## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

## FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): April 15, 2003

## PILGRIM'S PRIDE CORPORATION

(Exact Name of Registrant as Specified in its Charter)

| Delaware <br> (State or Other Jurisdiction <br> of Incorporation) | $\mathbf{1 - 9 2 7 3}$ <br> (Commission <br> File Number) |  |
| :---: | :---: | :---: | | $\mathbf{7 5 - 1 2 8 5 0 7 1}$ |
| :---: |
| (IRS Employer |
| Identification No.) |

Registrant's telephone number, including area code: (903) 855-1000

## Item 12. Results of Operations and Financial Condition

On April 15, 2003, Pilgrim's Pride Corporation issued a press release announcing its results of operations for the second quarter of fiscal 2003, a copy of which is furnished with this Form 8-K as Exhibit 99.1. Also furnished herewith as Exhibit 99.2 is certain supplemental historical financial information of Pilgrim's Pride Corporation, including quarterly information regarding net sales by primary market line.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 15, 2003

## PILGRIM'S PRIDE CORPORATION

By: /s/ Richard A. Cogdill
Richard A. Cogdill
Executive Vice President, Chief Financial Officer,
Secretary and Treasurer

## Exhibit Index

## Exhibit <br> Number

## Description

99.1 Press Release dated April 15, 2003
99.2 Supplemental Historical Financial Information

## PILGRIM'S PRIDE CORPORATION

## REPORTS SECOND QUARTER RESULTS FOR FISCAL 2003

Pittsburg, TX—April 15, 2003—Pilgrim's Pride Corporation (NYSE: CHX, CHX.A) today announced a net income of $\$ 10.8$ million, or $\$ 0.26$ per share, for the second fiscal quarter ended March 29, 2003, a $\$ 9.5$ million increase compared to net income in the prior year's second fiscal quarter of $\$ 1.3$ million, or $\$ 0.03$ per share. The Company also announced net sales for the second fiscal quarter ended March 29, 2003 of $\$ 630.6$ million, a $\$ 29.8$ million increase compared to the $\$ 600.8$ million for the same period last year. The second fiscal quarter results reflect a $\$ 0.54$ per share gain, net of tax and related employee incentive plan accruals, for partial settlements from vitamin and methionine lawsuits.

For the first six months of fiscal 2003, the Company reported net income of $\$ 13.5$ million, or $\$ 0.33$ per share, a $\$ 0.7$ million decrease compared to net income in the prior fiscal year's first six months of $\$ 14.2$ million, or $\$ 0.35$ per share. The Company also announced net sales for the first six months of fiscal 2003 of $\$ 1,258.0$ million, a $\$ 1.2$ million increase compared to the $\$ 1,256.8$ million for the same period last year. The first six months of fiscal 2003 results reflect a $\$ 0.56$ per share gain, net of tax and related employee incentive plan accruals, for partial settlements from vitamin and methionine lawsuits. In addition, during the first six months of fiscal 2003 the Company received $\$ 16.1$ million in non-recurring recoveries related to last year's avian influenza outbreak in our Eastern Division. These recoveries were partially offset by the ongoing negative effects of such outbreak on our operations, which the Company estimates at approximately $\$ 7.5$ million during this period.
"This quarter's improved net income over the same period last year was due primarily to non-recurring recoveries from vitamin and methionine lawsuit settlements," stated O.B. Goolsby, President and Chief Operating Officer of the Company. "The Company's results also reflect the continuing negative effects of last quarter's turkey deli meat recall in our Eastern Division along with rising feed and energy costs and lower prices realized in the U.S. for dark meat chicken products. We estimate that the recall negatively affected our net sales by approximately $\$ 27$ million and $\$ 54$ million and our operating margins between $\$ 5-10$ million and $\$ 10-\$ 20$ million during the second fiscal quarter and year-to-date periods, respectively," further stated Mr. Goolsby.

Pilgrim's Pride Corporation is the second largest poultry producer in the United States; the third largest in chicken and fifth largest in turkey, and second largest chicken company in Mexico. Pilgrim's Pride employs more than 24,500 persons and operates processing and further processing plants, distribution centers, hatcheries and feed mills in Texas, Arkansas, Arizona, North Carolina, Pennsylvania, Virginia and West Virginia and Mexico.

Products are sold to foodservice, retail and frozen entrée customers. The Company's primary distribution is through retailers and restaurants throughout the United States and in the Northern and Central regions of Mexico and to the foodservice industry nation-wide in both countries.

A conference call to discuss the Company's second quarter of fiscal 2003 financial results will be held at 10:00 a.m. CDT (11:00 a.m. EDT) on April 16, 2003. To listen live via telephone, call 800-556-3831 access code 00977. The call will also be webcast live on the Internet at http://www.firstcallevents.com/service/ajwz378915747gf12.html. The webcast will be available for replay within two hours of the conclusion of the call. A telephone replay will be available beginning at 2:00 p.m. CDT on April 16 through April 23 at 800-876-6305.

Statements contained in this press release that state the intentions, hopes, beliefs, anticipations, expectations or predictions of the future of Pilgrim's Pride Corporation and its management are forward-looking statements. It is important to note that the actual results could differ materially from those projected in such forward-looking statements. For example, factors that could cause actual results to differ materially from those projected in such forward-looking statements include: matters affecting the poultry industry generally, including fluctuations in the commodity prices of feed ingredients, chicken and turkey; disease outbreaks affecting the production performance and/or marketability of the Company's poultry products; contamination of our products, which has recently and can in the future lead to product liability claims and product recalls; exposure to risks related to product liability, product recalls, property damage and injuries to persons, for which insurance coverage is expensive, limited and potentially inadequate; management of our cash resources, particularly in light of our substantial leverage; restrictions imposed by, and as a result of, our substantial leverage; currency exchange rate fluctuations, trade barriers, exchange controls, expropriation and other risks associated with foreign operations; changes in laws or regulations affecting our operations, as well as competitive factors and pricing pressures; inability to effectively integrate WLR Foods or realize the associated cost savings and operating synergies currently anticipated; and the impact of uncertainties of litigation as well as other risks described under "Risk Factors" in our Annual Report on Form 10-K and subsequent filings with the Securities and Exchange Commission.

For further information:
Richard A. Cogdill
Chief Financial Officer
903/855-4205

## PILGRIM'S PRIDE CORPORATION

## Consolidated Statements of Income

[In thousands, except share and per share amounts]

| Three Months Ended |
| :--- |
| Net Sales |
| Costs and Expenses: |
| Cost of sales |
| Non-recurring recoveries |
| Selling, general and administrative |
| Operating Income [Loss] |


| Income Tax Expense [Benefit] | 7,381 |  | [13,399] |  |
| :---: | :---: | :---: | :---: | :---: |
| Net Income | \$ | 10,765 | \$ | 1,252 |
|  |  |  |  |  |
| Net Income per Common Share |  |  |  |  |
| - Basic and Diluted | \$ | 0.26 | \$ | 0.03 |
| Dividends Declared per Common Share | \$ | 0.015 | \$ | 0.015 |
| Weighted Average Shares Outstanding |  | 41,112,679 |  | 41,112,679 |


| -60; |  |  | March 30, 2002 |  |
| :---: | :---: | :---: | :---: | :---: |
| Six Months Ended | March 29, 2003 |  |  |  |
| Net Sales | \$ | 1,257,997 | \$ | 1,256,783 |
| Costs and Expenses: |  |  |  |  |
| Cost of sales |  | 1,204,325 |  | 1,172,482 |
| Non-recurring recoveries |  | [25,700] |  | [2,195] |
| Selling, general and administrative |  | 67,621 |  | 67,538 |
|  |  | 1,246,246 |  | 1,237,825 |
| Operating Income |  | 11,751 |  | 18,958 |
|  |  |  |  |  |
| Other Expense [Income]: |  |  |  |  |
| Interest expense, net |  | 19,418 |  | 15,835 |
| Foreign exchange gain |  | [132] |  | [895] |
| Miscellaneous, net |  | [28,662] |  | 486 |
|  |  | [9,376] |  | 15,426 |
|  |  |  |  |  |
| Income Before Income Taxes |  | 21,127 |  | 3,532 |
| Income Tax Expense [Benefit] |  | 7,606 |  | [10,711] |
| Net Income | \$ | 13,521 | \$ | 14,243 |
|  |  |  |  |  |
| Net Income per Common Share |  |  |  |  |
| - Basic and Diluted | \$ | 0.33 | \$ | 0.35 |
| Dividends Declared per Common Share | \$ | 0.030 | \$ | 0.030 |
| Weighted Average Shares Outstanding |  | 41,112,679 |  | 41,112,679 |

