



Financial Results for First Quarter Ended March 31, 2024

Pilgrim's Pride Corporation
(NASDAQ: PPC)



Cautionary Notes and Forward-Looking Statements

- Statements contained in this press release that state the intentions, plans, hopes, beliefs, anticipations, expectations or predictions of the future of Pilgrim's Pride Corporation and its management are considered forward-looking statements. Without limiting the foregoing, words such as "anticipates," "believes," "estimates," "expects," "intends," "may," "plans," "projects," "should," "targets," "will" and the negative thereof and similar words and expressions are intended to identify forward-looking statements. It is important to note that actual results could differ materially from those projected in such forward-looking statements. Factors that could cause actual results to differ materially from those projected in such forward-looking statements include: matters affecting the poultry industry generally; the ability to execute the Company's business plan to achieve desired cost savings and profitability; future pricing for feed ingredients and the Company's products; outbreaks of avian influenza or other diseases, either in Pilgrim's Pride's flocks or elsewhere, affecting its ability to conduct its operations and/or demand for its poultry products; contamination of Pilgrim's Pride's products, which has previously and can in the future lead to product liability claims and product recalls; exposure to risks related to product liability, product recalls, property damage and injuries to persons, for which insurance coverage is expensive, limited and potentially inadequate; management of cash resources; restrictions imposed by, and as a result of, Pilgrim's Pride's leverage; changes in laws or regulations affecting Pilgrim's Pride's operations or the application thereof; new immigration legislation or increased enforcement efforts in connection with existing immigration legislation that cause the costs of doing business to increase, cause Pilgrim's Pride to change the way in which it does business, or otherwise disrupt its operations; competitive factors and pricing pressures or the loss of one or more of Pilgrim's Pride's largest customers; currency exchange rate fluctuations, trade barriers, exchange controls, expropriation and other risks associated with foreign operations; disruptions in international markets and distribution channels, including, but not limited to, the impacts of the Russia-Ukraine conflict; the risk of cyber-attacks, natural disasters, power losses, unauthorized access, telecommunication failures, and other problems on our information systems; and the impact of uncertainties of litigation and other legal matters described in our most recent Form 10-K and Form 10-Q, including the In re Broiler Chicken Antitrust Litigation, as well as other risks described under "Risk Factors" in the Company's Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and subsequent filings with the Securities and Exchange Commission. The forward-looking statements in this release speak only as of the date hereof, and the Company undertakes no obligation to update any such statement after the date of this release, whether as a result of new information, future developments or otherwise, except as may be required by applicable law.
- Actual results could differ materially from those projected in these forward-looking statements as a result of these factors, among others, many of which are beyond our control. In making these statements, we are not undertaking, and specifically decline to undertake, any obligation to address or update each or any factor in future filings or communications regarding our business or results, and we are not undertaking to address how any of these factors may have caused changes to information contained in previous filings or communications. Although we have attempted to list comprehensively these important cautionary risk factors, we must caution investors and others that other factors may in the future prove to be important and affecting our business or results of operations.
- This presentation may include information that may be considered non-GAAP financial information as contemplated by SEC Regulation G, Rule 100, including EBITDA, Adjusted EBITDA, LTM EBITDA, Net Debt, Free Cash Flow, Adjusted EBITDA Margin and others. Accordingly, we have provided tables in the accompanying appendix and in our previous filings with the SEC that reconcile these measures to their corresponding GAAP-based measures and explain why these measures are useful to investors, which can be obtained from the Consolidated Statements of Income provided with our previous filings with the SEC. Our method of computation may or may not be comparable to other similarly titled measures used in filings with the SEC by other companies. See the consolidated statements of income and consolidated statements of cash flows included in our financial statements.



First Quarter 2024 Financial Review

Main Indicators (\$MM)	Q1 2024	Q1 2023
Net Revenue	4,361.9	4,165.6
Gross Profit	383.9	173.0
SG&A	119.1	133.7
Operating Income	250.3	31.3
Net Interest	30.9	39.1
Net Income	174.9	5.6
Earnings Per Share (EPS)	0.73	0.02
Adjusted EBITDA*	371.9	151.9
Adjusted EBITDA Margin*	8.5%	3.6%

* This is a non-GAAP measurement considered by management to be useful in understanding our results. Please see the appendix and most recent SEC financial filings for definition of this measurement and reconciliation to US GAAP.

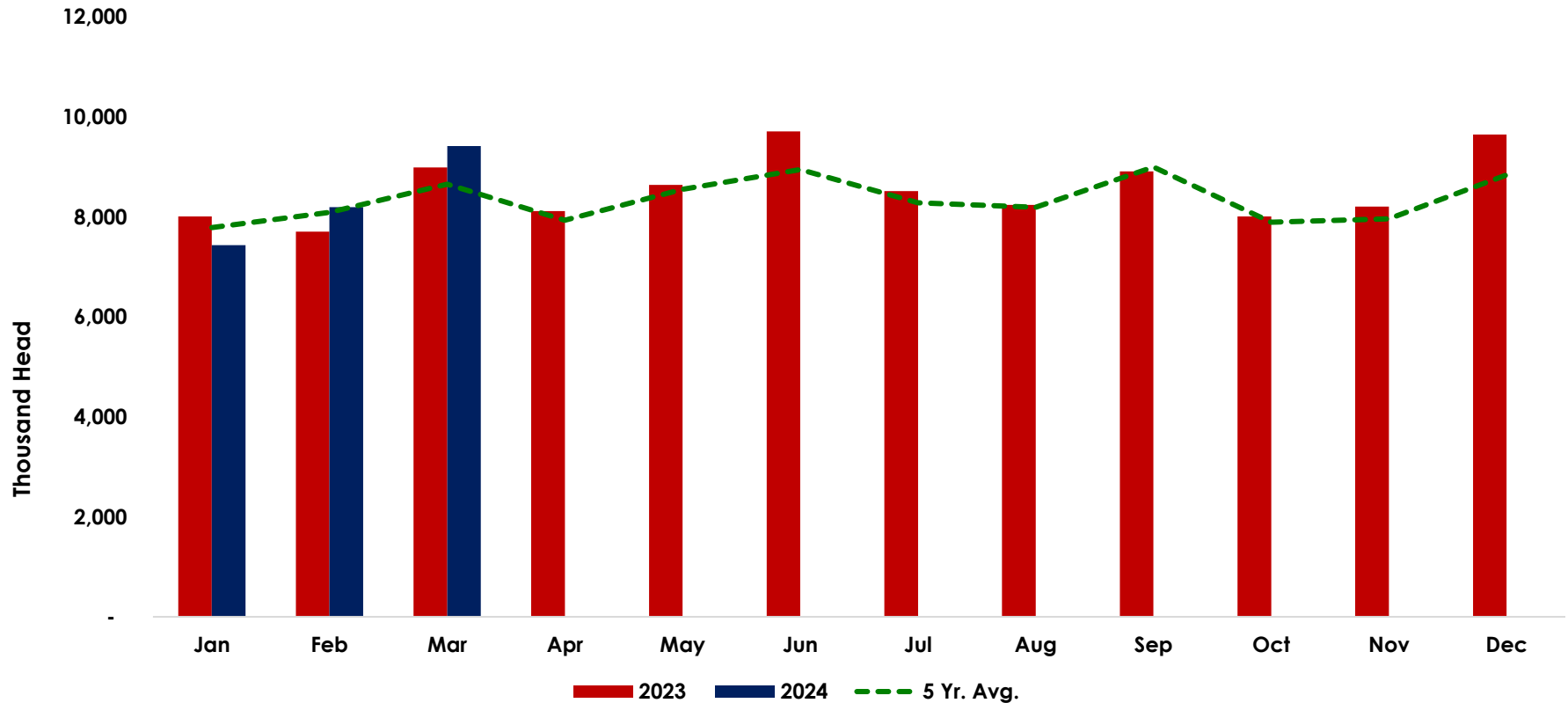
- U.S.: Significant Year-over-Year (YoY) improvement in commodity market pricing and operational improvements benefited Big Bird business; while Case Ready and Prepared Foods improved YOY and Quarter-over-Quarter (QoQ) driven by increased distribution; Europe: YoY profit improvement due to product diversification and operational efficiencies; Mexico: YoY and QoQ profitability increases due to improved balance in supply / demand dynamic and lower SG&A.
- SG&A lower due to a decrease in legal settlements and cost efficiencies achieved in all regions; partially offset by higher incentive compensation costs in the quarter.
- Adjusted Q1 2024 EBITDA* growth reflects the benefits of our focus on operational efficiencies, portfolio balance, Key Customer strategy, and geographical diversification.

