```
SECURITIES AND EXCHANGE COMMISSION
                                    WASHINGTON, DC 20549
                                    FORM 8-K
                    CURRENT REPORT
                PURSUANT TO SECTION 13 OR 15(D) OF THE
                    SECURITIES EXCHANGE ACT OF 1934
    Date of report (Date of earliest event reported): January 14, 2003
                    PILGRIM'S PRIDE CORPORATION
                (Exact Name of Registrant as Specified in Charter)
    DELAWARE 1-9273 75-1285071
(State or Other Jurisdiction (Commission (IRS Employer
        of Incorporation) File Number) Identification No.)
        1 1 0 ~ S O U T H ~ T E X A S ~ S T R E E T
                    PITTSBURG, TEXAS 75686-0093
        (Address of Principal Executive Offices) (ZIP Code)
    Registrant's telephone number, including area code: (903) 855-1000
```

ITEM 9. REGULATION FD DISCLOSURE
Attached hereto as Exhibit 99.1 is certain supplemental historical financial information of Pilgrim's Pride Corporation, including quarterly information regarding net sales by primary market line.

EXHIBIT INDEX

EXHIBIT
NUMBER
DESCRIPTION
99.1 Supplemental Historical Financial Information

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PILGRIM'S PRIDE CORPORATION

Pilgrim's Pride Corporation
Statistical Management Discussion and Analysis for quarters ended:

Our Statistical Management Discussion and Analysis data is derived from our financial statements and internal reports. Historical results should not be taken as necessarily indicative of the results that may be expected for any future period. You should read this financial data in conjunction with the appropriate period financial statements and the related notes and "Management's Discussion and Analysis of Results of Operations and Financial Condition" included in our SEC filings.

Quarters Ended
12/28/02 09/28/02 06/29/02 03/30/02 12/29/01 09/29/01 06/30/01 03/31/01 12/30/00
United States
Chicken Operations:
U.S. Chicken

Sales (000's) \$390, 034 \$417,387 \$427,325 \$398,608 \$405,738 \$427,191 \$422,985 \$356,341 \$265,824
U.S. Chicken

Sales divided by U.S.Chicken Net Pounds Produced
$\$ 0.6617 \quad \$ 0.6883 \quad \$ 0.6934 \quad \$ 0.6872 \quad \$ 0.7075$
$\$ 0.7470$
$\$ 0.7232$
\$0. 7096
\$0. 7221
U.S. Chicken

Net Pounds
Produced (000's) 589,433 606,383 616,274 $580,037 \quad 573,464 \quad 571,867 \quad 584,896 \quad 502,173 \quad 368,143$
Other Operations:
Other Sales(000's) 48,523 52,846 48,330 49,543 42,972 45,843 45,719 46,568 41,725
U.S. Chicken Sales \& Other Sales Totals:
U.S. Chicken Sales \&

Other Sales(000's)438,557 470,233 475,655 448, 151 448,710 473,034 468,704 402,909 307,552
U.S. Chicken \& Other Operating Income (000's) 6,052 4,507 15,100

3,701
9,355
27,700
27,971
1,795
20, 631
U.S. Chicken \& Other Operating Income as a percent of U.S. Chicken \& Other
$\begin{array}{lllllllllll}\text { Sales } & 1.38 \% & 0.96 \% & 3.17 \% & 0.83 \% & 2.08 \% & 5.86 \% & 5.97 \% & 0.45 \% & 6.71 \%\end{array}$
Mexico Chicken Operations:
Mexico Chicken $\begin{array}{lllllllll}\text { Sales (000's) (c) } & 88,092 \quad 81,260 & 80,308 & 75,674 & 86,528 & 76,054 & 84,078 & 70,447 & 72,853\end{array}$
Mexico Chicken Sales divided by Mexico Chicken Net Pounds
Produced $\$ 0.5898 \quad \$ 0.5984 \quad \$ 0.6177 \quad \$ 0.5820 \quad \$ 0.5812 \quad \$ 0.5455 \quad \$ 0.6411 \quad \$ 0.5039 \quad \$ 0.5222$
Mexico Other Operations:
Mexico Other
Sales (000's) (c) 6, $377 \quad 5,494 \quad 4,498 \quad 4,702 \quad 4,388 \quad 3,548 \quad 5,674 \quad 5,397 \quad 5,627$
Mexico Chicken
Operating Income (000's)
Mexico Operating Income as a percent of Mexico Chicken Sales 6.5
Mexico Net Pounds Produced (000's) 149, $356 \quad 135,789 \quad 130,011 \quad 130,027 \quad 148,876 \quad 139,415 \quad 131,152 \quad 139,799 \quad 139,510$