## PILGRIM'S PRIDE CORPORATION

Condensed Consolidated Balance Sheets [In thousands]

|  | March 29, 2003 |  | September 28, 2002 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Total Current Assets | \$ | 487,798 | \$ | 443,918 |
| Other Assets |  | 24,219 |  | 21,940 |
| Property, Plant and Equipment, net |  | 747,094 |  | 762,032 |
|  |  |  |  |  |
|  | \$ | 1,259,111 | \$ | 1,227,890 |
|  |  |  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Total Current Liabilities | \$ | 236,906 | \$ | 264,881 |
| Long-Term Debt, Less Current Maturities |  | 491,825 |  | 450,161 |
| Deferred Income Taxes |  | 123,742 |  | 116,911 |
| Minority Interest in Subsidiary |  | 1,309 |  | 1,613 |
| Total Stockholders' Equity |  | 405,329 |  | 394,324 |
|  |  |  |  |  |
|  | \$ | 1,259,111 | \$ | 1,227,890 |

## PILGRIM'S PRIDE CORPORATION

Condensed Consolidated Statements of Cash Flows [In thousands]

|  | March 29, 2003 |  | March 30, 2002 |  |
| :---: | :---: | :---: | :---: | :---: |
| Six Months Ended |  |  |  |  |
| Cash [Used in] Provided by Operating Activities (a) | \$ | [16,000] | \$ | 23,062 |
| Investing Activities: |  |  |  |  |
| Acquisitions of property, plant and equipment |  | [25,024] |  | [32,231] |
| Proceeds from property disposals |  | 292 |  | 199 |
| Other, net |  | [589] |  | [645] |
| Cash Used in Investing Activities |  | [25,321] |  | [32,677] |
| Financing Activities: |  |  |  |  |
| Net borrowings on notes payable |  | - |  | 55,000 |
| Net proceeds [payments] on long-term debt |  | 42,452 |  | [56,586] |
| Cash dividends paid |  | [1,237] |  | [1,238] |
| Cash Generated [Used] in Financing Activities |  | 41,215 |  | [2,824] |
| Effect of exchange rate changes on cash and cash equivalents |  | [410] |  | 172 |
| Decrease in cash and cash equivalents | \$ | [516] | \$ | [12,267] |

# Exhibit 99.2 

Pilgrim's Pride Corporation

## Net Sales by Primary Market Line

## for Quarters Ended:

The following table sets forth, for the quarterly periods including and since fiscal 2000, net sales attributable to each of our primary product lines and markets served with those products. We based the table on our internal sales reports and their classification of product types and customers. The information in these tables should be read in conjunction with the information in our SEC filings, including the discussion of our primary product lines and markets served with those products included in our most recent Annual Report on Form 10-K.

(a) The acquisition of WLR Foods has been accounted for as a purchase, and the results of operations for this acquisition have been included in our consolidated results of operations since January 27,2001 , the acquisition date.
(b) Certain item previously classified under Mexico have been reclassified under sale of other products-Mexico.

Amounts reclassified by
quarter were:
quarter were: $\quad \$-\quad \$ 123$
$\$ 10 \quad \$ 10$
$10 \quad \$ 146 \quad \$ 132$
$\begin{array}{lll}\$ 121 & \$ 135 & \$ 354,825\end{array}$

|  | Fiscal Quarters ended |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Marcch 29, } \\ 2003 \end{gathered}$ | $\begin{gathered} \text { December } \\ 208 \\ 2002 \\ \hline \end{gathered}$ | $\begin{gathered} \text { September } \\ 28, \\ 2002 \end{gathered}$ | ${ }_{\substack{\text { June } \\ \text { 2002 }}}$ | ${ }_{\text {Mar } 30}$ | ${ }_{\text {Dec } 29}^{\substack{\text { 201 }}}$ | ${ }_{\substack{\text { Sep 2901, } \\ 2001}}$ | ${ }_{\substack{\text { June 30, } \\ \text { 2001 }}}$ | $\underbrace{\text { Mar 31, }}_{201}$ | ${ }_{\substack{\text { Dec 30, } \\ \text { 200, }}}$ | ${ }_{\substack{\text { Sepr 30, } \\ 2000}}$ | ( July 1 , | $\underset{\substack{\text { April } \\ \text { 200 }}}{ }$ | Jan 1, |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Four |  | 43.6\% | 40.9\% |  | 40.4\% |  | 39.1\% |  | 45.0\% | 55.7\% | 55.1\% | 58.5\% | 55.1\% | 55.4\% |
| ${ }^{\text {Retail }}$ Toal Prepared Foods | $\frac{9.8 \%}{5.5 .5 \%}$ | ${ }^{\text {9.1. }}$ 52\% $\%$ |  |  | 9.9.9\% | $\frac{8.6 .0 \%}{4.1 .1 \%}$ | -7.6.\% 4 | $\frac{7.20 \%}{4.3 \%}$ |  |  | 6.1.5\% | $\frac{3.19 \%}{6.6 \%}$ | $\frac{4.2 \%}{5.9 \%}$ | ${ }^{\frac{4.60 \%}{60.0 \%}}$ |
| Frest Chicker: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }_{\substack{25.45 \\ 1.5 \%}}$ | ${ }_{\text {20, }}^{26.1 \% \%}$ | ${ }_{\text {26.1.4\% }}^{26.19}$ | ${ }_{\text {26.15 }}^{26.9 \%}$ |  |  | cis. |  | ${ }_{\text {212.1\% }}^{17.4 \%}$ | ${ }_{\text {lem }}^{14.5 \%}$ | $17.5 \%$ <br> $14.3 \%$ |  | (20.5\% | 年, 13.8 |
| Teataral Fresh Chicken | 40.9\% | 41.4\% | ${ }^{4.25 \%}$ | 43.0\% | 42.9\% | 43.0\% | 4.3.9\% | 4.5.5\% | 3.5\% | 28.1\% | 31.8\% | 33.4\% | 35.1\% | 33.5\% |
| Expor and Ooter |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Prepared oods Chichen-Other | ${ }_{4.15}^{1.5 \%}$ | ${ }_{4}^{1.5 \%}$ | ${ }_{4}^{1.9 \% \%}$ | ${ }_{\text {l }}^{\substack{1.8 \% \\ 4.6 \%}}$ | ${ }_{5.4}^{1.9 \%}$ | ${ }_{\text {c, }}^{\substack{1.0 \% \\ \hline 0 \%}}$ | ${ }_{\text {c.0. }}^{\substack{1.5 \%}}$ | ${ }_{\text {4.7\% }}^{1.5 \%}$ | ${ }_{\text {c, }}^{1.9 \%}$ | O.5.5\% | ${ }_{6}^{0.6 \%}$ | ${ }_{\text {d }}^{0.5 \%}$ | ${ }_{\substack{0.4 \% \\ 5.2 \%}}^{\substack{\text { 2, }}}$ | . |
| Exportand Other | 5.6\% | 5.9\% | 6.7\% | 6.5\% | ${ }^{7.2}$ \% | 9.8\% | 9.5\% | 6.2\% | 8.2\% | 10.8\% | 6.7\% |  | 5.6\% |  |
| Total U. S. Chicken | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Turkey Sales: US.turey Sales: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\underset{\substack{\text { Foodsersice } \\ \text { Reail }}}{\text { a }}$ | ${ }^{33.6 \%}$ | 25.6\% | 359\% | 38.8\% | 47.2\% | 33.3\% | ${ }^{34.9 \%}$ | ${ }^{4.1 .19 \%}$ | 29.5\% |  |  |  |  |  |
| ${ }^{\text {Retail }}$ Toal Prepared Foods |  | ${ }^{\text {5.3.0\% }}$ 310\% | -$17.7 \%$ <br> $55.1 \%$ | (19.2\% $5.0 \%$ | -$16.3 \%$ <br> $6.5 \%$ | ${ }^{119.7} 4$ | 20.5. ${ }^{2}$ \% $\%$ |  | ${ }^{23.0 \% \%}{ }_{5}$ | $\stackrel{=}{\square}$ | $\square$ | - | - |  |
| Fresh Turkey: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reail | 24.8\% | 523\% | 30.7\% | 30.\% | 21.5\% | 37.0\% | 31.5\% | 26.3\% | 33.1\% |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Prepered Foods Turkev-Oherer |  |  | ${ }_{3.5 \%}^{0.9 \%}$ | ${ }_{\text {0. }}^{3.4 \%}$ | ${ }_{\substack{0.8 \% \\ 3.2 \%}}^{\text {a }}$ | ${ }_{3.8 \%}^{1.0 \%}$ | ${ }_{4.3 \%}^{1.0 \%}$ | ${ }_{3.3 \%}^{1.1 \%}$ | ${ }_{4.4 \%}^{1.0 \%}$ |  | - | - | - |  |
| Export and other | 4.6\% | ${ }^{3.4 .4 \%}$ | ${ }^{4.4 .4}$ |  |  |  |  | 4.3\% | 55\% |  |  |  |  |  |
| Total U.S. Turkey | 100.0\% | 100.0\% | 100.0\% | 100.0\% |  |  |  | 100.0\% | 100.0\% |  |  |  |  |  |

