# SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

> For quarter ended JULY 1, 2000

Commission file number 1-9273

PILGRIM'S PRIDE CORPORATION

(Exact name of registrant as specified in its charter)

DELAWARE (State or other jurisdiction of incorporation or organization)

report.

75-1285071 (I.R.S. Employer Identification No.)

110 SOUTH TEXAS, PITTSBURG, TX (Address of principal executive offices) 75686-0093

(903) 855-1000 (Telephone number of principal executive offices)

(Zip code)

Not Applicable Former name, former address and former fiscal year, if changed since last

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

27,589,250 shares of the Registrant's Class B Common Stock, \$.01 par value, were outstanding as of July 20, 2000.

13,523,429 shares of the Registrant's Class A Common Stock, \$.01 par value, were outstanding as of July 20, 2000.

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# PART I. FINANCIAL INFORMATION PILGRIM'S PRIDE CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

Item 1. Financial Statements	JULY 1, 2000	OCTOBER 2, 1999
ASSETS	(in tho	usands)
Current Assets: Cash and cash equivalents Trade accounts and other receivables,	\$ 1,702	\$ 15,703
less allowance for doubtful accounts Inventories	73,962	84,368
Deferred income taxes	184,778 6,551	168,035 6,913
Prepaid expenses and other current assets	7,383	3,376
Total Current Assets	274,376	278,395
Other Assets	19,822	13,632
Property, Plant and Equipment	673,910	622,334
Less accumulated depreciation	281,658	258,599
	392,252 \$ 686,450	363,735 \$ 655,762
LIABILITIES AND STOCKHOLDERS' EQUITY	φ 000,430	\$ 055,702
Current Liabilities:		
Accounts payable	\$ 90,891	\$ 81,587
Accrued expenses	35,841	38,213
Current maturities of long-term debt	4,729	4,353
Total Current Liabilities	131,461	124,153
Long-Term Debt, less current maturities	172,686	183,753
Deferred Income Taxes	49,304	52,708
Minority Interest in Subsidiary	889	889
Stockholders' Equity:		
Preferred stock, \$.01 par value, authorize shares; none issued	ed 5,000,000	
Common stock - Class A, \$.01 par value, au	ıthorized	
100,000,000 shares; 13,565,129 and 13,79		
and outstanding in 2000 and 1999,	,	
respectively	138	138
Common stock - Class B, \$.01 par value, au		
60,000,000 shares; 27,589,250 issued and outstanding in 2000 and 1999	ı 276	276
Additional paid-in capital	79,625	79,625
Retained earnings	253,385	214,220
Treasury stock	(1,314)	,
Total Stockholders' Equity	332,110	294,259
	\$ 686,450	\$ 655,762

See notes to condensed consolidated financial statements.

# PILGRIM'S PRIDE CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	July	1, 2000	,	99 July 1, 2000	(40 weeks)
		(2 000		onaro ana por	onar o data,
Net Sales	\$	391,979	\$ 344,160	\$ 1,120,064	\$ 1,010,142
Costs and Expenses:					
Cost of sales		345,314	294,745	993,894	870,564
Selling, general an	ıd				
administrative		20,316	20, 203		
		365,630	314,948	, ,	
Operating inco	me	26,349	29,212	64,853	80,690
Other 5 (7					
Other Expense (Income)					10 101
Interest expense, n	iet	4,967	4,308	13,569	13,131
Foreign exchange					( )
(gain)/loss		598	(179	9) 532	(432)
Miscellaneous, net					
(gain)/loss		465	(191	,	
		6,030	3,938	•	•
Income before income t	axes	20,319	25,274	51,004	68,355
Income tax expense		3,175	6,957	9,979	19,538
Net income	\$	17,144	\$ 18,317	\$ 41,025	\$ 48,817
Net income per					
common share	\$	0.41	\$ 0.44	\$ 0.99	\$ 1.18
Dividends per	Ψ	3141	Ψ 01-1-	. φ 0.00	Ψ 1.10
common share	\$	0.015	\$ 0.010	\$ 0.045	\$ 0.030
Weighted average share	•	0.010	Ψ 0.010	, φ 0.040	Ψ 0.000
outstanding		,274,680	41,383,779	41,347,413	41,383,779

See Notes to condensed consolidated financial statements.