Turkey
U.S. Turkey Sales
$\begin{array}{lllllllll}\text { (000's) } & 94,379 & 82,832 & 76,656 & 72,226 & 116,404 & 88,615 & 87,380 & 62,840\end{array}$
U.S. Turkey Sales divided
by U.S. Turkey Net Pounds
Produced $\$ 0.9047$ \$0.8353 \$0.7304 $\$ 0.6222 \quad \$ 1.0311 \quad \$ 0.7896 \quad \$ 0.7875 \quad \$ 0.8282$
U.S. Turkey Operating
$\begin{array}{lllllll}\text { Income (000's) } & (1,925)(10,883) & (6,884) & (7,559) & 5,503 & 2,406 & 3,750\end{array}(1,867)$
U.S. Turkey Operating

Income as a percent of U.S.
$\begin{array}{lllllllll}\text { Turkey Sales } & -2.04 \% & -13.14 \% & -8.98 \% & -10.47 \% & 4.73 \% & 2.72 \% & 4.29 \% & -2.97 \%\end{array}$
U.S. Turkey Net Pounds Produced (000's) 104,321 99,165 104,946 116,074 112,89

1
12,23
331
10,958
75,879
U.S. Summary
U.S. Sales (000's) 532,936 553,065 552,311 520,377
U.S. Cost of Sales (000's) 502,796 531,295 516,978 497,296
U.S. Gross Margin (000's) 30,140 21,770 35,333 23,081
U.S. Gross Margin as a percent of U.S.
Sales
5.66\%
3.94\%
$6.40 \%$
4.44\%
$7.54 \%$
9.71\%
$10.10 \%$
6.38\%
$12.82 \%$
U.S. Selling, General and Administrative Expenses (000's) 26,013

28,146
$27,117 \quad 26,939$
27,74
24,431
24,448
29,783
18,801
U.S. Selling, General and

Administrative Expenses as a
percent of U.S
U.S
U.S. Operating

Income (000's)
4.88\% 5.09\%
4.91\%
5.18\%
4.91\%
4.35\%
$4.40 \%$
$6.39 \%$
6.11\%
U.S. Operating Income as a percent of U.S.
Sales
$0.77 \%$
$-1.15 \%$
$1.49 \%$
$-0.74 \%$
$2.63 \%$
5.36\%
5.70\%
$-0.02 \%$
$6.71 \%$

## Consolidated Operations

Chicken Operations:
Chicken Sales from all
Divisions
$\begin{array}{llllllll}(000 ' s)(c) & 478,126 & 498,647 & 507,632 & 474,282 & 492,266 & 503,245 & 507,063\end{array} 426,788 \quad 338,677$
Chicken Sales from all divisions divided by Chicken
Net Pounds Produced from
$\begin{array}{lllllllll}\text { all Divisions } & \$ 0.6472 & \$ 0.6719 & \$ 0.6802 & \$ 0.6679 & \$ 0.6815 & \$ 0.7075 & \$ 0.7081 & \$ 0.6648\end{array}$
Chicken Net Pounds Produced from all Divisions
(000's)
Other Operations:
Other Sales
(000's) (c)
738,789
742,172
74
0
(000 s) (c)
$54,900 \quad 58,340 \quad 52,828$
54, 245
47,360
$49,39151,393$

51,965 47,352
Totals All Operations:
Total Net Sales
(000's) $627,405 \quad 639,819 \quad 637,116-600,753-656,030$

Total cost of Sales (000's)
Gross Margin from all operations
(000's) 42
$627,405639,819637,116$ 600,753

656, 03
6
641,251 645,836
541,593 386, 032
$579,307570,211 \quad 512,377 \quad 338,866$

Gross Margin from all operations as a percent of Total Not Sales
Total Selling, General and Administrative
Expenses ( 000 's) 32, 045 34,771 32,95
otal Selling, General and Administrative
Total Selling, General and Admin
Expenses as a percent of Total
Net Sales $5.11 \% \quad 5.43 \% \quad 5.17 \%$
Operating Income from all
operations(000's) 10,341
$(3,100) \quad 14,046$
5.49\%
$5.26 \%$
$4.81 \%$
4.67\%
$6.37 \%$
$6.21 \%$

