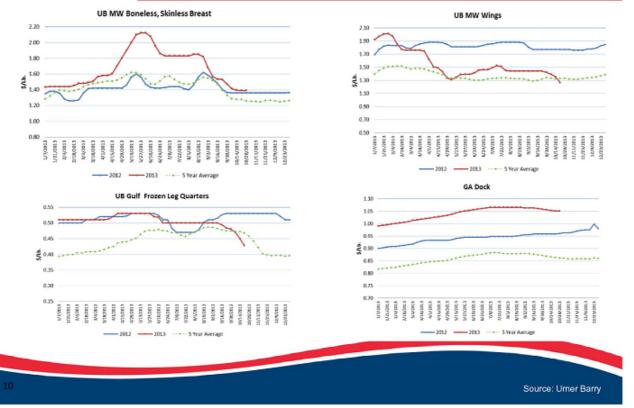
Part	Aug-12	Aug-13	% Change
Broilers	15,566	22,928	47.3%
Hens	3,398	4,592	35.1%
Breast Meat	101,855	96,639	-5.1%
Drumsticks	16,587	17,536	5.7%
Leg Quarters	99,750	142,865	43.2%
Legs	16,613	8,177	-50.8%
Thighs	5,846	7,166	22.6%
Thigh meat	16,636	17,015	2.3%
Wings	56,311	102,844	82.6%
Paws and feet	27,392	20,631	-24.7%
Other	299,389	250,923	-16.2%
Total Chicken	659,343	691,316	4.8%

 Cold storage levels as of Sep 1<sup>st</sup> were reported at 691 million pounds which is up 4.8% from last year's historically low level. Leg quarter and wing inventories are the main driver for the increase vs. 2012

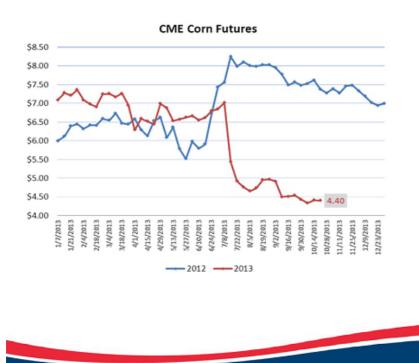




# **UB** Chicken Prices







## **US Corn Prices**

- Changes in the market price for feed ingredients impact cash outlays at the time we purchase ingredients, but do not impact cost of sales until the revenue for the chicken who consumed the feed is recognized.
- While the quoted market price of commodities such as corn, soybean meal and wheat is a good indicator of the base price, items such as freight, storage and seller's premiums (basis) must be included in the cost. These components were higher than normal due the transition from record low grain stocks to normal stock levels.

Source: CME, PPC



Main Indicators (\$M)	3Q 13	3Q 12	YTD 13	YTD 12
Net Revenue	2,142.8	2,068.5	6,363.9	5,931.7
Gross Profit	236.6	106.1	637.5	360.3
SG&A	43.8	41.8	131.9	131.5
Net Interest	19.8	25.0	66.7	77.5
Net Income	160.9	42.9	406.0	151.7
Net Income per Share	0.62	0.17	1.57	0.61
EBITDA*	222.5	102.9	487.1	228.0
EBITDA Margin	10.4%	5.0%	7.7%	3.8%

\*EBITDA is a non-GAAP measurement considered by management to be useful in understanding our results. Please see appendix for definition of EBITDA and reconciliation to GAAP.

- Strong quarter in the US with volatility in Mexico
  - US revenues up 4.4%, 9.0 points increased on sales price per pound offset by 4.6 points decline in volume
  - Mexico revenues declined 3.4%, 10.8 points due to sales price per pound offset by 7.4 points due to increased volumes and FX movements
  - SG&A consistent as a percentage of revenue year over year

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# Third Quarter 2013 Net Debt and Liquidity

Debt (SM)	2010	2011	2012	1Q 2013	2Q 2013	3Q 2013
Cash + Restricted Cash	167.0	49.5	68.2	43.6	78.2	330.3
Current Portion of LTD	58.1	15.6	15.9	15.9	0.4	0.4
LTD	1,281.2	1,458.0	1,148.9	1,126.5	911.9	912.0
Net Debt	1,172.3	1,424.1	1,096.6	1,098.8	834.1	582.1
EBITDA (LTM)					549	668
Leverage					1.5	0.9

 Net Debt reduced by \$252 million during the quarter

 Interest expense reduced to \$19.8 million

 Availability of \$1.04 billion at quarter end

\*EBITDA (LTM) is a non-GAAP measurement considered by management to be useful in understanding our results. Please see appendix for definition of EBITDA and reconciliation to GAAP.