# PILGRIM'S PRIDE CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

Nine Months Ended JULY 1, 2000 JULY 3, 1999 (in thousands)

	•	,
Cash Flows From Operating Activities: Net income Adjustments to reconcile net income to cash provided by operating activities:	\$41,025	\$48,817
Depreciation and amortization Loss on property disposals	26,748 572	25,990 47
Provision for doubtful accounts	(1,403)	1,840
Deferred income taxes	(3,043)	(2,525)
Changes in operating assets and liabilities:	· , ,	( , ,
Accounts and other receivables	11,809	(19,149)
Inventories	(16,743)	(32,641)
Prepaid expenses	(4,007)	(1,809)
Accounts payable and accrued expenses	6,932	16,183
Other	(184)	(227)
Cash Provided by Operating Activities	61,706	36,526
Investing Activities:		
Acquisitions of property, plant and equipment	(56,933)	(52,170)
Proceeds from property disposals	2,202	992
Other, net	(6,996)	(1,018)
Net Cash Used In Investing Activities	(61,727)	(52, 196)
Financing Activities:	FF 000	44.000
Proceeds from notes payable to banks	55,000	14,000
Repayment of notes payable to banks Proceeds from long-term debt	(55,000) 20,047	(14,000) 15,259
Payments on long-term debt	(30,865)	(17,886)
Purchase of treasury stock	(1,314)	(17,000)
Cash dividends paid	(1,860)	(1,241)
Cash Used In Financing Activities	(13,992)	(3,868)
Effect of exchange rate changes on cash and	( -, ,	(-,,
cash equivalents	12	56
Decrease in cash and cash equivalents	(14,001)	(19,482)
Cash and cash equivalents at beginning of year	15,703	25,125
Cash and cash equivalents at end	<b>.</b>	4 - 040
of period	\$ 1,702	\$ 5,643
Supplemental disclosure information:		
Cash paid during the period for:		
Interest (net of amount capitalized)	\$ 10,459	\$ 11,016
Income Taxes	13,059	22,463
	,	,

See notes to condensed consolidated financial statements.

The accompanying unaudited condensed consolidated financial statements of Pilgrim's Pride Corporation ("Pilgrim's" or "the Company") have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The Condensed Consolidated Balance Sheet as of October 2, 1999 has been derived from the audited financial statements as of that date. Operating results for the period ended July 1, 2000 are not necessarily indicative of the results that may be expected for the year ended September 30, 2000. For further information, refer to the consolidated financial statements and footnotes thereto included in Pilgrim's annual report on Form 10-K for the year ended October 2, 1999.

The consolidated financial statements include the accounts of Pilgrim's and its wholly and majority owned subsidiaries. Significant intercompany accounts and transactions have been eliminated.

The Company reports on the basis of a 52/53-week fiscal year, which ends on the Saturday closest to September 30. As a result, the first nine months of fiscal 2000 ended July 1, 2000 had 39 weeks, while the first nine months ended July 3, 1999 had 40 weeks.

The assets and liabilities of the foreign subsidiaries are translated at endof-period exchange rates, except for any non-monetary assets, which are translated at equivalent dollar costs at dates of acquisition using historical rates. Operations of foreign subsidiaries are translated at average exchange rates in effect during the period.

Historical per share and weighted average shares outstanding amounts have been restated, where appropriate, to give effect to the July, 1999 stock dividend.