In \$MM	U.S.	EU	MX
Net Revenue	2,579.3	1,267.9	514.7
Adjusted Operating Income*	180.4	45.7	39.7
Adjusted Operating Income Margin*	7.0%	3.6%	7.7%



Pullet Placements Increased 1.4% Y/Y in Q1-2024

Intended Pullet Placements

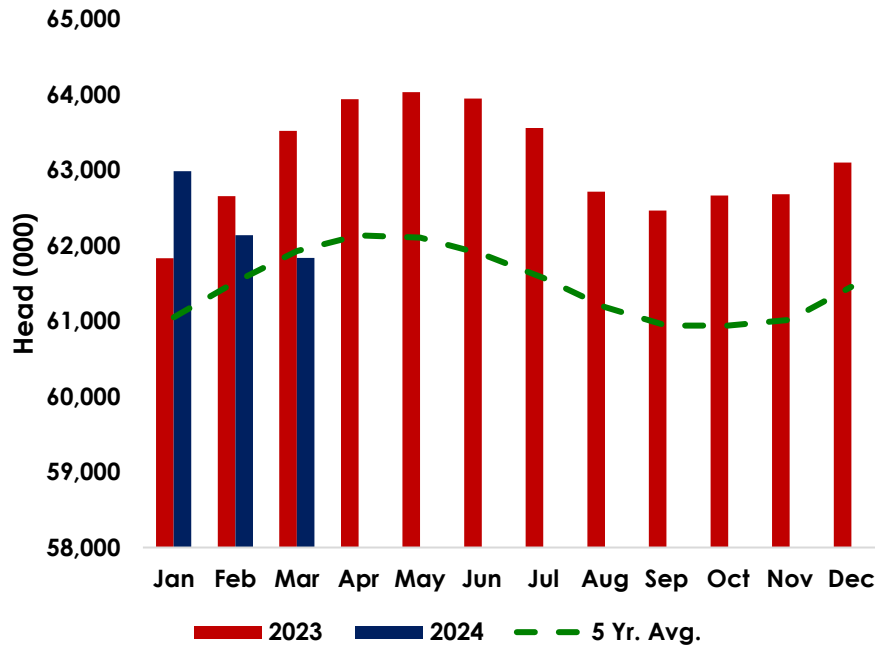


- Trailing 8-Month placements increased 5.3% vs. year ago.

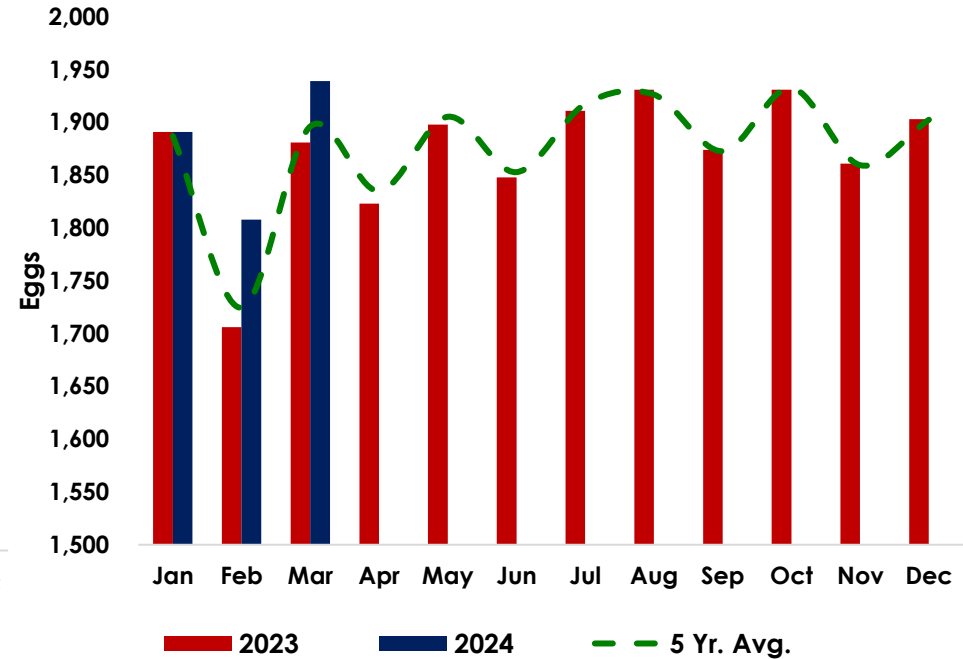


Broiler Layer Flock Decreased Y/Y In Q1-24; Eggs/100 Increased Y/Y In Q1-24

Broiler Type Hatching Layers



Eggs/100

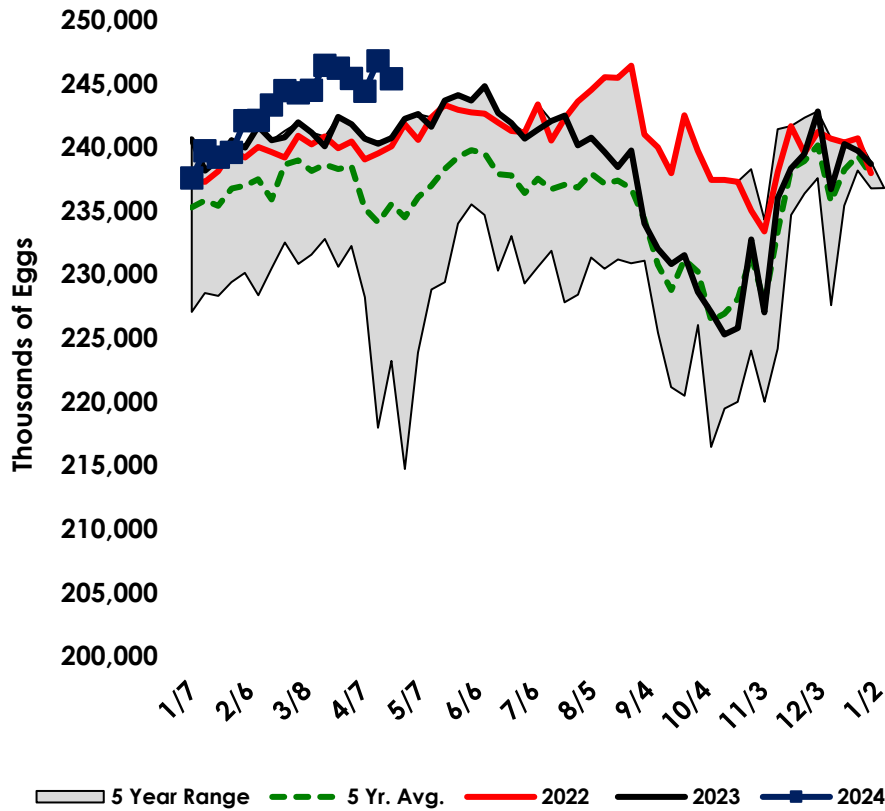


- Broiler layer flock -0.6% YoY in Q1-24.
- Eggs/100 2.9% YoY in Q1-24.