Pilgrim's Pride Corporation
Selected Financial Data

## for fiscal years ended:

Our selected financial data is derived from our financial statements. Historical results should not be taken as necessarily indicative of the results that may be expected for any future period. You should read this financial data in conjunction with the appropriate period financial statements and the related notes and "Management's Discussion and Analysis of Results of Operations and Financial Condition" included in our SEC filings.

|  | Fiscal Years ended |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  | 2001 (a) |  | 2000 |  | 1999 (b) |  | 1998 |  | 1997 |  | 1996 |  | 1995 |  | 1994 |  | 1993 (b) |  | 1992 |  |
|  | (in thousands except per share data) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income Statement Data: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net sales | \$ | 2,533,718 | \$ | 2,214,712 | \$ | 1,499,439 | \$ | 1,357,403 | \$ | 1,331,545 | \$ | 1,277,649 | \$ | 1,139,310 | \$ | 931,806 | \$ | 922,609 | \$ | 887,843 | \$ | 817,361 |
| Gross margin |  | 162,214 |  | 213,950 |  | 165,828 |  | 185,708 |  | 136,103 |  | 114,467 |  | 70,640 |  | 74,144 |  | 110,827 |  | 106,036 |  | 32,802 |
| Selling, general and administrative expenses |  | 135,261 |  | 119,408 |  | 85,340 |  | 76,204 |  | 58,847 |  | 50,603 |  | 49,136 |  | 49,214 |  | 50,872 |  | 49,934 |  | 46,277 |
| Non-recurring recoveries |  | (2,951) |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Operating income (loss) |  | 29,904 |  | 94,542 |  | 80,488 |  | 109,504 |  | 77,256 |  | 63,894 |  | 21,504 |  | 24,930 |  | 59,698 |  | 56,345 |  | $(12,475)$ |
| Interest expense, net |  | 32,003 |  | 30,775 |  | 17,779 |  | 17,666 |  | 20,148 |  | 22,075 |  | 21,539 |  | 17,483 |  | 19,175 |  | 25,719 |  | 22,502 |
| Income (loss) before income taxes and extraordinary charge |  | 1,910 |  | 63,294 |  | 62,786 |  | 90,904 |  | 56,522 |  | 43,824 |  | 47 |  | 2,091 |  | 42,448 |  | 32,838 |  | $(33,712)$ |
| Miscellaneous, net |  | $(5,742)$ |  | 351 |  | 75 |  | 984 |  | $(1,698)$ |  | $(2,439)$ |  | $(1,357)$ |  | (249) |  | $(1,666)$ |  | $(2,455)$ |  | $(2,265)$ |
| Income tax expense (benefit) |  | $(12,425)$ |  | 21,263 |  | 10,442 |  | 25,651 |  | 6,512 |  | 2,788 |  | 4,551 |  | 10,058 |  | 11,390 |  | 10,543 |  | $(4,048)$ |
| Income (loss) before extraordinary charge |  | 14,335 |  | 42,031 |  | 52,344 |  | 65,253 |  | 50,010 |  | 41,036 |  | $(4,504)$ |  | $(7,967)$ |  | 31,058 |  | 22,295 |  | $(29,664)$ |
| Extraordinary charge - net of tax |  |  |  | (894) |  |  |  |  |  |  |  |  |  | $(2,780)$ |  |  |  |  |  | $(1,286)$ |  |  |
| Net income (loss) | \$ | 14,335 | \$ | 41,137 | \$ | 52,344 |  | 65,253 | \$ | 50,010 | \$ | 41,036 | \$ | $(7,284)$ | \$ | (7,967) | \$ | 31,058 | \$ | 21,009 | \$ | $(29,664)$ |
| Per Common Share Data: (c) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income (loss) before extraordinary charge | \$ | 0.35 | \$ | 1.02 | \$ | 1.27 | \$ | 1.58 | \$ | 1.21 | \$ | 0.99 | \$ | (0.11)* | \$ | (0.19) | \$ | 0.75 * | \$ | 0.54 | \$ | (0.83) |
| Extraordinary charge - early repayment of debt | \$ | - | \$ | (0.02) | \$ | - | \$ | - | \$ | - | \$ | - | S | (0.07) | \$ | - | \$ | - | \$ | (0.03) | \$ | - |
| Net Income (loss) | \$ | 0.35 | \$ | 1.00 | \$ | 1.27 | \$ | 158.00 | \$ | 1.21 | \$ | 0.99 | \$ | (0.18)* | \$ | (0.19) | \$ | 0.75* | \$ | 0.51 | \$ | (0.83) |
| Cash dividends | \$ | 0.060 | \$ | 0.060 | \$ | 0.060 | \$ | 0.045 | \$ | 0.040 | \$ | 0.040 | \$ | 0.040 | \$ | 0.040 | \$ | 0.040 | \$ | 0.020 | \$ | 0.040 |
| Book value | \$ | 9.57 | \$ | 9.27 | \$ | 8.33 | \$ | 7.11 | \$ | 5.58 | \$ | 4.41 | \$ | 3.46 * | \$ | 3.67 | \$ | 3.91 | s | 3.20 | \$ | 2.71 |
| Balance Sheet Summary: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Working capital | \$ | 179,171 | \$ | 203,450 | \$ | 124,531 | \$ | 154,242 | \$ | 147,040 | \$ | 133,542 | \$ | 88,455 | \$ | 88,395 | \$ | 99,724 | \$ | 72,688 | \$ | 11,227 |
| Total assets | \$ | 1,221,418 | \$ | 1,215,695 | \$ | 705,420 | \$ | 655,762 | \$ | 601,439 | \$ | 579,124 | \$ | 536,722 | \$ | 497,604 | \$ | 438,683 | \$ | 422,846 | \$ | 434,566 |
| Notes payable and current maturities of long-term debt | \$ | 4,665 | \$ | 5,099 | \$ | 4,657 | \$ | 4,353 | \$ | 5,889 | \$ | 11,596 | \$ | 35,850 | \$ | 18,187 | \$ | 4,493 | \$ | 25,643 | \$ | 86,424 |
| Long-term debt, less current maturities | \$ | 448,979 | \$ | 467,242 | \$ | 165,037 | \$ | 183,753 | \$ | 199,784 | \$ | 224,743 | \$ | 198,334 | \$ | 182,988 | \$ | 152,631 | \$ | 159,554 | \$ | 131,534 |
| Total debt | \$ | 453,644 | \$ | 472,341 | \$ | 169,694 | \$ | 188,106 | \$ | 205,673 | \$ | 236,339 | \$ | 234,184 | s | 201,175 | \$ | 157,124 | s | 185,197 | \$ | 217,958 |
| Senior secured debt (included in Total Debt) | \$ | 253,644 | \$ | 272,341 | \$ | 79,199 | \$ | 94,730 | \$ | 110,161 | \$ | 137,221 | \$ | 134,914 | \$ | 101,753 | \$ | 58,454 | S | 86,677 | \$ | 167,958 |
| Total stockholders' equity | \$ | 393,470 | \$ | 380,932 | \$ | 342,559 | \$ | 294,259 | \$ | 230,871 | \$ | 182,516 | \$ | 143,135 | \$ | 152,074 | \$ | 161,696 | s | 132,293 | \$ | 112,112 |
| Cash Flow Summary: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating cash flow | \$ | 99,555 | \$ | 87,833 | \$ | 130,803 | \$ | 81,452 | \$ | 85,016 | \$ | 49,615 | \$ | 11,391 | \$ | 32,712 | \$ | 60,664 | \$ | 44,970 | \$ | $(1,573)$ |
| Depreciation \& amortization (d) | \$ | 70,973 | \$ | 55,390 | \$ | 36,027 | \$ | 34,536 | \$ | 32,591 | \$ | 29,796 | s | 28,024 | s | 26,127 | S | 25,177 | \$ | 26,034 | \$ | 24,090 |
| Capital expenditures | \$ | 80,388 | \$ | 112,632 | \$ | 92,128 | \$ | 69,649 | \$ | 53,518 | \$ | 50,231 | \$ | 34,314 | \$ | 35,194 | \$ | 25,547 | \$ | 15,201 | \$ | 18,043 |
| Business acquisitions | \$ | - | \$ | 239,539 | \$ | ) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 36,178 | \$ | - | \$ | - | \$ | - |
| Financing activities, net | \$ | $(21,163)$ | \$ | 254,382 | \$ | $(22,619)$ | s | $(19,634)$ | \$ | $(32,498)$ | \$ | 348 | \$ | 27,313 | \$ | 40,173 | \$ | $(30,291)$ | \$ | $(40,339)$ | \$ | 25,110 |
| Cashflow Ratios: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EbITDA (e) | \$ | 103,469 | \$ | 147,599 | \$ | 115,356 | \$ | 142,043 | \$ | 108,268 | \$ | 94,604 | \$ | 47,849 | \$ | 44,601 | \$ | 85,500 | \$ | 81,705 | \$ | 12,380 |
| EBITDA/interest expense, net |  | 3.23 |  | 4.80 |  | 6.49 |  | 8.04 |  | 5.37 |  | 4.29 |  | 2.22 |  | 2.85 |  | 4.36 |  | 3.08 |  | 0.48 |
| Key Indicators (as a percentage of net sales): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross margin |  | 6.4\% |  | 9.7\% |  | 11.1\% |  | 13.7\% |  | 10.2\% |  | 9.0\% |  | 6.2\% |  | 8.0\% |  | 12.0\% |  | 11.9\% |  | 4.0\% |
| Selling, general and administrative expenses |  | 5.3 \% |  | $5.4 \%$ |  | 5.7 \% |  | 5.6 \% |  | 4.4\% |  | 4.0\% |  | 4.3\% |  | 5.3 \% |  | 5.5 \% |  | 5.6 \% |  | 5.7 \% |
| Operating income (loss) |  | 1.2\% |  | 4.3\% |  | 5.4 \% |  | 8.1\% |  | 5.8\% |  | 5.0\% |  | 1.9\% |  | 2.7\% |  | $6.5 \%$ |  | 6.3\% |  | -1.6\% |
| Interest expense, net |  | 1.3\% |  | 1.4\% |  | 1.2\% |  | 1.3\% |  | 1.5\% |  | $1.7 \%$ |  | 1.9\% |  | 1.9\% |  | 2.1\% |  | 2.9 \% |  | $2.8 \%$ |
| Net income (loss) |  | 0.6\% |  | 1.9\% |  | 3.5\% |  | 4.8\% |  | 3.8\% |  | $3.2 \%$ |  | -0.6\% |  | -0.9\% |  | 3.4\% |  | 2.4\% |  | -3.6\% |