# NOTE B--ACCOUNTS RECEIVABLE

On June 26, 1998 the Company entered into an asset sale agreement (the "Agreement") to sell up to \$60 million of accounts receivable. In connection with the Agreement, the Company sells, on a revolving basis, certain of its trade receivables (the "Pooled Receivables") to a special purpose corporation wholly owned by the Company, which in turn sells a percentage ownership interest to third parties. At July 1, 2000, an interest in these Pooled Receivables of \$35.4 million had been sold to third parties and is reflected as a reduction to accounts receivable. These transactions have been recorded as sales in accordance with FASB Statement No. 125, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. The gross proceeds resulting from the sale are included in cash flows from operating activities in the Consolidated Statements of Cash Flows. Losses on these sales were immaterial.

# NOTE C--INVENTORIES

Inventories consist of the following:

inventories consist of the	JULY 1, 2000	OCTOBER 2, 1999 n thousands)
Live chickens and hens Feed, eggs and other Finished chicken products	\$ 74,786 55,653 54,339 \$ 184,778	\$ 68,116 48,021 51,898 \$ 168,035

#### NOTE D--LONG TERM DEBT

On December 14, 1999, the Company arranged for a \$200 million revolving/term borrowing facility secured by certain property, plant and equipment of the Company. The facility provides for \$140 million and \$60 million of 10-year and 7-year, respectively, commitments. Borrowings will be split pro-rata between the 10-year and 7-year maturities as they occur. Interest rates on outstanding balances are tied to the Company's debt-to-capitalization ratio. The current rates under the facility are LIBOR plus one and one-quarter percent for the 7-year term and LIBOR plus one and three-eighths percent for the 10-year term. Upon closing the agreement on December 14, 1999, the Company paid off two of

its term lenders who simultaneously became part of the bank group, which provides the new revolving/term borrowing facility. As a result of this refinancing, the annual maturities of long-term debt for the five years subsequent to October 2, 1999 are adjusted as follows: 2000-\$4.1 million; 2001-\$4.7 million; 2002-\$5.0 million; 2003-\$99.2 million and 2004-\$5.6 million. As of July 1, 2000 there was \$15.0 million outstanding under this agreement.

# NOTE E--RELATED PARTY TRANSACTIONS

Transactions with related entities are summarized as follows:

	July 1, 2000 (39 weeks)	e Months Ended in thousands)	July 3, 1999 (40 weeks)
Contract egg grower fees to major stockholder Chick, feed and other sales to	\$ 4,065		\$ 3,144
major stockholder Live chicken purchases from	31,663		25,528
major stockholder	31,889		26,448

On February 14, 2000 the Company purchased substantially all of the assets of a chicken litter disposal and fertilizer business operated by the Company's major stockholder's son for approximately \$8.5 million.

#### NOTE F--TREASURY STOCK

During the three and nine months ended July 1, 2000, the Company repurchased 229,400 shares of its Class A common stock at a total cost of \$1.3 million.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **GENERAL**

Profitability in the chicken industry can be materially affected by the commodity prices of chicken, chicken parts and feed ingredients. Those commodity prices are determined largely by supply and demand. As a result, the chicken industry as a whole has been characterized by cyclical earnings. These cyclical fluctuations in earnings of individual chicken companies can be mitigated somewhat by:

- \* Business strategy;
- \* Product mix;
- \* Sales and marketing plans; and
- \* Operating efficiencies.

In an effort to reduce price volatility and to generate higher, more consistent profit margins, we have concentrated on the production and marketing of prepared food products. Prepared food products generally have higher profit margins than our other products. Also, the production and sale in the U.S. of prepared food products reduces the impact of the costs of feed ingredients on our profitability. Feed ingredient purchases are the single largest component of our cost of goods sold, representing approximately 30.9% of our cost of goods sold in fiscal 1999. The production of feed ingredients is positively or negatively affected primarily by weather patterns throughout the world, the global level of supply inventories and the agricultural policies of the United States and foreign governments. As further processing is performed, feed ingredient costs become a decreasing percentage of a product's total production costs, thereby reducing their impact on our profitability.