Operating Income from all operations as a percent of Total Net Sales 1.65\%
(a) The acquisition of WLR Foods has been accounted for as a purchase, and the results of operations for this acquisition have been included in our consolidated results of operations since January 27 , 2001, the acquisition date.
(b) 14 week Quarter.
(c) Certain items previously classified under Mexico have been reclassified under sale of other products-Mexico. Amounts reclassified by $\begin{array}{llllllll}\text { quarter were: } & \$- & \$ 123 & \$- & \$- & \$- & \$ 7 & \$ 10\end{array}$

Chicken Operations:


Mexico

Chicken Operations:
Mexico Chicken Sales (000's)

75,686
64,939
60,244
57,870
51, 805
63,613
Mexico Chicken Sales divided by Mexico Chicken Net Pounds Produced
\$0.5634 \$0.6585
$\$ 0.6309$
$\$ 0.5141$
$\$ 0.4746$
$\$ 0.5505$
\$0. 5290
$\$ 0.5022$

Mexico Other Operations:
Mexico Other Sales (000

Mexico Chicken Operating Income (000's) 7,225
Mexico Operating Income as a percent of Mexico Chicken Sales 9.13\%
16.58\%

4,926
5,507
5,685
5, 035
4,726
5,522

> 里
12.

Mexico Net Pounds
Produced (000's) 129, $877 \quad 114,931 \quad 113,805 \quad 126,313 \quad 126,948 \quad 105,117 \quad 97,927 \quad 126,657$

Turkey
U.S. Turkey

Sales (000's)
U.S. Turkey Sales divided by U.S. Turkey Net Pounds Produced
U.S. Turkey Operating Income (000's)
U.S. Turkey Operating Income as a percent of U.S. Turkey Sales
U.S. Turkey Net Pounds Produced (000's)
U.S. Summary
U.S. Sales (000's) 300,255
U.S. Cost of Sales (000's

273,604
310, 913
U.S. Gross Margin (000's) 26,651


296, 53
2

284,379
.S. Gross Margin as a percent of U.S. Sales
8.88\%
9.08\%
$6.59 \%$
13.09\%
$13.87 \%$

| 281,255 | 273,363 |
| ---: | ---: |
| 243,018 | 234,533 |
| 38,236 | 38,830 |

266, 953
234, 667
32,287
.
276,987
247,149
242, 313

38,236
38,830 37,230 39, 019
$13.59 \% \quad 14.20 \%$

| U.S. Selling, General and Administrative Expenses (000's) $18,240$ | 15,328 | 16,041 | 16,124 | 13,399 | 16,160 | 17,089 | 13,545 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Selling, General and |  |  |  |  |  |  |  |
| Administrative Expenses as apercent of |  |  |  |  |  |  |  |
| U.S Sales 6.07\% | 4.93\% | 5.41\% | 5.67\% | $4.76 \%$ | 5.75\% | $6.25 \%$ | $5.07 \%$ |
| U.S. Operating |  |  |  |  |  |  |  |
| U.S. Income as a percent of U.S. |  |  |  |  |  |  |  |
| Sales 2.80\% | 4.15\% | 1.18\% | 7.42\% | 9.11\% | $7.85 \%$ | $7.95 \%$ | 7.02\% |
| Consolidated Operations |  |  |  |  |  |  |  |
| Chicken Operations: |  |  |  |  |  |  |  |
| Chicken Sales from all |  |  |  |  |  |  |  |
| Divisions (000's) 336,725 | 358, 659 | 325,491 | 315, 117 | 309,425 | 312,664 | 288,478 | 286,461 |
| Chicken Sales from all |  |  |  |  |  |  |  |
| divisions divided by |  |  |  |  |  |  |  |
| Chicken Net Pounds Produced |  |  |  |  |  |  |  |
| from all Divisions\$0.6771 | \$0.7051 | \$0.6552 | \$0.6610 | \$0.6554 | \$0.6897 | \$0.6582 | \$0.6113 |
| Chicken Net Pounds Produced |  |  |  |  |  |  |  |
| Divisions (000's) 497,308 | 508, 686 | 496, 760 | 476,722 | 472, 089 | 453,349 | 438, 314 | 468, 588 |
| Other Operations: |  |  |  |  |  |  |  |
| Other Sales (000's) 42,651 | 33,320 | 47,769 | 39,708 | 37,836 | 31,496 | 41,416 | 49,627 |
| Totals All Operations: |  |  |  |  |  |  |  |
| Total Net Sales |  |  |  |  |  |  |  |
| (000's) 379,375 | 391,979 | 373, 260 | 354, 825 | 347, 261 | 344, 160 | 329,894 | 336, 088 |
| Total Cost of |  |  |  |  |  |  |  |
| Sales (000's) 339,718 | 345,314 | 339, 231 | 309,348 | 301, 131 | 294,745 | 283,632 | 292,187 |
| Gross Margin from all |  |  |  |  |  |  |  |
| operations (000's) 39,658 | 46,665 | 34, 029 | 45,477 | 46,131 | 49,415 | 46,262 | 43,900 |
| Gross Margin from all |  |  |  |  |  |  | operations as a percent of |
| Total Net Sales 10.45\% | 11.90\% | 9.12\% | 12.82\% | 13.28\% | 14.36\% | 14.02\% | 13.06\% |
| Total Selling, General and |  |  |  |  |  |  |  |
| Administrative Expenses (000's) 24,022 | 20,316 | 20,747 | 20,255 | 17,316 | 20,203 | 20,970 | 17,715 |
| Total Selling, General and |  |  |  |  |  |  |  |
| Administrative Expenses as a percent of Total |  |  |  |  |  |  |  |
| Net Sales 6.33\% | 5.18\% | $5.56 \%$ | $5.71 \%$ | 4.99\% | $5.87 \%$ | $6.36 \%$ | 5.27\% |
| Operating Income from all |  |  |  |  |  |  |  |
| Operating Income from all |  |  |  |  |  |  |  |
| operations as a percent of <br> Total Net Sales <br> 4.12\% | 6.72\% | 3.56\% | 7.11\% | 8.30\% | 8.49\% | 7.67\% | 7.79\% |