 operations since the acquisition date.

Fiscal 1999 and 1993 had 53 weeks.


| Includes amortization of capitalized financing costs of approximately | \$ | 1,41 | \$ | 1,8 | \$ | 1,2 | \$ | 1,0 | \$ | 993 | \$ | 1,0 | 176 | 110 | 130 | 160 | 500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


 liquidity or an alternative to net income as indicators of our operating performance or any other measures of performance derived in accordance with generally accepted accounting principles. EBITDA is calculated as follows


Pilgrim's Pride Corporation Selected Financial Data
for quarters ended:

Our selected financial data is derived from our financial statements. Historical results should not be taken as necessarily indicative of the results that may be expected for any future period. You should read this financial data in conjunction with the appropriate period financial statements and the related notes and "Management’s Discussion and Analysis of Results of Operations and Financial Condition" included in our SEC filings.

|  |  |  |  |  |  |  |  |  |  |  | us | ds excep | per | data) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income Statement Data: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | * |  | * |  | * |  |  |  | * |  | * | * |
| Net sales | \$ | 630,592 | \$ | 627,405 | \$ | 639,819 | \$ | 637,116 | \$ | 600,753 | \$ | 656,030 | \$ | 641,251 | \$ | 645,836 | \$ | 541,593 |  | 386,032 |  | 379,375 |  | 391,979 |  | \$ 373,260 | \$ 354,825 |
| Gross margin |  | 25,672 |  | 27,999 |  | 31,605 |  | 46,309 |  | 28,631 |  | 55,670 |  | 61,943 |  | 75,625 |  | 29,216 |  | 47,166 |  | 39,657 |  | 46,665 |  | 34,029 | 45,477 |
| Selling, general and administrative expenses |  | 35,576 |  | 32,045 |  | 35,069 |  | 32,654 |  | 33,003 |  | 34,535 |  | 30,826 |  | 30,139 |  | 34,488 |  | 23,955 |  | 24,022 |  | 20,316 |  | 20,747 | 20,255 |
| Non-recurring recoveries |  | (11,324) |  | $(14,387)$ |  | (65) |  | (691) |  |  |  | $(2,195)$ |  | - |  | - |  | - |  | - |  |  |  |  |  |  | - |
| Operating income (loss) |  | 1,409 |  | 10,341 |  | $(3,100)$ |  | 14,045 |  | $(4,371)$ |  | 23,330 |  | 31,117 |  | 45,486 |  | $(5,272)$ |  | 23,211 |  | 15,635 |  | 26,349 |  | 13,282 | 25,222 |
| Interest expense, net |  | 9,942 |  | 9,476 |  | 7,137 |  | 9,031 |  | 7,261 |  | 8,573 |  | 9,536 |  | 10,014 |  | 7,085 |  | 4,140 |  | 4,210 |  | 4,967 |  | 4,699 | 3,903 |
| Miscellaneous, net |  | (29,896) |  | $(1,766)$ |  | $(2,580)$ |  | $(3,378)$ |  | 873 |  | (387) |  | (997) |  | 1,751 |  | (281) |  | (122) |  | 327 |  | 465 |  | (519) | (198) |
| Income (loss) before income taxes and extraordinary charge |  | 18,146 |  | 2,981 |  | $(8,146)$ |  | 6,525 |  | $(11,055)$ |  | 15,679 |  | 22,017 |  | 34,323 |  | $(12,118)$ |  | 19,072 |  | 11,782 |  | 20,319 |  | 9,178 | 21,507 |
| Income tax expense (benefit) |  | 7,381 |  | 225 |  | $(4,973)$ |  | 3,259 |  | $(13,399)$ |  | 2,688 |  | 8,188 |  | 9,056 |  | $(2,316)$ |  | 6,335 |  | 463 |  | 3,175 |  | 155 | 6,649 |
| Income (loss) before extraordinary charge |  | 10,765 |  | 2,756 |  | $(4,972)$ |  | 3,266 |  | 1,252 |  | 12,991 |  | 13,829 |  | 25,267 |  | $(9,802)$ |  | 12,737 |  | 11,319 |  | 17,144 |  | 9,023 | 14,858 |
| Extraordinary charge - net of tax |  | - |  |  |  | - |  | - |  | - |  | - |  | (894) |  | - |  | - |  | - |  | - |  | - |  | - | - |
| Net income (loss) | \$ | 10,765 | \$ | 2,756 | \$ | $(3,174)$ | \$ | 3,266 | \$ | 1,252 | \$ | 12,991 |  | 12,935 | \$ | 25,267 | \$ | $(9,802)$ |  | 12,737 |  | 11,319 |  | 17,144 |  | \$ 9,023 | \$ 14,858 |



```
a) The Company
    acquired WLR Foods
    for $239.5 million
    and the assumption of
    $45.5 million of
    indebtedness. The
    acquisition has been
    purchase, and the
    results of operations
    for this acquisition
    have been included in
    our consolidated
    lesults of operations
    since the acquisition
```

(b) Fiscal quarter ended
to compare the
companies. EBITDA
is not a measurement
of financial
performance under
generally accepted
generally accepted
accounting princip
and should not be
considered as an

| alternative to cash <br> flow from operating activities or as a measure of liquidity or an alternative to net income as indicators of our operating performance or any other measures of performance derived in accordance with generally accepted accounting principles. EBITDA is calculated as follows: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income | \$ 10,765 | \$ 2,756 | \$ $(3,174)$ S | \$ 3,266 | \$ | 1,252 | \$ | 12,991 | \$12,935 | \$ | 25,267 | \$ | $(9,802)$ \$ | 12,737 | \$ 11,319 | \$ | 17,144 | \$ | 9,023 | \$ | 14,858 |
| Add: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Extraordinary charge-net of tax | - | - | - | - |  | - |  | - | (894) |  | . |  | - | . | - |  | - |  | - |  | - |
| Income Tax Expense (benefit) | 7,381 | 225 | $(4,973)$ | 3,259 |  | (13,399) |  | 2,688 | 8,188 |  | 9,056 |  | $(2,316)$ | 6,335 | 463 |  | 3,175 |  | 155 |  | 6,649 |
| Interest expense, net | 9,942 | 9,476 | 7,137 | 9,031 |  | 7,261 |  | 8,573 | 9,536 |  | 10,014 |  | 7,085 | 4,140 | 4,210 |  | 4,967 |  | 4,699 |  | 3,903 |
| Depreciation and amortization | 17,803 | 17,510 | 18,114 | 17,813 |  | 17,647 |  | 17,399 | 15,962 |  | 18,608 |  | 12,152 | 8,668 | 9,279 |  | 9,284 |  | 8,878 |  | 8,586 |
| Minus: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Amortization of capitalized financing costs | 383 | 372 | 369 | 357 |  | 346 |  | 346 | 1,105 |  | 281 |  | 268 | 207 | 251 |  | 372 |  | 370 |  | 263 |
| EbITDA | \$ 45,508 | \$ 29,594 | \$ 16,736 | \$ 33,012 | \$ | 12,415 | \$ | 41,305 | \$ 46,410 | \$ | 62,664 | \$ | 6,851 \$ | 31,673 | \$ 25,020 |  | 34,198 | \$ | 22,385 | \$ | 33,733 |