The Company's accounting cycle resulted in 39 weeks of operations in the first nine months of fiscal 2000 compared to 40 weeks in the first nine months of fiscal 1999.

The following table presents certain information regarding the  $\,$  Company's  $\,$  U.S. and Mexico operations.

Three Months Ended
July 1, 2000 July 3, 1999

(39 weeks) (40 weeks)

(in thousands)

United States	\$310,913	\$281,255	\$891,822	\$821,571
Mexico	81,066	62,905	228,242	188,571
Operating Income:				
United States	12,910	22,076	37,519	62,558
Mexico	13,439	7,136	27,334	18,132

The following table presents certain items as a percentage of net sales for the periods indicated.

	Percentage of Net Sales			
	Three Months	Ended	Nine Mont	hs Ended
	July 1, 2000 Ju	ly 3, 1999	July 1, 2000	July 3, 1999
Net Sales	100.0 %	100.0 %	100.0 %	100.0 %
Costs and Expenses:				
Cost of sales	88.1	85.6	88.7	86.2
Gross profit	11.9	14.4	11.3	13.8
Selling, general and				
administrative	5.2	5.9	5.5	5.8
Operating Income	6.7	8.5	5.8	8.0
Interest Expense	1.3	1.3	1.2	1.3
Income before Income Taxe	es 5.2	7.3	4.6	6.5
Net Income	4.4	5.3	3.7	4.8

#### RESULTS OF OPERATIONS

THIRD QUARTER 2000 COMPARED TO THIRD QUARTER 1999:

NET SALES. Consolidated net sales were \$392.0 million for the third quarter of fiscal 2000, an increase of \$47.8 million, or 13.9%, from the third quarter of fiscal 1999. The increase in consolidated net sales resulted from a \$28.2 million increase in U.S. chicken sales to \$283.0 million, a \$18.1 million increase in Mexico chicken sales to \$81.1 million, and by a \$1.5 million increase in sales of other U.S. products to \$27.9 million. The increase in U.S. chicken sales was primarily due to a 13.1% increase in dressed pounds produced offset partially by a 1.8% decrease in total revenue per dressed pound. The increase in Mexico chicken sales was primarily due to a 17.9% increase in revenue per dressed pound and by a 9.3% increase in dressed pounds produced. The \$1.5 million increase in sales of other U.S. products was primarily due to higher selling prices in the Company's Poultry By-Products division.

COST OF SALES. Consolidated cost of sales was \$345.3 million in the third quarter of fiscal 2000, an increase of \$50.6 million, or 17.2%, compared to the third quarter of fiscal 1999. The increase resulted primarily from a \$39.7 million increase in the cost of sales of our U.S. operations and by a \$10.9 million increase in the cost of sales in our Mexico operations. The cost of sales increase in our U.S. operations of \$39.7 million was primarily due to a 13.1% increase in dressed pounds produced, an 8.1% increase in feed ingredient cost and increased production of higher cost prepared food products. The \$10.9 million cost of sales increase in our Mexico operations was primarily due to a 10.8% increase in average costs of sales per dressed pound produced caused primarily by the continued shift of production to a higher-valued product mix and by a 5.2% increase in feed ingredient costs.

GROSS PROFIT. Gross profit was \$46.7 million for the third quarter of fiscal 2000, a decrease of \$2.8 million, or 5.6%, over the same period last year. Gross profit as a percentage of sales decreased to 11.9% in the third quarter of fiscal 2000 from 14.4% in the third quarter of fiscal 1999. The lower gross profit resulted from lower net margins in our U.S. operations primarily due to higher feed ingredient costs and decreased selling prices resulting from lower overall U.S. chicken market prices, offset in part by higher net margins in our Mexico operations.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES. Consolidated selling, general and administrative expenses were \$20.3 million in the third quarter of fiscal 2000 and \$20.2 million in the third quarter of fiscal 1999.