(a) The acquisition of WLR Foods has been accounted for as a purchase, and the results of operations for this acquisition have been included in our consolidated results of operations since January 27 , 2001, the acquisition date.
(b) 14 week Quarter.
(c) Certain items previously classified under Mexico have been reclassified under sale of other products-Mexico. Amounts reclassified by quarter $\begin{array}{lllllll}\text { were: } & \$ 146 & \$ 132 & \$ 122 & \$ 135 & \$- & \$-\end{array}$

Quarters Ended
09/26/98 06/27/98 03/28/98 $12 / 27 / 97 \quad 09 / 27 / 97 \quad 06 / 28 / 97 \quad 03 / 29 / 97 \quad 12 / 28 / 96$
United States
Chicken Operations:
U.S. Chicken

Sales (000's) \$243,772 \$228,719 \$218, 268 \$218,634 \$233,779 \$227,111 \$204,128 \$193,147
U.S. Chicken Sales divided by U.S.Chicken Net Pounds $\begin{array}{llllllll}\text { Produced } & \$ 0.7828 & \$ 0.7196 & \$ 0.6908 & \$ 0.6816 & \$ 0.7017 & \$ 0.6926 \quad \$ 0.7090 \quad \$ 0.7163\end{array}$
U.S. Chicken Net Pounds

Produced (000's) 311,428 317,849 315,948

320,773
333,184
327,928
287,915
269,655
Other Operations:
Other Sales (000's) 34,391 32,656
U.S. Chicken Sales \& Other Sales Totals: U.S. Chicken Sales \& Other
U.S. Chicken \& Other Operating Income (000's) 22,266

8,434
3,104
2,473
10,300
4, 622
4,031
10,369
U.S. Chicken \& Other Operating

Income as a percent of U.S.
Chicken \&
Other Sales
8.00\%
3.23\%
1.22\%
$0.95 \%$
3.84\%
1.77\%
1.66\%
4. 48\%

Mexico
Chicken Operations:
Mexico Chicken Sales (000's)(c) 55,508

59,945
63,333
78,311
73,113
74,438
61,178
66,268
Mexico Chicken Sales divided by Mexico Chicken Net Pounds Produced \$0.6025
\$0. 6491
\$0. 6253
$\$ 0.6803$
$\$ 0.6612$ \$0. 6916
\$0. 5959
$\$ 0.6538$
Mexico Other Operations:
Mexico Other
Sales (000's
Mexico Chicken Operating Income (000's) 9,178
Mexico Operating Income as a percent of Mexico Chicken Sales 14 .67\%
15.80\%
11.83\%
16.47\%

14,993
8, 005
5,630
5,945

Mexico Net Pounds Produced
(000's) 92,135
92,350
101,276
115,118
110,570 107, 635
102,663
101, 357
Turkey
U.S. Turkey