|  |  |  | 07/03/99 |  | 04/03/99 |  | 01/02/99 (b) |  | 09/26/98 |  | Quarters ended |  |  |  | 12/27/97 |  | 09/27/97 |  | 6/28/97 |  | 03/29/97 |  | 12/28/96 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10/02/99 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | * |  | * |  | * | (in thousands except per share data) |  |  |  |  |  | * |  |  |  |  |  |  |  |  |  |
| Income Statement Data: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net sales | \$ | 317,261 | \$ | 344,160 | \$ | 329,894 | \$ | 366,088 | \$ | 340,712 | \$ | 328,500 | \$ | 324,446 | \$ | 337,887 | \$ | 341,274 | \$ | 335,168 | \$ | 303,401 | \$ | 297,806 |
| Gross margin |  | 46,130 |  | 49,415 |  | 46,262 |  | 43,901 |  | 47,126 |  | 32,736 |  | 26,861 |  | 29,380 |  | 33,860 |  | 27,285 |  | 23,085 |  | 30,267 |
| Selling, general and administrative expenses |  | 17,316 |  | 20,203 |  | 20,970 |  | 17,715 |  | 15,682 |  | 13,693 |  | 15,463 |  | 14,009 |  | 8,567 |  | 14,658 |  | 13,425 |  | 13,953 |
| Non-recurring recoveries |  | - |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating income (loss) |  | 28,814 |  | 29,212 |  | 25,292 |  | 26,186 |  | 31,444 |  | 19,043 |  | 11,398 |  | 15,371 |  | 25,293 |  | 12,627 |  | 9,660 |  | 16,314 |
| Interest expense, net |  | 4,535 |  | 4,308 |  | 4,090 |  | 4,733 |  | 4,824 |  | 5,195 |  | 5,093 |  | 5,036 |  | 5,770 |  | 5,572 |  | 5,284 |  | 5,449 |
| Miscellaneous, net |  | 1,348 |  | (191) |  | (261) |  | 88 |  | (212) |  | (535) |  | (488) |  | (463) |  | 595 |  | (128) |  | (397) |  | $(2,509)$ |
| Income (loss) before income taxes and extraordinary charge |  | 22,549 |  | 25,274 |  | 21,624 |  | 21,457 |  | 26,063 |  | 13,970 |  | 6,219 |  | 10,270 |  | 19,142 |  | 7,071 |  | 4,674 |  | 12,937 |
| Income tax expense (benefit) |  | 6,113 |  | 6,957 |  | 7,044 |  | 5,537 |  | 5,773 |  | 2,135 |  | (549) |  | (847) |  | 451 |  | (215) |  | (280) |  | 2,832 |
| Income (loss) before extraordinary charge |  | 16,436 |  | 18,317 |  | 14,580 |  | 15,920 |  | 20,290 |  | 11,835 |  | 6,768 |  | 11,117 |  | 18,691 |  | 7,286 |  | 4,954 |  | 10,105 |
| Extraordinary charge - net of tax |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  |  |  |  |  |  |
| Net income (loss) |  | 16,436 | \$ | 18,317 | \$ | 14,580 | \$ | 15,920 | \$ | 20,290 | \$ | 11,835 | \$ | 6,768 | \$ | 11,117 | \$ | 18,691 | \$ | 7,286 | \$ | 4,954 | \$ | 10,105 |
| Per Common Share Data: (c) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income (loss) before extraordinary charge | \$ | 0.41 | \$ | 0.44 | \$ | 0.35 | \$ | 0.38 | \$ | 0.49 | \$ | 0.29 | \$ | 0.16 | \$ | 0.27 | \$ | 0.45 | \$ | 0.18 | \$ | 0.12 | \$ | 0.24 |
| Extraordinary charge - early repayment of debt | \$ |  | \$ | - | \$ |  |  |  | S |  | \$ | - | \$ |  | \$ |  | \$ | - | \$ | - | \$ |  | \$ |  |
| Net Income (loss) | \$ | 0.41 | \$ | 0.44 | \$ | 0.35 | \$ | 0.38 | \$ | 0.49 | \$ | 0.29 | \$ | 0.16 | \$ | 0.27 | \$ | 0.45 | \$ | 0.18 | \$ | 0.12 | \$ | 0.24 |
| Cash dividends | \$ | 0.015 | \$ | 0.010 | \$ | 0.010 | \$ | 0.010 | \$ | 0.010 | \$ | 0.010 | \$ | 0.010 | \$ | 0.010 | \$ | 0.010 | \$ | 0.010 | \$ | 0.010 | \$ | 0.010 |
| Book value | \$ | 7.11 | \$ | 6.73 | \$ | 6.30 | \$ | 5.95 | \$ | 5.58 | \$ | 5.08 | \$ | 4.82 | \$ | 4.67 | \$ | 4.41 | \$ | 3.97 | \$ | 3.80 | \$ | 3.69 |
| Balance Sheet Summary: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Working capital | \$ | 154,242 | \$ | 158,858 |  | 150,686 | \$ | 144,981 |  | 147,040 | \$ | 139,713 | \$ | 132,518 | \$ | 114,948 |  | 133,542 | \$ | 99,829 | \$ | 98,526 | \$ | 100,925 |
| Total assets | \$ | 655,762 | \$ | 657,974 |  | 626,745 | \$ | 607,365 |  | 601,439 | \$ | 578,541 |  | 574,805 | \$ | 564,611 | \$ | 579,124 | \$ | 566,725 | \$ | 531,579 | \$ | 525,628 |