 Leverage of 0.87 times LTM EBITDA

Sources of Liquidity	Facility Amount			Amount Outstanding				Amount Available				
2013	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2012	Q1 2013	Q2 2013	Q3 2013	Q4 2012	Q1 2013	Q2 2013	Q3 2013
Cash and cash equivalents	-	-	-		-	-	-	-	55.0	68.2	43.6	330.3
Borrowing arrangements:												
U.S. Credit Facility	700	700	700.0	700.0	101.8	103.6	85.0	-	573.6	529.9	577.7	670.4
Mexico Credit Facility (in USD)	42.9	42.8	45.2	42.4	-	-	-	1	42.9	42.8	45.2	42.4
Total Availability:									671.5	640.9	666.5	1,043.1

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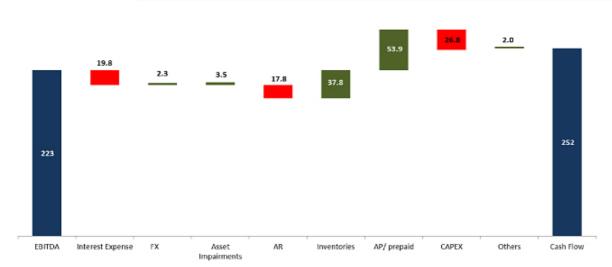




- Capex of \$27 million consistent with planned spending
- · Projects focused on those with rapid returns on investment and customer-focused solutions







Operations contributed \$285.8 million to cash flow during the quarter:

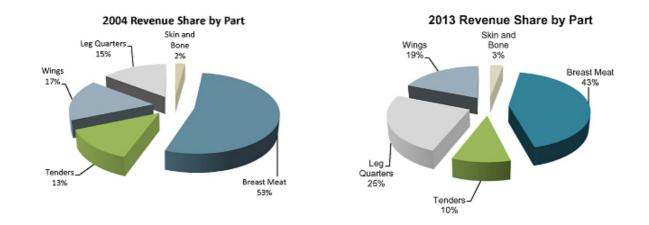
- · A/R impacted by finished goods inventory flowing into the receivables at quarter end
- Inventories contributed a decrease of ~\$40 million, primarily in live inventory
- A/P/prepaid contributed \$42 million as grain boats arrived











Breast meat represents less value of the total cutout as export market growth has driven the value of leg quarters higher.





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## Appendix: EBITDA Reconciliation

NOTE: "EBITDA" is defined as the sum of net income (loss) plus interest, taxes, depreciation and amortization. "Adjusted EBITDA" is defined as the sum of EBITDA plus restructuring charges, reorganization items and loss on early extinguishment of debt less net income attributable to noncontrolling interests. EBITDA is presented because it is used by management and we believe it is frequently used by securities analysts, investors and other interested parties, in addition to and not in lieu of results prepared in conformity with accounting principles generally accepted in the US ("GAAP"), to compare the performance of companies. We believe investors would be interested in our Adjusted EBITDA because this is how our management analyzes EBITDA. The Company also believes that Adjusted EBITDA, in combination with the Company's financial results calculated in accordance with GAAP, provides investors with additional perspective regarding the impact of certain significant items on EBITDA and facilitates a more direct comparison of its performance with its competitors. EBITDA and Adjusted EBITDA are not measurements of financial performance under GAAP. They should not be considered as an alternative to cash flow from operating activities or as a measure of liquidity or an alternative to net income as indicators of our operating performance or any other measures of performance derived in accordance with GAAP.