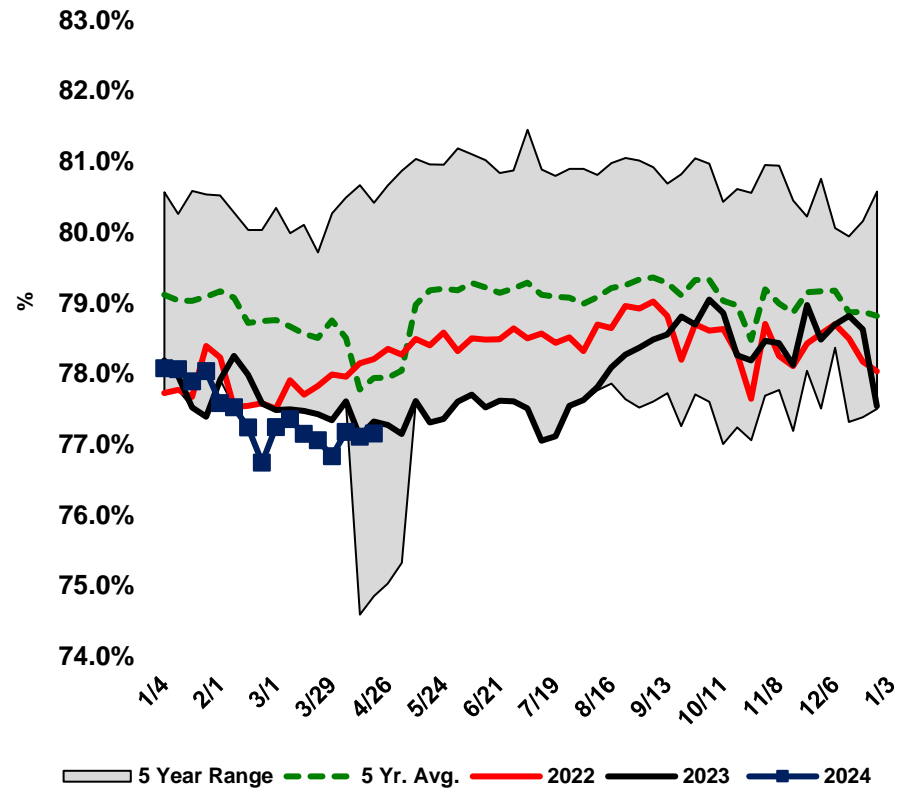


Egg Sets Increased 0.8% YoY in Q1-24; Hatchability -0.2% Below Q1-23 Levels

Chicken Egg Sets by Week - USDA



Chicken Hatchability by Week - USDA

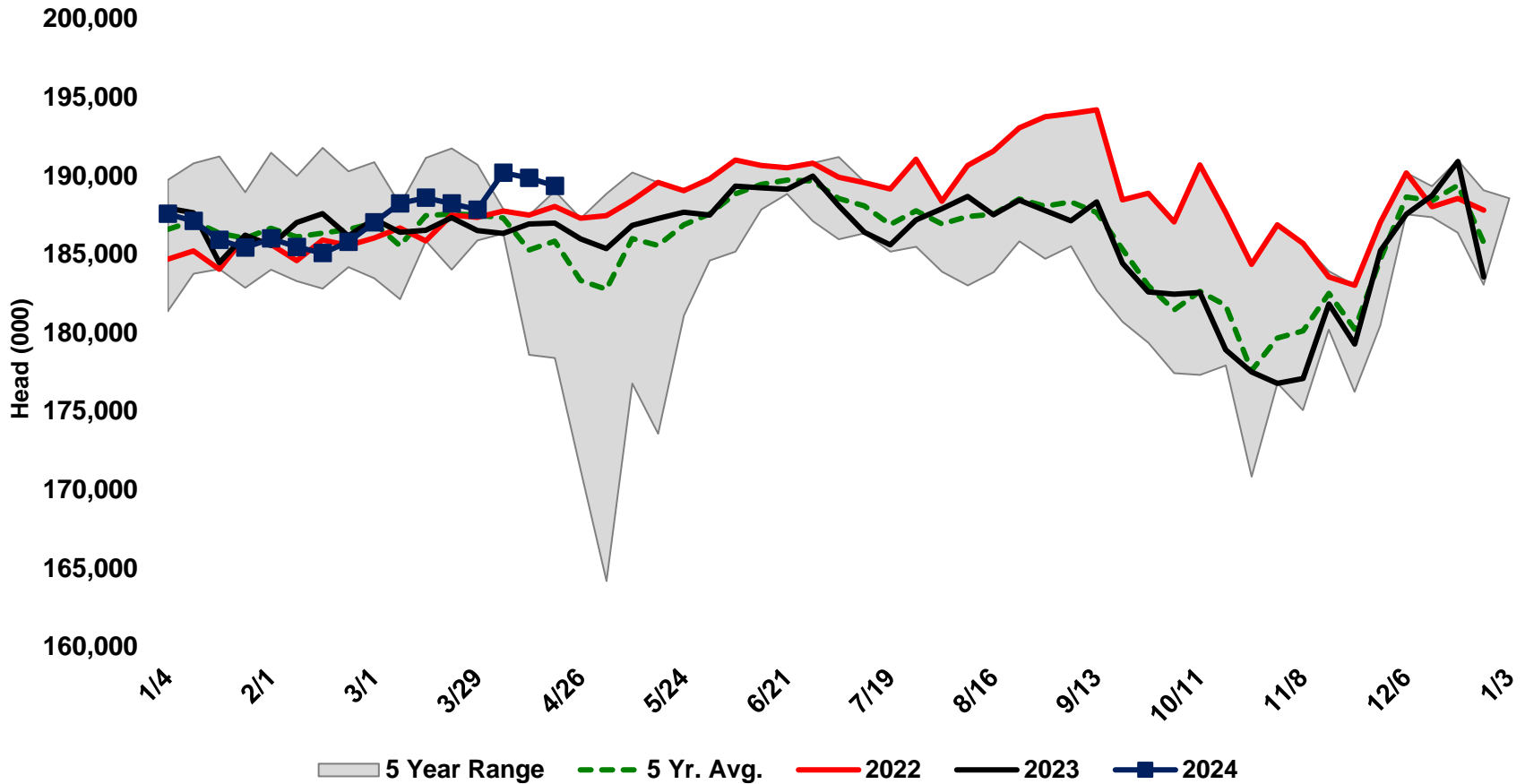


Source: USDA



Broiler Placements In Line With Year Ago Levels

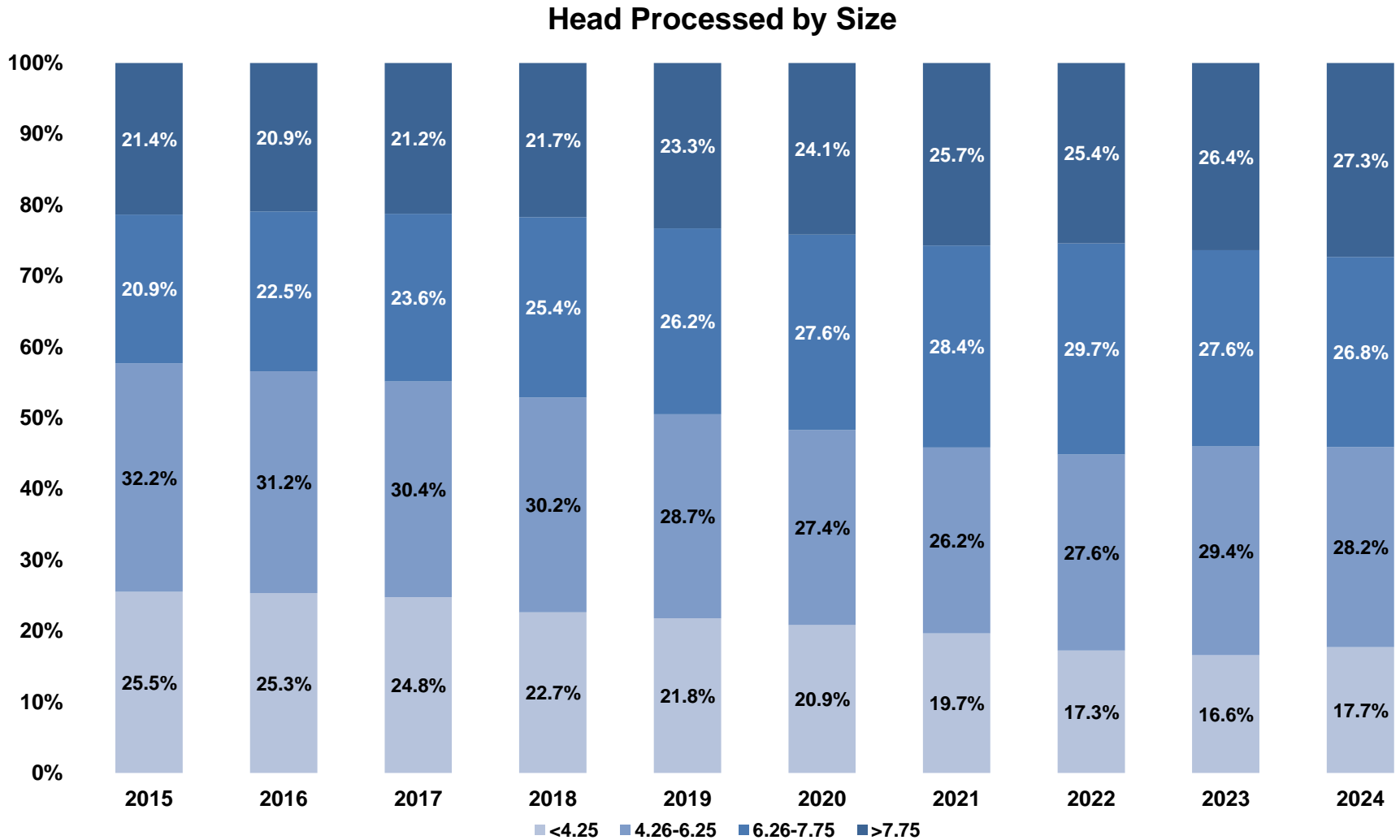
Chicken Broiler Placed by Week- USDA



Source: USDA



Increased Head Counts in Big Bird Segment in Q1-24

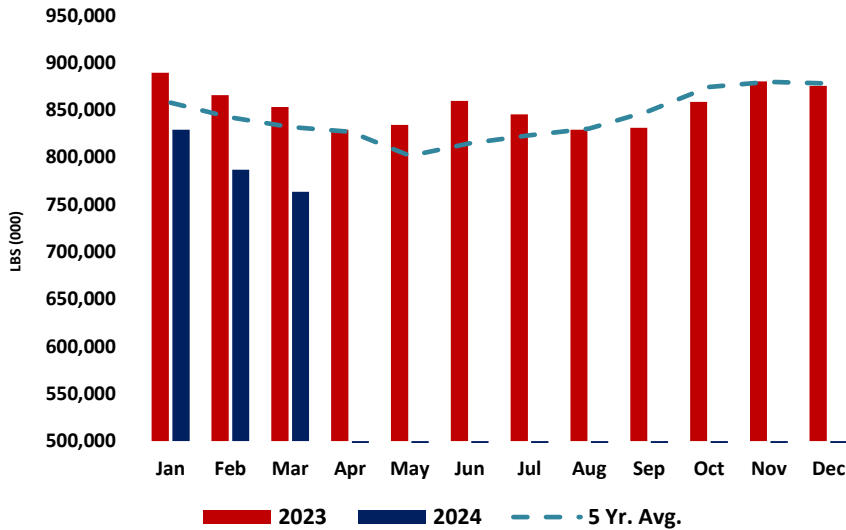


Source: USDA



Industry Cold Storage Supplies in Q1-24 Trending Below Year Ago and 5 Year Average