OPERATING INCOME. Consolidated operating income was \$26.3 million for the third quarter of fiscal 2000, a decrease of \$2.9 million, or 9.8%, when compared to the third quarter of fiscal 1999, resulting primarily from lower

net U.S. margins primarily due to higher feed ingredient costs and decreased selling prices, offset in part by higher net margins in our Mexico operations.

INTEREST EXPENSE. Consolidated net interest expense increased 15.3% to \$5.0 million in the third quarter of fiscal 2000, when compared to \$4.3 million for the third quarter of fiscal 1999, due to higher average outstanding debt levels and higher interest rates experienced in the third quarter of fiscal 2000.

INCOME TAX EXPENSE. Consolidated income tax expense in the third quarter of fiscal 2000 decreased to \$3.2 million compared to an expense of \$7.0 million in the third quarter of fiscal 1999. This decrease resulted from lower U.S. earnings in the third quarter of fiscal 2000 than in the third quarter of fiscal 1999.

FIRST NINE MONTHS OF FISCAL 2000 COMPARED TO FIRST NINE MONTHS OF FISCAL 1999.

Consolidated Net Sales. Consolidated net sales were \$1.1 billion for the first nine months of fiscal 2000, an increase of \$109.9 million, or 10.9%, from the first nine months of fiscal 1999. The increase in consolidated net sales resulted from a \$72.5 million increase in U.S. chicken sales to \$786.8 million and a \$39.7 million increase in Mexico chicken sales to \$228.2 million offset partially by a \$2.3 million decrease of sales of other U.S. products to \$105.0 million. The increase in U.S. chicken sales was primarily due to a 9.4% increase in dressed pounds produced and by a .7% increase in total revenue per dressed pound. The increase in Mexico chicken sales was primarily due to a 12.4% increase in revenue per dressed pound and by a 7.7% increase in dressed pounds produced. The \$2.3 million decrease in sales of other U.S. products was primarily due to lower selling prices in the Company's Commercial Egg division.

COST OF SALES. Consolidated cost of sales was \$993.9 million in the first nine months of fiscal 2000, an increase of \$123.3 million, or 14.2%, compared to the first nine months of fiscal 1999. The increase resulted primarily from a \$94.6 million increase in the cost of sales of our U.S. operations and by a \$28.7 million increase in the cost of sales in our Mexico operations.

The cost of sales increase in our U.S. operations of \$94.6 million was due primarily to a 9.4% increase in dressed pounds produced, a 4.2% increase in feed ingredient costs, increased production of higher cost prepared food products, losses realized in the late January 2000 ice storm and by a \$5.8 million write off of accounts receivable from AmeriServe, which filed Bankruptcy on January 31, 2000. AmeriServe is a significant distributor of products to fast food and casual dining restaurant chains, several of which are customers of the Company. The \$28.7 million cost of sales increase in our Mexico operations was primarily due to a 7.7% increase in dressed pounds produced and by a 9.7% increase in average costs of sales per dressed pound produced caused primarily by the continued shift of production to a higher-valued product mix.

GROSS PROFIT. Gross profit was \$126.2 million for the first nine months of fiscal 2000, a decrease of \$13.4 million, or 9.6%, over the same period last year. Gross profit as a percentage of sales decreased to 11.3% in the first nine months of fiscal 2000 from 13.8% in the first nine months of fiscal 1999. The lower gross profit resulted from lower net margins in our U.S. operations primarily due to higher feed ingredient costs, losses realized in the late January 2000 ice storm and the AmeriServe write off discussed above.

Beginning in the fourth quarter of fiscal 1999, commodity chicken margins in the U.S. have been under pressure due, in part, to increased levels of chicken production in the U.S. To the extent that these trends continue, subsequent period's gross margins could be negatively affected to the extent not offset by other factors such as those discussed under "-General" above.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES. Consolidated selling, general and administrative expenses were \$61.3 million in the first nine months of fiscal 2000 and \$58.9 million in the first nine months of fiscal 1999. Consolidated selling, general and administrative expenses as a percentage of sales decreased in the first nine months of fiscal 2000 to 5.5% compared to 5.8% in the first nine months of fiscal 1999 due primarily to higher net sales while selling, general and administrative expenses stayed relatively stable.