| Notes payable and current maturities of long-term debt | \$ | 4,353 | \$ | 7,928 | \$ | 6,338 | \$ | 4,629 | \$ | 5,889 | \$ | 11,638 | \$ | 11,589 | \$ | 8,708 |  | 11,596 | \$ | 30,884 | \$ | 33,645 | \$ | 25,564 |
| Long-term debt, less current maturities | \$ | 183,753 | \$ | 195,283 |  | 197,971 | \$ | 185,358 | \$ | 199,784 | \$ | 216,741 | \$ | 219,394 | \$ | 204,890 |  | 224,743 | \$ | 210,358 | \$ | 193,546 | \$ | 195,957 |
| Total debt |  | 188,106 | \$ | 203,211 |  | 204,309 |  | 189,987 |  | 205,673 | \$ | 228,379 |  | 230,983 | \$ | 213,598 |  | 236,339 | \$ | 241,242 | \$ | 227,191 | \$ | 221,521 |
| Senior secured debt (included in Total Debt) | \$ | 94,730 | \$ | 109,884 |  | 111,019 | \$ | 96,735 |  | 110,161 | \$ | 129,149 |  | 131,790 | \$ | 114,443 |  | 137,221 | \$ | 142,161 | \$ | 128,148 | \$ | 122,461 |
| Total stockholders' equity | \$ | 294,259 | \$ | 278,447 | \$ | 260,543 | \$ | 246,377 |  | 230,871 | \$ | 210,369 | \$ | 199,573 | \$ | 193,220 |  | 182,516 | \$ | 164,239 | \$ | 157,366 | \$ | 152,826 |
| Cash Flow Summary: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating cash flow | \$ | 44,926 | \$ | 7,086 |  | $(8,009)$ |  | 37,449 |  | 52,784 | \$ | 13,487 | \$ | $(13,684)$ | \$ | 32,429 | \$ | 24,710 | \$ | 15,233 | \$ | $(6,983)$ | \$ | 16,655 |
| Depreciation \& amortization (d) | \$ | 8,546 | \$ | 8,869 | \$ | 8,468 | \$ | 8,653 | \$ | 8,098 | \$ | 8,427 | \$ | 8,014 | \$ | 8,052 | \$ | 8,050 | \$ | 7,517 | \$ | 7,094 | \$ | 7,135 |
| Capital expenditures | \$ | 17,479 | \$ | 13,402 | \$ | 25,935 | \$ | 12,833 | \$ | 14,084 | \$ | 13,633 | \$ | 10,449 | \$ | 15,352 | \$ | 9,456 | \$ | 28,613 | \$ | 7,967 | \$ | 4,195 |
| Business acquisitions |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financing activities, net | \$ | $(15,766)$ | \$ | $(1,548)$ | \$ | 10,618 | \$ | $(12,938)$ | \$ | $(23,186)$ | \$ | $(15,570)$ | \$ | 29,450 | \$ | $(23,192)$ | \$ | $(5,356)$ | \$ | 13,600 | \$ | 5,220 | \$ | $(13,116)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cashflow Ratios: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EBITDA (e) | \$ | 35,389 | \$ | 38,210 |  | 33,921 | \$ | 34,525 | \$ | 38,808 | \$ | 27,308 | \$ | 19,046 | \$ | 23,106 |  | 32,769 | S | 19,839 | \$ | 16,767 | \$ | 25,229 |
| EBITDA (last four qtrs.) | \$ | 142,045 | \$ | 145,464 | \$ | 134,562 | \$ | 119,688 | \$ | 108,268 | \$ | 102,229 | \$ | 94,760 | \$ | 92,481 | \$ | 94,604 | \$ | 61,835 | \$ | 41,995 | \$ | 25,229 |
| Key Indicators (as a percentage of net sales): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross margin |  | 14.5 \% |  | 14.4\% |  | 14.0\% |  | 12.0\% |  | 13.8\% |  | 10.0\% |  | 8.3\% |  | 8.7\% |  | $9.9 \%$ |  | 8.1\% |  | $7.6 \%$ |  | 10.2\% |
| Selling, general and administrative expenses |  | 5.5 \% |  | $5.9 \%$ |  | 6.4\% |  | 4.8 \% |  | 4.6 \% |  | 4.2 \% |  | 4.8\% |  | 4.1\% |  | 2.5 \% |  | 4.4\% |  | 4.4 \% |  | 4.7\% |
| Operating income (loss) |  | 9.1\% |  | 8.5 \% |  | 7.7\% |  | 7.2\% |  | 9.2\% |  | 5.8 \% |  | 3.5\% |  | 4.5 \% |  | 7.4\% |  | 3.8\% |  | 3.2\% |  | $5.5 \%$ |
| Interest expense, net |  | 1.4\% |  | 1.3\% |  | 1.2 \% |  | 1.3\% |  | 1.4\% |  | 1.6\% |  | 1.6\% |  | 1.5\% |  | 1.7\% |  | 1.7\% |  | 1.7\% |  | 1.8\% |
| Net income (loss) |  | $5.2 \%$ |  | 5.3\% |  | 4.4\% |  | 4.3\% |  | 6.0\% |  | 3.6\% |  | 2.1\% |  | 3.3\% |  | $5.5 \%$ |  | 2.2 \% |  | 1.6\% |  | 3.4\% |

(a) The Company acquired WLR Foods on January 27, 2001 for
$\$ 239.5$ milion and the assumption of $\$ 45.5$ milion of
indebtedness. The acquisition has been accounted for as a
purchase, and the results of operations for this acquisition have
been included in our consolidated results of operations since th
been included in our consolidated results of operations since the
acquisition date.