Total Chicken Inventories



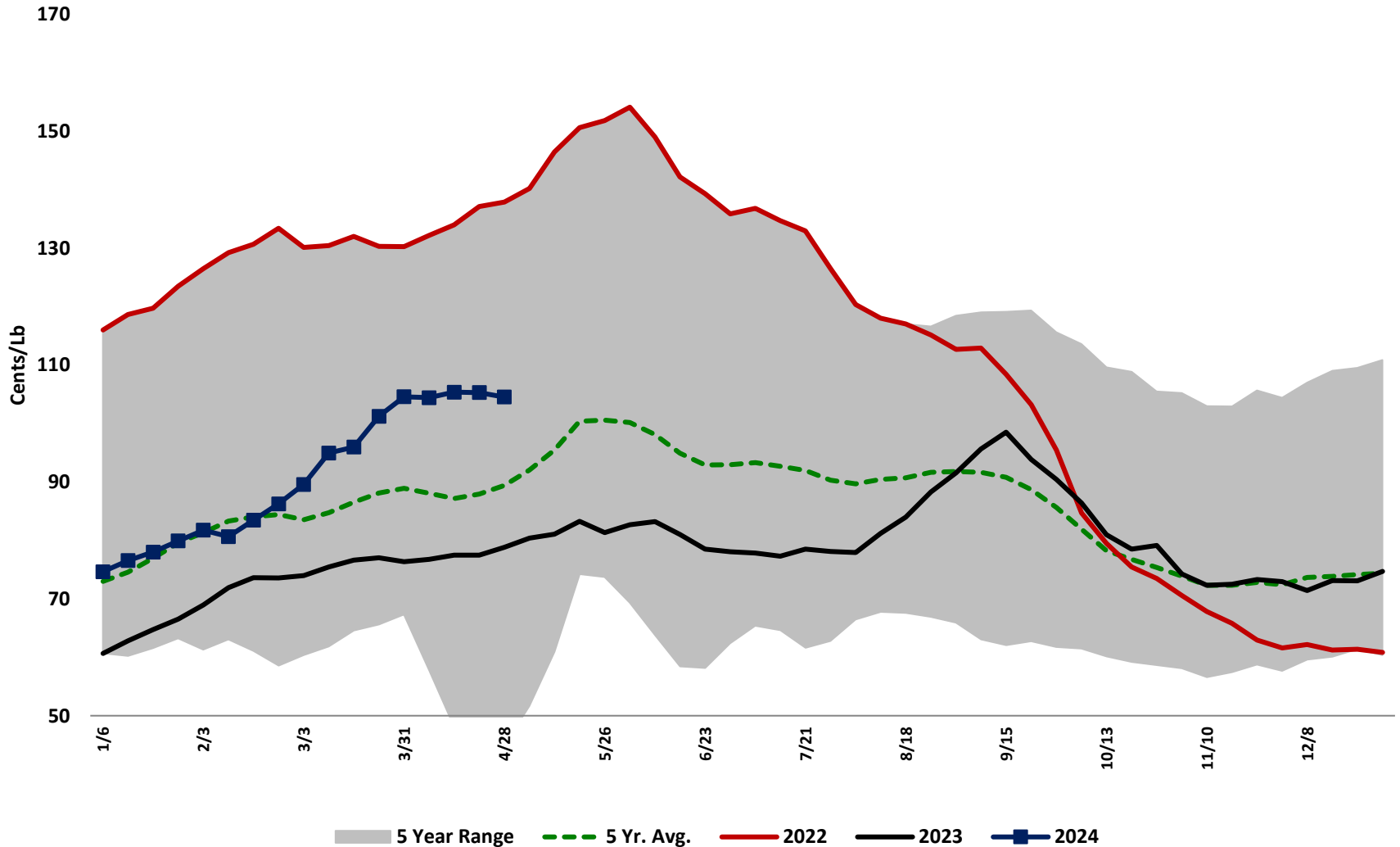
Frozen Chicken Inventory (000 LBS)					
Part	Mar-23	Feb-24	Mar-24	YOY Change	MOM Change
Broilers	12,648	11,149	11,490	▼ -9.2%	▲ 3.1%
Hens	6,206	5,187	5,068	▼ -18.3%	▼ -2.3%
Breast Meat	233,038	233,658	221,301	▼ -5.0%	▼ -5.3%
Drumsticks	27,259	30,892	28,754	▲ 5.5%	▼ -6.9%
LQ	74,110	60,546	61,552	▼ -16.9%	▲ 1.7%
Legs	18,670	15,488	14,676	▼ -21.4%	▼ -5.2%
Thighs	10,060	8,143	8,933	▼ -11.2%	▲ 9.7%
Thigh Meat	16,244	16,627	14,155	▼ -12.9%	▼ -14.9%
Wings	64,441	50,942	51,794	▼ -19.6%	▲ 1.7%
Paws and Feet	32,376	26,064	25,813	▼ -20.3%	▼ -1.0%
Other	358,289	328,203	320,177	▼ -10.6%	▼ -2.4%
Total Chicken	853,341	786,899	763,713	▼ -10.5%	▼ -2.9%

- Total Inventories at the end March-24 was down -10.5% Y/Y and -8.2% below 5-year average.
- Breast meat inventories decreased -5.0% Y/Y and -5.3% from previous month.
- Wing inventories continues to decline -19.6% below year ago.
- Dark Meat inventories decreased -12.5% Y/Y and -21.2% below 5-year average
- Other category continues to be large contributor of inventory, also experienced decline from year ago.



Jumbo Cutout Pricing Trended Near 5-year Average Before Accelerating in Late Q1

Jumbo Cutout

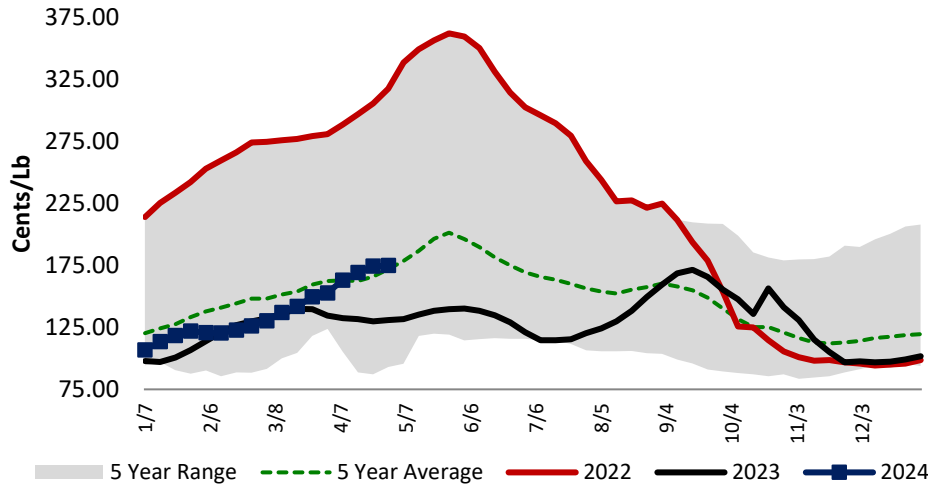


Source: PPC, EMI

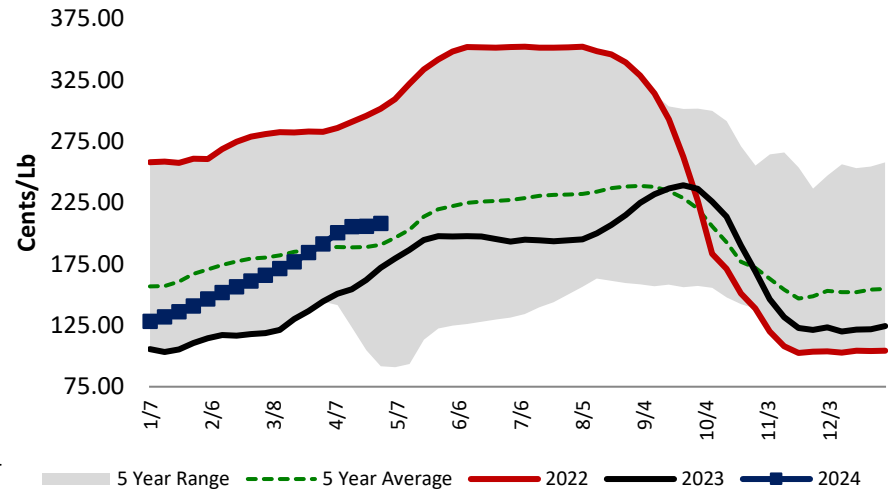


BSB, Tenders and Wings Improved Seasonally; LQ Continues to Pace Above 5 Year Average