OPERATING INCOME. Consolidated operating income was \$64.9 million for the first nine months of fiscal 2000, a decrease of \$15.8 million, or 19.6%, when compared to the first nine months of fiscal 1999, resulting primarily from lower net U.S. margins due to higher feed ingredient costs, losses realized in the late January, 2000 ice storm and the AmeriServe write off discussed above.

INTEREST EXPENSE. Consolidated net interest expense increased 3.3% to \$13.6 million in the first nine months of fiscal 2000, when compared to \$13.1 million for the first nine months of fiscal 1999 due to higher average outstanding debt levels and by higher interest rates experienced in the first nine months of

INCOME TAX EXPENSE. Consolidated income tax expense in the first nine months of fiscal 2000 decreased to \$10.0 million compared to an expense of \$19.5 million in the first nine months of fiscal 1999. This decrease resulted from lower U.S. earnings in the first nine months of fiscal 2000 than in the first nine months of fiscal 1999.

# LIQUIDITY AND CAPITAL RESOURCES

The Company maintains \$70 million in revolving credit facilities and \$200 million in secured-revolving/term borrowing facilities. The credit facilities currently provide for interest at rates ranging from LIBOR plus one and one-quarter percent to LIBOR plus one and three-eighths percent and are secured by inventory and fixed assets or are unsecured. As of July 20, 2000, \$63.3 million was available under the revolving credit facilities and \$185.0 million was available under the revolving/term borrowing facilities.

On December 14, 1999, the Company arranged for the above-mentioned \$200 million revolving/term borrowing facility secured by certain property, plant and equipment of the Company. The facility provides for \$140 million and \$60 million of 10-year and 7-year, respectively, commitments. Borrowings will be split pro-rata between the 10-year and 7-year maturities as they occur. Interest rates on outstanding balances are tied to the Company's debt-to-capitalization ratio. The current rates under the facility are LIBOR plus one and one-quarter percent for the 7-year term and LIBOR plus one and three-eighths percent for the 10-year term. Upon closing the agreement on December 14, 1999, the Company paid off two of its term lenders who simultaneously became part of the bank group, which provides the new revolving/term borrowing facility. As a result of this refinancing, the annual maturities of long-term debt for the five years subsequent to October 2, 1999 are adjusted as follows: 2000-\$4.1 million; 2001-\$4.7 million; 2002-\$5.0 million; 2003-\$99.2 million and 2004-\$5.6 million. As of July 20, 2000 there was \$15.0 million outstanding under this agreement.

On June 29, 1999, the Camp County Industrial Development Corporation issued \$25.0 million of variable-rate environmental facilities revenue bonds supported by letters of credit obtained by the Company. The Company may draw from these proceeds over the construction period for new sewage and solid waste disposal facilities at a poultry by-products plant to be built in Camp County, Texas. The Company is not required to borrow the full amount of the proceeds from the bonds. All amounts borrowed from these funds will be due in 2029. Any amounts the Company does not borrow by June 2002 will not be available. The amounts borrowed by the Company will be reflected as debt when received from the Camp County Industrial Development Corporation. Management expects that the reflection of the bonds as debt will occur before June 2002. The interest rates on amounts borrowed will closely follow the tax-exempt commercial paper rates.

On June 26, 1998 the Company entered into an asset sale agreement (the "Agreement") to sell up to \$60 million of accounts receivable. In connection with the Agreement, the Company sells, on a revolving basis, certain of its trade receivables (the "Pooled Receivables") to a special purpose corporation wholly owned by the Company, which in turn sells a percentage ownership interest to third parties. At July 1, 2000, an interest in these Pooled Receivables of \$35.4 million had been sold to third parties and is reflected as a reduction to accounts receivable.