## (b) Fiscal quarter ended January 1, 1999 had 14 weeks.

| (c) Historical per share amounts represent both basic and diluted and have been restated to give effect to a stock dividend issued on July 30, 1999. See Note F of the Consolidated Financial Statements of the Company included in our Annual Report on Form 10-K filed in year 2001. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (d) Includes amortization of capitalized financing costs of approximately | \$ | 241 | \$ | 241 | \$ | 261 | \$ | 318 | \$ | 177 | \$ | 284 | \$ | 280 | \$ | 252 | \$ | 193 | \$ | 321 | \$ | 285 | \$ | 292 |
| (e) "EBITDA" is defined as the sum of net income (loss) before extraordinary charges, interest, taxes, depreciation and amortization. EBITDA is presented because it is used by us, and we believe it is frequently used by securities analysts, investors and other interested parties, in addition to and not in lieu of GAAP results, to compare the performance of companies. EBITDA is not a measurement of financial performance under generally accepted accounting principles and should not be considered as an alternative to cash flow from operating activities or as a measure of liquidity or an alternative to net income as indicators of our operating performance or any other measures of performance derived in accordance with generally accepted accounting principles. EBITDA is calculated as follows: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

[^0]| Net Income | \$ | 16,436 | \$18,317 | \$14,580 | \$15,920 | \$20,290 | \$11,835 | \$6,768 | \$11,117 | \$18,691 | \$7,286 | \$4,954 | \$10,105 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Add: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Extraordinary charge-net of tax |  | - | - | - | - | - | - | - | - |  |  | - |  |
| Income Tax Expense (benefit) |  | 6,113 | 6,957 | 7,044 | 5,537 | 5,773 | 2,135 | (549) | (847) | 451 | (215) | (280) | 2,832 |
| Interest expense, net |  | 4,535 | 4,308 | 4,090 | 4,733 | 4,824 | 5,195 | 5,093 | 5,036 | 5,770 | 5,572 | 5,284 | 5,449 |
| Depreciation and amortization |  | 8,546 | 8,869 | 8,468 | 8,653 | 8,098 | 8,427 | 8,014 | 8,052 | 8,050 | 7,517 | 7,094 | 7,135 |
| Minus: |  |  |  |  |  |  |  |  |  |  |  |  |  |

Pilgrim's Pride Corporation

## Statistical Management Discussion and Analysis

 for quarters ended:Our Statistical Management Discussion and Analysis data is derived from our financial statements and internal reports. Historical results should not be taken as necessarily indicative of the results that may be expected for any future period. You should read this financial data in conjunction with the appropriate period financial statements and the related notes and "Management's Discussion and Analysis of Results of Operations and Financial Condition" included in our SEC filings.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} \& \multicolumn{14}{|c|}{Quarters Ended} \\
\hline \& 03/29/03 \& 12/28/02 \& 09/28/02 \& 06/29/02 \& 03/30/02 \& 12/29/01 \& 09/29/01 \& 06/30/01 \& 03/31/01 (a) \({ }^{\text {(a) }}\) \& 12/30/00 \& 09/30/00 \& 07/01/00 \& 04/01/00 \& 01/01/00 \\
\hline \begin{tabular}{l}
United States \\
Chicken Operations:
\end{tabular} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline U.S. Chicken Sales (000's) \& \$422,493 \& \$390,034 \& \$417,387 \& \$427,325 \& \$398,608 \& \$405,738 \& \$427,191 \& \$422,985 \& \$356,341 \& \$265,824 \& \$263,549 \& \$282,973 \& \$253,687 \& \$250,178 \\
\hline U.S. Chicken Sales divided by U.S.Chicken Net Pounds Produced \& \$0.7255 \& \$0.6617 \& \$0.6883 \& \$0.6934 \& \$0.6872 \& \$0.7075 \& \$0.7470 \& \$0.7232 \& \$0.7096 \& \$0.7221 \& \$0.7173 \& \$0.7187 \& \$0.6624 \& \$0.7140 \\
\hline U.S. Chicken Net Pounds
Produced ( 000 's) \& 582,383 \& 589,433 \& 606,383 \& 616,274 \& 580,037 \& 573,464 \& 571,867 \& 584,896 \& 502,173 \& 368,143 \& 367,431 \& 393,755 \& 382,955 \& 350,409 \\
\hline Other Operations: Other Sales ( 000 's) \& 52,801 \& 48,523 \& 52,846 \& 48,330 \& 49,543 \& 42,972 \& 45,843 \& 45,719 \& 46,568 \& 41,725 \& 36,706 \& 27,940 \& 42,843 \& 34,201 \\
\hline U.S. Chicken Sales \& Other Sales Totals: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline U.S. Chicken Sales \& Other Sales ( 000 's) \& 475,294 \& 438,557 \& 470,233 \& 475,655 \& 448,151 \& 448,710 \& 473,034 \& 468,704 \& 402,909 \& 307,552 \& 300,255 \& 310,913 \& 296,530 \& 284,379 \\
\hline U.S. Chicken \& Other Operating Income ( 000 's) \& 1,628 \& 4,008 \& 4,442 \& 14,409 \& 3,701 \& 7,160 \& 27,700 \& 27,971 \& 1,795 \& 20,631 \& 8,411 \& 12,909 \& 3,502 \& 21,106 \\
\hline U.S. Chicken \& Other Operating Income as a percent of U.S. Chicken \& Other Sales \& 0.34\% \& 0.91\% \& 0.94\% \& 3.03\% \& 0.83\% \& 1.60 \% \& 5.86\% \& 5.97\% \& 0.45\% \& 6.71\% \& 2.80\% \& 4.15\% \& 1.18\% \& 7.42 \% \\
\hline Turkey \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline U.S. Turkey Sales (000's) \& 62,407 \& 94,379 \& 82,832 \& 76,656 \& 72,226 \& 116,404 \& 88,615 \& 87,380 \& 62,840 \& - \& - \& - \& - \& - \\
\hline U.S. Turkey Sales divided by U.S. Turkey Net Pounds Produced \& \$0.5672 \& \$0.9047 \& \$0.8353 \& \$0.7304 \& \$0.6222 \& \$1.0311 \& \$0.7896 \& \$0.7875 \& \$0.8282 \& - \& - \& - \& _ \& - \\
\hline U.S. Turkey Operating Income (000's) \& \((15,403)\) \& \((14,268)\) \& \((10,883)\) \& \((6,884)\) \& \((7,559)\) \& 5,503 \& 2,406 \& 3,750 \& \((1,867)\) \& - \& - \& - \& - \& - \\
\hline U.S. Turkey Operating Income as a percent of U.S. Turkey Sales \& -24.68\% \& -15.12\% \& -13.14\% \& -8.98\% \& -10.47\% \& 4.73\% \& 2.72\% \& 4.29\% \& \(-2.97 \%\) \& - \& - \& - \& - \& - \\
\hline U.S. Turkey Net Pounds
Produced ( 000 's) \& 110,024 \& 104,321 \& 99,165 \& 104,946 \& 116,074 \& 112,896 \& 112,233 \& 110,958 \& 75,879 \& - \& - \& - \& - \& - \\
\hline U.S. Summary \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline U.S. Sales ( \(000{ }^{\prime}\) 's)** \& 537,701 \& 532,936 \& 553,065 \& 552,311 \& 520,377 \& 565,114 \& 561,649 \& 556,084 \& 465,749 \& 307,552 \& 300,255 \& 310,913 \& 296,530 \& 284,379 \\
\hline U.S. Cost of Sales (000's) \& 522,291
15,410 \& 517,183
15,753 \& 531,360
21,705 \& 517,669
34,642 \& 497,296
23,081 \& 524,708
40,406 \& 507,112
54,537 \& 499,916
56,168 \& 436,038
29,711 \& 268,120
39,432 \& 273,604
26,651 \& 282,676
28,237 \& 276,987
19,543 \& 247,149
37,230 \\
\hline U.S. Gross Margin (000's) U.S. Gross Margin as a percent of U.S. Sales \& 15,410 \& 15,753 \& 21,705 \& 34,642 \& 23,081
\(4.44 \%\) \& 40,406 \& 54,537
\(9.71 \%\) \& 56,168
\(10.10 \%\) \& 29,711
6.38 \& 39,432
\(12.82 \%\) \& 26,651
\(8.88 \%\) \& 28,237