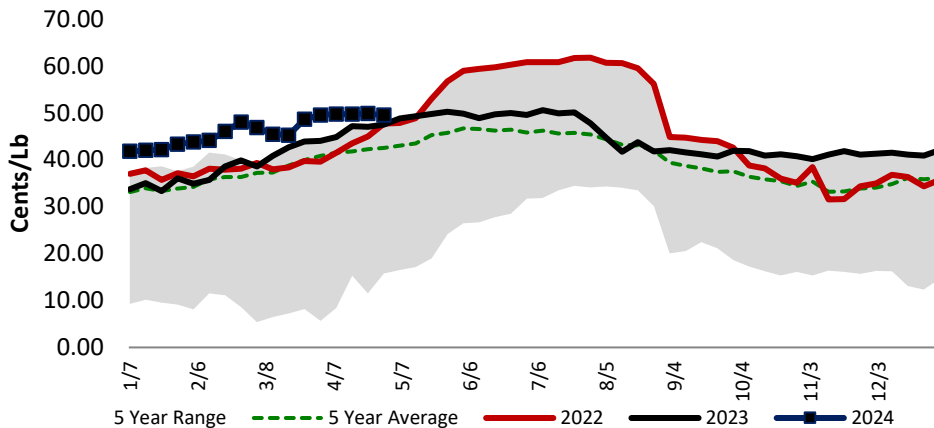
USDA Boneless/Skinless Breast



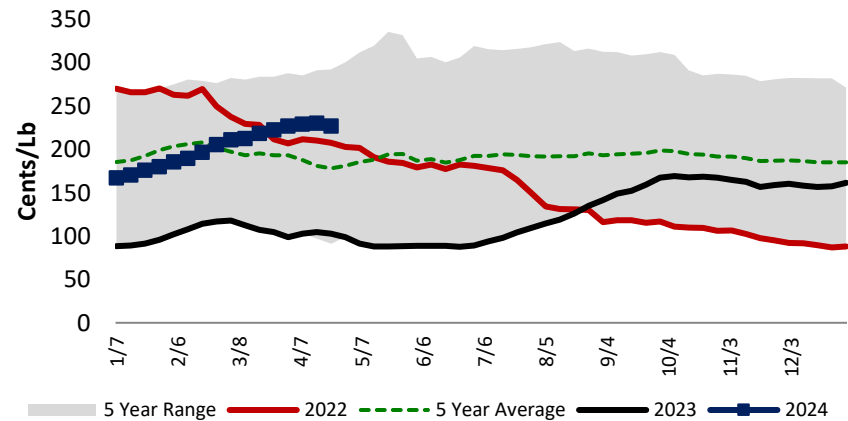
USDA Tenders



USDA Leg Quarters



USDA Whole Wings

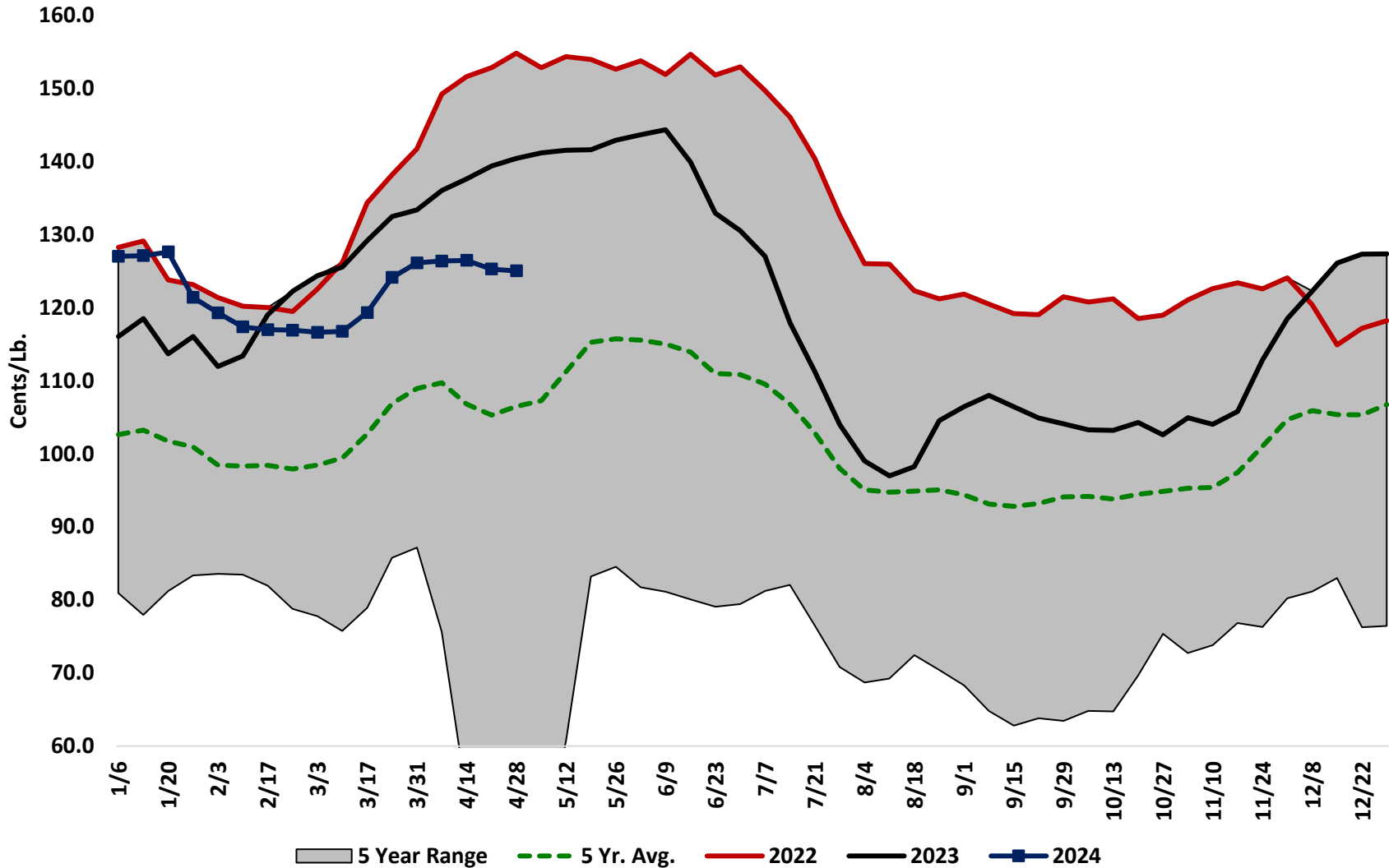


Note: On the week of September 2, 2022, USDA revised their reporting of chicken prices from regional prices to one national metric. The old USDA NE Broiler prices previously used provided the largest sample size and the most accurate reflection of the chicken market. The above pricing indicates the new national price reflected by the USDA reporting from 9/2/22 on.

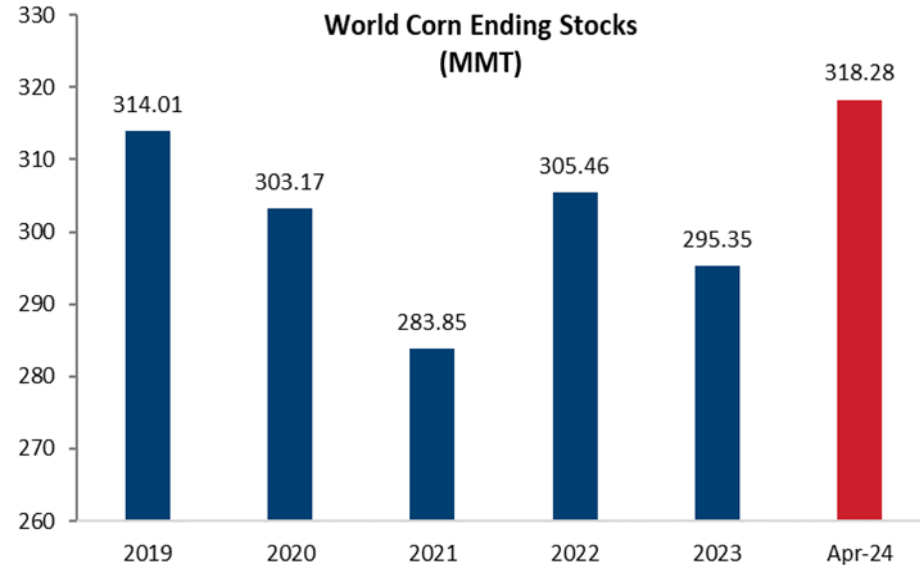
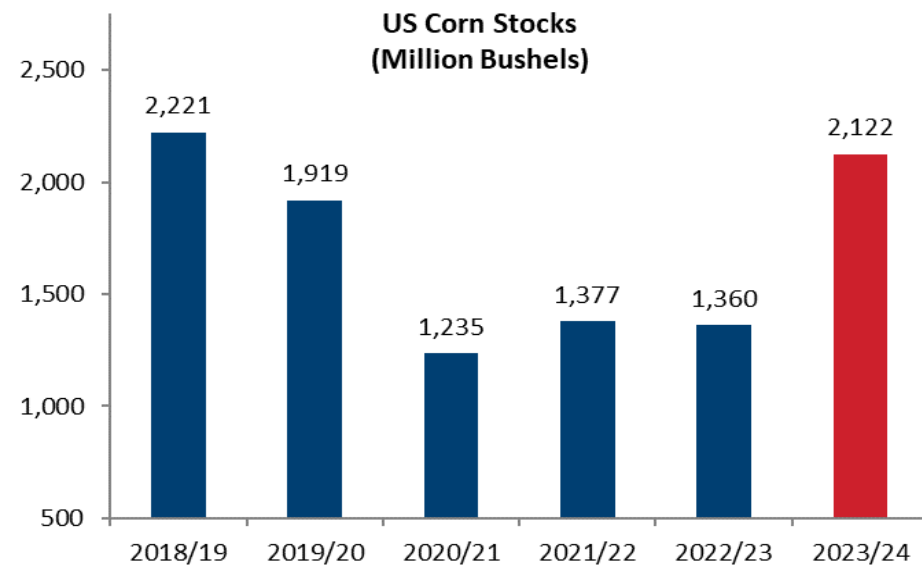