Sales (000's)
U.S. Turkey Sales divided by U.S. Turkey Net Pounds Produced
U.S. Turkey Operating Income (000's)
U.S. Turkey Operating Income as a percent of U.S. Turkey Sales
U.S. Turkey Net Pounds Produced (000's)
U.S. Summary
U.S. Cost of Sales (000's
U.S. Gross Margin (000's) 34,10
U.S. Gross Margin as a percent of U.S. Sales
12.26\%
7.43\%
5.67\%
4.85\%
5.65\%
6.10\%
6.09\%
9.21\%
U.S. Selling, General and Administrative Expenses (000's)

11, 842
10,985
11,323
10,118
4, 847
11,288
10,730
10,956
U.S. Selling, General and Administrative Expenses as a percent of U.S Sales
4.26\%
4.20\%
4.45\%
3.90\%
1.81\%
4.33\%
4.43\%
4.73\%
U.S. Operating Income (000's)

22,266
8,434
3,104
2,473
10,300
4,622
4, 031
10,369
U.S. Operating Income as a percent of U.S Sales

Consolidated Operations
Chicken Operations:
Chicken Sales from all
Divisions (000's) 299,280 288,664 281,601 289,122 306,892 301,549 265,306 259,415

Chicken Sales from all divisions divided by Chicken Net Pounds Produced from all Divisions \$0.741
$\$ 0.7037$
$\$ 0.6749$
$\$ 0.6633$
\$0. 6916
$\$ 0.6923$
$\$ 0.6793$
$\$ 0.6992$
Chicken Net Pounds Produced from all Divisions (000's) 403,563

410,199 417,224 435,891
443, 754
$435,563 \quad 390,578$
371, 012

Other Operations:
Other Sales (000's) 41,431
39, 836
42, 845
48, 765
34, 382
33,619
38, 095
38,391

Totals All Operations:
Total Net Sales

| (000's) 340,711 | 328,500 | 324,446 | 337,887 | 341, 274 | 335,168 | 303,401 | 297,806 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| otal Cost of |  |  |  |  |  |  |  |
| Sales (000's) 293,586 | 295, 764 | 297,585 | 308, 507 | 307,414 | 307,883 | 280,316 | 267,539 |
| ross Margin from all |  |  |  |  |  |  |  |
| operations (000's) 47,125 | 32,736 | 26,861 | 29,380 | 33,860 | 27,285 | 23,085 | 30,267 |
| ross Margin from all |  |  |  |  |  |  |  |
| operations as a percent |  |  |  |  |  |  |  |
| of Total Net Sales 13.83\% | 9.97\% | 8.28\% | 8.70\% | 9.92\% | 8.14\% | 7.61\% | 10.16\% |

Total Selling, General and Administrative Expenses (000's) 15,681 $13,694 \quad 15,463 \quad 14,009$

8, 567
14,658
13,425
13, 953
Total Selling, General and Administrative Expenses as a percent of Total Net Sales $\quad 4.60 \%$

| $4.17 \%$ | $4.77 \%$ | $4.15 \%$ | $2.51 \%$ | $4.37 \%$ | $4.42 \%$ | $4.69 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 19,042 | 11,398 | 15,371 | 25,293 | 12,627 | 9,660 | 16,314 |
| $5.80 \%$ | $3.51 \%$ | $4.55 \%$ | $7.41 \%$ | $3.77 \%$ | $3.18 \%$ | $5.48 \%$ |

(a) The acquisition of WLR Foods has been accounted for as a purchase, and the results of operations for this acquisition have been included in our consolidated results of operations since January 27 , 2001, the acquisition date.
(b) 14 week Quarter.
(c) Certain items previously classified under Mexico have been reclassified under sale of other products-Mexico. Amounts reclassified by quarter
were:
\$- \$-
\$- \$- \$-
\$-
\$-
\$-
\$-

Pilgrim's Pride Corporation
Net Sales
by Primary
Market Line
for
Quarters
Ended:

The following table sets forth, for the quarterly periods including and since fiscal 2000, net sales attributable to each of our primary product lines and markets served with those products. We based the table on our internal sales reports and their classification of product types and customers. The information in these tables should be read in conjunction with the information in our SEC filings, including the discussion of our primary product lines and markets served with those products included in our most recent Annual Report on Form 10-K.