$9.08 \%$ \& 19,543
6.59 \& 37,230 <br>
\hline U.S. Selling, General and Administrative Expenses (000's) \& 29,185 \& 26,013 \& 28,146 \& 27,117 \& 26,939 \& 27,743 \& 24,431 \& 24,448 \& 29,783 \& 18,801 \& 18,240 \& 15,328 \& 16,041 \& 16,124 <br>
\hline U.S. Selling, General and Administrative Expenses as a percent of U.S Sales \& 5.43\% \& 4.88\% \& 5.09\% \& 4.91\% \& 5.18\% \& 4.91\% \& 4.35\% \& 4.40\% \& 6.39\% \& 6.11\% \& 6.07\% \& 4.93\% \& $5.41 \%$ \& 5.67 \% <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline U.S. Operating Income ( 000 's) \& (13,775) \& $(10,260)$ \& $(6,441)$ \& 7,525 \& $(3,858)$ \& 12,663 \& 30,106 \& 31,720 \& (72) \& 20,631 \& 8,411 \& 12,909 \& 3,502 \& 21,106 <br>
\hline U.S. Operating Income as a percent of U.S. Sales \& -2.56\% \& -1.93\% \& -1.16\% \& 1.36\% \& -0.74\% \& 2.24\% \& 5.36\% \& 5.70\% \& -0.02\% \& 6.71\% \& 2.80\% \& 4.15 \% \& 1.18\% \& 7.42 \% <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline | Mexico |
| :--- |
| Chicken Operations: | \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>

\hline Mexico Chicken Sales ( 000 's) \& 90,247 \& 88,092 \& 81,260 \& 80,308 \& 75,674 \& 86,528 \& 76,054 \& 84,078 \& 70,447 \& 72,853 \& 73,176 \& 75,686 \& 71,804 \& 64,939 <br>
\hline Mexico Chicken Sales divided by Mexico Chicken Net Pounds Produced \& \$0.5759 \& \$0.5898 \& \$0.5984 \& \$0.6177 \& \$0.5820 \& \$0.5812 \& \$0.5455 \& \$0.6411 \& \$0.5039 \& \$0.5222 \& \$0.5634 \& \$0.6585 \& \$0.6309 \& \$0.5141 <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Mexico Other Operations: ${ }^{\text {Mexico Other Sales (000's) (c) }}$ \& 2,644 \& 6,377 \& 5,494 \& 4,498 \& 4,702 \& 4,388 \& 3,548 \& 5,674 \& 5,397 \& 5,627 \& 5,945 \& 5,380 \& 4,926 \& 5,507 <br>
\hline Mexico Chicken Operating Income ( 000 's) \& 3,872 \& 6,214 \& 3,276 \& 5,830 \& (514) \& 8,471 \& 1,011 \& 13,767 \& $(5,201)$ \& 2,580 \& 7,225 \& 13,439 \& 9,779 \& 4,116 <br>
\hline Mexico Operating Income as a percent of Mexico Chicken Sales \& 4.17\% \& 6.58\% \& 3.78\% \& 6.88\% \& -0.64\% \& 9.32\% \& 1.27\% \& 15.34\% \& -6.86\% \& 3.29 \% \& 9.13\% \& 16.58\% \& 12.74\% \& 5.84\% <br>
\hline Mexico Net Pounds Produced (000's) \& 156,717 \& 149,356 \& 135,789 \& 130,011 \& 130,027 \& 148,876 \& 139,415 \& 131,152 \& 139,799 \& 139,510 \& 129,877 \& 114,931 \& 113,805 \& 126,313 <br>
\hline Consolidated Operations \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Chicken Operations: Chicken Sales from all Divisions ( 000 's) \& 512,740 \& 478,126 \& 498,647 \& 507,632 \& 474,282 \& 492,266 \& 503,245 \& 507,063 \& 426,788 \& 338,677 \& 336,725 \& 358,659 \& 325,491 \& 315,117 <br>
\hline Chicken Sales from all divisions divided by Chicken Net Pounds Produced from all Divisions \& \$0.6937 \& \$0.6472 \& \$0.6719 \& \$0.6802 \& \$0.6679 \& \$0.6815 \& \$0.7075 \& \$0.7081 \& \$0.6648 \& \$0.6671 \& \$0.6771 \& \$0.7051 \& \$0.6552 \& \$0.6610 <br>
\hline Chicken Net Pounds Produced from all Divisions (000's) \& 739,100 \& 738,789 \& 742,172 \& 746,285 \& 710,064 \& 722,340 \& 711,282 \& 716,048 \& 641,972 \& 507,653 \& 497,308 \& 508,686 \& 496,760 \& 476,722 <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Other Operations: \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Other Sales ( 000 's)© \& 55,445 \& 54,900 \& 58,340 \& 52,828 \& 54,245 \& 47,360 \& 49,391 \& 51,393 \& 51,965 \& 47,352 \& 42,651 \& 33,320 \& 47,769 \& 39,708 <br>
\hline Totals All Operations: \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Total Net Sales (000's) \& 630,592 \& 627,405 \& 639,819 \& ${ }^{637,116}$ \& 600,753 \& 656,030 \& 641,251 \& 645,836 \& 541,593 \& 386,032 \& 379,375 \& 391,979 \& 373,260 \& 354,825 <br>
\hline Total Cost of Sales (000's) \& 604,919 \& 599,406 \& 608,213 \& 590,807 \& 572,122 \& 600,361 \& 579,307 \& 570,211 \& 512,377 \& 338,866 \& 339,718 \& 345,314 \& 339,231 \& 309,348 <br>
\hline Gross Margin from all operations ( 000 's) \& 25,673 \& 27,999 \& 31,606 \& 46,309 \& 28,631 \& 55,669 \& 61,944 \& 75,625 \& 29,216 \& 47,166 \& 39,658 \& 46,665 \& 34,029 \& 45,477 <br>
\hline
\end{tabular}

| Avian Influenza |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reimbursement（000＇s） Vitamin Settlements（000＇s） | $1,749$ | 14，301 | 65 | 691 |  |  |  | 二 |  | 二 | － | 二 | 二 | 二 |
| Vitamin Settlements（000＇s） | 9，564 11,313 | 86 14,387 | 65 65 | 691 | 二 | 2,195 2,195 | － | 二 | － | 二 | 二 | 二 | 二 | 二 |


| Consolidated Adjusted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chicken and Turkey Operating Income（000＇s） | 1，410 | 10，341 | $(3,100)$ | 14，046 | $(4,372)$ | 23，329 | 31，117 | 45，487 | $(5,272)$ | 23，211 | 15，636 | 26，349 | 13，282 | 25，222 |
| Consolidated Adjusted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Chicken and Turkey |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income as a percent of Total Net Sales | 0.22 \％ | 1.65 \％ | －0．48\％ | 2.20 \％ | －0．73\％ | 3.56 \％ | 4.85 \％ | 7．04\％ | －0．97\％ | 6.01 \％ | 4.12 \％ | 6.72 \％ | 3.56 \％ | 7．11\％ |

（a）The acquisition of WLR Foods has been accounted for as a purchase，and the results of operations for this acquisition have been included in our consolidated results of operations since January 27 ，2001，the acquisition date．
（b） 14 week Quarter．
c）Certain item previously classified under Mexico have been reclassified under sale of other products－Mexico．
Amounts reclassified by
quarter were：





[^0]:    accounting principles. EBITDA is calculated as followsed