	Thirteen Weeks Ended					Thirty-Nine Weeks Ended				
		September 29, 2013		September 23, 2012		September 29, 2013		ember 23, 2012		
		(In thou	sands)			(In thous	ands)			
Net income	\$	161,024	s	42,941	\$	406,043	\$	151,692		
Add:										
Income tax expense (benefit)		5,578		1,049		24,216		(656)		
Interest expense, net		19,842		25,004		66,705		77,544		
Depreciation and amortization		37,914		36,431		113,853		108,408		
Asset impairments		361		-		361		-		
Minus:										
Amortization of capitalized loan costs		2,204		2,469		7,238		7,405		
EBITDA		222,515		102,956		603,940		329,583		
Add:										
Restructuring charges		3,658		2,647		4,622		5,921		
Minus:										
Net income (loss) attributable to noncontrolling										
interest		106		10		(162)		230		
Adjusted EBITDA	\$	226,067	s	105,593	\$	608,724	\$	335,274		

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The summary unaudited consolidated income statement data for the twelve months ended September 29, 2013 (the LTM Period) have been calculated by subtracting the applicable unaudited consolidated income statement data for the nine months ended September 23, 2012 from the sum of (1) the applicable audited consolidated income statement data for the year ended December 30, 2012 and (2) the applicable unaudited consolidated income statement data for the year ended December 30, 2012 and (2) the applicable unaudited consolidated income statement data for the year ended December 30, 2012 and (2) the applicable unaudited consolidated income statement 29, 2013.

Reconciliation of LTM EBITDA	Fourteen Weeks Ended December 30, 2012 (In thousands)		Thirteen Weeks Ended March 31, 2013 (In tho		Wee	hirteen ks Ended une 30, 2013	Thirteen Weeks Ended September 29, 2013		LTM Ended September 29, 2013	
Net income	s	22,350	\$	54,228	\$	190,791	\$	161,024	\$	428,393
Add: Income tax expense (benefit) Interest expense, net Depreciation and amortization Asset impairments Minus: Amortization of capitalized loan costs		(20,325) 25,985 39,088 - 2,658		2,754 24,605 37,790 - 2,516		15,884 22,258 38,149 - 2,518		5,578 19,842 37,914 361 2,204		3,891 92,690 152,941 361 9,896
EBITDA		64,440		116,861		264,564		222,515		668,380
Add: Restructuring charges Minus:		2,528		484		480		3,658		7,150
Net income (loss) attributable to noncontrolling interest		(423)		(354)		86		106		(585)
Adjusted EBITDA	\$	67,391	S	117,699	S	264,958	\$	226,067	_	676,115

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Reconciliation of EBITDA Margin	Thirteer	ı Weeks	Thirty	y-Nine	Thirteen	Weeks	Thirty-Nine Weeks		
	Sept. 29,	Sept. 23,	Sept. 29,	Sept. 23,	Sept. 29,	Sept. 23,	Sept. 29,	Sept. 23,	
	2013	2012	2013	2012	2013	2012	2013	2012	
Net income	161,024	42,941	406,043	151,692	7.51%	2.08%	6.38%	2.38%	
Add:									
Income tax expense (benefit)	5,578	1,049	24,216	(656)	0.26%	0.05%	0.38%	(656)	
Interest expense, net	19,842	25,004	66,705	77,544	0.93%	1.21%	1.05%	77,544	
Depreciation and amortization	37,914	36,431	113,853	108,408	1.77%	1.76%	1.79%	108,408	
Asset impairments	361	-	361		0.02%	0.00%	0.01%	-	
Minus:									
Amortization of cap loan costs	2,204	2,469	7,238	7,405	0.10%	0.12%	0.11%	7,405	
EBITDA	222,515	102,957	603,941	329,583	10.38%	4.98%	9.49%	177,891	
Add:									
Restructuring charges	3,658	2,647	4,622	5,921	0.17%	0.13%	0.07%	5,921	
Minus:									
Net income attributable to NCIs	106	11	(161)	231	0.00%	0.00%	0.00%	231	
Adjusted EBITDA	226,067	105,593	608,724	335,274	10.55%	5.10%	9.57%	183,582	
Net Sales Revenue					2,142,815	2,068,478	6,363,863	5,931,720	

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Note: Net debt is defined as total long term debt, less current maturities, plus current maturities of long term debt minus cash and cash equivalents. Net debt is presented because it is used by us, and we believe it is frequently used by securities analysts, investors and other parties, in addition to and not in lieu of debt as presented under GAAP, to compare the indebtedness of companies. A reconciliation of net debt is as follows:

Reconcoliation of Net Debt			Thirty-Nine Weeks				
	2011	2012	23-Sep-12	29-Sep-13			
		(in T	housands)				
Long term debt, less current maturities	1,458,001	1,148,870	1,151,127	912,019			
Add: Current maturities of long term debt	15,611	15,886	15,619	396			
Minus: Cash and cash equivalents	41,609	68,180	59,556	330,316			
Net debt	1,432,003	1,096,576	1,107,190	582,099			