FISCAL QUARTERS ENDED

| DECEMBER 28 | SEPTEMBER 28 | JUNE 29, | MAR 30 | DEC 29 |
| :---: | :---: | :---: | :---: | ---: |
| 2002 | 2002 | 2002 | 2002 | 2001 |

CHICKEN SALES:
UNITED STATES
Prepared Foods: Foodservice

170, 048 Retail

Total Prepared Foods

205,473
212,057
216,006
198, 862
Fresh Chicken:
Foodservice
101, 749 Retail

59,668
109, 058
115, 080
107,795
63,113
58, 444

Total Fresh Chicken

161,417 177,563
183,699
170,907
174,632
Export and Other: Prepared Foods Chicken-Other
5,213

$$
7,905
$$

7, 839
19, 782
7,423
17,931
19, 861
21,479
32,453
Total Export and Other

23,145
27,767
27,621
28, 839
39, 877
Total U.S.
Chicken
Mexico: (b)
390, 035
417, 387
427,325
398,609
405,738
81,260 80,308
75,674
86,528
TOTAL
CHICKEN SALES 478,126
498, 647
507,632
474,282
492,266
TOTAL
PREPARED FOODS 210,686
219,963 223,845
206,222 198,653
TURKEY SALES:
Prepared Foods:
Foodservice 24,19

29,729
29, 732
34, 082
41,109
Retail 5, 013
14,284
14,723
11, 803
13, 829
Total
Prepared Foods 29,211
44, 013
44,454
45, 884
54,938
Fresh Turkey:

| Foodservice | 12,568 | 9,797 | 5,561 | 7,970 | 12,792 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Retail | 49,401 | 25,402 | 23,585 | 15,498 | 43,097 |
| Fresh Turkey | 61,969 | 35,199 | 29,146 | 23,468 | 55,888 |
|  |  |  |  |  |  |
| Port and Other: <br> Prepared Foods <br> Turkey-Other | 785 | 711 | 473 | 564 | 1,110 |
| tal Export <br> and Other | 3,199 | 2,910 | 2,582 | 2,310 | 4,468 |


| TOTAL TURKEY SALES | 94,379 | 82,833 | 76,656 | 72,226 | 116,404 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| TOTAL |  |  |  |  |  |
| $\quad$ PREPARED FOODS | 29,995 | 44,724 | 44,927 | 46,448 | 56,048 |
| Sale of Other Products: |  |  |  |  |  |
| U.S. | 48,523 | 52,846 | 48,330 | 49,543 | 42,972 |
| Mexico(b) | 6,377 | 5,494 | 4,498 | 4,702 | 4,388 |
| Total |  |  |  |  |  |
| $\quad$ |  |  |  |  |  |
| Other Products | 54,900 | 58,340 | 52,828 | 54,245 | 47,360 |
| TOTAL NET SALES | 627,405 | 639,819 | 637,116 | 600,753 | 656,030 |

(a) The acquisition of WLR Foods has been accounted for as a purchase, and the results of operations for this acquisition have been included in our consolidated results of operations since January 27, 2001, the acquisition date.
(b) Certain items previously classified under Mexico chicken have been reclassified under sale of other products-Mexico. Amounts reclassified $\begin{array}{cccccc}\text { by quarter were: } & 0 & 123 & 0 & 0 & 0\end{array}$

|  | FISCAL QUARTERS ENDED |  |  |
| :---: | :---: | :---: | :---: |
| SEP 29 | JUN 30 | MAR 31 | DEC 30 |
| 2001 | 2001 | 2001 | 2000 |

CHICKEN SALES:
UNITED STATES
Prepared Foods:
Foodservice Retail

| 166,891 | 156,859 | 160,349 | 147,975 |
| ---: | ---: | ---: | ---: |
| 32,204 | 30,350 | 26,029 | 14,618 |
| 199,095 | 187,209 | 186,378 | 162,593 |
|  |  |  |  |
| 121,700 | 165,413 | 62,047 | 38,464 |
| 65,925 | 43,974 | 78,608 | 36,187 |
| 187,625 | 209,386 | 140,655 | 74,651 |
|  |  |  |  |
| 6,290 | 6,450 | 4,793 | 1,379 |
| 34,179 | 19,939 | 24,514 | 27,203 |
| 40,469 | 26,389 | 29,307 | 28,582 |
|  |  |  |  |
| 427,189 | 422,984 | 356,340 | 265,826 |
|  |  |  |  |
| 76,055 | 84,078 | 70,447 | 72,853 |
|  |  |  |  |
| 503,244 | 507,063 | 426,787 | 338,679 |
|  |  |  |  |
| 205,433 | 193,737 | 191,231 | 164,000 |