WOG Pricing Moving Seasonally Below Year Ago in Q1-24

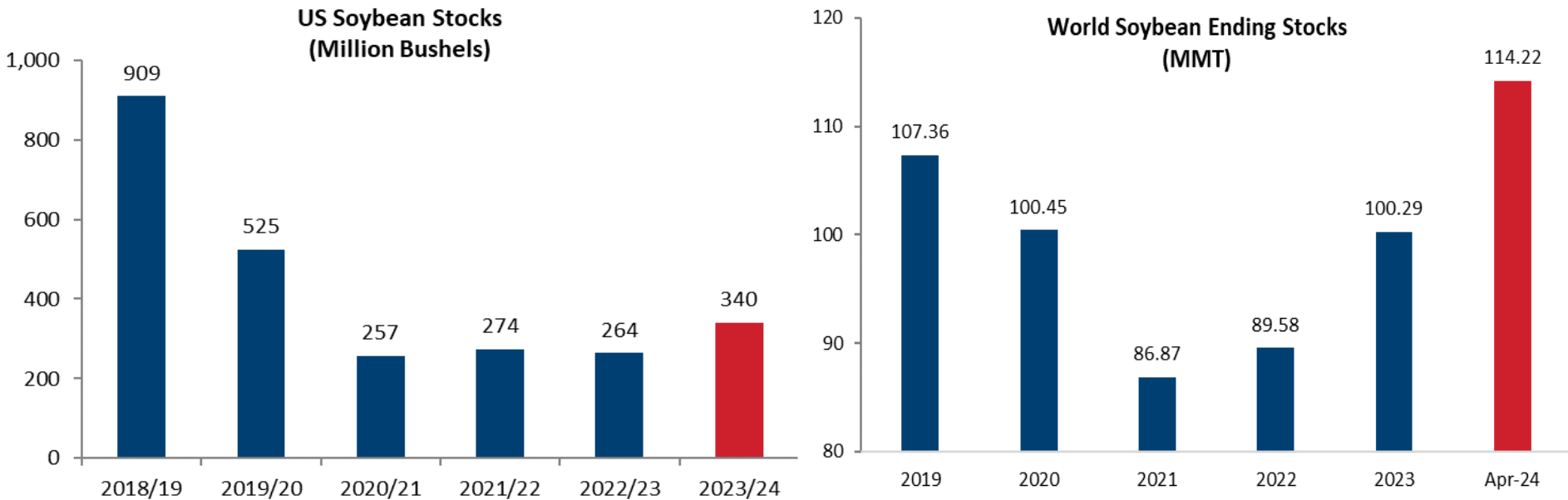
EMI WOG 2.5-4.0 LBS



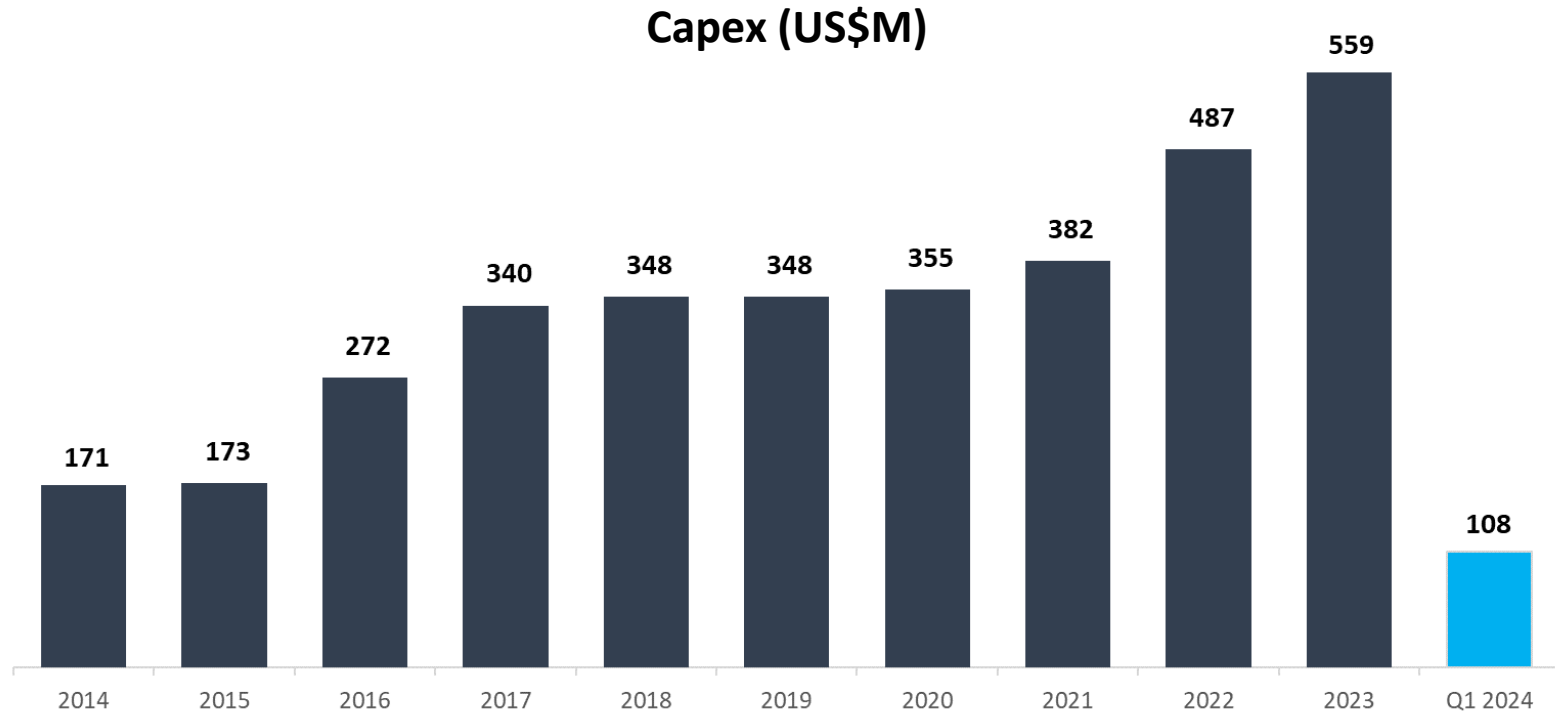
Source: EMI



- US remains on path to rebuild 23/24 corn ending stocks above the psychologically important 2.0B bushel level.
- Weather has continued to support record combined corn production in S. American origins, building 23/24 global corn stocks and creating export competition for the US into the 24/25 crop year
- USDA prospective plantings survey shows lower corn plantings this year, raising sensitivity to US growing season weather



- US 23/24 ending stocks continue to build with weak export demand, forecast up 28% vs 22/23 crop year
- S. American combined soybean production hits new record high as growth in Argentina offsets small decline in Brazil vs prior year
- USDA prospective plantings survey shows higher soy plantings this year, creating potential for another large increase in soy stocks. Large bean stocks combined with increased US soy processing capacity will keep pressure on soybean meal prices



- Continued investment in strategic projects will support Key Customers' growth and emphasize our focus on further diversification of our portfolio and operational improvements