On March 31, 2000 the Company announced that its Board of Directors authorized the repurchase of \$25 million of its outstanding Class A and/or Class B common stock. Based on the weighted average closing price of these securities on March 30, 2000, this would represent approximately 10% of the Company's total shares outstanding. The shares will be purchased on the open market from time-to-time and will be paid for out of operating cash flows or borrowings on existing lines of credit. As of July 1, 2000, 299,400 shares of Class A common stock had been repurchased under this plan at a total cost of \$1.3 million.

At July 1, 2000, the Company's working capital and current ratio was \$142.9 million and 2.09 to 1, respectively, compared to of \$154.2 million and 2.24 to 1, respectively, at October 2, 1999.

Trade accounts and other receivables were \$74.0 million at July 1, 2000, compared to \$84.4 million at October 2, 1999. The 12.3% decrease between July 1, 2000 and October 2, 1999 was due to the sale of receivables under the asset sale agreement discussed above. Excluding the sale of receivables, trade accounts and other receivables would have increased 29.6% to \$109.4 million. This increase was due primarily to the higher level of sales activity.

Accounts payable and accrued expenses were \$126.7 million at July 1, 2000, compared to \$119.8 million at October 2, 1999, an increase of \$6.9 million, or 5.8% and was primarily due to higher levels of sales and the corresponding

increased production activity and increased expenditures for capital projects.

Inventories were \$184.8 million at July 1, 2000, compared to \$168.0 million at October 2, 1999. The \$16.7 million, or 10.0%, increase in inventories between July 1, 2000 and October 2, 1999 was primarily due to higher live chicken inventories in the field necessary to support increased sales and production levels as well as higher finished chicken products inventories.

Capital expenditures of \$56.9 million and \$52.2 million for the nine month periods ended July 1, 2000 and July 3, 1999, respectively, were primarily incurred to expand certain facilities, improve efficiencies, reduce costs, routine equipment replacement and the purchase of a chicken litter disposal and fertilizer business as discussed in Note E of the Condensed Consolidated Financial Statements. Management of the Company and the independent members of the Board of Directors believe that the terms of the purchase of the chicken litter disposal and fertilizer business are not less favorable to the Company than those which could be arranged with unaffiliated persons. The Company has budgeted approximately \$100.0 million for capital expenditures in each of its next three fiscal years, primarily to increase capacity through either building or acquiring new facilities, to improve efficiencies and for the routine replacement of equipment. However, actual levels of capital expenditures in any fiscal year may be greater or lesser than those budgeted. The Company expects to finance such expenditures with available operating cash flows and long-term financing.

Cash flows provided by operating activities were \$61.7 million and \$36.5 million, for the nine-month periods ended July 1, 2000 and July 3, 1999, respectively. The increase in cash flows provided by operating activities for the nine months ended July 1, 2000 when compared to the nine months ended July 3, 1999 was due primarily to the sale of the \$35.4 million accounts receivables under the accounts receivable sales agreement mentioned above and increases in accounts and accrued payables, offset by an increase in inventories and accounts receivables, payments of previously deferred income taxes and a decrease in operating income.

Cash flows used in financing activities were \$14.0 million and \$3.9 million for the nine month periods ended July 1, 2000 and July 3, 1999, respectively. The cash used in financing activities primarily reflects the net proceeds (payments) from notes payable and long-term financing and debt retirement.

#### IMPACT OF INFLATION

Due to moderate inflation in the U.S. and the Company's rapid inventory turnover rate, the results of operations have not been significantly affected by inflation during the past three-year period.

# STATEMENTS REGARDING FORWARD LOOKING COMMENTS

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by (or on behalf of) the Company. Except for historical information contained herein, Management's Discussion and Analysis of Results of Operations and Financial Condition and other discussions elsewhere in this Form 10-Q contain forward-looking statements that are dependent upon a number of risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statement. These risks and uncertainties include changes in commodity prices of feed and chicken, the Company's substantial indebtedness, ingredients associated with the Company's foreign operations, including currency exchange rate fluctuations, trade barriers, exchange controls, expropriation and changes in laws and practices, the impact of current and future laws and regulations, and the other risks described in the Company's SEC filings. The Company does not intend to provide updated information about the matters referred to in these forward looking statements, other than in the context of Management's Discussion and Analysis of Results of Operations and Financial Condition contained herein and other disclosures in the Company's SEC filings.