TURKEY SALES:
Prepared Foods: Foodservice Retail
Total Prepared Foods

| 30,915 | 38,535 | 18,561 | 0 |
| ---: | ---: | ---: | ---: |
| 18,235 | 15,970 | 14,477 | 0 |
| 49,150 | 54,504 | 33,038 | 0 |
|  |  |  |  |
| 6,911 | 6,141 | 5,567 | 0 |
| 27,898 | 22,947 | 20,802 | 0 |
| 34,809 | 29,088 | 26,369 | 0 |
|  |  |  |  |
|  | 951 |  | 641 |
| 3,805 | 2,846 | 2,792 | 0 |
| 4,656 | 3,788 | 3,433 | 0 |
|  |  |  | 0 |
| 88,615 | 87,380 | 62,840 | 0 |
|  |  |  |  |
| 50,001 | 55,446 | 33,679 | 0 |
|  |  |  |  |
| 45,843 | 45,719 | 46,569 | 41,725 |
| 3,548 | 5,674 | 5,397 | 5,627 |
| 49,391 | 51,393 | 51,966 | 47,353 |
| 641,249 | 645,836 | 541,593 | 386,032 |

(a) The acquisition of WLR Foods has been accounted for as a purchase, and the results of operations for this acquisition have been included in
our consolidated results of operations since January 27, 2001, the acquisition date.
(b) Certain items previously classified under Mexico chicken have been reclassified under sale of other products-Mexico. Amounts reclassified by quarter were:
71110 10

|  | FISCAL QUARTERS ENDED |  |  |
| :---: | :---: | :---: | :---: |
| SEP 30 | JULY 1 | APR 1 | JAN 1 |
| 2000 | 2000 | 2000 | 2000 |

## CHICKEN SALES:

UNITED STATES
Prepared Foods: Foodservice Retail
Total Prepared Foods
Fresh Chicken:
Fresh Chicken: Retail

| 46,205 | 54,691 | 51,951 | 49,345 |
| :--- | :--- | :--- | :--- |
| 37,673 | 39,758 | 37,021 | 34,525 |
| 83,878 | 94,449 | 88,972 | 83,870 |

Export and Other: Prepared Foods Chicken-Other
Total Export and Other

| 1,466 | 1,378 | 1,050 | 701 |
| ---: | ---: | ---: | ---: |
| 16,250 | 12,695 | 13,108 | 15,519 |
| 17,716 | 14,073 | 14,158 | 16,221 |
| 263,549 | 282,973 | 253,687 | 250,178 |
| 73,176 | 75,686 | 71,804 | 64,939 |
| 336,725 | 358,659 | 325,491 | 315,117 |
|  |  |  |  |
| 163,439 | 175,853 | 151,630 | 150,827 |

TURKEY SALES
Prepared Foods: Foodservice Retail
145,294
16,661
161,955

165,577
139, 859
138, 665

161,955
174,451
10,698
11, 422
150,087

Total U.S. Chicken
Mexico: (b)
TOTAL CHICKEN SALES
TOTAL PREPARED FOODS
163,439
175, 853
151,630
150, 827

| 0 | 0 | 0 | 0 |
| :--- | :--- | :--- | :--- |
| 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |
|  |  |  |  |
| 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |
|  |  |  |  |
| 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 |

Sale of Other Products: U.S.

| 36,706 | 27,940 |
| ---: | ---: |
| 5,945 | 5,380 |
| 42,650 | 33,320 |
| 379,375 | 391,979 |


| 42,843 | 34,201 |
| ---: | ---: |
| 4,926 | 5,507 |
| 47,769 | 39,708 |
| 373,260 | 354,825 |

(a) The acquisition of WLR Foods has been accounted for as a purchase, and the results of operations for this acquisition have been included in our consolidated results of operations since January 27, 2001, the acquisition date.
(b) Certain items previously classified under Mexico chicken have been reclassified under sale of other products-Mexico. Amounts reclassified $\begin{array}{lllll}\text { by quarter were: } & 146 & 132 & 121 & 135\end{array}$
U.S. CHICKEN SALES:

Prepared Foods:

| Foodservice | $43.6 \%$ | $40.9 \%$ | $40.1 \%$ | $40.4 \%$ | $38.6 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Retail | $9.1 \%$ | $9.9 \%$ | $10.4 \%$ | $9.5 \%$ | $8.6 \%$ |
| Total Prepared Foods | $52.7 \%$ | $50.8 \%$ | $50.5 \%$ | $49.9 \%$ | $47.1 \%$ |
|  |  |  |  |  |  |
| Fresh Chicken: |  |  |  |  |  |
| Foodservice | $26.1 \%$ | $26.1 \%$ | $26.9 \%$ | $27.0 \%$ | $28.7 \%$ |
| Retail | $15.3 \%$ | $16.4 \%$ | $16.1 \%$ | $15.8 \%$ | $14.3 \%$ |
| Total Fresh Chicken | $41.4 \%$ | $42.5 \%$ | $43.0 \%$ | $42.9 \%$ | $43.0 \%$ |
|  |  |  |  |  |  |
| Export and Other: |  |  |  |  |  |
| Prepared Foods | $1.3 \%$ | $1.9 \%$ | $1.8 \%$ | $1.8 \%$ | $1.8 \%$ |
| Chicken-Other | $4.6 \%$ | $4.8 \%$ | $4.6 \%$ | $5.4 \%$ | $8.0 \%$ |
| Export and Other | $5.9 \%$ | $6.7 \%$ | $6.5 \%$ | $7.2 \%$ | $9.8 \%$ |
|  |  | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ |

TURKEY SALES:
U.S. Turkey Sales:

Prepared Foods:

| Foodservice | $25.6 \%$ |
| :--- | ---: |
| Retail | $5.3 \%$ |
| Total |  |
| $\quad$ Prepared |  |
|  |  |

Fresh Turkey:
Foodservice
13.3\%

Total
52.3

Fresh Turkey 65.7\%

| $35.9 \%$ | $38.8 \%$ |
| :--- | :--- |
| $17.2 \%$ | $19.2 \%$ |
|  |  |
| $53.1 \%$ | $58.0 \%$ |

47. 2\%
35.3\%
5.3\%
17.2
53.1
58.0\%
63.5\%
47.2\%

Export and Other Prepare Turkey-Other
$0.8 \%$
$0.9 \%$
0.6\%
0.8\%
1.0\%
2.6\% Export and Other 3.4\% TOTAL
U.S. TURKEY 100.0\%
100.0\%
100.0\%
100.0\%
100.0\%

|  | FISCAL | QUARTERS ENDED |  |
| :---: | :---: | :---: | ---: |
| SEP 29 | JUN 30 | MAR 31 | DEC 30 |
| 2001 | 2001 | 2001 | 2000 |
|  |  |  |  |

## CHICKEN SALES:

U.S. CHICKEN SALES:

Prepared Foods: Foodservice Retail
Total Prepared Foods

| $39.1 \%$ | $37.1 \%$ | $45.0 \%$ | $55.7 \%$ |
| ---: | ---: | ---: | ---: |
| $7.5 \%$ | $7.2 \%$ | $7.3 \%$ | $5.5 \%$ |
| $46.6 \%$ | $44.3 \%$ | $52.3 \%$ | $61.2 \%$ |
|  |  |  |  |
|  |  |  |  |
| $28.5 \%$ | $39.1 \%$ | $17.4 \%$ | $14.5 \%$ |
| $15.4 \%$ | $10.4 \%$ | $22.1 \%$ | $13.6 \%$ |
| $43.9 \%$ | $49.5 \%$ | $39.5 \%$ | $28.1 \%$ |
|  |  |  |  |
|  |  |  |  |
| $1.5 \%$ | $1.5 \%$ | $1.3 \%$ | $0.5 \%$ |
| $8.0 \%$ | $4.7 \%$ | $6.9 \%$ | $10.2 \%$ |
| $9.5 \%$ | $6.2 \%$ | $8.2 \%$ | $10.8 \%$ |
|  |  |  |  |
| $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ |

TURKEY SALES:
U.S. Turkey Sales:

Prepared Foods: Foodservice Retail
Total Prepared Foods
Fresh Turkey: Foodservice
34.9\%
20.6\%
55.5\%
$7.8 \%$
7.0\%
8.9\%
0.0\%

| Retail | $31.5 \%$ | $26.3 \%$ | $33.1 \%$ | $0.0 \%$ |
| :---: | :---: | :---: | :---: | :---: |
| Total Fresh Turkey | $39.3 \%$ | $33.3 \%$ | $42.0 \%$ | $0.0 \%$ |
| Export and Other |  |  |  |  |
| Prepared Foods | $1.0 \%$ | $1.1 \%$ | $1.0 \%$ | $0.0 \%$ |
| Turkey-Other | $4.3 \%$ | $3.3 \%$ | $4.4 \%$ | $0.0 \%$ |
| Export and Other | $5.3 \%$ | $4.3 \%$ | $5.5 \%$ | $0.0 \%$ |
| TOTAL U.S. TURKEY |  |  |  |  |
|  | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $0.0 \%$ |