APPENDIX



Appendix: Reconciliation of Adjusted EBITDA

“EBITDA” is defined as the sum of net income (loss) plus interest, taxes, depreciation and amortization. “Adjusted EBITDA” is calculated by adding to EBITDA certain items of expense and deducting from EBITDA certain items of income that we believe are not indicative of our ongoing operating performance consisting of: (1) foreign currency transaction losses (gains), (2) transaction costs related to business acquisitions, (3) costs related to litigation settlements, (4) restructuring activities losses, (5) property insurance recoveries, and (6) net income attributable to noncontrolling interest. EBITDA is presented because it is used by management and we believe it is frequently used by securities analysts, investors and other interested parties, in addition to and not in lieu of results prepared in conformity with accounting principles generally accepted in the U.S. (“U.S. GAAP”), to compare the performance of companies. We believe investors would be interested in our Adjusted EBITDA because this is how our management analyzes EBITDA applicable to continuing operations. The Company also believes that Adjusted EBITDA, in combination with the Company’s financial results calculated in accordance with U.S. GAAP, provides investors with additional perspective regarding the impact of certain significant items on EBITDA and facilitates a more direct comparison of its performance with its competitors. EBITDA and Adjusted EBITDA are not measurements of financial performance under U.S. GAAP. EBITDA and Adjusted EBITDA have limitations as analytical tools and should not be considered in isolation or as substitutes for an analysis of our results as reported under U.S. GAAP. In addition, other companies in our industry may calculate these measures differently limiting their usefulness as a comparative measure. Because of these limitations, EBITDA and Adjusted EBITDA should not be considered as an alternative to net income as indicators of our operating performance or any other measures of performance derived in accordance with U.S. GAAP. These limitations should be compensated for by relying primarily on our U.S. GAAP results and using EBITDA and Adjusted EBITDA only on a supplemental basis.



Appendix: Reconciliation of Adjusted EBITDA

PILGRIM'S PRIDE CORPORATION
Reconciliation of Adjusted EBITDA
(Unaudited)

	Three Months Ended	
	March 31, 2024	March 26, 2023
	(In thousands)	
Net income	\$ 174,938	\$ 5,631
Add:		
Interest expense, net ^(a)	30,897	39,062
Income tax expense (benefit)	52,062	(8,840)
Depreciation and amortization	103,350	98,257
EBITDA	361,247	134,110
Add:		
Foreign currency transaction losses (gains) ^(b)	(4,337)	18,143
Litigation settlements ^(c)	940	11,200
Restructuring activities losses ^(d)	14,559	8,026
Minus:		
Property insurance recoveries for Mayfield tornado losses ^(f)	—	19,086
Net income attributable to noncontrolling interest	517	444
Adjusted EBITDA	<u>\$ 371,892</u>	<u>\$ 151,949</u>

a) Interest expense, net, consists of interest expense less interest income.

b) The Company measures the financial statements of its Mexico reportable segment as if the U.S. dollar were the functional currency. Accordingly, we remeasure assets and liabilities, other than nonmonetary assets, of the Mexico reportable segment at current exchange rates. We remeasure nonmonetary assets using the historical exchange rate in effect on the date of each asset's acquisition. Currency exchange gains or losses resulting from these remeasurements, as well as, from our Europe reportable segment are included in the line item *Foreign currency transaction losses (gains)* in the Condensed Consolidated Statements of Income.

c) This represents expenses recognized in anticipation of probable settlements in ongoing litigation.

d) Restructuring activities losses are primarily related to our Pilgrim's Europe integration.

e) This represents property insurance recoveries for the property damage losses incurred as a result of the tornado in Mayfield, KY in December 2021.



Appendix: Reconciliation of LTM Adjusted EBITDA

The summary unaudited consolidated income statement data for the twelve months ended March 31, 2024 (the LTM Period) have been calculated by subtracting the applicable unaudited consolidated income statement data for the three months ended March 26, 2023 from the sum of (1) the applicable audited consolidated income statement data for the year ended December 31, 2023 and (2) the applicable unaudited consolidated income statement data for the three months ended March 31, 2024.

PILGRIM'S PRIDE CORPORATION
Reconciliation of LTM Adjusted EBITDA
(Unaudited)

	Three Months Ended				LTM Ended
	June 25, 2023	September 24, 2023	December 31, 2023	March 31, 2024	March 31, 2024
	(In thousands)				
Net income	\$ 60,908	\$ 121,567	\$ 134,211	\$ 174,938	\$ 491,624
Add:					
Interest expense, net	39,524	33,530	54,505	30,897	158,456
Income tax expense (benefit)	(15,225)	44,553	22,417	52,062	103,807
Depreciation and amortization	104,857	104,300	112,486	103,350	424,993
EBITDA	190,064	303,950	323,619	361,247	1,178,880
Add:					
Foreign currency transaction losses (gains)	16,395	8,924	(22,892)	(4,337)	(1,910)
Litigation settlements	13,000	10,500	4,700	940	29,140
Restructuring activities losses	29,718	940	5,661	14,559	50,878
Minus:					
Property insurance recoveries	—	—	2,038	—	2,038
Net income (loss) attributable to noncontrolling interest	452	289	(442)	517	816
Adjusted EBITDA	\$ 248,725	\$ 324,025	\$ 309,492	\$ 371,892	\$ 1,254,134



Appendix: Reconciliation of EBITDA Margin

EBITDA margins have been calculated by taking the relevant unaudited EBITDA figures, then dividing by net sales for the applicable period. EBITDA margins are presented because they are used by management and we believe it is frequently used by securities analysts, investors and other interested parties, as a supplement to our results prepared in accordance with U.S. GAAP, to compare the performance of companies.

PILGRIM'S PRIDE CORPORATION Reconciliation of EBITDA Margin (Unaudited)

	Three Months Ended		Three Months Ended	
	March 31, 2024	March 26, 2023	March 31, 2024	March 26, 2023
	(In thousands)			
Net income	\$ 174,938	\$ 5,631	4.01 %	0.14 %
Add:				
Interest expense, net	30,897	39,062	0.71 %	0.94 %
Income tax expense (benefit)	52,062	(8,840)	1.19 %	(0.21)%
Depreciation and amortization	103,350	98,257	2.36 %	2.35 %
EBITDA	361,247	134,110	8.27 %	3.22 %
Add:				
Foreign currency transaction losses (gains)	(4,337)	18,143	(0.09)%	0.43 %
Litigation settlements	940	11,200	0.02 %	0.27 %
Restructuring activities losses	14,559	8,026	0.33 %	0.19 %
Minus:				
Property insurance recoveries for Mayfield tornado losses	—	19,086	— %	0.46 %
Net income attributable to noncontrolling interest	517	444	0.01 %	0.01 %
Adjusted EBITDA	<u>\$ 371,892</u>	<u>\$ 151,949</u>	<u>8.52 %</u>	<u>3.64 %</u>
Net sales	\$4,361,934	\$4,165,628	—	—



Appendix: Reconciliation of Adjusted EBITDA by Segment

PILGRIM'S PRIDE CORPORATION
Reconciliation of Adjusted EBITDA
(Unaudited)

	Three Months Ended				Three Months Ended			
	March 31, 2024				March 26, 2023			
	U.S.	Europe	Mexico	Total	U.S.	Europe	Mexico	Total
	(In thousands)				(In thousands)			
Net income (loss)	\$ 102,631	\$ 24,512	\$ 47,795	\$ 174,938	\$ (53,590)	\$ 20,813	\$ 38,408	\$ 5,631
Add:								
Interest expense, net ^(a)	44,586	(1,983)	(11,706)	30,897	41,365	(198)	(2,105)	39,062
Income tax expense (benefit)	32,060	9,557	10,445	52,062	(16,822)	5,923	2,059	(8,840)
Depreciation and amortization	62,685	35,028	5,637	103,350	60,237	32,277	5,743	98,257
EBITDA	241,962	67,114	52,171	361,247	31,190	58,815	44,105	134,110
Add:								
Foreign currency transaction losses (gains) ^(b)	2	(216)	(4,123)	(4,337)	20,313	(616)	(1,554)	18,143
Litigation settlements ^(c)	940	—	—	940	11,200	—	—	11,200
Restructuring activities losses ^(d)	—	14,559	—	14,559	—	8,026	—	8,026
Minus:								
Property insurance recoveries for Mayfield tornado losses ^(e)	—	—	—	—	19,086	—	—	19,086
Net income attributable to noncontrolling interest	—	—	517	517	—	—	444	444
Adjusted EBITDA	<u>\$ 242,904</u>	<u>\$ 81,457</u>	<u>\$ 47,531</u>	<u>\$ 371,892</u>	<u>\$ 43,617</u>	<u>\$ 66,225</u>	<u>\$ 42,107</u>	<u>\$ 151,949</u>

- a) Interest expense, net, consists of interest expense less interest income.
- b) The Company measures the financial statements of its Mexico reportable segment as if the U.S. dollar were the functional currency. Accordingly, we remeasure assets and liabilities, other than nonmonetary assets, of the Mexico reportable segment at current exchange rates. We remeasure nonmonetary assets using the historical exchange rate in effect on the date of each asset's acquisition. Currency exchange gains or losses resulting from these remeasurements, as well as, from our Europe reportable segment are included in the line item *Foreign currency transaction losses (gains)* in the Condensed Consolidated Statements of Income.
- c) This represents expenses recognized in anticipation of probable settlements in ongoing litigation.
- d) Restructuring activities losses are primarily related to our Pilgrim's Europe integration.
- e) This represents property insurance recoveries for the property damage losses incurred as a result of the tornado in Mayfield, KY in December 2021.