# Item 3. Quantitative and Qualitative Disclosures about Market Risk

There have been no material changes from the information provided in Item 7a of the Company's Annual Report on Form 10-K for the year ended October 2, 1999.

#### PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

On March 23, 1999, the Company filed two antitrust lawsuits in U.S. District Court in Washington, D.C. alleging a world-wide conspiracy to control production capacity and raise prices of common vitamins such as A, B-4, C and E. The suit alleged that, Roche Holding, Ltd. Affiliates Hoffmann-LaRoche Inc., Roche Vitamins Inc. and F. Hoffman-LaRoche, Ltd.; Rhone-Poulenc SA; BASF

AG and the German chemicals company's U.S. unit, BASF Corp.; Eisai Co.; Takeda Chemical Industries Ltd.; and Merck KgaA conspired to control production of Vitamins A,C and E. In a separate suit, the Company contended that Chinook Group Ltd., DuCoa LP, DCV Inc. and various individuals tried to monopolize the vitamin B-4 market. On November 3, 1999, a settlement, which was entered into as part of a class action lawsuit (the "Class"), was agreed to among the defendants and the Class, which would provide for a recovery of between 18-20% of vitamins purchased from the defendants from 1990 through 1998. On March 28, 2000, the Judge presiding over the case accepted the negotiated settlement between the parties, however, appeals from various sources in a case of this magnitude are to be expected. The Company has filed documentation showing that vitamin purchases made during the recovery period totaled approximately \$14.9 million. Based on information the Company has received to date, it is anticipated that the majority of the recovery will occur before the end of fiscal 2000.

In January of 1998, seventeen current  $\,$  and/or  $\,$  former  $\,$  employees of the Company filed the case of "Octavius Anderson, et al. v. Pilgrim's Pride Corporation" in the United States District Court for the Eastern District of Texas, Lufkin v. Pilgrim's Pride") claiming the Company violated Division ("Anderson requirements of the Fair Labor Standards Act. The suit alleges the Company failed to pay employees for all hours worked. The suit generally alleges that (i) employees should be paid for time spent to put on, take off, and clean certain personal gear at the beginning and end of their shifts and breaks and (ii) the use of a master time card or production "line" time fails to pay employees for all time actually worked. Plaintiffs seek to recover unpaid wages plus liquidated damages and legal fees. Approximately 1,700 consents to join as plaintiffs have been filed by current and/or former employees with the court. It is anticipated that a trial date will be set in January of 2001. The Company believes it has substantial defenses to the claims made and intends to vigorously defend the case. However, neither the likelihood of unfavorable outcome nor the amount of ultimate liability, if any, with respect to this case can be determined at this time. The Company does not expect these matters, individually or collectively, to have a material impact on its financial position or liquidity. Substantially similar suits have been filed against four other integrated chicken companies.

On February 9, 2000, the U.S. Department of Labor (DOL) began a nationwide audit of wage and hour practices in the chicken industry. The DOL expects to audit 51 chicken plants, three of which are owned by the Company. The DOL audit is examining pay practices relating to both processing plant and catching crew employees and includes practices which are the subject of Anderson v. Pilgrim's Pride discussed above.

Item 6. EXHIBITS AND REPORTS ON FORM 8-K

#### **EXHIBITS**

The Company did not file any reports on Form  $\,$  8-K during the three months ended July 1, 2000.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PILGRIM'S PRIDE CORPORATION

/s/

Date JULY 20, 2000

Richard A. Cogdill Executive Vice President and Chief Financial Officer and Secretary and Treasurer in his respective capacity as such

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