Appendix: Reconciliation of Adjusted Operating Income

Adjusted Operating Income is calculated by adding to Operating Income certain items of expense and deducting from Operating Income certain items of income. Management believes that presentation of Adjusted Operating Income provides useful supplemental information about our operating performance and enables comparison of our performance between periods because certain costs shown below are not indicative of our current operating performance. A reconciliation of GAAP operating income to adjusted operating income as follows:

PILGRIM'S PRIDE CORPORATION Reconciliation of Adjusted Operating Income (Unaudited)

	Three Months Ended	
	March 31, 2024	March 26, 2023
	(In thousands)	
GAAP operating income (loss), U.S. operations	\$ 179,417	\$ (28,106)
Litigation settlements	940	11,200
Adjusted operating income (loss), U.S. operations	<u>\$ 180,357</u>	<u>\$ (16,906)</u>
Adjusted operating income (loss) margin, U.S. operations	7.0 %	(0.7) %

	Three Months Ended	
	March 31, 2024	March 26, 2023
	(In thousands)	
GAAP operating income, Europe operations	\$ 31,116	\$ 25,261
Restructuring activities losses	14,559	8,026
Adjusted operating income, Europe operations	<u>\$ 45,675</u>	<u>\$ 33,287</u>
Adjusted operating income margin, Europe operations	3.6 %	2.7 %

	Three Months Ended	
	March 31, 2024	March 26, 2023
	(In thousands)	
GAAP operating income, Mexico operations	\$ 39,741	\$ 34,175
No adjustments	—	—
Adjusted operating income, Mexico operations	<u>\$ 39,741</u>	<u>\$ 34,175</u>
Adjusted operating income margin, Mexico operations	7.7 %	6.9 %



Appendix: Reconciliation of GAAP Operating Income Margin to Adjusted Operating Income Margin

Adjusted Operating Income Margin for each of our reportable segments is calculated by dividing Adjusted operating income by Net Sales. Management believes that presentation of Adjusted Operating Income Margin provides useful supplemental information about our operating performance and enables comparison of our performance between periods because certain costs shown below are not indicative of our current operating performance. A reconciliation of GAAP operating income margin for each of our reportable segments to adjusted operating income margin for each of our reportable segments is as follows:

PILGRIM'S PRIDE CORPORATION
Reconciliation of GAAP Operating Income Margin to Adjusted Operating Income Margin
(Unaudited)

	Three Months Ended	
	March 31, 2024	March 26, 2023
	(In percent)	
GAAP operating income (loss) margin, U.S. operations	7.0 %	(1.2)%
Litigation settlements	— %	0.5 %
Adjusted operating income (loss) margin, U.S. operations	<u>7.0 %</u>	<u>(0.7)%</u>
	Three Months Ended	
	March 31, 2024	March 26, 2023
	(In percent)	
GAAP operating income margin, Europe operations	2.5 %	2.0 %
Restructuring activities losses	1.1 %	0.6 %
Adjusted operating income margin, Europe operations	<u>3.6 %</u>	<u>2.7 %</u>
	Three Months Ended	
	March 31, 2024	March 26, 2023
	(In percent)	
GAAP operating income margin, Mexico operations	7.7 %	6.9 %
No adjustments	— %	— %
Adjusted operating income margin, Mexico operations	<u>7.7 %</u>	<u>6.9 %</u>



Appendix: Reconciliation of Adjusted Net Income

Adjusted net income attributable to Pilgrim's Pride Corporation ("Pilgrim's") is calculated by adding to Net income attributable to Pilgrim's certain items of expense and deducting from Net income attributable to Pilgrim's certain items of income, as shown below in the table. Adjusted net income attributable to Pilgrim's Pride Corporation per common diluted share is presented because it is used by management, and we believe it is frequently used by securities analysts, investors and other interested parties, in addition to and not in lieu of results prepared in conformity with U.S. GAAP, to compare the performance of companies. Management also believe that this non-U.S. GAAP financial measure, in combination with our financial results calculated in accordance with U.S. GAAP, provides investors with additional perspective regarding the impact of such charges on net income attributable to Pilgrim's Pride Corporation per common diluted share. Adjusted net income attributable to Pilgrim's Pride Corporation per common diluted share is not a measurement of financial performance under U.S. GAAP, has limitations as an analytical tool and should not be considered in isolation or as a substitute for an analysis of our results as reported under U.S. GAAP. Management believes that presentation of adjusted net income attributable to Pilgrim's provides useful supplemental information about our operating performance and enables comparison of our performance between periods because certain costs shown below are not indicative of our current operating performance. A reconciliation of net income (loss) attributable to Pilgrim's Pride Corporation per common diluted share to adjusted net income attributable to Pilgrim's Pride Corporation per common diluted share is as follows:

PILGRIM'S PRIDE CORPORATION Reconciliation of Adjusted Net Income (Unaudited)

	Three Months Ended	
	March 31, 2024	March 26, 2023
(In thousands, except per share data)		
Net income attributable to Pilgrim's	\$ 174,421	\$ 5,187
Add:		
Foreign currency transaction losses (gains)	(4,337)	18,143
Litigation settlements	940	11,200
Restructuring activities losses	14,559	8,026
Minus:		
Property insurance recoveries for Mayfield tornado losses	—	19,086
Adjusted net income attributable to Pilgrim's before tax impact of adjustments	185,583	23,470
Net tax impact of adjustments ^(a)	(2,701)	(4,554)
Adjusted net income attributable to Pilgrim's	\$ 182,882	\$ 18,916
Weighted average diluted shares of common stock outstanding	237,491	237,164
Adjusted net income attributable to Pilgrim's per common diluted share	\$ 0.77	\$ 0.08

a) Net tax expense (benefit) of adjustments represents the tax impact of all adjustments shown above.



Appendix: Reconciliation of GAAP EPS to Adjusted EPS

Adjusted EPS is calculated by dividing the adjusted net income attributable to Pilgrim's stockholders by the weighted average number of diluted shares. Management believes that Adjusted EPS provides useful supplemental information about our operating performance and enables comparison of our performance between periods because certain costs shown below are not indicative of our current operating performance. A reconciliation of U.S. GAAP to non-U.S. GAAP financial measures is as follows:

PILGRIM'S PRIDE CORPORATION
Reconciliation of GAAP EPS to Adjusted EPS
(Unaudited)

	Three Months Ended	
	March 31, 2024	March 26, 2023
(In thousands, except per share data)		
GAAP EPS	\$ 0.73	\$ 0.02
Add:		
Foreign currency transaction losses (gains)	(0.02)	0.08
Litigation settlements	—	0.05
Restructuring activities losses	0.07	0.03
Minus:		
Property insurance recoveries for Mayfield tornado losses	—	0.08
Adjusted EPS before tax impact of adjustments	0.78	0.10
Net tax impact of adjustments ^(a)	(0.01)	(0.02)
Adjusted EPS	<u>\$ 0.77</u>	<u>\$ 0.08</u>
Weighted average diluted shares of common stock outstanding	237,491	237,164

a) Net tax impact of adjustments represents the tax impact of all adjustments shown above.



Appendix: Supplementary Selected Segment and Geographic Data

PILGRIM'S PRIDE CORPORATION Supplementary Selected Segment and Geographic Data (Unaudited)

	Three Months Ended	
	March 31, 2024	March 26, 2023
	(In thousands)	
Sources of net sales by geographic region of origin:		
U.S.	\$ 2,579,332	\$ 2,432,568
Europe	1,267,903	1,239,264
Mexico	514,699	493,796
Total net sales	<u>\$ 4,361,934</u>	<u>\$ 4,165,628</u>
Sources of cost of sales by geographic region of origin:		
U.S.	\$ 2,342,040	\$ 2,394,239
Europe	1,175,738	1,155,071
Mexico	460,247	443,284
Elimination	—	(13)
Total cost of sales	<u>\$ 3,978,025</u>	<u>\$ 3,992,581</u>
Sources of gross profit by geographic region of origin:		
U.S.	\$ 237,292	\$ 38,329
Europe	92,165	84,193
Mexico	54,452	50,512
Elimination	—	13
Total gross profit	<u>\$ 383,909</u>	<u>\$ 173,047</u>
Sources of operating income (loss) by geographic region of origin:		
U.S.	\$ 179,417	\$ (28,106)
Europe	31,116	25,261
Mexico	39,741	34,175
Elimination	—	13
Total operating income	<u>\$ 250,274</u>	<u>\$ 31,343</u>